1 2 3 4 5 6 7 8	CLEMENT L. GLYNN, Bar No. 57117		
10	UNITED STATES	DISTRICT COI	ТРT
11	NORTHERN DISTR		
12			
13	CHARLES DAVIDSON and CD & PWS)	Case No. C 0	8-01756 BZ
14	ENTERPRISES, INC.,	DEFENDAN COMPANY	T CONOCOPHILLIPS S NOTICE OF MOTION
15	Plaintiffs,)	AND MOTION	ON TO DISMISS S' COMPLAINT
16	vs.	Date:	June 4, 2008
17	CONOCOPHILLIPS COMPANY and DOES) 1 through 100,	Time: Courtroom:	10:00 á.m. G
18	Defendants.	Before:	Hon. Bernard Zimmerman
19		Accompanyi	ng Documents:
20		Memorandur (with exhibits	n of Points and Authorities s)
21	TO PLAINTIFFS CHARLES DAVIDSO	ON AND CD & P	WS ENTERPRISES,
22	INC., AND THEIR ATTORNEYS OF RECORD):	
23	PLEASE TAKE NOTICE that on June 4,	, 2008, at 10:00 a	a.m., or as soon thereafter as the
24	matter may be heard by the above-entitled Court, located at 450 Golden Gate Avenue, San		
25	Francisco, California, Defendant ConocoPhillips	Company ("Cor	nocoPhillips") will bring on for
26	hearing this motion to dismiss the Complaint of	Plaintiffs Charles	s Davidson ("Davidson") and
27	CD & PWS Enterprises ("CD") (collectively, "Pl	aintiffs") pursua	nt to Federal Rule of Civil
28	Procedure 12(b)(6).		

1	This motion is made on the ground tha	t the Complaint, and each purported claim for
2	relief set forth therein, fails to allege facts suff	icient to state a claim upon which relief can be
3	granted. Accordingly, each claim fails as a ma	atter of law and must be dismissed.
4	This motion is based upon this Notice	of Motion and Motion, and the Memorandum of
5	Points and Authorities submitted herewith, all	orders, pleadings and papers on file in this action,
6	and upon such other matters of which the Cour	t may take judicial notice or which may be
7	presented to the Court at the time of hearing.	
8	Dated: April <u>22</u> , 2008	
9		GLYNN & FINLEY, LLP CLEMENT L. GLYNN ADAM FRIEDENBERG
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10	UNITED STATE	S DISTRICT COU	JRT
11	NORTHERN DISTI	RICT OF CALIFO	RNIA
12			
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14) Plaintiffs,)	AUTHORIT	IES IN SUPPORT OF T CONOCOPHILLIPS
15	vs.	COMPANY	S MOTION TO DISMISS S' COMPLAINT
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T	INTRODUCTION

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- 2 Plaintiff CD & PWS Enterprises, Inc. ("CD") is a former ConocoPhillips service station
- 3 franchisee. Plaintiffs allege that before the parties executed their most recent written franchise
- 4 agreement, ConocoPhillips orally agreed to reduce CD's monthly rent to reflect expenditures CD
- 5 made on station improvements. Plaintiffs seek to recover such expenses and other damages.
- 6 Plaintiffs' claims fail as a matter of law for several reasons.
- First, the Petroleum Marketing Practices Act ("PMPA") preempts Plaintiffs' claims to the extent they challenge the termination of CD's franchise agreement.
- Second, comprehensive integration clauses in the parties' franchise agreements, and
 hence the parol evidence rule, bar Plaintiffs' breach of contract claim, which is based
 entirely on alleged communications that predated the franchise agreements.
- Third, the statute of frauds bars Plaintiffs' claim for breach of oral contract because

 Plaintiffs admit that the alleged oral agreement was not to be performed within one year.
- Fourth, neither of the two letters that Plaintiffs contend comprise the "verbal contract" is an enforceable contract as both are fatally uncertain.
 - Fifth, Plaintiffs' fraud claims are based on the same non-actionable allegations underlying Plaintiffs' breach of contract claim and, further, fail to allege facts supporting multiple elements of the prima facie claims.
- Sixth, Plaintiffs' parasitic claim for unfair business practices is entirely dependent on the inadequate allegations of the preceding claims and, moreover, identifies no law or public policy that ConocoPhillips violated.
- Plaintiffs thus fail to allege facts sufficient to state any of their claims for relief. As
- 23 Plaintiffs' claims are barred not by procedural pleading rules, but well-settled substantive law,
- 24 amendment would be futile. Dismissal with prejudice is therefore appropriate.

25 II. FACTUAL BACKGROUND

A. The Parties

- From 2001 to 2007, CD operated a Union 76 petroleum service station in San
- 28 Ramon, California ("the Station") as a ConocoPhillips franchisee. (Compl. ¶ 5.) Plaintiff

- 1 Charles Davidson ("Davidson") is the president and an owner of CD. ConocoPhillips owns the
- 2 Station (i.e., the real property and improvements), as well as the Union 76 trademarks and
- 3 associated intellectual property. (*Id.* \P 5.)

B. The Franchise Agreements

- 5 Pursuant to successive three-year Dealer Station Lease and Motor Fuel Supply
- 6 Agreements (collectively, the "Franchise Agreements"), ConocoPhillips leased the Station
- 7 premises and agreed to supply fuel to CD, and granted CD a limited license to use the Union 76
- 8 trademarks and other symbols. (Id., ¶ 5; Exs. A, B, C.) In 2001, the respective predecessors of
- 9 CD and ConocoPhillips executed the first of these agreements ("the 2001 Agreement"). (Ex. A.)
- 10 CD and ConocoPhillips executed two renewal agreements, in 2004 and 2007 ("the 2004"
- 11 Agreement" and "the 2007 Agreement"). (Exs. B, C.)

12 C. The 2002 Modification

Plaintiffs allege that in 2002 they "were informed of a rental reimbursement program

14 offered by CONOCO. This reimbursement program provided that, if the gas station owner made

improvements on the property, CONOCO would reimburse the owner for the expenditures via

16 rent rebates over a number of years." (Compl. ¶ 6.) Plaintiffs assert that they "took advantage of

17 the rental reimbursement program and remodeled the convenience store at the San Ramon

18 station. This remodeling cost approximately \$41,000, which was reimbursed to PLAINTIFF

over a number of years in the form of a \$400 deduction in the monthly rental rate." (Id.)

20 Plaintiffs erroneously characterize this arrangement as a "verbal contract [between

21 Plaintiffs and ConocoPhillips " (Compl. ¶ 19(a) (emphasis added).) In fact, no such verbal

22 contract ever existed. Rather, CD and ConocoPhillips entered a written modification of the 2001

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¹ The Franchise Agreements are not attached to Plaintiffs' pleading. The Complaint, however, references the agreements, which are necessarily central to Plaintiffs' claims. Indeed, each count alleged in the Complaint directly addresses the scope and terms of the parties' franchise

relationship. Thus in addressing this Rule 12 motion, the Court may properly consider the Franchise Agreements and other documents which Plaintiffs referred to in, but did not attach to, the Complaint Branch v. Tunnell 14 F 3d 449 453-54 (9th Cir. 1994) overruled on other

the Complaint. Branch v. Tunnell, 14 F.3d 449, 453-54 (9th Cir. 1994) overruled on other grounds in Galbraith v. County of Santa Clara, 307 F.3d 1119 (9th Cir. 2002). Copies of the

^{28 2001, 2004} and 2007 Agreements are submitted herewith as Exhibits A, B and C, respectively.

1	Agreement	("the 2002 Modification"). ((Ex. D.)	.) The 2002 Modification authorized CD) to
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- 2 construct certain improvements to the Station convenience store. (Id. at p. 1.)
- 3 Plaintiffs now attempt to convert the 2002 Modification into a general promise by
- ConocoPhillips to reimburse CD for any improvement it chose to construct. The 2002 4
- Modification, however, includes no such provision. It did not authorize, or even consider, a car 5
- wash or any other improvements beyond the specific convenience store modifications. It 6
- explicitly provided that "[e]xcept as modified herein, the [2001] Agreement and other related
- documents, and all of their terms and conditions, are unchanged and remain in effect." (Ex. D at 8
- 9 p. 5, ¶ 11.) The 2002 Modification was by its express terms a limited modification of the 2001
- 10 Agreement, and complied with the requirements imposed by the 2001 Agreement with respect to
- 11 modifications (i.e., it was a writing signed by both parties). (Ex. A at p. 27, ¶ 50(b).)
- Plaintiffs' allegation that the 2002 Modification provided "rent rebates" to Plaintiffs is 12
- likewise incorrect. In fact, the 2002 Modification did not reduce CD's existing rent. Rather, 13
- ConocoPhillips only agreed to waive the future rent increase that would have otherwise resulted 14
- (from the increased property value caused by the particular convenience store improvements).² 15
- 16 (Ex. D at p. 3, ¶ 2.F-G.) The 2002 Modification provided
- 17 In consideration of the Modifications being completed by DEALER,
- CONOCOPHILLIPS agrees to waive monthly the increased amount of the
- 18 Monthly Rent attributable to the Modifications for a maximum total rent waiver of the established Project Cost and/or for a period of five (5) years, which ever
- 19 comes first.
- (Ex. D at p. 3, ¶ 2.G.) CD was entitled to direct reimbursement of project costs only under very 20
- 21 limited circumstances, none of which plaintiffs allege herein. (Id. at p. 3, ¶ 3.A.)

22 D. The January 8, 2003 Letter

- Plaintiffs next allege that in January 2003 they "received another letter from 23
- [ConocoPhillips], discussing a new rental reimbursement program regarding the improvement of 24
- service bays." (Compl. ¶ 7.) This letter (the "January 8, 2003 Letter") was not a contract 25
- 26 between ConocoPhillips and either Plaintiff, or even an offer to contract. (Ex. E.) The letter was

² Dealers such as CD commonly invest in capital improvements resulting in a higher monthly 28 rent, because such improvements can significantly increase dealer revenues and income.

1	not even addı	ressed specifically to Plaintiffs. Rather, it was a one-page, form letter sent by
2	ConocoPhilli	ps to all western United States franchisees to provide notice of a new rent program.
3	(Id.) The Jan	uary 8, 2003 Letter additionally advised dealers of a program in which they might
4	be permitted	to construct improvements at stations owned by ConocoPhillips, stating in part:
5	Deale	rs who elect to invest their capital for the betterment of a service station's
6	of the	ions will be <u>eligible</u> for an investment allowance to recoup a portion or all r investment depending on project scope. Dealers who currently qualify for
7	a Reni invest	Waiver due to their investment on a bay conversion will earn an equivalent ment allowance under the same terms in the program until it expires.
8	There	are other details applicable to the service station rent program that
9	new se	WTR will share with you in the upcoming weeks. We are sure that the ervice station rent program meets your needs of being predictable, easily
10	of time	stood, competitive in the industry, and achievable over a reasonable period
11	(<i>Id.</i> at $\P\P$ 3-4 (emphasis added).)
12	The le	tter did not authorize or even mention a car wash or any other specific
13	improvement.	(Id.) Likewise, it did not approve or address any particular reimbursement. (Id.)
14	E.	The July 25, 2003 Letter
15	Plainti	ffs allege they thereafter advised ConocoPhillips of their "intention to convert a
16	service bay int	o a car wash " (Compl. at ¶ 7.) They contend ConocoPhillips responded via
17	letter dated Jul	ly 25, 2003 ("the July 25, 2003 Letter"). This letter merely approved initial plans
18	submitted by I	Davidson. (Ex. F.) It explicitly required further reviews, and numerous additional
19	submissions by	y Plaintiffs, prior to any construction at the Station. (Id.) It did not agree that
20	ConocoPhillip	s had approved reimbursement of any amount, and mentioned no particular
21	expenditure. (Id.) Indeed, Plaintiffs make no contrary allegation.
22	F.	Plaintiffs Request Reimbursement From ConocoPhillips

Plaintiffs allege that they thereafter "spent the next two years working to get municipal approval for the car wash." (Compl. ¶ 8.) Plaintiffs claim they incurred various costs in the course of seeking such approval, but make no allegation that ConocoPhillips ever provided prior approval or agreement to reimburse any specific amount. (*Id.* ¶¶ 8-10.) Rather, Plaintiffs allege that they waited almost three years (until March 2006) "to discuss rent reimbursement for the car wash costs" with a ConocoPhillips employee. (*Id.* ¶ 11.) They admit that this ConocoPhillips

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1	employee advised both verbally and thereafter in writing ConocoPhillips had no extant program
2	offering such reimbursements, and that any such reimbursements were therefore discretionary.
3	(Id.) Plaintiffs nevertheless installed and began operating a car wash at the Station. (Id. ¶ 12.)
4	G. The 2007 Agreement
5	Several weeks later, on November 6, 2006, Davidson (on CD's behalf) executed the 200'
6	Agreement. (Ex. C at p. 29.) It was for a three-year term, effective February 1, 2007, through
7	January 31, 2010. (Id. at p. 3, ¶ 2.) The 2007 Agreement required a monthly rent of \$5,644, a
8	significant increase from \$3,614 under the 2004 Agreement. (Id. at p. 4, ¶3(c) and Ex. B thereto
9	Ex. B at p. 4, ¶3(c) and Ex. B thereto.) It included no provision permitting CD to construct, or
10	requiring ConocoPhillips to provide reimbursement for, a car wash or any other improvements,
11	and provided for no other rent reduction, credit or waiver. (Ex. C. at p. 4, ¶ 3 and Ex. B thereto.)
12	The 2007 Agreement was fully integrated. (Id. at p. 29, ¶ 49.) It provided:
13	(a) This Agreement cancels and supersedes, as of the commencement date hereof, all prior written and or oral, expressed or implied, agreements
14	between CONOCOPHILLIPS and DEALER in regards to the following:
15 16	(1) DEALER's and CONOCOPHILLIPS' rights, duties and obligations in respect of DEALER's occupancy, use and operation of the Station;
17 18	(2) The sale and delivery of CONOCOPHILLIPS motor fuel at the Station and sets forth all the terms and conditions as to CONOCOPHILLIPS' sale to DEALER, and DEALER's purchase from CONOCOPHILLIPS, of CONOCOPHILLIPS motor fuels for sale at the Station; and
19	(3) Any and all of the relationship which exists between
20	CONOCOPHILLIPS and DEALER.
21	(b) The terms and conditions can only be changed by a document signed both by CONOCOPHILLIPS and DEALER. Neither CONOCOPHILLIPS nor DEALER is obligated by any inducement, statement, representation, promise
22	or agreement made by either of them that is not included in this Agreement.
23	(Id.)
24	H. ConocoPhillips Offers CD A Rent Waiver
25	Thus, pursuant to the 2007 Agreement, CD was not entitled to any rent waiver reflecting
26	its alleged car wash expenditures. Davidson executed the 2007 Agreement (on behalf of CD) in
27	November 2006, <i>after</i> Plaintiffs allege ConocoPhillips made clear that it would not agree to
28	provide the requested reimbursement. (Ex. C at p. 29; Compl. ¶ 11.)

1	ConocoPhillips nevertheless voluntarily offered a rent waiver to CD. (Compl. ¶ 13.)
2	ConocoPhillips prepared and provided to Plaintiffs a corresponding modification of the 2007
3	Agreement. (Compl. ¶ 13; Ex. G.) This modification was almost identical in form and substance
4	to the 2002 Modification. As in the 2002 Modification, ConocoPhillips agreed to waive any rent
5	increase attributable to the increased property value resulting from the contemplated
6	improvements. ³ (Id. at p. 3, \P 2.F.) The waiver would recognize all expenses incurred by CD,
7	with the exception of "removable equipment" which was property owned by CD, not
8	ConocoPhillips. (Id. at \P . 2-3, \P 2.E.) Plaintiffs rejected the proposal. (Compl. \P 13.)
9	I. CD Breaches The 2007 Agreement
10	Throughout 2007, CD committed numerous breaches of the 2007 Agreement. Plaintiffs
11	admit that they failed to continuously sell gasoline at the Station. (Compl. ¶ 15.) This was a
12	clear violation of the 2007 Agreement, as was CD's failure to operate the Station for seven
13	consecutive days. (Ex. C at p. 25, ¶ 29(b)(8).) ConocoPhillips consequently was forced to
14	terminate the 2007 Agreement, effective November 6, 2007.
15	III. ARGUMENT
16 17	A. The Petroleum Marketing Practices Act Preempts Plaintiffs' Claims To The Extent They Address The Franchise Termination.
18	The Petroleum Marketing Practices Act, 15 U.S.C. § 2801, et seq. ("PMPA") governs the
19	non-renewal and termination of petroleum franchise relationships. It provides the exclusive
20	remedy for allegedly improper franchise terminations and preempts any provision of a state "law
21	or regulation (including any remedy or penalty) with respect to termination of any
22	[petroleum] franchise relationship" that is not "the same as the applicable provision of" the
23	PMPA. 15 U.S.C. § 2806(a). "[S]ection 2806(a) makes clear the PMPA was intended to
24	preempt all state law with respect to termination of a petroleum franchise." In re Herbert, 806
25	F.2d 889, 892 (9th Cir. 1986) (original emphasis); see also, Humboldt Oil Co., Inc. v. Exxon
	1.2d 609, 692 (9th Ch. 1960) (original chiphasis), see also, Humbolat Oit Co., Inc. v. Exxon
26	Co., U.S.A., 823 F.2d 373, 374-75 (9th Cir. 1987). This includes state laws that specifically

- address franchise termination or nonrenewal, as well as other state law claims "which are 1
- intimately intertwined with the termination or nonrenewal of a franchise." Shukla v. BP 2
- Exploration & Oil, Inc., 115 F.3d 849, 857 (11th Cir. 1997) citing Arbabian v. BP America, 898 3
- F.Supp. 703, 709-11 (N.D. Cal. 1995) (additional citations omitted). 4
- Plaintiffs here allege that the termination of the 2007 Agreement "was the direct result of 5
- CONOCO'S wrongful actions" (Compl. ¶ 15) and "refusal to abide by the contract and provide 6
- the promised reimbursement" (Id. \(\frac{1}{2} \) 23.) They further contend that the franchise termination has 7
- resulted in an "unjust benefit" to ConocoPhillips. (Id. ¶ 39.) Indeed, all four of Plaintiffs' 8
- substantive claims for relief directly address the termination of CD's franchise. (Id. ¶¶ 15, 18, 9
- 23, 26, 30, 32, 35, 39.) The PMPA preempts such claims. See, e.g., Shukla, 115 F.3d at 856-57; 10
- 11 Arbabian, 898 F.Supp. at 710; Chevron, U.S.A., Inc. v. Mebtahi, 148 F.Supp.2d 1019, 1028
- 12 (C.D. Cal. 2000) (PMPA preempts claim under Cal. Bus. & Prof. Code section 17200).
- Plaintiffs cannot allege an actionable claim for improper termination under the PMPA. 13
- Indeed, they admit ConocoPhillips terminated the franchise for CD's failure to operate the 14
- Station continuously (Compl. ¶ 15), which is a basis for termination under the 2007 Agreement 15
- 16 and the PMPA. (Ex. C at p. 25, ¶ 29(b)(8); 15 U.S.C. § 2802(b)(2)(B); Doebreiner v. Sohio Oil
- Co., 880 F.2d 329, 334-35 (11th Cir. (1989).) Plaintiffs may not avoid these provisions by 17
- artfully recasting non-actionable PMPA claims as state law counts that nevertheless challenge the 18
- franchise termination. See Simmons v. Mobil Oil Corp., 29 F.3d 505, 512 (9th Cir. 1994). Such 19
- claims thus fail as a matter of law. 20

21 В. Count One Fails To State A Claim For Breach Of Contract.

- 22 Plaintiffs' first claim alleges that "[b]etween 2003 and 2007, a verbal contract was
- formed between . . . CD . . . and [ConocoPhillips]. This contract provided PLAINTIFFS with the 23
- right to reimbursement from [ConocoPhillips] for all improvements made at the San Ramon gas 24
- station." (Compl. ¶ 19.) Plaintiffs contend this verbal "contract can be traced to three 25
- independent sources": a) a "verbal agreement between PLAINTIFFS and CONOCO in 2002 for 26
- 27 rental reimbursement in exchange for the cost of improving the convenience store at" the Station;

1	b) the January 8, 2003 Letter; and c) "the conduct of CONOCO and PLAINTIFFS from 2003 to
2	2007" including the July 24, 2003 Letter. (Id.)
3	In fact, no verbal agreement ever existed. Even if it did, the parol evidence rule and the
4	statute of frauds would each bar such a contract. Further, the parties' 2002 agreement regarding
5	convenience store improvements (the 2002 Modification) is completely irrelevant to the claims
6	Plaintiffs assert in the Complaint. Finally, neither ConocoPhillips' letters nor the parties'
7	"conduct" creates an enforceable contract. Accordingly, Plaintiffs have failed to state a claim for
8	breach of contract. Count one thus fails as a matter of law and should be dismissed.
9	1. The parol evidence rule bars Plaintiffs' allegations of oral contract.
10	In California, the parol evidence rule is codified in Civil Code section 1625 and Code of
11	Civil Procedure section 1856. Civil Code section 1625 provides: "The execution of a contract in
12	writing, whether the law requires it to be written or not, supersedes all the negotiations or
13	stipulations concerning its matter which preceded or accompanied the execution of the
14	instrument." Code of Civil Procedure section 1856(a) provides: "[t]erms set forth in a writing
15	intended by the parties as a final expression of their agreement with respect to such terms as are
16	included therein may not be contradicted by evidence of any prior agreement or of a
17	contemporaneous oral agreement."
18	"The parol evidence rule is not merely a rule of evidence concerned with the method of
19	proving an agreement; it is a principle of substantive law." Alling v. Universal Mfg. Corp., 5
20	Cal.App.4th 1412, 1433 (1992). The rule bars any evidence "inconsistent with the terms of the
21	integrated written contract." Alling, 5 Cal.App.4th at 1436 (citations omitted). Where a written
22	contract meets "the requisites of an integration the parol evidence rule bar[s] the admission
23	of' any oral or written statements "to supplement the express terms of the integrated
24	[a]greement, or to vary or define any provision of that contract." Id.
25	"The determination of whether the agreement in question is an 'integration'—that is,
26	whether it was intended by the parties as a final, complete and exclusive statement of their
27	agreement with respect to the terms included in the agreement—is a question of law to be
28	determined by the court." Alling, 5 Cal.App.4th at 1434 (citations omitted). Thus, where the

1	Court finds the contract integrated, allegations of extrinsic oral or written promises cannot	
2	support a claim for breach of contract. See Traumann v. Southland Corp., 842 F. Supp. 386, 390	
3	(N.D. Cal. 1993); Mat-Van, Inc. v. Sheldon Good & Co. Auctions, LLC, 2008 WL 346421, *3	
4	(S.D. Cal. February 6, 2008) (parol evidence rule appropriately raised in Rule 12 motion).	
5	As shown above, the 2007 Agreement unambiguously provided that it was the parties'	
6	sole agreement with respect to the Station lease, and that it canceled and superseded all prior	
7	written or oral agreements between Plaintiffs and ConocoPhillips. (Ex. C at p. 29, ¶ 49.) It	
8	unambiguously provides for a specific monthly rent. It includes no "rent waiver" or other	
9	provision obligating ConocoPhillips to credit or reimburse Plaintiffs for capital improvements at	
10	the station. Plaintiffs cannot sustain a claim for breach of contract based on allegedly	
11	contradictory prior or contemporaneous representations.	
12	This, however, is precisely what Plaintiffs' first claim for relief attempts. Indeed, the	
13	alleged (but nonexistent) "verbal agreement," as well as the January 8, 2003 and July 24, 2003	
14	Letters and the "conduct" described in the Complaint, all preceded the execution and effective	
15	date of the controlling 2007 Agreement. ⁴ The parol evidence rule thus bars Plaintiffs' first claim	
16	for relief. Dismissal is therefore required for this independent reason.	
17	2. The statute of frauds bars Plaintiffs' allegations of oral contract.	
18	The statute of frauds is independently fatal to Plaintiffs' claim for breach of oral contract.	
19	In California, the statute is codified in Civil Code § 1624, which provides:	
20	(a) The following contracts are invalid, unless they, or some note or memorandum	
21	thereof, are in writing and subscribed by the party to be charged or by the party's agent:	
22	(1) An agreement that by its terms is not to be performed within a year from the making thereof	
23	making mercor	
24	The gravamen of Plaintiffs' Complaint is their contention that ConocoPhillips agreed to	
25		
26	⁴ Plaintiffs allege that "[t]he third source of the contract is the conduct of CONOCO and PLAINTIFFS from 2003 to 2007." (Compl. ¶ 10a.) This allegation referred to "cond. "	
2728	PLAINTIFFS from 2003 to 2007." (Compl. ¶ 19c.) This allegation refers to "conduct" commencing with Davidson's "July 24, 2003 letter to [ConocoPhillips]" and ending on June 14, 2006 when ConocoPhillips advised Plaintiffs it had no operative reimbursement program. (<i>Id.</i>) This all preceded the November 2006 execution of the 2007 Agreement.	

1	reimburse improvement costs via rent reductions over a period of years. On the face of the		
2	Complaint, therefore, the alleged oral contract was necessarily not capable of performance within		
3	a year of its making. The statute of frauds thus bars Plaintiffs' claim for breach of oral contract.		
4	For this independent reason, count one fails as a matter of law and must be dismissed.		
5	3. The documents referenced in the Complaint do not create a contract.		
6	Even were Plaintiffs' allegations not precluded by the parol evidence rule and the express		
7	language of the 2007 Agreement or the statute of frauds, the various oral and written statements		
8	cited by Plaintiffs are nonetheless insufficient to create an actionable contract. Formation of a		
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11	sufficiently definite, or must call for such definite terms in the acceptance, that the performance		
12	promised is reasonably certain." 1 Witkin, Summary of Cal. Law (10th ed. 2005) Contracts §		
13	137, p. 176 citing Weddington Productions v. Flick, 60 Cal.App.4th 793, 811 (1998) (other		
14	citations omitted). Neither the 2002 Modification nor the correspondence on which Plaintiffs		
15	rely (the January 8, 2003 and July 24, 2003 Letters) evidences a sufficiently certain promise by		
16	ConocoPhillips to reimburse Plaintiffs for the expenses alleged in the Complaint. Thus, for this		
17	independent reason, count one fails as a matter of law and must be dismissed.		
18	a) The 2002 Modification is immaterial to the improvements addressed by the Complaint.		
19	addressed by the Complaint.		
20	Plaintiffs allege that "[t]he first source [of the alleged contract for reimbursement of car-		
21	wash expenditures] is the prior verbal agreement between PLAINTIFFS and CONOCO in 2002		
22	for rental reimbursement in exchange for the cost of improving the convenience store at" the		
23	Station." (Compl. ¶ 19.a.) The assertion is spurious. First, as shown, there was no such "verbal		
24	agreement." Rather, the parties' agreement regarding the convenience store improvements was		
25	embodied in the 2002 Modification, an integrated writing containing the parties' entire		
26	agreement with respect to such improvements. (Ex. D at p. 4, ¶ 9.A.)		
27	Plaintiffs admit that they did not even "decide[] to build a car wash" until 2003		
28	after the parties executed the 2002 Modification. (Compl. ¶ 7; Ex. D at ¶. 1, 5.) Thus, the 2002		

1	1 Modification did not obligate ConocoPhillips to provide reimbursement for improvements		
2	Plaintiffs admit they had not yet even contemplated. Moreover, the 2002 Modification explicitly		
3	provides that it did not change in any way the terms of the Franchise Agreement other than as		

- 4 expressly set forth in the 2002 Modification. (Ex. D at p. 5, ¶ 11.) Plaintiffs' contention that this
- narrow and specific modification regarding convenience store improvements somehow gave 5
- them a right to reimbursement for unmentioned and unrelated improvements made four years 6
- later is untenable. 7

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b) The January 8, 2003 Letter is not an enforceable contract.

The January 8, 2003 Letter likewise does not constitute an enforceable contract. The letter included no authorization permitting CD to construct specified improvements, much less any agreement by ConocoPhillips to reimburse the cost of such improvements. Rather, it did nothing more than announce a new program pursuant to which CD might be "eligible . . . to recoup a portion or all of their investment depending on project scope." (Ex. E.) It made clear that "[t]here are other details applicable to the service station rent program that your WTR will share with you in the upcoming weeks." (Id.) The letter was not even addressed to either Plaintiff; it

15 16 was a form letter provided to West Coast station operators. (Id.) Such a generalized hardly

contains the "sufficiently definite terms" required of any enforceable contract. The January 8,

2003 Letter, therefore, cannot support Plaintiffs' claim for breach of contract. 18

The July 24, 2003 Letter is not an enforceable contract.

20 The July 24, 2003 Letter is likewise insufficient to establish an enforceable agreement.

- 21 This document indicates a construction engineer's preliminary approval of construction plans.
- 22 (Ex. F.) It does not even mention, much less give rise to, an enforceable contract requiring a rent
- 23 waiver by ConocoPhillips. As owner of the land, ConocoPhillips had an obvious interest in
- 24 ensuring that improvements constructed by Plaintiffs were properly engineered. But engineering
- 25 approval does establish an agreement regarding reimbursements, and indeed the July 24, 2003
- 26 Letter sets forth no terms providing for rent waiver or reduction.
- The 2007 Agreement expressly constituted the parties' entire agreement regarding the 27
- Station. As a matter of law and pursuant to its own terms, it superseded any prior agreements. 28

- Even were that not so, the various oral and written representations Plaintiffs allege are plainly
- 2 insufficient to give rise to an enforceable contract. Plaintiffs had negotiated the 2002
- 3 Modification, and thus were well aware of the manner in which any such agreement had to be
- 4 created. They freely entered the 2007 Agreement without any such modification, and may not
- 5 now avoid the consequences of this business decision by pointing to a patchwork of years-old
- 6 conversations and correspondence, none of which manifest the agreement Plaintiffs now allege.
- 7 Count one thus fails as a matter of law and must be dismissed.

C. Counts Two And Three Fail To State Claims For Fraud.

- 9 "The elements of fraud and deceit are (1) misrepresentation; (2) knowledge of falsity; (3)
- intent to defraud; (4) justifiable reliance; and (5) resulting damages." Glen Holly Entertainment,
- 11 Inc. v. Tektronix, Inc., 100 F. Supp. 2d 1086, 1093 (C.D. Cal. 1999) (citation omitted).
- 12 "[P]laintiffs must also specify the benefits received by the defendant as a result of the alleged
- misrepresentations." Glen Holly, 100 F. Supp. 2d at 1095 (emphasis added) citing In re GlenFed,
- 14 Inc. Securities Litigation, 42 F.3d 1541, 1547-48 (9th Cir. 1994), Neubronner v. Milken, 6 F.3d
- 15 666, 671 (9th Cir. 1993). The elements of negligent misrepresentation are identical, except that
- 16 the defendant must have made the misrepresentation "without reasonable ground for believing it
- 17 to be true," rather than with knowledge of falsity. Masters v. San Bernardino Cty. Empl.
- 18 Retirement Assn., 32 Cal.App.4th 30, 40, n. 6 (1995).
- Fraud claims must meet a heightened pleading standard of "particularity." Fed. R. Civ. P.
- 20 9(b). The plaintiff "must adequately specify the statements it claims were false or misleading,
- 21 give particulars as to the respect in which plaintiff contends the statements were fraudulent, state
- 22 when and where the statements were made, and identify those responsible for the statements."
- 23 GlenFed, 42 F.3d at 1548, n. 7 (citation omitted). "[T]he complaint must specify such facts as
- 24 the times, dates, places, and benefits received, and other details of the alleged fraudulent
- 25 activity." Glen Holly, 100 F. Supp. 2d at 1094 quoting Neubronner, 6 F.3d at 672.
- Here, Plaintiffs' fraud claims are based on factual assertions identical to those of their
- 27 defective claim for breach of contract. Plaintiffs simply recast their breach of contract allegations
- as claims for intentional and negligent misrepresentation (counts two and three, respectively).

- 1 Although such allegations are frequently made by litigants seeking to transmute contractual
- 2 disputes into tort claims, they are nevertheless legally impermissible. Moreover, Plaintiffs fail to
- 3 allege sufficient specific facts to establish multiple required elements of misrepresentation.
- 4 Accordingly, counts two and three fail to state a claim and must be dismissed.

5 1. The parol evidence rule bars Plaintiffs' fraud claims.

- The parol evidence rule "applies regardless of whether the claim is denominated as one
- 7 for breach of contract or fraud." Mat-Van, 2008 WL 346421 at *3 citing Cont'l Airlines, Inc. v.
- 8 McDonnell Douglas Corp., 216 Cal.App.3d 388 (1989), Casa Herrera, Inc. v. Beydoun, 32
- 9 Cal.4th 336, 344 (2004), Conrad v. Bank of Am., 45 Cal.App.4th 133, 156-57 (1996). The parol
- 10 evidence thus bars Plaintiffs' fraud claims for the same reasons discussed above with respect to
- 11 their claim for breach of contract.

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2. Plaintiffs fail to allege an actionable misrepresentation.

- "[T]he requirement of specificity in a fraud action against a corporation requires the
- plaintiff to allege the names of the persons who made the allegedly fraudulent representations,
- their authority to speak, to whom they spoke, what they said or wrote, and when it was said or
- written." Comerica Bank v. McDonald, 2006 WL 3365599, *3 (N.D. Cal. 2006) citing Tarmann
- 17 v. State Farm Mut. Auto. Ins. Co., 2 Cal.Rptr.2d 861, 863 (1991) citing Sanders v. Ford Motor
- 18 Co., 158 Cal.Rptr. 656 (1979). "[A]llegations such as '[d]uring the course of discussions in 1986
- and 1987,' and 'in or about May through December 1987' do not make the grade under Rule
- 20 9(b)." Glen Holly, 100 F. Supp. 2d at 1094 citing U.S. Concord, Inc. v. Harris Graphics Corp.,
- 21 757 F. Supp. 1053, 1057 (N.D. Cal. 1991).
- Although Plaintiffs allege generally that ConocoPhillips agreed to make rent reductions.
- 23 they fail to support the claim with the requisite specific facts. The Complaint identifies no
- 24 specific monetary amount ConocoPhillips allegedly agreed to reimburse, but instead alleges the
- 25 expenses plaintiffs incurred in the years after the alleged misrepresentation. Plaintiffs likewise
- 26 make no allegation to establish precisely which expenditures (or categories of expenditures)
- 27 ConocoPhillips agreed to reimburse, the specific time for reimbursement, or even the mechanism
- 28 by which Plaintiffs would submit and ConocoPhillips would approve such expenditures. Instead,

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1 Plaintiffs apparently allege that ConocoPhillips assumed some general and open
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2 obligation to reimburse Plaintiffs for any expenses they might later claim.

3 To state such a proposition is to refute it. More to the point, however, Plaintiffs fail to set

forth sufficient specific facts showing exactly who made such representations and the times and 4

dates of such alleged statements, much less the speaker's authority to do so. Plaintiffs thus fail to 5

allege sufficient facts to establish an actionable misrepresentation. Counts two and three thus fail

to state a claim upon which relief can be granted and must be dismissed.

3. Plaintiffs fail to allege knowledge of falsity.

Knowledge of a representation's falsity at the time it is made is an essential element of 9

fraud. 5 Witkin, Summary of Cal. Law (10th ed. 2005) Torts § 800, p. 1157. "[A] plaintiff must 10

set forth more than the neutral facts necessary to identify the transaction. The plaintiff must set 11

forth what is false or misleading about a statement, and why it is false." GlenFed, 42 F.3d at 12

1548; Blake v. Dierdorff, 856 F.2d 1365, 1369 (9th Cir.1988). "Furthermore, the most direct 13

way for a plaintiff to demonstrate the falseness of the charged statements is to plead 'inconsistent' 14

15 contemporaneous statements or information which were made by or available to the

defendants." Glen Holly, 100 F. Supp. 2d at 1094 quoting GlenFed, 42 F.3d at 1549. 16

"[A] plaintiff does not satisfy the falsity requirement by merely asserting that a 17

company's later revelation of bad news means that "earlier, cheerier" statements must have been 18

false." Glen Holly, 100 F. Supp. 2d at 1094 citing GlenFed, 42 F.3d at 1548. "In fact, these types

of allegations are called 'fraud by hindsight' and they do not establish falsity." Glen Holly, 100 F. 20

Supp. 2d at 1094 citing In re VeriFone Securities Litigation, 784 F.Supp. 1471, 1486 (N.D. Cal. 21

1992), aff'd, 11 F.3d 865 (9th Cir.1993). 22

Plaintiffs here identify no knowingly false statement by ConocoPhillips. They allege that 23

ConocoPhillips agreed to make rent reductions, but later failed to do so. Assuming arguendo 24

25 such is true. Plaintiffs set forth no facts to establish that this alleged promise was false at the time

it was made. To the contrary, Plaintiffs allege that ConocoPhillips had, but later eliminated, a

reimbursement policy, not that no such policy existed at the time of the alleged promise.

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1	Plaintiffs' second and third claims for relief are nothing more than an impermissible		
2	attempt to contort alleged (but unenforceable) contractual promises into torts. Though familiar,		
3	such claims of "fraud by hindsight" are not actionable. See Glen Holly, 100 F. Supp. 2d at 1094.		
4	"[A] claim of fraud cannot be permitted to serve simply as an alternative cause of action		
5	whenever an enforceable contract is not formed." Conrad, 45 Cal.App.4th at 156-57. For this		
6	independent reason, counts two and three fail as a matter of law and must be dismissed.		
. 7	4. Plaintiffs fail to allege justifiable reliance.		
8	The successive Franchise Agreements spanned the parties' franchise relationship the		
9	entire period addressed by the Complaint. Each was fully integrated. (Ex. A at pp. 26-27 (¶ 50);		
10	Ex. B at p. 28 (¶ 50); Ex. C at p. 29 (¶ 49).) None included a covenant requiring rent reductions		
11	upon Plaintiffs' construction of a car wash.		
12	Plaintiffs, therefore, could not have justifiably relied on ConocoPhillips' allegedly		
13	contrary subsequent representations. See Hackenthal v. Nat'l Casualty Co., 189 Cal.App.3d		
14	1102, 1111 (1987). Rather, it is well settled that reliance on alleged oral statements contradicted		
15	by the parties' written agreement(s) "are unjustifiable as a matter of law." Id. (original		
16	emphasis). Plaintiffs thus have not alleged, and cannot allege, the essential element of justifiable		
17	reliance. For this further reason, counts two and three fail to state a claim upon which relief can		
18	be granted and must be dismissed.		
19	5. Plaintiffs fail to allege a resulting benefit to ConocoPhillips.		
20	"[P]laintiffs must also specify the benefits received by the defendant as a result of the		
21	alleged misrepresentations." Glen Holly, 100 F. Supp. 2d at 1095. Plaintiffs do not even attempt		
22	to plead such facts. They make no allegation that ConocoPhillips has retained any equipment		
23	purchased by Plaintiffs. (Indeed, Plaintiffs could not make such an allegation as they have		
24	voluntarily transferred such equipment to a non-party.) Plaintiffs have thus failed to allege the		
25	essential element of benefit to ConocoPhillips. For this further and independent reason, counts		
26	two and three fail as a matter of law and must be dismissed.		
27			

1	D. Count Four Fails To State A Claim For Unfair Business Practices Under
2	California Business And Professions Code § 17200.
3	1. Plaintiffs claims fail for the same reasons as the factually identical counts for breach of contract and fraud.
4	Count four is based on the identical factual allegations as the preceding three claims th
5	ConocoPhillips agreed, but then declined, to reduce CD's rent. (Compl. ¶¶ 36, 39.) As shown,
6	however, Plaintiffs' first three counts all fail and so too therefore does their parasitic claim for
7	unfair business practices. Thus the Court must dismiss Count Four as well.
8	2. Plaintiffs fail to allege any unlawful or unfair business practice.
9	Even had plaintiffs adequately alleged their preceding claims, count four would still fail.
10	To state a claim for "unlawful business practices" under California Business & Professions Code
11	17200, a Plaintiff must identify the "particular section of the statutory scheme which was violated
12	and "describe with reasonable particularity the facts supporting [the alleged] violation."
13	Khoury v. Maly's of Calif., Inc., 14 Cal.App.4th 612, 619 (1993) (demurrer proper where facts
14	alleged did not describe "deceptive advertising," "the manner of misleading [of] customers," "the
15	manner in which [defendant's] practice is 'unlawful'" or any anti-competitive practice). Although
16	Plaintiffs "need not plead and prove the elements of a tort" (South Bay Chevrolet v. GMAC, 72
17	Cal.App.4th 861, 877 (1999)), they are required to demonstrate conduct that is unlawful, unfair,
18	fraudulent or constitutes false advertising. See Id. at 878; see also Albillo v. Intermodal Containe
19	Services, Inc., 114 Cal.App.4th 190, 206 (2003); Searle v. Wyndham International, Inc., 102
20	Cal.App.4th 1327, 1334 (2002).
21	Plaintiffs fail to allege the requisite violation of law or public policy. Instead, they claim
22	only that ConocoPhillips breached an alleged (but legally unenforceable) promise to issue rent
23	credits. A breach of contract, however, is alone insufficient to establish a claim for unfair business
24	practices. Indeed, "the 'unfairness' prong of section 17200 'does not give the courts a general
25	license to review the fairness of contracts." Searle, 102 Cal.App.4th at 1334; see Gregory v.
26	Albertson's, Inc., 104 Cal.App.4th 845, 854 (2003); Shvarts v. Budget Group, Inc., 81 Cal.App.4t
27	1153, 1159-1160 (2000). For this independent reason, Plaintiffs' fourth claim for relief fails as a
28	matter of law and must be dismissed.

IV. **CONCLUSION** 1 For all the foregoing reasons, ConocoPhillips respectfully submits the Court should grant 2 this motion and dismiss the Complaint, with prejudice. 3 Dated: April 22, 2008 4 GLYNN & FINLEY, LLP 5 CLEMENT L. GLYNN ADAM FRIEDENBERG 6 One Walnut Creek Center 7 100 Pringle Avenue, Suite 500 Walnut Creek, CA 94596 8 9 10 Attorneys for Defendant 11 ConocoPhillips Company 12 13 14 15 16 17 18 19 20 21 22 23 24 25 26 27

1			
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9			
9			
10	UNITED STATES	S DISTRICT COURT	
11	NORTHERN DISTR	RICT OF CALIFORNIA	
12			
13	CHARLES DAVIDSON and CD & PWS)	Case No. C 08-01756 BZ	
14	ENTERPRISES, INC.,	DEFENDANT CONOCOPHILLIPS	
14	Plaintiffs,)	COMPANY'S NOTICE OF MOTION AND MOTION TO DISMISS	
15	ý	PLAINTIFFS' COMPLAINT	
16	vs.	Date: June 4, 2008	
	CONOCOPHILLIPS COMPANY and DOES)	Time: 10:00 a.m.	
17	1 through 100,	Courtroom: G	
18	Defendants.	Before: Hon. Bernard Zimmerman	
19		Accompanying Documents:	
		Memorandum of Points and Authorities	
20		(with exhibits)	
21	TO PLAINTIFFS CHARLES DAVIDSO	ON AND CD & PWS ENTERPRISES,	
22	INC., AND THEIR ATTORNEYS OF RECOR	D:	
23	PLEASE TAKE NOTICE that on June 4, 2008, at 10:00 a.m., or as soon thereafter as th		
24	matter may be heard by the above-entitled Court, located at 450 Golden Gate Avenue, San		
25	Francisco, California, Defendant ConocoPhillips Company ("ConocoPhillips") will bring on for		
26	hearing this motion to dismiss the Complaint of Plaintiffs Charles Davidson ("Davidson") and		
27	CD & PWS Enterprises ("CD") (collectively, "F	Plaintiffs") pursuant to Federal Rule of Civil	
28	Procedure 12(b)(6).		
_0	1100044110 12(0)(0).		

1	This motion is made on the ground that the Complaint, and each purported claim for		
2	relief set forth therein, fails to allege facts sufficient to state a claim upon which relief can be		
3	granted. Accordingly, each claim fails as a matter of law and must be dismissed.		
4	This motion is based upon this Notice of Motion and Motion, and the Memorandum of		
5	Points and Authorities submitted herewith, all orders, pleadings and papers on file in this action		
6	and upon such other matters of which the Court may take judicial notice or which may be		
7	presented to the Court at the time of hearing.		
8	Dated: April <u>22</u> , 2008		
9		GLYNN & FINLEY, LLP CLEMENT L. GLYNN	
10		ADAM FRIEDENBERG JONATHAN A. ELDREDGE	
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8.			

EXHIBIT A



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UNION 76 DEALER STATION LEASE and MOTOR FUEL SUPPLY AGREEMENT

THIS UNION 76 Dealer Station Lease and Motor Fuel Supply Agreement ("Agreement") dated <u>January 19, 2001</u> ("Contract Date") is by and between Tosco Marketing Company, a division of Tosco Corporation, a Nevada corporation ("TOSCO") and the individual(s) and/or entity named below ("DEALER") at this service station ("Station" as defined below)

Richard M. Dutra

RECITALS

- A. WHEREAS, DEALER does hereby enter into this Agreement for the purpose of operating the Station as a Union 76 branded outlet offering petroleum products and the highest quality of service to the motoring public;
- B. WHEREAS, TOSCO and DEALER agree that the successful operation of an automotive service Station (as defined below) depends on the ability of the parties to consistently generate customer acceptance of products and services. The responsibility for acceptance of TOSCO's Union 76 products is primarily TOSCO's, through the development and implementation of marketing, dealer training, advertising and sales promotions and other programs to promote the Union 76 service station business. The responsibility to develop and retain product acceptance is TOSCO's responsibility and the responsibility for service acceptance by the motoring public is primarily DEALER's. Service acceptance is generated through DEALER's consistently offering courteous, convenient and efficient customer service; the maintenance of a clean, neat and orderly run business establishment; the adherence to regularly scheduled hours of operation; DEALER's personal attention to the operation of the Station; fair and honest selling techniques; and the maintenance of a complete inventory of good quality merchandise to serve adequately and quickly the needs and desires of customers; and
- C. WHEREAS, TOSCO has expended substantial amounts of time, money and expertise in developing quality credit card and other marketing programs and quality merchandles to be sold under the Union 76 trade name, service marks and trademarks ("Marks"). DEALER may use said Marks and credit card programs in the resale of Union 76 branded merchandise; therefore, DEALER agrees to render the type of courteous, convenient and efficient service that will maintain the integrity and good reputation which said Marks and credit card programs have attained.

NOW, THEREFORE, in consideration of the mutual promises contained herein, TOSCO and DEALER agree as follows:

1. STATION PROPERTY.

TOSCO hereby leases to DEALER and DEALER leases from TOSCO the real property located in the County of Contra Costa, State of CA, commonly known as 8998 Alcosta Bivd., San Ramon, CA 94583 and further described in the attached Exhibit A-I, together with the buildings, improvements, fixtures, and equipment listed in the attached Exhibit A-II (the real property, buildings, improvements, fixtures, and equipment collectively referred to hereinafter as the ("Station"). DEALER acknowledges inspecting the Station and with respect to those facilities, fixtures and equipment that are reasonably susceptible to visual inspection, DEALER finds them to be in reasonably good condition.

2. TERM.

(a) The term of this Agreement commences on <u>January 20, 2001</u> and expires on <u>January 31, 2004</u> ("Term"); provided, however, that if TOSCO has an underlying lease for the Station from a third party and if TOSCO's underlying lease expires, is cancelled or terminates for any reason on or prior to



the stated expiration date of this Agreement, then this Agreement shall terminate consistent with the terms and conditions as stated in Addendum 1 attached hereto.

Except as may be required of TOSCO pursuant to applicable law, this Agreement is not self-renewing and expires automatically on the date set forth above without the necessity of notice. DEALER acknowledges that no representation as to the continuation or renewal of this Agreement beyond the Term has been made by TOSCO to DEALER.

3. RENTAL.

- (a) DEALER shall pay TOSCO rent for the Station as stated in Exhibit B. DEALER shall pay all rent ("Monthly Rent") DEALER legally owes TOSCO for the current month of operation on the last business day of each month. In the event the Monthly Rent is not paid when due, and providing such failure to pay is not due to an event caused by TOSCO, DEALER shall be subject to a late payment charge. The late payment charge shall be \$60.00 and may be charged by TOSCO at TOSCO's option.
- Effective each July 1 of the Term hereof, and for the ensuing twelve (12) month period thereafter, DEALER agrees to pay a modified and adjusted Total Base Rent in an amount equal to 100.0% of the Total Base Rent stated in the attached Exhibit B, plus an amount equal to the cumulative increase resulting from adjustments to the Total Base Rent based on the prior calendar years increase, plus one percent (1%), subject to an annual maximum of seven percent (7%), in the Consumer Price Index--All Urban Consumers ("CPIU"), published by the U.S. Department of Labor, Bureau of Labor Statistics for the Standard Metropolitan Statistical Area ("SMSA") in which DEALER's Station is located, or for the nearest SMSA to DEALER's Station if DEALER's Station is not located in an SMSA.

4. ELECTRONIC POINT OF SALE EQUIPMENT.

DEALER acknowledges and agrees that TOSCO shall, at TOSCO's sole determination and expense, install electronic point of sale ("EPOS") equipment for the processing of credit card and debit card transactions. DEALER shall pay to TOSCO all reasonable charges for the operation, updating and maintenance of said EPOS equipment required by TOSCO, which shall be set forth in an EPOS Equipment Rental Agreement ("EPOS Agreement") to be executed by DEALER upon TOSCO's request. TOSCO shall have the right to change any existing rent structure contained within the EPOS Agreement upon providing DEALER with thirty (30) days prior written notice.

SERVICES, USES AND DEFINITIONS.

- (a) DEALER hereby agrees and acknowledges that the Union 76 Marks, unique color combinations, design and appearance, represent an image of high standards of product quality to the Station appearance (inside and out) and customer service. DEALER's failure to diligently promote the Union 76 Marks would:
- Adversely affect the consuming public's patronage of the goods and services offered by DEALER and TOSCO at the Station;
- Could adversely affect the consuming public's patronage of other Union 76 branded retail service stations; and
 - (3)Could adversely affect the value of the Union 76 Marks in the marketplace.

(b) DEALER shall:

Resell all motor fuel, certifled by the supplier thereof as being Union 76 motor fuel, under Union 76's brand name;

Filed 04/22/2008

- (2)Maintain Union 76 Marks on the equipment used to store and dispense Union 76 motor fuel:
- Not sell or pass off the motor fuel of others as Union 76 motor fuel or otherwise misbrand or mislabel Union 76 motor fuel or products, and
- Manage, operate and maintain the Station in a manner which will maintain and enhance all Union 76 Marks and will comply with TOSCO's image and operational standards for Union 76 Marks as updated from time to time. Accordingly, DEALER expressly agrees to consistently operate the Station in a manner that will:
- Diligently promote the resale of all motor fuels generally offered by TOSCO under the Union 76 Marks in DEALER's trading area;
- Provide quality merchandise and courteous and efficient service from a clean and orderly kept business establishment that is within the standard of care and professionalism offered by other Union 76 service stations and automotive service outlets in DEALER's trading area;
- Sell all merchandise and services with care, prudence and courtesy and not engage in dishonest, fraudulent or scare selling practices;
 - (D) Perform all services in a good workmanlike manner:
- Keep the approaches, driveways and service areas open, usable and uncluttered and free of parked vehicles, trailers, and other obstructions, including ice or snow, at all times:
- Maintain adequate inventory of motor fuel (including such quantity of each Union 76 branded motor fuel offered for resale by TOSCO in the geographic area in which the Station is located, as is required to serve customer demand for such motor fuels) and other petroleum products and, if appropriate, tires, batteries and accessories normally offered for sale from a first class, full service, automotive service station;
- Keep the Station (interior and exterior), sidewalks, pump islands, pin corner, approaches and driveways properly lighted, clean, safe, sanitary and free of trash, rubbish and other debris. Perform all repairs, replacements and maintenance required of DEALER pursuant to Exhibit C. Keep any and all yard, lawn, shrubs, and other plantings unobstructed, clean, neat, orderly and free from weeds and debris. If DEALER fails to perform these obligations, and TOSCO has given DEALER at least verbal notice and adequate time to correct the failure, TOSCO may perform the obligation(s) and charge the reasonable cost to DEALER's account as additional rent;
- (H)Keep the rest rooms properly identified, well-lighted, clean, functional and odor free. Customary restroom supplies shall be stocked in dispensers that are clean and operational;
- Keep the Station open for business with the interior and exterior properly lighted during the hours of operation as set forth in Exhibit D. If applicable, service bay doors are to remain open during normal automotive repair hours. DEALER shall not fail to keep the Station open for operation for seven (7) or more consecutive days or any lesser period which under the facts and circumstances constitutes an unreasonable period of time;
- Maintain sufficiently trained and qualified employees (including DEALER) who must at all times, while on duty at the Station, be dressed in approved uniforms. In addition, each employee who, in the course of their employment might be called upon shall communicate with customers, law enforcement officials, fire officials, government officials and other persons who may have

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business dealings with the Station have the ability to personally understand, write and speak the English language. DEALER shall maintain a sufficient number of trained, courteous and neat appearing personnel at the Station required to consistently operate the Station in an efficient and organized manner. DEALER shall, at TOSCO's request, participate in subsequent training programs as may be offered by TOSCO from time to time:

- (K) Maintain an environmentally compliant and safe place to work for DEALER's employees and customers, and maintain and operate the Station in compliance with all applicable laws, regulations and rules concerning environmental compliance and safety of the workplace. DEALER shall provide all employees with adequate training concerning workplace environmentally compliance, safety and safe work practices. TOSCO makes no assurances that despite DEALER's proper maintenance of any and all environmentally compliance and safety practices, use of the environmental compliance and/or safety information or any additional environmental compliance and/or safety measures offered or suggested by TOSCO or DEALER, that the Station is guaranteed to be an environmentally compliant or safe place. DEALER acknowledges that environmental compliance and safety of the workplace is primarily DEALER's responsibility and not TOSCO's:
- (L) Store and dispense motor fuel only from clean, properly tagged tanks, and properly decaled pumps or containers identified with appropriate trademarks or trade names, if applicable;
- Comply with the requirements of any conditional use permit(s), license or other approvals ("Permit") covering the operation of the Station. If the Station is subject to a Permit, a copy shall be delivered to DEALER and DEALER shall acknowledge receipt of the copy on a form provided by TOSCO:
- If permitted by law, upon the request of TOSCO, operate at least one (1) of the fuel islands (or one (1) of the dispensers if the Station has only one (1) fuel island) on a self-service basis during all operating hours:
- DEALER shall comply with all laws, ordinances, rules and regulations of constituted public authority governing the use and occupancy of the Station and the conduct of DEALER's business at the Station:
- Devote full time personal management and business expertise to the operation of the Station. For a full automotive service station, full time shall mean being at the Station for not less than thirty (30) hours of time each seven (7) day week, and devoting not less than four (4) hours of time between the hours of 8:00 AM and 6:00 PM each day Monday through Friday; and for all other service stations, full time shall mean being at the Station not less than ten (10) hours of time each seven (7) day week, and devoting not less than one (1) hour of time between the hours of 8:00 AM to 6:00 PM each day Monday through Friday. If in the event DEALER operates multiple sites, DEALER may designate one (1) individual who will actively and personally be the site manager responsible for the daily management of DEALER's other station(s). If this Station is such a station DEALER does hereby designate _ to act as DEALER in the operation of the Station ("Designee"). Designee shall personally participate in the operation of the Station as is required of DEALER set forth above. DEALER shall be permitted to change the Designee provided, however, that DEALER's shall give reasonably prompt written notice to TOSCO of the change:
- Use the Station solely for the sale of motor fuel and other petroleum products, as applicable including, but not limited to, tires, batteries, accessories and other merchandise and services that customers expect to obtain from a first class retail motor fuel service station;
- Keep telephone booths clean and operative; and located in areas where appropriate and where previously authorized by TOSCO;



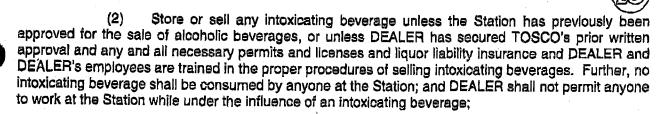
(S) Keep vending machines and storage bins only in locations authorized in writing by TOSCO:

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- Keep air/water hoses clean and operational, and offer air/water to the public pursuant to applicable laws, which may require air/water to be offered without charge to the public;
- Maintain a secure Station for DEALER, DEALER's employees and customers. Subject to TOSCO's written approval, which shall not be unreasonably withheld, DEALER may install any security equipment and devices at the Station and make security enhancements in and to the Station and employ additional security measures at the Station that DEALER reasonably believes are necessary to enhance security and deter crime. DEALER is solely responsible for the maintenance of or for any such security enhancements at the Station. TOSCO makes no assurances against criminal activity at the Station despite TOSCO's proper maintenance of any and all security enhancements, use of any security information or training which TOSCO makes available to DEALER, or any other additional security measures:
- Maintain uninterrupted communications, such as a telephone line or other method, to and from any remotely monitored release detection equipment including, but not limited to, all such equipment installed by TOSCO or its designee;
- Keep the Station in full compliance with the requirements of the American's With Disabilities Act ("ADA"), and other similar State or Federal laws, by not obstructing, blocking or making alterations to wheelchair ramps, special doors and door handles, rest room fixtures and other appurtenance that have been installed at the Station as required by ADA; and
- Keep trash containers and dumpsters clean and covered; and located in areas where appropriate and where previously authorized by TOSCO.

6. PROHIBITED USES.

- DEALER shall not use the Station, or any part thereof, without TOSCO's prior written (a) consent, for:
 - (1) An automobile, truck or equipment rental business;
 - (2)A vehicle towing business consisting of two (2) or more tow trucks;
 - (3)A business of selling motorized vehicles of any kind;
 - A parking lot, or storage of junk, disabled vehicles, and/or used tires and batteries; (4)
- A business that includes engine overhauls, auto body repair, welding, or any other (5) operation that involves an open flame, or
- A franchise or franchise business including, but not limited to, Quick Service Restaurants ("QSR's"), operated on or from the Station other than any franchise or franchise business approved by TOSCO or offered by TOSCO to DEALER;
- Without the prior written consent of TOSCO, said consent to be at TOSCO's sole discretion, DEALER shall not:
- Obstruct any entrance, exit, pin corner, or pump island, or otherwise restrict access to the Station, or any part thereof, or block delivery carrier's access to storage tank fill pipes;



- Purchase motor fuel and /or products under this Agreement for the sell at any other site other than Station:
- Store, sell or consume any illegal drugs, or permit drug paraphernalla to be present or tolerated at the Station; and DEALER shall not permit anyone to work at the Station while under the influence of an illegal drug;
- Conduct any illegal, pornographic, sexually explicit, offensive, noisy or dangerous activities including, but not limited to, the sale or display of any illegal, pornographic or sexually explicit materials:
- Discharge, or permit the discharge of, petroleum products or other products or materials onto the Station, or adjacent properties;
- Maintain or permit animals to be present, or any condition to exist which may endanger the health, safety or well being of persons at the Station;
- (8) Restrict the use of the Station facilities by the installation of coin-operated devices In the rest rooms, on rest room doors, or install or operate any pinball or amusement games of any type;
- Create or permit waste at the Station, or any part thereof, or allow, or condone, any activity on the Station, or any part thereof, that shall be considered to be a nuisance;
- Sell at or from the Station, State Lottery tickets, and in the event Station is approved for State Lottery ticket sells, DEALER shall utilize only signs for such sales as are permitted by local ordinances, and approved by TOSCO;
 - (11)Operate, install or locate any vending machines or storage bins;
- Permit the Station to be used as housing, sleeping, or living quarters. Station is to be used for business purposes only; and/or
- (13) Attach or place anything anywhere which could diminish, interfere with, infringe upon or otherwise dilute the Union 76 Mark(s) or confuse or deceive the public.

7. FIVE STAR STANDARDS PROGRAM.

- (a) TOSCO has developed and manages a customer service and service station operations quality assurance program, as described in the Five Star Standards Program Manual ("Manual") to be provided by TOSCO to DEALER from time to time. The intent of the Five Star Standards Program is to ensure that all TOSCO dealers meet and/or exceed the expectations of their customers. DEALER shall employ such personnel and other resources so as to consistently comply with the standards, procedures, policies and restrictions set forth in the Manual. TOSCO shall have the right, from time to time, to amend, add to or delete any standard, procedure, policy or restriction in the Manual.
- DEALER acknowledges that providing superior customer service is essential not only to the success of DEALER's business but also to the reputation and integrity of TOSCO and the Union 76 Marks. DEALER therefore agrees that DEALER shall:



- (1) Strive to obtain and maintain the Five Star Standards;
- (2) Develop customer responsiveness programs designed to respond to and resolve customer inquiries or complaints within a maximum of fourteen (14) days from the date any inquiry or complain was directly received by DEALER or referred to DEALER for response from TOSCO;
 - (3) Monitor the quality of service and cleanliness at the Station, and
- (4) Participate in TOSCO's Mystery Shopper Program, and promptly take actions to correct or improve any operations at the Station which scores lower than the baseline score, as established, and as adjusted from time to time, by TOSCO. TOSCO shall not be obligated to provide a continuous Mystery Shopper Program.
- (c) In the event DEALER is designated a Five Star Station and subsequently loses Five Star status, upon the written request of TOSCO, DEALER shall de-identify and de-brand the Station of the Five Star status within five (5) business days from the date of the request.

8. OPERATING EXPENSES.

DEALER shall pay all charges and expenses connected with the operation of the Station including, but not limited to, licenses, permits, inspection fees, common area maintenance and other expenses including, but not limited to, those incurred for the testing for motor fuel shortages, if due to DEALER negligence, or if required by law, ordinance or regulation, the calibration of dispensing equipment, and registration of storage tanks as required by governmental regulations, occupation and license taxes, water, sewer, gas, telephone, electricity, and power, charges assessed, or charged on, or against the Station, DEALER's use, or occupancy thereof, or the business conducted thereon. DEALER shall have all meters, and accounts, for water, sewer, gas, telephone, electricity, power, and other utilities, transferred to and maintained at all times in DEALER's name. If DEALER fails or refuses to make timely payment of any charge, expense, and/or tax, TOSCO may, but is not obligated to, make payment on behalf of DEALER, and charge the cost to DEALER's account as additional rent payable immediately.

9. TAXES.

- (a) If any governmental authority now has, or later places, a tax, excise or charge on TOSCO because of the manufacture, storage, withdrawal from storage, transportation, distribution, sale or handling of any TOSCO motor fuel delivered by TOSCO to DEALER or such tax, excise or charge is measured by the proceeds received by TOSCO because of its distribution or sale of TOSCO motor fuel to DEALER, the tax, excise or charge shall be added to the purchase price to be paid by DEALER unless such tax, excise or charge is included in the purchase price of the TOSCO motor fuel.
- (b) TOSCO will pay all real property taxes on the Station, except that DEALER will pay: (1) All taxes on any personal property placed on the Station by DEALER; and (2) Any licenses, occupation and inspection fees or charges in connection with DEALER's use or occupancy of the Station.

10. TRADEMARKS.

- (a) It is expressly agreed that any Union 76 Marks used by DEALER hereunder are the sole and exclusive property of TOSCO, and that nothing in this Agreement grants or shall be construed as granting DEALER or any other any right, title or interest therein.
- (b) DEALER shall not adulterate, add to, mix, commingle or blend with any of TOSCO's products in connection with which DEALER uses the Union 76 Marks, any other products, additives, materials or substances without first obtaining the prior written consent of TOSCO. DEALER agrees that under no circumstances will the Marks or distinctive colors of Union 76 licensed under this Agreement be used to identify products originating from any source other than TOSCO or other than the



particular grade or quality corresponding to the designated use. TOSCO shall have the right from time to time to take samples of motor fuel from the Station for testing purposes, at TOSCO's option, to ensure compliance.

- The Station and the dispensing equipment used for licensed products under this Agreement, shall be painted/ identified and kept clean and legible in accordance with TOSCO's visual standards. TOSCO (and/or its agent) shall erect appropriate signs and other identification materials indicating the Station is a branded facility licensed for the sale of Union 76 products, which DEALER shall keep clean and legible, and not modify, alter, obstruct or move in any way. TOSCO (and/or its agent) shall have the right to enter upon the Station from time to time to adjust, exchange, remove or add to TOSCO's signs and other identification materials. During the Term of this Agreement, DEALER shall be entitled to use the Union 76 Marks under this Agreement as authorized and approved by TOSCO from time to time on equipment and vehicles owned by DEALER to identify DEALER as a Union 76 branded dealer of the licensed products and services. Any advertising materials utilized by DEALER shall be in conformity with TOSCO's standards for the Union 76 Marks.
- Upon expiration, termination, nonrenewal or cancellation of this Agreement, for any reason, DEALER shall immediately cease and discontinue the use of said Union 76 Marks or any marks or names confusingly similar thereto in DEALER's operations or in advertising and promotions and return to TOSCO all signs or advertising materials containing such Union 76 Marks.

MOTOR FUEL BRANDS, GRADES AND QUANTITY.

- During the Term of this Agreement, DEALER shall continuously stock and offer for sale sufficient quantities of each grade and type of Union 76 branded motor fuels, generally offered by 76 dealers in the geographic area of DEALER's Station, as will satisfy consumer purchase requirements on a prompt basis. TOSCO shall have the right to change or discontinue, from time to time, such brands or grades of motor fuels without DEALER's permission.
- DEALER shall purchase directly from TOSCO, or from other authorized sellers of Union 76 branded motor fuel products as TOSCO may from time to time authorize, for delivery to the Station all of DEALER's motor fuel products purchase requirements, which must be at least eighty percent (80%) of the Quarterly Minimum and Annual Quantities set forth in Exhibit E. TOSCO may, at TOSCO's sole option, sell to DEALER more than the quantities set forth in Exhibit E upon DEALER's request, but TOSCO shall not be obligated to do so. In the event any month of the Term of this Agreement is not a full month (hereinafter "Partial Month"), the Quarterly Minimum Quantities shall be prorated for the number of days in the Partial Month. Provided DEALER is not prevented from purchasing motor fuels from TOSCO due to any Allocation program TOSCO may implement pursuant to the Allocation Section herein, or due to a force majeure event, DEALER's failure to purchase eighty percent (80%) of the Quarterly Minimum and Annual Quantities set forth in Exhibit E will result in DEALER being in default of this Agreement, and in the event DEALER continuously fails to purchase and receive the Minimum Quantities, TOSCO may, in addition to all other remedies available to it, terminate or nonrenew this Agreement.
- To facilitate deliveries to the Station, at TOSCO's written request, DEALER agrees to order products by such method as TOSCO reasonably determines, in its sole discretion, will best achieve compliance with the requirements set forth in this Motor Fuel Brands, Grades and Quantity Section including, but not limited to, TOSCO's Automatic replenishment Program ("ARP").
- On each day of Station operations including, but not limited to, Saturdays, Sundays and holidays, DEALER shall via a telephone transmission procedure prescribed by TOSCO, enter into TOSCO's ARP the following data:



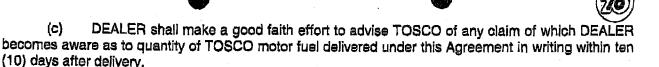
- The quantity in gallons of the prior days sales of each grade of motor fuel offered for sale at the Station; and
- (B) The quantity in gallons of the ending inventory for the prior day of each grade of motor fuel stored in the underground storage tanks at the Station.
- DEALER also agrees to accept delivery at such time, by such method of delivery, and in such minimum quantities per single delivery, as TOSCO shall elect. DEALER hereby grants TOSCO twenty-four (24) hour per day access to DEALER's motor fuel storage tanks for purposes of delivery.

DELIVERY. 12.

- Deliveries of TOSCO motor fuel shall be made at times determined by TOSCO upon DEALER's order of full truck and trailer quantities in single deliveries subject to TOSCO's equipment and product availability. TOSCO shall make all reasonable efforts to deliver motor fuels to the Station within twenty-four (24) hours of DEALER's order, 365 days per year; however, TOSCO shall not be required to make deliveries within forty-eight (48) hours following receipt of DEALER order or outside of business hours or on Sunday or holidays.
- TOSCO will fill all orders with reasonable promptness, but shall not be liable for loss or damage due to delays or failure in whole or in part to fill orders resulting from DEALER's banking arrangements, ability for TOSCO to confirm DEALER's funds, acts of God, acts of publics enemies, laws, regulations, orders, requests, recommendations or rules of civil or military authorities, fires, floods, storms, strikes, labor disputes, accidents, equipment failure, shortage of labor, of crude oil, of refined products or refinery capacity, of materials, or of transportation, or any other cause beyond TOSCO's reasonable control, either at its own plants or those of its sources of supply, or in connection with the delivery of its products. If because of any of the foregoing causes or other actual or threatened disruption in supply, TOSCO is prevented or deems it necessary to not supply the full quantities of any one or more of its products hereunder, TOSCO shall have the right without liability to DEALER to allocate the quantity deliverable hereunder to DEALER, to its other customers for like products, and to its own requirements in such manner as TOSCO may deem reasonable, or according to any required allocation program, and DEALER shall be bound by such allocation. In no event shall TOSCO be liable for loss of profits or special or consequential damages because of delay or failure to make deliveries.
- If DEALER requests delivery of less than 'TOSCO's established minimum volumes, compensatory delivery charges will be imposed. If, at that time this Agreement is entered into, the Station is equipped for the handling of only two (2) grades of gasoline, DEALER acknowledges and agrees that TOSCO has no obligation to supply three (3) grades of gasoline to the Station. In no circumstances is TOSCO obligated to make deliveries into a tank which is or is suspected of leaking.
- In all instances, TOSCO reserves the right to charge DEALER a demurrage or administrative charge(s), in such amounts as are reasonable and customary, in the event TOSCO determines in good faith that DEALER is responsible for delaying the delivery of motor fuel products to the Station including, but not limited to, a determination that the quantity of motor fuel products staged for delivery to the Station could not in fact have been delivered because DEALER failed to comply with or erroneously reported the data to TOSCO.

13. TITLE TO MOTOR FUEL AND STOCK LOSSES.

- Title to and risk of loss of TOSCO motor fuel delivered by TOSCO to DEALER under this Agreement passes to DEALER at the time the motor fuel enters the motor fuel storage tanks at the Station.
- DEALER shall make a good faith effort to advise TOSCO of any claim of which DEALER becomes aware as to quality of TOSCO motor fuel delivered under this Agreement in writing within five (5) days after discovery thereof.



14. ALLOCATION.

If at any time the volume of TOSCO motor fuel TOSCO has available for sale and delivery to its customers is, for any reason not within TOSCO's reasonable control, less than the volume needed to supply its customer demands, TOSCO shall allocate the volume of available TOSCO motor fuel to itself and its customers under a plan and formula that TOSCO determines is fair and reasonable as applied to all customers of TOSCO who have a demand for such products.

15. PURCHASE PRICE.

The purchase price to be paid by DEALER for the brand and grade of TOSCO motor fuel delivered to the Station shall be the price in effect for the Station at the time TOSCO loads the branded motor fuel at its bulk plant or terminal for delivery to the Station.

16. TERMS OF PAYMENT / CREDIT REQUIREMENTS.

- (a) DEALER shall pay for all motor fuel purchased from TOSCO according to the terms established from time to time by TOSCO's Credit Department. DEALER shall pay any administrative charges as TOSCO may from time to time specify and as are permitted by law, for any checks or bank or other financial institution debits that are not honored by DEALER's bank or other financial institution or are otherwise returned or reversed by the bank or other financial institution.
- DEALER shall submit to TOSCO annually, or as requested, current signed and dated personal financial statements for each principal owner of the business, represented and warranted by the officers of a corporation if applicable, under which DEALER operates the Station. The personal financial statements shall be prepared consistent with the format approved by TOSCO. DEALER shall also submit to TOSCO annually, or as requested, current business financial statements including, but not limited to, balance sheet, statement of income, and statement of cashflows. DEALER's that operate the Station under a form of business other than a sole proprietorship or general partnership are required to provide TOSCO with a personal guarantee, including spousal signatures. DEALER's failure to respond to any such request may result in TOSCO's withdrawal or denial of credit privileges to DEALER. If DEALER falls to fulfill the terms of payment or if DEALER's financial condition deteriorates, in the good faith judgment of TOSCO's Credit Department, TOSCO may, without prejudice to any other lawful remedy, may change credit terms including, but not limited to, defer product shipments until payment is made, demand cash payment, demand payment in advance, nonrenew, or terminate this Agreement.
- DEALER may be required to maintain a security reserve in an amount as is reasonably determined by TOSCO's Credit Department from time to time ("Security Reserve"). DEALER shall deposit the Security Reserve required into DEALER's reserve account with TOSCO promptly upon request by TOSCO. In the event DEALER has any outstanding amounts due on DEALER's account and/or any ancillary agreements including, but not limited to, amortization agreements, promissory notes, equipment leasing agreements or facility modification agreements, TOSCO shall have the option to use any or all of the Security Reserve, without prior notice or demand, to offset or satisfy all or any part of any indebtedness or obligation of DEALER.
- TOSCO may use, without prior notice or demand, any or all of DEALER's credit card receipts to setoff or satisfy all or any part of any indebtedness or obligation of DEALER.
- No payment made to TOSCO by check or other instrument shall contain a restrictive endorsement of any kind. A restrictive endorsement shall have no legal effect even if the instrument restrictively endorsed is processed for payment and TOSCO retains the proceeds.

(f) DEALER agrees to establish an account with a financial institution that provides electronic fund transfer ("EFT") services and to authorize certain transfers of funds between that account and designated account(s) of TOSCO under terms and conditions that may be established by TOSCO from time to time. DEALER shall provide TOSCO with the information and authorization necessary to debit and credit DEALER's account through EFT transactions. The types of DEALER debiting transactions from which EFT's may be used include, but are not limited to, payment for rent, amortization agreement if any, promissory note if any, motor fuel deliveries, other product purchases, credit card chargebacks, DEALER repairs made by TOSCO and other monies owned by DEALER to TOSCO. The types of DEALER credit transactions which may be made through EFT's include, but are not limited to, TOSCO purchases of credit card invoices and any rebates or other price adjustment for which DEALER may qualify. TOSCO reserves the right to require DEALER to make or receive payments for other additional types of transactions. DEALER agrees to provide the necessary authorization and assistance to implement such additional EFT's promptly upon the request by TOSCO.

17. CREDIT CARD SALES.

TOSCO has a Union 76 retail credit card system available for use by the public. DEALER may make sales of Union 76 motor fuel or other products and service at the Station as authorized in TOSCO's Service Station Credit Card Guide ("Guide") to persons presenting a valid Union 76 credit card or a credit card issued by a company listed in the Guide. If DEALER elects to make credit card sales to customers presenting an acceptable credit card, DEALER shall comply with the instructions, policies and restrictions set forth in the Guide and agrees that TOSCO may refuse to accept credit card invoices, or may charge back to DEALER any credit card invoices, where DEALER has failed to comply with any instruction, policy or restriction set forth in the Guide. TOSCO shall have the right, from time to time, to amend, add or delete any instruction, policy or restriction in the Guide including the right to charge a fee for TOSCO's acceptance of credit card invoices evidencing purchases from DEALER. If DEALER is past due on any payment to TOSCO, TOSCO may, without limiting any other lawful remedy, first apply credit card invoices to the payment of the past due indebtedness.

18. SIGNS.

- (a) Subject to applicable laws, ordinances, and regulations, and subject to TOSCO's prior written approval as to format, location, size, and color scheme DEALER may install advertising materials only for the products, services and promotions available at the Station.
- (b) Further, DEALER agrees that the dispenser posted price of each grade of gasoline, and if applicable, diesel fuel, offered for sale from the Station shall be displayed at all times on appropriately illuminated signs at or near the street(s) fronting the Station, and that the size and color of price sign letters and numerals shall comply with TOSCO's image requirements and any and all State and Federal requirements. In no instance shall DEALER remove said signs, letters, or numerals without TOSCO's prior written approval.

19. NO EXCLUSIVE AREA.

DEALER and TOSCO hereby agree that nothing herein, shall be construed as giving DEALER an exclusive right to sell in any area. TOSCO reserves the right to sell its motor fuel, tires, batteries, accessories, lubricating oils, whether branded or unbranded, or any other product anywhere, including in the area or market in which the Station is located.

20. MAINTENANCE AND REPAIRS.

(a) DEALER acknowledges and accepts the responsibility to maintain all equipment located at the Station which is the personal property of DEALER ("DEALER Owned Equipment"). DEALER shall at DEALER's sole expense, clean, maintain, repair, replace all of the DEALER Owned Equipment, TOSCO may do so on DEALER's behalf in the event DEALER Owned Equipment is not in compliance with applicable laws, does not meet the image standards of TOSCO or poses a safety threat, and TOSCO shall have the right to charge /EFT the expense to DEALER's account as additional rent.

- (b) DEALER shall, at DEALER's sole expense, clean, maintain, repair and replace all of TOSCO's equipment at the Station as set forth in Exhibit C. IF DEALER fails or refuses to perform any obligations set forth in Exhibit C, TOSCO may do so on DEALER's behalf, and TOSCO shall have the
- (c) TOSCO is responsible for the cleaning, maintenance, repairs and replacements not required of DEALER and as set forth in **Exhibit C**. Notwithstanding TOSCO's obligations set forth in **Exhibit C**, because DEALER has the day to day control of the Station, DEALER has the obligation to take all reasonable steps to keep the Station safe for all persons at the Station. Therefore, DEALER shall undertake interim repairs or maintenance, including repairs and maintenance that may be required of TOSCO under **Exhibit C** in order to keep the Station safe to all persons, and until such time as DEALER notifies TOSCO of the unsafe condition and TOSCO performs its required repair and maintenance obligations set forth in **Exhibit C**. TOSCO shall reimburse DEALER promptly after proof of the costs and expenses incurred by DEALER with respect to any interim repairs performed by DEALER on TOSCO's behalf.

right to charge /EFT the expense to DEALER's account as additional rent.

(d) If the Station, or any part thereof, is damaged or destroyed, DEALER shall advise TOSCO immediately of such damage or destruction by the fastest means possible, but in no event later than twenty-four (24) hours after the damage or destruction occurs, and shall confirm the damage or destruction within four (4) days of its occurrence by completing and sending to TOSCO on the then applicable property/environmental loss report form. DEALER is responsible for and DEALER's obligation of indemnity and defense shall extend to and include damage to or destruction of the Station, or any part thereof.

21. TELECOMMUNICATIONS.

TOSCO reserves the right, from time to time, to require DEALER to obtain telecommunications equipment for the processing and transfer of business data between TOSCO and DEALER. Data received or transmitted over such equipment may include, but is not limited to, the following: pricing information, credit card processing information, fuel delivery scheduling information, and other information deemed by TOSCO to be necessary for the facilitation of the business set forth in this Agreement. Telecommunication equipment includes, but is not limited to, the following: electronic facsimile machines, personal computers equipped with telephone moderns, satellite transmission and receiving equipment and Card Reader In Dispenser (CRIND) equipment. DEALER agrees to obtain said equipment at DEALER's sole expense, as well as pay any monthly fees for equipment or services, unless otherwise specified by TOSCO. TOSCO agrees to provide DEALER at least sixty (60) days prior written notice of any equipment or service requirement relating to this Section.

22. MAJOR REPAIRS.

In the event a major repair is required, which is the responsibility of TOSCO and TOSCO has determined will cost more than \$50,000.00, including particularly replacement of under ground tanks or lines. TOSCO shall have the right, at TOSCO's sole option, to elect not to make the repair or replacement if TOSCO has determined in good faith that the repair or replacement is uneconomical or does not further TOSCO's legitimate business interests in the continued operation of the Station. In the event TOSCO elects not to make said repairs and replacement, and TOSCO determines the Station is no longer usable for the sale of motor fuel, motor oils and other merchandise, products and services customarily sold at such facilities, such event shall constitute appropriate grounds for termination of this Agreement. If the Station is usable for the purposes set forth in this Agreement but has a diminished value without the repair or replacement, TOSCO will adjust the rent in an equitable manner to reflect the diminished value determined by TOSCO.

23. ALTERATIONS AND BUSINESS CHANGES.

(a) DEALER shall not make or permit anyone to make any improvements, alterations, decorations, or additions, structural or otherwise, in or to the Station, or any part thereof, without first

obtaining the written consent of TOSCO. All improvements, alterations, decorations, or additions, made by DEALER shall be completed in a good and workmanlike manner in accordance with all applicable laws and requirements, and DEALER shall indemnify and hold TOSCO harmless from and against any and all costs, expenses, claims, liens, and damages to person or property, resulting from the making of any such improvements, alterations, decorations, or additions, in or to the Station.

- (b) DEALER shall not do or suffer anything to be done whereby the Station may be encumbered by a mechanic's lien or liens. If, however, any mechanic's lien is filed against the Station, DEALER shall discharge the same of record within ten (10) days after the date of filing. If DEALER fails to discharge any such lien as provided herein, excepting those liens created solely by TOSCO, such failure shall be a default of this Agreement.
- (c) TOSCO shall not be liable for any labor, or materials, to be furnished to DEALER upon credit, and no mechanic's, or other, lien for any such labor, or materials, shall attach to, or affect the reversionary, or other estate or interests of TOSCO in and to the Station.
- (d) Due to the dynamic nature of the motor fuel retailing industry, DEALER acknowledges and agrees that during the Term of this Agreement, TOSCO may, but is not obligated to, review potential changes to the Station which would enhance the Station product and service offering including, but not limited to, gas only, total self serve, convenience store and car wash operations. TOSCO shall have the right to make changes in the Station including, but not limited to, demolishing, rebuilding, reconstructing, remodeling, modernizing, changing, installing, modifying or making additions to any part of or all of the Station, to expand or narrow the goods and services available either by mutual agreement with DEALER at any time during the Term or this Agreement, or in the alternative upon six (6) months written notice to DEALER, and to alter the rental fees to be consistent with the arrangement then in effect, or then being placed in effect consistent with the Rent Section of this Agreement, for all other dealers engaged in the same type of business changes in the marketing area in which the Station is located. Such a change in mode of operation will not affect the DEALER's right, subject to compliance with all the terms and conditions hereof, to continue in the Station for the full Term of this Agreement, DEALER agrees to fully cooperate with TOSCO during the Station changes.

24. ENVIRONMENTAL COMPLIANCE.

- (a) DEALER agrees to become informed about, comply and cooperate with and abide by all local, State and Federal laws, statutes, regulations and ordinances related to environmental protection, compliance or regulations and ordinances related to environmental protection, compliance or requirements related thereto, whether currently in effect or which may come into effect in the future including, but not limited to:
- (1) The Resource Conservation and Recovery Act, as amended, 42 USC 6901, et seq., the Clean Water Act, as amended, 33 USC 1251, et seq., the Clean Air Act, as amended, 42 USC 7401, et seq., and the Safe Drinking Water Act, as amended, 42 USC 300 f, et seq.;
- (2) The generation, handling, transportation, treatment, storage and/or disposal of solid or hazardous wastes. DEALER agrees to implement appropriate recycling, waste management and waste minimization practices and procedures;
- (3) The Environmental Protection Act with special attention to the regulations governing the storage, dispensing and sale of unleaded gasoline;
- (4) All laws and ordinances related to the environment and with the rules, orders and regulations issued and promulgated thereunder, DEALER shall procure and maintain all permits and licenses required thereunder;



- (5) The underground storage tank ("UST") system compliance requirements, whether currently in effect or which may come into effect in the future including, but not limited to, the following:
 - (A) Required inspections of any release detection equipment;
 - (B) Required inspections of any automatic tank gauging equipment; and
 - (C) Maintenance and required inspections of any vapor recovery equipment.
- (6) DEALER agrees to maintain written records of all maintenance and inspections of the UST system. DEALER will maintain such records at the Station for at least twelve (12) months, or longer if required by law, and make available said records to TOSCO, and/or TOSCO's designee, upon request. DEALER shall submit an annual report to TOSCO, in accordance with TOSCO's published policy and procedures, documenting all maintenance and inspections of the UST System on each anniversary of this Agreement;
- (7) DEALER shall make daily physical measurements of all products stored in UST's and to perform daily and monthly reconciliation(s) of such measurements with metered sales and product deliveries in accordance with TOSCO, local, State and Federal requirements. Physical reconciliation does not include any electronic gauging system. DEALER agrees to develop and maintain written records of the daily physical product measurements and daily and monthly reconciliation(s). DEALER shall implement and adhere to a motor fuel inventory reconciliation program that includes: (i) A daily stick measurement to check for water contamination and determine the volume of motor fuel in storage; (ii) Recording of the volume of motor fuel received; (iii) Recording of the volume sold including daily dispenser meter readings for all motor fuel products, which will support daily inventory reconciliation(s); and (iv) Records the factors or reasons for any inventory variations;
- (8) DEALER shall provide in writing an inventory reconciliation report, in accordance with applicable regulations to TOSCO, and /or TOSCO's designee, to be received by TOSCO, and or its designee, no later than five (5) working days after each month end. DEALER agrees to provide documentation of any factors that may explain any inventory variances. DEALER will maintain such records at the Station for a least twelve (12) months, or longer if required by law. DEALER shall immediately notify TOSCO and any appropriate local, State or Federal governmental agency after discovery of any inventory loss or other condition which may be the result of a leaking UST or other equipment failure including, but not limited to, a loss of motor fuel or variation of 100 or more gallons on a daily or cumulative basis of up to thirty (30) days is reflected in its daily inventory reconciliation program, or presence of one (1) inch or more of water is found in any gasoline storage tank, or one-half (1/2) inch or more of water is found in any diesel fuel storage tanks. If DEALER's first notification to TOSCO of a loss is verbal, the DEALER shall confirm such notice in writing immediately after giving the verbal notice. TOSCO shall have the sole right to determine what tests are requested to confirm any leaks and what corrective measures are to be taken;
- (9) DEALER shall forward to TOSCO immediately upon receipt, by facsimile or overnight service, copies of all notices from governmental or administrative authorities that may apply to or affect TOSCO's interest or rights in the Station, or that result from actual or alleged violations of law or standards at the Station. TOSCO shall have the right to promptly investigate and undertake the appropriate remedy. DEALER agrees to cooperate at all times with TOSCO, and /or the prior owners of the Station, during any investigation or remedial activity;
- (10) DEALER agrees that representatives of TOSCO shall be permitted to enter upon the Station from time to time to perform physical measurements and reconciliation(s) of product stored in the UST system and to inspect and /or test any equipment and review any records used for complying with any local, State or Federal environmental protection or environmental compliance requirement



including, but not limited to, DEALER's inventory reconciliation(s) and inspection records. However, TOSCO is not obligated to make any such inspections or tests; and

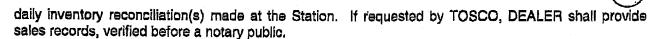
(11) DEALER agrees to indemnify, defend, protect and hold harmless TOSCO, its employees, officers, agents, affiliates and TOSCO's lessor, if any, from and against any and all liabilities, losses, obligations, claims, damages (consequential or otherwise), penalties, suits, actions, judgements, orders, interest, costs, expenses and claims (including attorneys' fees) of whatever nature for personal injury (including death) of persons (including agents and employees of TOSCO and DEALER) or property damage (including that of TOSCO and DEALER), which may be imposed on, incurred by or asserted against TOSCO (or affiliates) directly or indirectly, caused in whole or in part by DEALER's failure to comply with any local, State or Federal law, statute, regulation, rule, order or ordinance, whether currently in effect or which may come into effect, related to environmental protection or environmental compliance. This indemnity in no way limits and is intended to be within the scope of the general indemnity se forth in the Indemnification Section of this Agreement.

25. INSPECTION OF STATION.

- (a) TOSCO hereby reserves the following rights to the Station:
- (1) The right to enter and inspect the Station at any reasonable time and from time to time with such employees and equipment as TOSCO considers necessary to: (i) Determine if the obligations of DEALER under this Agreement are being fulfilled; (ii) Perform maintenance, repairs, and replacements required of TOSCO under this Agreement; and (iii) To conduct such other business as TOSCO reasonably determines is necessary and appropriate to fulfill its obligations under this Agreement;
- (2) Easement to permit all existing wires, pipes, lines and other conduits now situated on, under or over the Station to remain in the locations in which they are currently situated;
- (3) Easement to install or grant to any third party the right to install and maintain on, under or over the Station, new and additional telephone lines, monitoring equipment, wires, pipes, lines and conduits, so long as the foregoing or the use thereof do not substantially, materially and adversely interfere with DEALER's use and enjoyment of the Station:
- (4) The right to use and grant to any third party the right to use any of the foregoing telephone lines, monitoring equipment, wires, pipes, lines and other conduits for the purpose for which they are intended;
- (5) The right to enter the Station or cause or permit to any third party to enter the same, from time to time, after reasonable notice to DEALER, to Install, maintain, repair, enlarge or alter the foregoing telephone lines, monitoring equipment, wires, pipes, lines or other conduits, so long as the foregoing does not substantially, materially and adversely interfere with DEALER's use or enjoyment of the Station; and
- (6) The right to dedicate to governmental authorities and grant easements, licenses or right-of-way to third parties over and otherwise encumber portions of the Station, so long as the foregoing dedication, grants and encumbrances do not substantially, materially and adversely interfere with DEALER's use and enjoyment of the Station.

26. RECORDS AND AUDITS.

(a) DEALER shall maintain permanent and complete records of all sales of motor fuels as required by law and/or this Agreement. The records shall include sales slips, sales checks, other original sales records and a daily motor fuel inventory that shall include motor fuel deliveries received, motor fuel sales, including daily dispenser meter readings for all motor fuel products, which will support



TOSCO, or their authorized representative, shall have the right to audit DEALER's books, records, reports, or any and all other records to determine DEALER's compliance with this Agreement. The purpose of such an audit by TOSCO shall include, but is not limited to: (1) Determining the gallons of motor fuel sold under the Union 76 Mark; (2) Environmental compliance; (3) Verification of credit card receipts; and/or (4) Review of DEALER's inventory reconciliation(s) records. If requested by TOSCO, DEALER shall provide a statement of said records verified before a notary public.

27. INDEMNIFICATION.

- DEALER shall protect, defend, indemnify and hold TOSCO, its parent, subsidiaries, employees, officers, agents, affiliates, lessor (if applicable), and its licensor (if applicable) harmless from and against any and all liabilities, losses, obligations, claims, damages (consequential or otherwise), penalties, suits, actions, judgments, costs and expenses (including attorneys' fees) of whatsoever nature for violation of laws, ordinances or regulations, damage to property (including that of TOSCO or DEALER) or for injury to or death of persons (including agents and employees of TOSCO or DEALER) which may be imposed upon, incurred by, or asserted against TOSCO directly or indirectly and resulting from or connected with any occurrence arising out of DEALER's use, non-use, possession, condition, operation, or maintenance of the Station and the business conducted by DEALER thereon; except those determined to have been caused by the negligence or willful misconduct of TOSCO, or its subcontractors, and Acts of God including tornadoes, hurricanes and lightning.
- As DEALER has the day to day occupation and control of the Station, DEALER shall perform diligently to maintain the Station including, but not limited to:
- Immediate clean up and proper disposal of all contaminants, pollutants, toxic substances and hazardous substances which are dumped, spilled or otherwise deposited, or which appear anywhere on the Station from whatever cause or source during day to day operations of the Station. If the substance or material cleaned up and disposed of is determined to have been deposited. dumped or spilled through the sole negligence or misconduct of TOSCO. TOSCO or TOSCO's lessor, if any, shall reimburse DEALER the reasonable cleanup and disposal costs;
- Compliance with the Occupational Safety and Health Act and rules, orders and regulations, issued and promulgated thereunder applicable to DEALER's operation of the Station. DEALER shall also defend, indemnify and hold harmless TOSCO and TOSCO's lessor, if any, from and against any and all penalties, interests, costs, expenses, claims, judgments and orders arising out of or incident to non-compliance with said Act and the rules, orders, and regulations issued and promulgated thereunder applicable to DEALER's operation of the Station;
- Immediately advise TOSCO in writing of defects in or deterioration of those Station improvements listed on Exhibit C, for which TOSCO has the cleaning, maintenance or replacement responsibility; and
- DEALER acknowledges and agrees to provide TOSCO written assurance within ten (10) days from TOSCO's request for DEALER to accept tender of a claim and to notify and instruct DEALER's insurance carriers that TOSCO is an indemnified party.

28. INSURANCE.

Without limiting DEALER's obligations to indemnify TOSCO fully as set forth under the Indemnification Section above, DEALER agrees to purchase and maintain at all times, at DEALER's sole expense, and in compliance with any requirement of applicable law, insurance satisfactory to TOSCO of the following minimum types and limits:



- Commercial General Liability Insurance, or Garage Liability Insurance, or equivalent, covering DEALER's business, premises operations, completed operations and products liability, contractual liability, and occupancy of the Station, in an amount of at least \$1,000,000 combined single limit for bodily injury and property damage per occurrence;
- Comprehensive Automobile Liability Insurance covering all hired, owned or otherwise operated non-owned, vehicles with a minimum combined single limit of \$1,000,000 for bodily injury and property damage, including personal injury, per occurrence;
- Fire Legal Liability Insurance covering the Station for loss or damage from fire or explosion with a minimum limit of \$100,000, or \$100,000 per service bay;
- Vehicle Building Damage Insurance or equivalent covering all property damages with a minimum limit of \$25,000 per occurrence;
- Garagekeepers Legal Liability Insurance, if applicable, covering customer's vehicles in DEALER's care, custody, and control, including coverage for loss by fire, explosion, theft, vandalism, and/or malicious mischief, and collision or upset with a minimum limit of \$50,000 each occurrence:
- (i) Workers' Compensation Insurance as required by law; and (ii) Employers' Liability Insurance with a minimum limit of \$500,000 each occurrence or an amount which satisfies statutory requirements (whichever is greater).; and
- Liquor Liability Insurance covering DEALER's business operation for loss or damages with a minimum limit of \$1,000,000 per occurrence.
- Without in any way limiting the obligation of DEALER to indemnify TOSCO as specified above or to provide insurance with respect to operations performed pursuant to this Agreement, as further specified herein, TOSCO may, at its option, upon sixty (60) days notice to DEALER during the Term of this Agreement, and in the event State funded and managed leaking Underground Storage Tank Funds are no longer available to DEALER or TOSCO, require DEALER to obtain, to the extent reasonable and commercially affordable, Environmental Pollution Liability Insurance and/or Environmental Impairment Liability Insurance which specifically covers, but is not limited to, leaks occurring from the underground tanks and piping system, whether they are sudden or gradual, with coverage extending to any and all expenses of clean-up or recovery, including excavation of contaminated soil, of not less than \$500,000 combined single limit of liability.
- The insurance policies required by this Insurance Section shall be written by companies satisfactory to TOSCO. The insurance policies required hereunder shall contain a clause that insurance carried by DEALER is primary to any valid and collectible liability insurance carried by TOSCO, its parent, subsidiaries and affiliates, and shall specifically name Tosco Corporation, a Nevada corporation, its subsidiaries, affiliates and assigns, as Additional Insureds with a Cross Liability Clause (Severability of Interest). With regards to Workers' Compensation and Employer Liability insurance, subrogation shall be waived against TOSCO. DEALER's insurance coverage and policies shall state that TOSCO will receive at least thirty (30) days prior written notice of any cancellation. The original certificate and any notice of cancellation or change shall be sent to the notice address in accordance with the Notice Section herein.
- DEALER agrees to increase the amounts of any insurance described herein promptly upon receiving the written notice of TOSCO to do so.



- (e) DEALER agrees that DEALER is solely responsible for any and all damages and/or liabilities to the Station caused by any third parties including, but not limited to, customers, local authorities, and cities.
- (f) TOSCO reserves the right to obtain insurance on behalf of DEALER should DEALER fall to obtain satisfactory insurance coverage. Said insurance coverage obtained by TOSCO on behalf of DEALER shall be charged /EFT to DEALER's account as additional rent payable immediately. Further, it is the DEALER's obligation to pay the full amount of premiums due and/or any deductible amounts.

29. ASSIGNMENTS, SUBLETTING AND TRANSFERS.

- (a) DEALER may not sell the whole or any part of, assign, mortgage, encumber, sublease, dispose of or transfer the Station or this Agreement ("Assignment" or "Assign"), without TOSCO's prior written consent. This Agreement may not be assigned by operation of law. Any attempt by DEALER to Assign this Agreement or the Station, without TOSCO's prior written consent is void. The Assignment of DEALER's Interest, or any part thereof, in the Station, including an Assignment of a controlling interest if DEALER is a corporation or partnership, shall be an Assignment requiring TOSCO's prior written consent. DEALER's written request for TOSCO's approval of any Assignment must be received by TOSCO not less than ninety (90) days prior to the effective date of the proposed Assignment.
- (b) TOSCO shall have the right to meet any bona fide offer of any proposed Assignee, such right to be exercised by TOSCO within sixty (60) days following the date TOSCO receives a copy of the DEALER's written request for TOSCO's approval of any Assignment ("Right of First Refusal"). DEALER shall include in such written request the name and address of the proposed Assignee and full disclosure of the price, terms and conditions contained in the bona fide offer, including a full copy of the offer. TOSCO's failure to exercise its Right of First Refusal shall not terminate this Agreement nor its Right of First Refusal, or release DEALER from any of DEALER's obligations under this Agreement.
- (c) If Federal or State law gives the DEALER the right to Assign this Agreement, then any such transaction will be in accordance with the provisions of such law; provided, however, that if DEALER should, pursuant to this Agreement or Federal or State law as the case may be, Assign DEALER's interest in this Agreement, TOSCO does hereby reserve the right (notwithstanding any other provision hereof) to recalculate the rent or any other fees payable under this Agreement in accordance with TOSCO's rent policy (in effect on the actual date of the Assignment) for retail service stations. Such rental recalculation, if one is made, will be effective on the date DEALER Assigns any or all of DEALER's interest in this Agreement (including any sale, assignment or transfer to a corporation, partnership or other entity). TOSCO will notify DEALER of any rental calculation within sixty (60) days of receipt of written notice from DEALER that DEALER desires to Assign any of DEALER's interest in this Agreement. DEALER shall transmit the new rental calculation to any other interested parties. All rentals, whether recalculated or not, are effective only for the Term of this Agreement unless they are modified or amended by TOSCO or by mutual agreement of DEALER and TOSCO. If TOSCO's rental policy changes prior to the date of Assignment, but after having received notice from DEALER of a proposed Assignment, TOSCO's new rent policy will be used to recalculate the rent.
- (d) In the event of an Assignment by DEALER of DEALER's business, which may or may not include the Assignment of this Agreement, TOSCO will charge DEALER a transfer fee ("Transfer Fee"). The Transfer Fee will be based on a percentage of the total consideration given for the business no matter what form that consideration takes or whether it is deferred in whole or in part ("Total Consideration"). If the consideration is other than cash, TOSCO retains the sole right to determine the present value of the consideration and assess the Transfer Fee upon that value. The Total Consideration will exclude the value of current first line salable products, such as tires, batteries, accessories, lubricants and branded motor fuels as well as the current value of any equipment ("Saleable Branded Products"). The value for current Saleable Branded Products will be based on TOSCO's published dealer purchase prices in effect at the time of the Assignment. The percentage will vary with the number of continuous years that the DEALER has leased the subject Station under this



Agreement or prior agreement(s) which this Agreement renews. The Transfer Fee schedule is as follows:

Beginning The First	Through The Last	
Day of Month:	Day of Month:	Fee
1	48	25%
49	84	15%
85		\$2,500

The DEALER will be entitled to a credit of a portion of the original Total Consideration given by DEALER for the business, less the amounts paid to TOSCO for Saleable Branded Products as well as the current depreciated book value of any equipment purchased from TOSCO as evidenced by original sales documents; to the extent, that DEALER is able to provide TOSCO with sufficient evidence to prove the actual purchase price. The credit will be applied against the amount of Total Consideration received by the DEALER to determine the net amount of Total Consideration that is subject to the Transfer Fee. This net amount of Total Consideration will exclude the value of current Saleable Branded Products as well as the current depreciated book value of any automotive equipment, the value of which for the purpose of determining the Transfer Fee will be determined by an equipment appraiser mutually acceptable to DEALER and TOSCO. The value for current Saleable Branded Products will be based on TOSCO's published dealer purchase price in effect at the time of the Assignment. In no event, shall the amount of this credit result in a Transfer Fee that is less than the above stated as the minimum fee. The credit schedule is as follows:

Beginning The First Day of Month:	Through The Last Day of Month:	Credit
1	12	0%
13	36	50%
37	72	75%
73		100%

The Transfer Fee shall be a lien on the business assets Assigned and an obligation of assignor and/or assignee.

- (e) A minimum Transfer Fee of \$500 will apply, but is not limited to, the following circumstances: (1) If the Assignment is to the spouse or adult child of the DEALER; (2) If the Assignment is to a corporation in which the DEALER is the principal stockholder and the officer responsible for the full-time personal operation and supervision of the Station; or (3) If the Assignment is the transfer of any interest of any partner in a partnership.
- (f) If the DEALER Assignment is for purposes of leasing another TOSCO leased station, the purchase price of the new service station shall apply as a credit against the Total Consideration received by the DEALER as a result of said Assignment. The DEALER must complete the Assignment into the new TOSCO leased service station within four (4) months from the date of completion of the Assignment of this Agreement. Assignment of this Agreement under these conditions is subject to a minimum Transfer Fee of \$500.
- (g) Upon receiving written notice from TOSCO of its waiver of its Right of First Refusal, DEALER agrees to provide to TOSCO documents, pursuant to TOSCO's then current dealer change procedures, required by TOSCO to review the incoming dealer. DEALER shall enter into a bulk sale escrow to facilitate the transfer of the business, said escrow shall not have a closing date prior to the ninety (90) days notice period as required in subsection (a) above. TOSCO shall place into escrow a demand for the Transfer Fees and any outstanding accounts receivable. In addition, DEALER shall notify the taxing authorities in order to allow for timely receipt of releases. TOSCO shall have the right to hold back a percentage of the funds deposited into escrow, post closing, for a period of sixty (60) days



to cover adjustment items including, but not limited to, credit card charge backs, maintenance charges, fees, and taxing authorities adjustments upon receipt of release.

30. TERMINATION BY TOSCO.

- (a) This Agreement is subject to and governed by Title I of the Petroleum Marketing Practices Act, 15 USC 2801, et seq. ("PMPA"). To the extent any provision of this Agreement conflicts with the PMPA, that provision shall be deemed modified so as to comply with the PMPA. Notice of termination or nonrenewal of this Agreement by TOSCO shall be provided in the manner prescribed by the PMPA and the franchise created by this Agreement shall continue until the effective date, including any postponement thereof, of such termination or nonrenewal. A copy of the PMPA is attached to this Agreement as **Exhibit F**.
- (b) In addition to any other rights of termination which TOSCO may have, upon the occurrence of any of the following events, or such other grounds as are set forth in the PMPA, TOSCO shall have certain rights to terminate or nonrenew this Agreement. DEALER and TOSCO agree that the following events, by way of example, but not limitation are reasonable and of material significance to the franchise relationship and are lawful grounds for termination of this Agreement:
- (1) Default in the payment of any installment of rent or any other sum due TOSCO from DEALER when due;
- (2) DEALER's failure to comply with any of the maintenance responsibilities and standards as set forth in this Agreement;
- (3) DEALER's failure to comply with any applicable law, ordinance, regulation, judicial or administrative order, or other legal requirement of any governmental authorities pertaining to this Agreement and/or DEALER's operation of the Station products;
- (4) DEALER's attempts to sell, assign, give, grant, devise, or otherwise dispose of DEALER's interest in this Agreement or the Station without the prior written consent of TOSCO;
- (5) DEALER's unauthorized loading, unloading, storage, transportation, and/or sale of petroleum products;
- (6) DEALER's making or furnishing of any false or misleading statement, or failure to disclose information to TOSCO, its agents or employees, concerning any material fact for the purpose of inducing TOSCO to make any payment, deliver product, extend or continue to extend credit, or issue any credit memorandum to DEALER or any other party acting in cooperation with DEALER;
- (7) Any attachment, garnishment, execution or other legal process or proceeding is levied or brought, by anyone other than TOSCO, against or involving the Agreement or the Station, or if any other financial impairment exists as to the Station, and such is not removed, cured, bonded, or satisfied within forty-five (45) days from such date of levy, execution, or other commencement of proceedings;
- (8) The Station is vacant, unattended or not operated for the retail sale of motor fuels for seven (7) consecutive days or such lesser period of time which under the facts and circumstances constitutes an unreasonable period of time; and
- (9) DEALER's failure to comply with the use, operation and image standards and trademark requirements as set forth herein.
- (c) Nonrenewal or termination of this Agreement under this Section or any other Section shall not discharge DEALER from any liability of DEALER to TOSCO occurring or accruing up to the effective



date of any such nonrenewal or termination including, but not limited to, outstanding debt, insurance coverage and indemnity.

31. TERMINATION BY DEALER.

DEALER may terminate this Agreement at any time by providing ninety (90) days advance written notice to TOSCO, posted by certified mail. Upon receipt of such notice by TOSCO, it may not be withdrawn by DEALER without TOSCO's written approval, except that DEALER may withdraw any such notice of termination given to TOSCO without TOSCO's prior written approval if DEALER's withdrawal of such notice is made within seven (7) calendar days after DEALER's notice of termination was first delivered to TOSCO.

32. MUTUAL TERMINATION.

DEALER and TOSCO may agree in writing to terminate or nonrenew this Agreement by mutual termination. The effective date of such mutual termination or nonrenewal shall be the date agreed to by both DEALER and TOSCO.

33. SURRENDER OF STATION.

At the expiration, nonrenewal or earlier termination of this Agreement, DEALER shall yield immediate and peaceable possession of the Station to TOSCO and shall, at such time, return the keys to all locks; the Station shall be surrendered to TOSCO in as good condition as when received, except for reasonable wear and tear.

34. REPURCHASE OF INVENTORY.

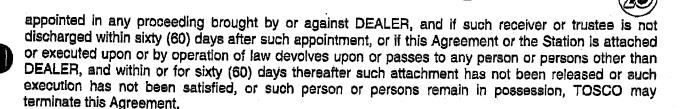
Upon the termination or nonrenewal of this Agreement, unless State law provides to the contrary, TOSCO shall not be obligated to purchase any of DEALER's inventory, tools, equipment or supplies; provide, however, that TOSCO, at its option, may purchase any of such inventory, tools, equipment or supplies which are not obsolete and are in a current and saleable condition which DEALER purchased from TOSCO, for the reasonable value thereof, but not to exceed the cost to DEALER. TOSCO may credit the amount thereof against any sums due TOSCO by DEALER. With respect to personal property items owned by DEALER and not purchased by TOSCO, and improvements, alterations, decorations or additions, structural or otherwise made by DEALER, DEALER agrees to remove same immediately from the Station and repair any and all damage to the Station caused or occasioned by such removal. Any such personal property not removed by DEALER may be removed from the Station and stored by TOSCO at DEALER's expense. Any such personal property not removed by either party shall become the personal property of TOSCO and no compensation will be due DEALER therefor.

35. CONDEMNATION.

If the whole of the Station, or such portion thereof as will make the Station unsuitable for the purposes herein agreed, are taken or condemned for any public purpose, or if TOSCO agrees to execute a voluntary conveyance thereof in lieu of condemnation, this Agreement shall be terminated as of the date possession is taken by the condemning authority. The condemnation award paid to TOSCO, or the payment received by TOSCO in exchange for its voluntary conveyance in lieu of condemnation shall belong solely to TOSCO, and DEALER shall not, by virtue of this Agreement, be entitled to any part thereof; provided, however, that nothing in this Agreement shall preclude DEALER from prosecuting any claim directly against the condemning authority for loss of business, or depreciation to, damage to, cost of, removal of, or value of, stock, inventory and other personal property of DEALER; and further provided, however, that no such claim shall diminish or otherwise adversely affect TOSCO's award or proceeds from the condemning authority.

36. BANKRUPTCY.

If DEALER files a petition in bankruptcy or for reorganization, or be adjudicated as bankrupt, or make an assignment for the benefit of creditors; or a receiver or trustee of the property of DEALER is



37. INDEPENDENT CONTRACTOR.

DEALER is, and shall remain at all times, an independent contractor hereunder. It is agreed that none of the provisions of this Agreement reserves, or shall be construed as reserving to TOSCO any right to exercise control over the business or operations of DEALER upon the Station or to direct, in any respect, the manner in which such business and operations shall be conducted (including the price at which products and merchandise are to be sold), it being understood and agreed that the entire control and direction of such activities shall be and at all times remain with DEALER. DEALER shall have no authority to employ any persons as employees, or agents, for or on behalf of TOSCO for any purpose, and neither DEALER, nor any other persons performing any duties or engaging in any work at the request of DEALER shall be deemed to be the employees or agents of TOSCO. DEALER shall not erect or permit any sign, insignia, or other advertising device, upon or near the Station which would in any way indicate or imply that TOSCO is the owner or operator of the business being conducted thereon by DEALER.

38. NOTICE.

- (a) Any demands, requests or notices required or permitted to be given hereunder to DEALER shall be deemed properly given and served when deposited, postage prepaid, certified, in the United States mail, addressed to DEALER at the Station or, in lieu of such mailing, personally served upon DEALER.
- (b) Any notices hereunder required or permitted to be given under this Agreement to TOSCO by DEALER shall be deemed properly given and served when deposited, postage prepaid, Certified, in the United States mail, addressed to TOSCO at: Tosco Marketing Company, P.O. Box 52085, Phoenix, Arizona 85072-2085; Attn: Contract Administration Department (DC75).

39. FORCE MAJUERE.

The obligation of the parties to deliver and receive TOSCO motor fuel under this Agreement shall be suspended and excused if TOSCO is prevented from or delayed in producing, manufacturing, transporting or delivering in its normal manner, TOSCO motor fuel or the materials from which TOSCO motor fuel is manufactured, or DEALER is prevented from receiving or selling TOSCO motor fuel at the Station, because of Acts of God, earthquake, fire, flood, or the elements, malicious mischief, riots, strikes, lockouts, boycotts, picketing, labor disputes or disturbances, war, compliance with any directive, order or regulation or any governmental authority or representative thereof acting under claim or color of authority; loss or shortage of any TOSCO motor fuel or of any part of TOSCO's own or customary transportation or delivery facilities, or for any reason beyond TOSCO's or DEALER's reasonable control, whether or not similar to the foregoing. Whenever such causes in TOSCO judgment require restriction of deliveries, TOSCO reserves the right in its discretion to restrict deliveries without liability, whether or not delivering to others.

40. REVIEW OF AGREEMENT.

DEALER acknowledges that DEALER has received a copy of this Agreement and all of its exhibits and addendums which were given to DEALER at least ten (10) business days prior to the date DEALER signed this Agreement.

SECTION TITLES.



The section titles contained in this Agreement are for convenience only and shall be without substantive meaning or content of any kind whatsoever.

42. WAIVER.

Waiver by TOSCO or DEALER of a default or breach of any provision, obligation, term or condition under this Agreement shall not be construed as a continuing waiver, or a waiver of a default or breach of any other provision, obligation, term or condition or of any subsequent default or breach of the same provision, obligation, term or condition.

43. WARRANTY.

TOSCO warrants the title to all products sold hereunder and that such products meet the description herein. NO OTHER WARRANTIES EXPRESSED OR IMPLIED ARE MADE BY TOSCO, INCLUDING FITNESS FOR A PARTICULAR PURPOSE; SUCH WARRANTIES ARE EXPRESSLY EXCLUDED FROM THIS AGREEMENT.

44. CONFIDENTIALITY.

DEALER acknowledges that the systems, methods, procedures and information provided by TOSCO to its dealers are confidential and are the valuable property of TOSCO, and, therefore, DEALER shall keep such information in a secure and confidential manner and shall not disclose it to third parties or use it, or allow others to use it, other than for the purposes of and as authorized by this Agreement. DEALER shall only disclose such information to DEALER's employees, accountants, attorneys and business counselors, who have a need to know such information for the purposes of fulfilling their job responsibilities, or in case of the accountants, attorneys and business counselors, for the purposes of fulfilling their engagement by DEALER.

45. SEVERABILITY.

Should any of the provisions contained in this Agreement be now, or hereafter become, illegal or unenforceable as to DEALER by State or Federal laws or otherwise, such provisions shall be void during the period of conflict, and the remaining provisions shall continue to be of full force and effect. If subsequent to the date of this Agreement valid State or Federal laws or regulations governing the relationship between DEALER and TOSCO take effect, this Agreement shall be considered to incorporate any mandatory requirements of such laws or regulations so long as they shall be effective, and any provisions of this Agreement in conflict therewith shall during such period be void.

46. SECURITY INTEREST

- (a) In addition to any Security Reserve that may be required from DEALER, in order to secure payment of all DEALER's present and future indebtedness owed by DEALER to TOSCO at any time during the Term of this Agreement or upon the nonrenewal, termination or expiration of this Agreement, DEALER hereby grants to TOSCO a priority security interest and/or a purchase money security interest in the following:
- (1) All of DEALER's inventory of petroleum products and other products purchased from TOSCO, regardless of when purchased;
- (2) All chattel paper, general tangibles and accounts receivable owing to DEALER regardless of when or how incurred including, but not limited to, credit card receipts;
 - (3) All DEALER's equipment purchased, regardless or when purchased; and
- (4) All proceeds of DEALER's inventory, chattel paper, accounts receivable and equipment.



(b) DEALER agrees to sign all financing statements and renewals as necessary to provide public record of this security interest. In the event of insolvency of DEALER, assignment for benefit of creditors, the institution of bankruptcy, insolvency, reorganization, receivership, debt adjustment, or liquidation proceedings, by or against DEALER, or fallure of DEALER to perform any of the obligations of payment in accordance with the terms of payment established by TOSCO from time to time, TOSCO shall have the option without notice or demand upon DEALER to declare all of DEALER's indebtedness to TOSCO immediately due and payable. Thereafter, TOSCO may proceed to enforce payment and may exercise any and all rights available to TOSCO. In addition, TOSCO reserves the right to require a security deposit, letter of credit, and/or personal guaranty in accordance with TOSCO's dealer security policy in effect from time to time.

47. EXHIBITS

Exhibits A-I, A-II, B, C, D, E and F and Addendum 1 and 2 referenced herein are hereby incorporated by this reference and made a part hereof.

48. CONTRACTING ENTITY

- (a) The Individual, partnership and/or corporation first set forth above as DEALER is the only entity that TOSCO recognizes as the party contracting hereunder as DEALER. Any name DEALER uses as a "d.b.a." or fictitious firm name shall not be recognized by TOSCO as the DEALER.
- (b) DEALER agrees that all Business Documents (as defined below) required under this Agreement or in conjunction with the operation of the Station shall be identical to the identity of DEALER in this Agreement. DEALER understands and acknowledges that Business Documents include, but are not limited to, business licenses, permits, business checking accounts, security agreements, financing statements, insurance polices, proofs of insurance, and utilities as further described in the Operating Expenses Section of this Agreement ("Business Documents").
- (c) In the event TOSCO becomes aware of Business Documents containing names other than DEALER's upon written notice from TOSCO, DEALER agrees that DEALER shall promptly, at DEALER's expense, correct the name on the Business Document(s) to be identical to the identify of DEALER herein. DEALER understands that any other party, other than the named DEALER, asserting that they are a party hereof will be dismissed as invalid. Any and all assignments, sublets or transfers shall be pursuant only to the Assignment, Subletting and Transfers Section set forth herein.

49. ATTORNEY FEES

- (a) In the event an action is brought to enforce or interpret this Agreement, the prevailing party shall be entitled to reimbursement of all costs including, but not limited to, reasonable attorney fees and court costs incurred.
- (b) DEALER agrees to pay all attorney fees, costs of suit and expenses incurred by TOSCO in connection with the collection of any indebtedness owed or any liability of DEALER to TOSCO.

50. ENTIRETY.

- (a) This Agreement cancels and supersedes, as of the commencement date hereof, all prior written and or oral, expressed or implied, agreements between TOSCO and DEALER in regards to the following:
- (1) DEALER's and TOSCO's rights, duties and obligations in respect of DEALER's occupancy, use and operation of the Station;
- (2) The sale and delivery of TOSCO motor fuel at the Station and sets forth all the terms and conditions as to TOSCO's sale to DEALER, and DEALER's purchase from TOSCO, of TOSCO motor fuels for sale at the Station; and



- (3) Any and all of the relationship which exists between TOSCO and DEALER.
- The terms and conditions can only be changed by a document signed both by TOSCO and DEALER. Neither TOSCO nor DEALER is obligated by any inducement, statement, representation, promise or agreement made by either of them that is not included in this Agreement.

IN WITNESS WHEREOF, the parties hereto have caused this Agreement to be duly executed by an authorized representative and effective as of the Contract Date first referenced above.

TOSCO: /	1	DEALER:	
Ву	WS8	By Rula On Duto	
Kim/San Busines	idin s Devalopment Manager	Richard M. Dutra Dealer	
Dete	1-20-01	- 1.00.01	



EXHIBIT A-I

#0012/2611143 DESCRIPTIONS OF REAL PROPERTY

(available upon request)

					BIT A-II				
	Type of Facility (Ch. 300 300R Short 300R Long 140 Other BP Service Bays Snack Shop C-Store Car Wash Single Island Canopy CRIND E-CRIND (Electronic or Mechan	3 ;	# Bays Op Sq. Ft. Se External E Rollover Double Isl # CRINDs # E-CRIN	pen elling Space 3ldg Sq. Ft. Iand Canopy	0 \$ 400 Full Tunnel	ors Gas	sed		
	EPOS Dial up VSAT G-Site Ruby Additional Consoles						•		ang a secondaria de la companio de
	Tanks	#1	#2	#3	#4	#5	#6	#7	40
	(C) (I/O	## i	#r #2	行づ	#4	#3	#0	开/	#8
D D D D	87 Octane 89 Octane 92 Octane Diesel	12,000 6,000 10,000							
	89 Octane 92 Octane	12,000 6,000 10,000				n, other speci	ty)		
	89 Octane 92 Octane Diesel	12,000 6,000 10,000		Type (Veed		n, other speci w/keys /keys ers unters	City City City City City City		

EXHIBIT B-RENTAL Tosco Service Station No. 2611143

 Rent Effective Date:
 01/20/2001

 Bay Rent:
 \$3,513

 SnackShop Rent:
 \$400

Monthly Base Facility Rent: \$3,913

Monthly Base Fuel Rent: \$4,417

Monthly Total Base Rent: \$8,330

Total Base Rent due and payable to TOSCO shall be subject to adjustment each month as measured by the quantity of motor fuels sold and delivered by TOSCO to the station. The adjustment will be calculated monthly at the rate of \$0.04 for each gallon of automotive gasoline and diesel fuel purchased and received by DEALER from TOSCO during the relevant month, and said adjustment will be applied to reduce the Base Fuel Rent due and payable under the Lease for the next succeeding month, but not more than a minimum monthly Base Fuel Rent of negative \$4,000.



EXHIBIT C

#0012/2611143 MAINTENANCE RESPONSIBILITY

DEFINITIONS:

<u>Clean:</u> To rid of dirt, impurities, grease, markings, or other extraneous matter from the surface by ordinary and routine cleaning, washing, wiping, or sweeping

<u>Flepair & Maintain:</u> To keep in a properly functioning and operating state to extend the useful life of the facility or equipment by performing needed services as determined by inspection of wear and tear.

<u>Replace</u>: To install something new in place of the worn or deteriorated item which has been identified as having no foreseeable useful life or prospect for economical repair.

<u>Note:</u> Where DEALER is responsible for the maintenance of equipment or facility (or any part of the Station), DEALER will also be liable for any associated fines or penalties if the equipment or facility is found to be in regulatory violation.

Area of Responsibility	Clean	Repair & Maintain	Replace
SITE IMPROVEMENTS			·
RAMPS AND APPROACHES - including all ramps, curbs, culverts,	DEALER	TOSCO	TOSCO
headwalls, parking or safety curbs, sidewalks, highway beam areas or parkways	1		
I. PRODUCT DISPENSING SYSTEM (Tanks, lines, dispensers, leak	-		
detection systems)			
1. Underground and above ground tanks; underground lines (fuel			
and waste oil)	1 1		
A. Concrete Pad	DEALER	TOSCO	TOSCO
B. Product I.D. Tags	DEALER	TOSCO	TOSCO
C. Vents, Vent Pipes, P/V Valves	DEALER	TOSCO	TOSCO
D. Padlocks for Fill Caps	DEALER	DEALER	DEALER
E. Underground Product Tanks and Piping	TOSCO	TOSCO	TOSCO
F. Submerged Turbine & Leak Detector/Monitoring System.	TOSCO	TOSCO	TOSCO
Maintenance must be accomplished by TOSCO/Authorized designee).			
Repair & replacement due to normal use.		TOSCO	TOSCO
Failure of turbine due to history of product runout		DEALER	DEALER
Repairs due to tampering/deactivation of leak-detector/monitoring		DEALER	DEALER
system, including costs of any associated fines			
4. Mandated periodic regulatory-required monitoring system		TOSCO	
callbration			
G. Vacuum or Vapor Recovery Equipment (excluding hoses and nozzles)	DEALER	TOSCO	TOSCO
H. Fill lids and fill caps	DEALER	TOSCO	TOSCO
Fill cap gaskets, including associated fines for regulatory violations	DEALER	10900	DEALER
J. Water pumpout from tanks (except when due to failure of gasket)	 	TOSCO	TOSCO
K. Waste Oil Tank		TOSCO	TOSCO
Pump Out as Required, including oil in sump area	DEALER	DEALER	10300
2. Waste Oli Spili Containment Box	DEALER	TOSCO	TOSCO
Above ground waste oil tank, pump and lines	DEALER	DEALER	TOSCO
L. Mandated periodic vapor recovery source testing		TOSCO	12344
2. Dispensers		.000	
A. Initial hoses, swivels, nozzles in newly mandated vapor recovery			TOSCO
areas			-

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B. Hoses, swivels, breakways, nozzles, filters, and vapor valves	DEALER	DEALER	DEALER
C. Calibrate Pumps as Required by governmental authority		DEALER	
D. Glass, including plexiglass or plastic dial face panels	DEALER	DEALER	DEALER
E. Hose retractor, spring, pulley, retractor cable, and hose clamp, whip		DEALER	DEALER
hoses, panel skirt key and locks			
F. Internal mechanical and electrical failures		TOSCO	TOSCO
3. Consoles, terminals, and VSATs			
A. Dispenser consoles (except where misuse occurs)	DEALER	TOSCO	TOSCO
B. Printers (Non-POS: both external and console with built-in printer)	DEALER	DEALER	DEALER
ex-warranty period			
C. POS Terminals and POS ECR (Electronic Cash Register) consoles		,	l
(subject to maint. Agreements	DE N. ED	50000	T0000
POS Terminal and POS ECR - per DEALER POS Agreement	DEALER	TOSCO	TOSCO
2. Cash Drawer, including locks and keys	DEALER	DEALER	DEALER
VSAT (Very Small Aperture Terminals) - per DEALER POS Agreement		TOSCO	TOSCO
D. Wood and Plastics: Cashier Counters with Formica	DEALER	DEALER	DEALER
4. Intercom systems (excluding internally-mounted dispenser type,	DEALER	DEALER	TOSCO
e.g. Advantage Dispenser) Initial Installations, all types by TOSCO)			,
II. ELECTRICAL, LIGHTING, AND SIGNAGE			
1. Electrical and Lighting			
A. Bulbs, tubes & starters, sockets, tips, ends, & metal halides per	DEALER	TOSCO	TOSCO
TOSCO standard	i i		
B. Electrical/light fixtures, ballast, lens covers (Note: ballast failure due	DEALER	rosco	TOSCO
to DEALER's tube/builb misapplication will be charged to DEALER)			
C. Electrical wiring/conduits requiring excavation		TOSCO	TOSCO
D. Complete replacement of electrical power box panel (ex-TOSCO			TOSCO
funded capital projects)			
 E. Other above ground electrical repairs/upgrades to power box panel (fuses, circuit breakers, etc.) 	1.	TOSCO	TOSCO
F. Convenience outlets - new additions/upgrades by DEALER (non			DEALER
TOSCO Capital project-related)			DEALER
G. All electrical to Car Wash (Stub Only) Note: C/W equipment vendor	DEALER	DEALER	TOSCO
installs c/w electrical wiring and related hookups)		PENLLI	10000
H. Interior Car Wash Lighting	DEALER	TOSCO	TOSCO
I. Illuminated Car Wash Signage with 12" Tube	DEALER	TOSCO	TOSCO
J. Exterior Car Wash Lighting	DEALER	TOSCO	TOSCO
K. Interior Outlet at Paypoint/Klosk	DEALER	DEALER	TOSCO
L. Paypoint Equipment, including console and equipment	DEALER	TOSCO	TOSCO
M. C-Store/CARWASH Light Tube	DEALER	TOSCO	TOSCO
2. Signage			
A. Internally illuminated signs (higher than thirty five feet)			
1. Sign & Pole	TOSCO	TOSCO	TOSCO
2. Relamping	TOSCO	TOSCO	TOSCO
B. Internally illuminated signs (thirty five feet or lower)			
1. Sign & Pole	DEALER	TOSCO	TOSCO
2. Relamping	DEALER	TOSCO	TOSCO
C. Miscellaneous Yard Signs	DEALER	TOSCO	TOSCO
1. Directional Signs	DEALER	TOSCO	TOSCO
2. Metal price signs, pole or permanent ground mounted	DEALER	TOSCO	TOSCO
3. Merchandising Signs	DEALER	TOSCO	TOSCO
Signage (Interior & Exterior Signs and Decals)	DEALER	TOSCO	TOSCO
D. Price sign numerals (DEALER responsible for lost/stolen numerals.)	DEALER	TOSCO	TOSCO
E. Pump Toppers	DEALER	DEALER	DEALER
F. Operating Hours	DEALER	DEALER	DEALER
G. Non-illuminated service, product, or menu sign, ground, window, or	DEALER	DEALER	DEALER
wall mounted			

		•	(76)
H. Canopy Clearance Signs	DEALER	1	TOSCO
I. DEALER Name Signs	DEALER	DEALER	DEALER
J. Illuminated Fix Signage (Building or ground mounted)	DEALER	TOSCO	TOSCO
K. Interior Graphics Package - Convenience/Snack Shop	DEALER	DEALER	DEALER
L. Non-regulatory agency required decals (ex. DEALER	DEALER	TOSCO	TOSCO
merchandising/promotions			,
III. FACILITY STRUCTURES AND CANOPIES			
Plumbing, sewer and water systems			
A. Municipal supply system to building			
 Initial tap fee and underground inbound water lines to building 		TOSCO	TOSCO
Above ground plumbing costs & all materials, repairs & valves		DEALER	DEALER
Backflow device repair & inspection requirements		DEALER	
4. Backflow device replacement			TOSCO
B. Water System from Local Wells			
Operating Costs and All materials		DEALER	DEALER
2. Lubrication of Motors, Controls, etc.		DEALER	TOSCO
C. Rodding of tollet and sump drain lines to main sewer line (waste outbound)	DEALER	DEALER	
	554/55	P. P. A. C. F. D.	70000
D. Floor Drain, Clarifier and Sumps (including yard sumps and clarifiers)	DEALER	DEALER	TOSCO
E. Sump Pump & Pit (including lawful disposal)	DEALER	DEALER	TOSCO
Closure of Sump (Only where required by local regulatory	DEALER	DEALEN	TOSCO
agencies)	DEALER		10300
F. Lab-testing on sump drainage		DEALER	
G. Hard Pipe Supply Line to Overhead Air and Water lines	 	TOSCO	TOSCO
H. Convenience store(s) floor drains, clean-outs, vent pipes, sinks (19"	DEALER		DEALER
x 18" & dual compartment), janitor sink (mop sink)	1		
NOTE: DEALER agrees to be responsible for maintenance and repair		:	
of all CONVENIENCE STORE Fixtures and equipment either owned			· f
by TOSCO or by the DEALER, and further agrees to maintain in			
operable condition any leased equipment used in the operation of			ŀ
the CONVENIENCE STORE. Refer to the Convenience Store Service			
Station Lease Addendum for complete details.			
Full Service Car Wash. Refer to CARWASH Lease Addendum for complete details. DEALER correct to be resulted.	1		
complete details. DEALER agrees to be responsible for maintenance and repair of all CARWASH equipment either owned by TOSCO or by the	1		
DEALER. DEALER Further agrees to maintain in operable condition any			
leased equipment used in the operation of the CARWASH.			
1. Car wash drainage (4" PVC), includes R/R's	DEALER	DEALER	DEALER
2. Sink with hardware	DEALER	DEALER	DEALER
Exhaust fan for equipment room (CARWASH)	DEALER	DEALER	DEALER
Window sprinkler lines and heads	DEALER	DEALER	DEALER
5. Reclaim tanks	DEALER	DEALER	DEALER
NOTE: (TOSCO is responsible for bringing in water and electrical to			
restroom. DEALER responsible for all Items above unless as specified	1 . 1		1
elsewhere.)			
J. Repairs/maintenance to piping requiring excavation		TOSCO	TOSCO
K. Yard drain, manholes, drainage, ditches or canals	DEALER	TOSCO	TOSCO
L. Waterheaters			
Agency mandated (C-Stores, etc.), initial install by TOSCO Optional installs (DEA) SER and the little install by TOSCO	DEALER	DEALER	DEALER
Optional installs (DEALER provides for initial install) M. Refrigeration	DEALER	DEALER	DEALER
Chest Freezer, Reach in Cooler	DEALER	DEALER	5541.55
2. Ica Maker/Ica Dispenser	DEALER	DEALER	DEALER
3. Walk - in cooler/condenser	DEALER	DEALER	DEALER
N. Store Equipment (C-Store/ Snack)	DEALER	DEALER	DEALER
All interior equipment (except TOSCO G-Site equipment)			
Adeletine (Crooks 1 0000 G-Qita edithuletis)			

			(20)
O. Store Accessories - Coffee makers, juice, soda dispensers, ovens,	DEALER	DEALER	DEALER
hoods, ansul systems, grease interceptors, counters, shelves, etc.			
2. Ceilings, walls, and columns			
A. Structural repairs to load bearing walls & columns due to settlement	DEALER	TOSCO	TOSCO
or corrosion			
B. All wall and partition surfaces and non-structural repairs, including	DEALER	TOSCO	TOSCO
5/8" gypsum board and vinyl base			
C. Routine cleaning of surfaces	DEALER	TODOO	70000
D. Drywall, metal Suspended lay-in ceilings, including tile	DEALER	TOSCO DEALER	TOSCO
E. Moisture and Thermal Protection: Insulated Standing Metal Roof (C-Store)	DEALER	DEALER	10800
F. Wall Insulation (R-11) - (C-Store)	DEALER	DEALER	DEALER
G. Perforated Steel Sheet Soffit; Metal Panels (18 Ga, semi Circle);			
Perforated Metal			
Panels,: Flat Metallic Panels (18 Ga.); Acrylic Panel, Bullnose, CARWASH	DEALER	TOSCO	TOSCO
3. Doors, windows, and glass			
A. Walk through doors and related hardware (Knobs, Pushbars,	DEALER	TOSCO	TOSCO
Closures, Kick-Plates)	ĺ		
B. Lock Cores and Keys (initial and replacement)	DEALER	DEALER	DEALER
C. Overhead doors (including roll-up door 12' x 14'; CARWASH,	DEALER		
including locks)			
Complete replacement door and related hardware		754150	TOSCO
2. All other repairs to door and related hardware (including glass,	DEALER	DEALER	DEALER
rollers, hardware, etc.	DEALER	DEALER	DEALER
3. CARWASH interior Doors w/hardware	DEALER	DEALER	DEALER
D. All windows and glass, including C-Store Front Glass and tower and Clarestory Glass (where applicable)	DEALER	DEALL	SEALEN
E. Bullet resistant glass at cashier	DEALER	DEALER	DEALER
4. Flooring			
A. Flooring required to replace load bearing beams, columns, and walls	DEALER	TOSCO	TOSCO
due to settlement or corrosion			
B. All other maintenance and repair of floors (incl. Asphalt and vinyl tile	DEALER	DEALER	
and ceramic or porcelain tile)	.	, {	
5. Pump Islands, canoples, island klosks			
A. Structural repairs to canopy due to settlement or corrosion		TOSCO	TOSCO
B. Islands			
Pump Island Forms	DEALER	TOSCO	TOSCO
Island Merchandiser, oil display racks, canopy pole sign	DEALER	DEALER	DEALER
Cash box and replacement of lock cores & keys	DEALER	DEALER	DEALER
C. Structural repairs to Island kiosks		TOSCO	TOSCO
6. Painting & washing			#12 4000
A. Complete planned paint job - Exterior (Washing included)	TOSCO	TOSCO	TOSCO
B. Complete planned paint job – Interior C. Touch ups – Interior	TÖSCO	TOSCO	TOSCO
D. Touch ups - Exterior		DEALER	
E. Paint Product Fill Areas		DEALER	
F. Graffiti removal	DEALER	DEALER	
G. Routine Cleaning and Washing of all Station equipment and	DEALER		
surfaces, including vinyl fabric fascias for buildings, canopies and awning	DEALER		· 1
systems, e.g.	j	1	i
	1		
7. Sales room, security booth, office interiors			
A. Shelving	DEALER	DEALER	DEALER
B. Counters, including with Formica	DEALER	DEALER	DEALER
C. Desks	DEALER	DEALER	DEALER
D. Chairs, Settees	DEALER	DEALER	DEALER
E. Safe (Floor safe, original construction)			

			(26)
Lock Cores and Keys	DEALER	DEALER	DEALER
Original construction floor safe (including safe lids)	DEALER	DEALER	TOSCO
Alterations to original safe installations	DEALER	DEALER	DEALER
4. Electronic safes	DEALER	DEALER	DEALER
8. Public or employee restrooms			
A. Sinks, toilet fixtures, urinals	DEALER	DEALER	DEALER
B. Faucets, flush valves, tollet seats, plumbing from walls	DEALER	DEALER	DEALER
C. Routine Washing of Surfaces	DEALER	DEALER	DEALER
D. Mirrors, Soap, and Paper Product Dispensers, Coat Hooks, Grab Bars, Waste Receptacles	DEALER	DEALER	DEALER
E. Exhaust Fans (INCLUDING 110c.f.m.)	DEALER	DEALER	TOSCO
F. Partitions	DEALER		
G. Handicap Restroom Accessories (Including grab bars, mirrors, coat	DEALER	DEALER	· DEALER
hooks, product dispensers, waste receptacles, toilets)			
9. Yard Paving, concrete, ramps and approaches		-	
A. Asphalt Seal Coating	DEALER	TOSCO	TOSCO
B. Asphalt - Potholes	J. A. B. III	TOSCO	TOSCO
C. Asphalt - Repaving/Skincoat	_	1000	TOSCO
D. Concrete - Patching	DEALER	TOSCO	TOSCO
E. Concrete – Replacement	DEALER	10300	TOSCO
F. Building Curb (CARWASH)	DEALER	TOSCO	TOSCO
G. Interior Building Slab (CARWASH)	DEALER	TOSCO	TOSCO
H. Planter Curbs (CARWASH)		DEALER	TOSCO
	DEALER	DEALER	TOSCO
I. Kiosk Floor (CARWASH)			
J. Concrete Slabs @ entrance & exit (CARWASH)	DEALER	TOSCO	TOSCO
K. Parking stall striping replacements (TOSCO provides striping on complete paving jobs only)			DEALER
L. Fencing	DEALER	TOSCO	TOSCO
M. Retaining Walls	DEALER	TOSCO	TOSCO
N. Ramps, culverts, headwalls, sidewalks, highway beam areas	DEALER	TOSCO	TOSCO
O. Drive sweepers or snow plowing equipment	DEALER	DEALER	DEALER
P. Yard Drains, Drainage Ditches and Canals	DEALER	DEALER	TOSCO
Q. Parking bumpers (TOSCO provides initial install only)	DEALER	DEALER	DEALER
10. Gutters & Downspouts			
A. Cleaning of waste and accumulations, including pigeon waste	DEALER		
B. Repair of gutters/downspouts		TOSCO	TOSCO
C. CARWASH Roof, Canopy, and Klosk Gutters and Downspouts	DEALER	DEALER	TOSCO
Anti-bird protection devices (e.g. netting, bird wire)			DEALER
11. Roofing - All Types			
A. Complete Roof replacement			TOSCO
B. Leak problems and roof sections		TOSCO	TOSCO
12. Grass area & landscaping (TOSCO to provide initial installation of irrigation systems, planters, plants, and shrubbery)			DEALER
A. Maintenance, repair, replacement of planters, shrubbery, plants and	DEALER	DEALER	DEALER
irrigation systems (including control valves, sprinkler heads & equipment)	Or Mintel (DEPIME	2000
B. Common Area Maintenance (Governed by site specific agreements)	DEALER	DEALER	DEALER
13. Service Bays	DEACER	DEALER	DEALER
A. Shelving, Tire Racks, Work Benches, Cabinets	DEALER	DEALER	DEALER
	DEALER	DEALER	DEALER
14. Refuse - trash, garbage			
A. Disposal of waste	DEALER	DEALER	
Enclosure maintenance, including trash enclosure hinges and		OCAL ED	
closures	DEALER	DEALER	1
	DEALER	DEALER	
C. Complete replacement of anclosure			TOSCO
	DEALER DEALER	DEALER DEALER	TOSCO TOSCO DEALER

			(26)
17. Optional DEALER revenue (Note: Prior TOSCO written approval			
from Profit Team Manager and specific insurance coverage			
indemnification required)			
A. Equipment (vending machines, pay phones, ice machine, propane, etc.)	DEALER	DEALER	DEALER
B. Any Station alterations to accommodate optional DEALER revenue	DEALER	DEALER	DEALER
sources (e.g. bumper poles, slabs, electrical upgrades, etc.)			
IV. STATION EQUIPMENT			
1. Heating, air conditioning (HVAC)			
TOSCO is responsible for complete unit replacement only. DEALER		1	
is responsible for all component parts and service. New			-
Installations, maintenance/ repair, replacement of "Swamp Coolers			
or Heat Pumps are not covered by TOSCO.			
A. Filters - Air & Oil	DEALER	DEALER	DEALER
B. Ducts	DEALER	DEALER	TOSCO
C. Registers & Grills	DEALER	DEALER	DEALER
D. Heating Oil Tanks	DEALER	TOSCO	TOSCO
E. Exhaust Fans, Heat Exchanger F. Oil Burner Nozzies	DEALER	DEALER DEALER	TOSCO
G. Motors	DEALER	DEALER	DEALER
Motor and attached components	DEALER	DEALER	DEALER
2. Pulleys and Belts	DEALER	DEALER	DEALER
H. Compressors and Condensers	DEALER	DEALER	DEALER
I. Cost of Annual Maintenance	DEALER	DEALER	DEALER
J. Air-Conditioners (TOSCO replaces HVAC-related air conditioners	DEALER	DEALER	TOSCO
only)	<i>5</i> 2, (22.1		70000
K. Swamp Coolers	DEALER	DEALER	DEALER
L. Heat Pump and Pad	DEALER	DEALER	DEALER
M. Balancing Heat Pump	DEALER	DEALER	TOSCO
N. Balancing Diffusers	DEALER	DEALER	TOSCO
O. Furnaces/Heater (non-HVAC System-related)	DEALER	DEALER	DEALER
2. Fire Extinguishers			
A. Recharging Fire Extinguishers		DEALER	DEALER
B. Fire extinguishers		DEALER	DEALER
3. Air Compressor	DEALER	DEALER	TOSCO
A. Maintenance, draining, oil change, belt adjustment and replacement & cost of annual maintenance (TOSCO furnishes belt guards on new Installations only)	DEALER	DEALER	DEALER
B. Compressor belts, pulleys, gauges, valves, and motor	DEALER	DEALER	DEALER
C. Complete Replacement of Compressor			TOSCO
	.		
A LIALAGE (A)			
4. Hoist/Lifts			
A. Control valves		TOSCO	TOSCO
B. Seal replacement, and other non-excavation repairs		DEALER	DEALER
C. Adding and complete replacement of oil as required D. Repairs requiring excavation		DEALER	DEALER
E. Complete replacement of holst/lift (Note: TOSCO reserves right to			TOSCO
replace with above ground hoist)			TOSCO
5. Overhead Air, Water, and Lube equipment			
A. Connecting Lines and Reels (including hose replacement and head)	DEALER	DEALER	DEALER
B. Overhead Chassis Lube Pump	DEALER	DEALER	DEALER
C. Hoses, gauges, nozzles (including ball chucks, springs)	DEALER	DEALER	DEALER
6. Remote or Underground Water & Air equipment (all types, including above ground a			ł
including, above ground above ground/ coin operated & below ground/ island mounted)	ĺ	.	
Takum minim unanyan)	,		

A. Air & water hoses, including connecting supply hose and nozzles, bibs, chucks, reels, pigtails, and spring equipment provider	DEALER	DEALER	DEALER
7. Drive Alarm & Hose	DEALER	DEALER	DEALER
8. Security Systems			
A. Alarms	DEALER	DEALER	DEALER
B. Cameras	DEALER	DEALER	DEALER
C. Safes (TOSCO provides initial, new installations)	DEALER	DEALER	DEALER
9. Telephones and Lines	DEALER	DEALER	DEALER
10. ATM's	DEALER	DEALER	DEALER
11. Vacuum Towers			
A. Coin operated	DEALER	DEALER	DEALER
B. Manifold system (no tokens or coins)	DEALER	DEALER	DEALER
12. DEALER automated business system (Information System for	DEALER	DEALER	DEALER
business management)			
V. EXPENDABLE ITEMS			
A. Computer, Printer, and related hardware, except when superseded	DEALER	DEALER	DEALER
Dy separate maintenance contract			
B. Software		DEALER	
Restroom operating supplies (paper, soap, cleaning materials)	DEALER	DEALER	DEALER
2. Replacement of paper, ribbons, forms and other use items for			DEALER
printers, POS, DABS, card reader dispensers and leak monitoring systems			·
3. Buckets, wiper display cabinets, etc.	DEALER	BEALES	DEAL SE
VI. Repairs and replacement caused by accidental damage	DEALER	DEALER DEALER	DEALER
The Cleaning Maintenance-Repair, and Replacement obligations imposed		DEALER	DEALER
upon TOSCO and DEALER relate only to such buildings, improvements,		1	. (
fixtures, equipment and machinery listed and which are located on the			İ
Station as of the effective date of the attached Lease, and such buildings,		1	1
Improvements, fixtures, equipment and machinery which are added during			. [
The Lease term. TOSCO does not represent that all of the buildings.			ľ
improvements, fixtures, equipment and machinery listed in this Exhibit "C"			
are located on the Station. The terms of Exhibit "C" will not require or	ļ. [ł
obligate TOSCO to build, construct or place upon the Station any of the buildings, improvements, fixtures, equipment and machinery listed.	1		ì
(revised 3/1/99)			

Dealer Name: CD & PWS Enterprises, Inc.

Unit #: 0012/2611143 Account #: 79863641

Effective Date: February 9, 2001 Expiration Date: January 31, 2004

> Lease Modification **Hours of Operation**

Dear Dealer:

Reference is made to that certain Union 76 Dealer Station Lease and Motor Fuel Supply Agreement by and between us effective February 9, 2001.

Exhibit D, Hours of Operation, provides that Lessee will operate the station for the months of January through December: 6:66 AM = 12:06 AM DAILY throughout the term of the lease.

5:00 AM- 11 PM CD 1 () It is hereby agreed that effective February 9 -set-forth on-the attached revised Exhibit D

All other respects of said Lease will remain in full force and in effect.

Please signify your agreement hereto by signing a copy of this letter at the place indicated below and returning one copy to the undersigned.

TOSCO MARKETING COMPANY a division of TOSCO CORPORATION

Kim/Sandin

Business Development Manager

ACCEPTED AND AGREED TO THIS

DAY OF

CD & PWS Enterprises, Inc.

Charles Davidson

Rresident

Pamela W. Smith

Secretary/Treasurer

cc: Rent Department

REVISED EXHIBIT D

#0012/2611143

HOURS OF OPERATION

(EFFECTIVE: February 9, 2001)

For the months of: January through December - 24 Hours Daily

(hrsmod/exhD 4/97)



EXHIBIT D

HOURS OF OPERATION

For the months of January Through December -

Sunday	7:00 AM	10:00 PM
Monday	6:00 AM	12:00 AM
Tuesday	6:00 AM	12:00 AM
Wednesday	6:00 AM	12:00 AM
Thursday	6:00 AM	12:00 AM
Friday	6:00 AM	12:00 AM
Saturday	6:00 AM	12:00 AM

COST_CE	PERIOD	GAS	DIESEL	The state of the s	Quarterly contract volume	Annual contract volume
2611143	12/00			128,823	ACIDITIC	VOIGITIE
2611143	11/00		0	124,812		
2611143	10/00		O	128,142		
2611143	09/00	145570	0	145,570		
2611143	08/00	127161	· 0	127,161		
2611143	07/00	127720	0	127,720		
2611143	06/00	127361	0	127,361		
2611143	05/00	136551	0	136,551		
2611143	04/00	128171	. 0	128,171		
2611143	03/00	128089	0	128,089		
2611143	02/00	119143	0	119,143		
2611143	01/00	119529	٥	119,529		
2611143	12/99		0	120,164		
Average		127787	0	127,787		
BIV				115,000	345,000	1,380,000



EXHIBIT E

QUARTERLY/ANNUAL MINIMUM VOLUME

AS OF DATE: January 20, 2001

Lease #0012/2611143

Fuel Vo	lume	1st Qtr Jan-Mar 345,000	2nd Qtr Apr-Jun 345,000	3rd Qtr Jul-Sep 345,000	4th Qtr Oct-Dec 345,000		Annual Jan-Dec 1,360,000
Total -		345,000	345,000	345,000	345,000		1,380,000
•	· .	,		,		1	
			 •		• • •		

VERIFIED



EXHIBIT F

#0012/2611143

PETROLEUM MARKETING PRACTICES ACT (PMPA)

AN ACT To provide for the protection of franchised distributors and retailers of motor fuel and to encourage conservation of automotive gasoline and competitor in the marketing of such gasoline by requiring that information regarding the octane rating of automotive gasoline be disclosed to consumers.

Be it enacted by the Senate and House of Representatives of the United States of America in Congress assembled, That this Act may be cited as the "Petroleum Marketing Practices Act".

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TITLE I-FRANCHISE PROTECTION

Sec. 2801. Definitions.

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Sec. 2803. Trial franchises and interim franchises; nonrenawal.

Sec. 2804. Notification of termination or nonrenewal.

Sec. 2805. Enforcement.

Sec. 2806. Relationship of this title to State law.

TITLE 1-FRANCHISE PROTECTION

DEFINITIONS

Sec. 2801. Definitions

As used in this subchapter:

- (1) (A) The term "franchise" means any contract-
 - (i) between a refiner and a distributor.
 - (ii) between a refiner and a retailer.
 - (ill) between a distributor and another distributor, or
 - (iv) between a distributor and a retailer,

under which a refiner or distributor (as the case may be) authorizes or permits a retailer or distributor to use, in connection with the sale, consignment, or distribution of motor fuel, a trademark which is owned or controlled by such refiner or by a refiner which supplies motor fuel to the distributor which authorizes or permits such use.

- (B) The term "franchise" includes-
- (i) any contract under which a retailer or distributor (as the case may be) is authorized or permitted to occupy leased marketing premises, which premises are to be employed in connection with the sale, consignment, or distribution of motor fuel under a trademark which is owned or controlled by such refiner or by a refiner which supplies motor fuel to the distributor which authorizes or permits such occupancy;
 - (ii) any contract pertaining to the supply of motor fuel which is to be sold, consigned or distributed-
 - (I) under a trademark owned or controlled by a refiner; or
- (II) under a contract which has existed continuously since May 15, 1973, and pursuant to which, on May 15, 1973, motor fuel was sold, consigned or distributed under a trademark owned or controlled on such data by a refiner; and



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- (III) the unexpired portion of any franchise, as defined by the preceding provisions of this paragraph, which is transferred or assigned as authorized by the provisions of such franchise or by any applicable provision of State law which permits such transfer or assignment without regard to any provision of the franchise.
- (2) The term "franchise relationship" means the respective motor fuel marketing or distribution obligations and responsibilities of a franchisor and a franchises which result from the marketing of motor fuel under a franchise.
- (3) The term "franchisor" means a refiner or distributor (as the case may be) who authorizes or permits, under a franchise, a retailer or distributor to use a trademark in connection with the sale, consignment, or distribution of motor fuel.
- (4) The term "franchisee" means a retailer or distributor (as the case may be) who is authorized or permitted, under a franchise, to use a trademark in connection with the sale, consignment, or distribution of motor fuel.
- (5) The term "refiner" means any person engaged in the refining of crude oil to produce motor fuel, and includes any affillate. of such person.
- (6) The term "distributor" means any person, including any affiliate of such person, who-
 - (A) purchases motor fuel for sele, consignment, or distribution to another, or
- (B) receives motor fuel on consignment for consignment or distribution to his own motor fuel accounts or to accounts of his supplier, but shall not include a person who is an employee of, or meraly serves as a common carrier providing transponation service for, such supplier.
- (7) The term "retailer" means any person who purchases motor fuel for sale to the general public for ultimate consumption.
- (8) The term "marketing premises" means, in the case of any franchise, premises which, under such franchise, are to be amployed by the franchisee in connection with the sale, consignment, or distribution of motor fuel.
- (9) The term "leased marketing premises" means marketing premises owned, leased, or in any way controlled by a franchisor and which the franchisee is authorized or permitted, under the franchise, to employ in connection with the sale. consignment or distribution of motor fuel.
- (10) The term "contract" means any oral or written agreement. For supply purposes, delivery levels during the same month of the previous year shall be prima facie evidence of an agreement to deliver such levels.
- (11) The term "trademark" means any trademark, trade name, service mark, or other identifying symbol or name.
- (12) The term "motor fuel" means gasoline and diesel fuel of a type distributed for use as a fuel in self-propelled vehicles designed primarily for use on public streets, roads, and highways.
- (13) The term "failure" does not include-
 - (A) any failure which is only technical or unimportant to the franchise relationship;
 - (B) any failure for a cause beyond the reasonable control of the franchisee; or
- (C) any fallure based on a provision of the franchise which is illegal or unenforceable under the law of any State (or subdivision thereof).
- (14) The term "fail to renew" and "nonrenewal" mean, with respect to any franchise relationship, a failure to reinstate, continue, or extend the franchise relationship-
 - (A) at the conclusion of the term, or on the expiration date, stated in the relevant franchise;
 - (B) at any time, in the case of the relevant franchise which does not state a term of duration or an expiration date; or
- (C) following a termination (on or after June 19, 1978) of the relevant franchise which was entered into prior to June 19, 1978, and has not been renewed after such date.
- (15) The term "affiliate" means any person who (other than by means of a franchise) controls, is controlled by, or is under common control with, any other person.
- (18) The term "relevant geographic market area" includes a State or a standard metropolitan statistical area as periodically established by the Office of Management and Budget.

- (17) The term "termination" includes cancellation.
- (18) The term "commerce" means any trade, traffic, transportation, exchange, or other commerce-
 - (A) between any State and any place outside of such State; or
 - (B) which affects any trade, transportation, exchange, or other commerce described in subparagraph (A).
- (19) The term "State" means any State of the United States, the District of Columbia, the Commonwealth of Puerto Rico, the Virgin Islands, American Samoa, Guam, and any other commonwealth, territory, or possession of the United States.

FRANCHISE RELATIONSHIP; TERMINATION AND NONRENEWAL

Sec. 2802. Franchise relationship

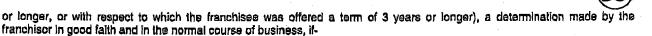
(a) General prohibition against termination or nonrenewal

Except as provided in subsection (b) of this section and section 2803 of this title, no tranchlaor engaged in the sale. consignment, or distribution of motor fuel in commerce may-

- (1) terminate any franchise (entered into or renewed on or after June 19, 1978) prior to the conclusion of the term, or the expiration date, stated in the franchise; or
- (2) fail to renew any franchise relationship (without regard to the date on which the relevant franchise was entered into or renewed).
- (b) Precondition and grounds for termination or nonrenewal
- (I) Any franchisor may terminate any franchise (entered into or renewed on or after June 19, 1978) or may fall to renew any franchise relationship, if-
 - (A) the notification requirements of section 2804 of this title are met; and
- (B) such termination is based upon a ground described in paragraph (2) or such nonrenewal is based upon a ground described in paragraph (2) or (3).
- (2) For purposes of this subsection, the following are grounds for termination of a franchise or nonrenewal of a franchise relationship:
- (A) A failure by the franchisee to comply with any provision of the franchise, which provision is both reasonable and of material significance to the franchise relationship, if the franchisor first acquired actual or constructive knowledge of such failure-
- (i) not more than 120 days prior to the date on which notification of termination or nonrenewal is given, if notification is given pursuant to section 2804(a) of this title; or
- (II) not more than 60 days prior to the date on which notification of termination or nonrenewal is given, if less than 90 days notification is given pursuant to section 2804(b)(1) of this title.
 - (B) A failure by the franchisee to exert good faith efforts to carry out the provisions of the franchise, if-
- (I) the franchisee was apprised by the franchisor in writing of such failure and was afforded a reasonable opportunity to exert good faith efforts to carry out such provisions; and
- (ii) such failure thereafter continued within the period which began not more than 180 days before the date notification of termination or nonrenewal was given pursuant to section 2804 of this title.
- (C) The occurrence of an event which is relevant to the franchise relationship and as a result of which termination of the franchise or nonrenewal of the franchise relationship is reasonable. If such event occurs during the period the franchise is in effect and the franchisor first acquired actual or constructive knowledge of such occurrence-
- (i) not more than 120 days prior to the date on which notification of termination or nonrenewal is given, if notification is given pursuant to section 2804(a) in this title; or
- (ii) not more than 60 days prior to the date on which notification of termination or nonrenewal is given, if less than 90 days notification is given pursuant to section 2604(b)(1) in this little.



- (D) An agreement, in writing, between the franchisor and the franchisee to terminate the franchise or not to renew the franchise relationship, if-
- (i) such agreement is entered into not more than 180 days prior to the date of such termination or, in the case of nonrenewal, not more than 180 days prior to the conclusion of the term, or the expiration date, stated in the franchise;
- (ii) the franchisee is promptly provided with a copy of such agreement, together with the summary statement described in section 2804(d) of this title; and
- (iii) within 7 days after the date on which the franchisee is provided a copy of such agreement, the franchises has not posted by certified mail a written notice to the franchisor repudiating such agreement
- (E) In the case of any franchise entered into prior to June 19, 1978, and in the case of any franchise entered into or renewed on or after such date (the term of which is 3 years or longer, or with respect to which the franchises was offered a term of 3 years or longer), a determination made by the franchisor in good faith and in the normal course of business to withdraw from the marketing of motor fuel through retail outlets in the relevant geographic market area in which the marketing premises are located, if-
 - (I) such determination-
 - (I) was made after the date such franchise was entered into or renewed, and
 - (II) was based upon the occurrence of changes in relevant facts and circumstances after such date;
- (ii) the termination or nonrenewal is not for the purpose of converting the premises, which are the subject of the franchise, to operation by employees or agents of the franchisor for such franchisor's own account; and
 - (iii) in the case of leased marketing premises-
- (i) the franchisor, during the 180-day period after notification was given pursuant to section 2804 in this title, either made a bona fide offer to sell, transfer, or assign to the franchisee such franchisor's interests in such premises, or, if applicable, offered the franchisee a right of first refusal of at least 45 days duration of an offer, made by another, to purchase auch franchisor's interest in auch premises; or
- (II) in the case of the sale, transfer, or assignment to another person of the tranchisor's interest in such premises in connection with the sale, transfer, or assignment to such other person of the franchisor interest in one or more other marketing premises, if such other person offers, in good faith, a franchise to the franchisee on terms and conditions which are not discriminatory to the franchises as compared to franchises then currently being offered by such other person or franchises then in effect and with respect to which such other person is the franchisor.
 - (3) For purposes of this subsection, the following are grounds for nonrenewal of a franchise relationship:
- (A) The failure of the franchisor and the franchisee to agree to changes or additions to the provisions of the franchise, if-
- (i) such charges or additions are the result of determinations made by the franchisor in good faith and in the normal course of business; and
- (ii) such failure is not the result of the franchisor's insistence upon such changes or additions for the purpose of converting the leased marketing premises to operation by employees or agents of the franchisor for the benefit of the franchisor or otherwise preventing the renewal of the franchise relationship.
- (B) The receipt of numerous bons fide customer complaints by the franchisor concerning the franchisea's operation of the marketing premises, if-
- (i) the franchisee was promptly apprised of the existence and nature of such complaints following receipt of such complaints by the franchisor; and
- (ii) if such complaints related to the condition of such premises or to the conduct of any employee of such franchisee, the franchisee did not promptly take action to cure or correct the basis of such complaints.
- (C) A failure by the franchisee to operate the marketing premises in a clean, safe, and healthful manner, if the franchises failed to do so on two or more previous occasions and the franchisor notified the franchises of such fallures.
- (D) In the case of any franchise entered into prior to June 19, 1978 (the unexpired term of which, on such date, is 3 years or longer) and, in the case of any franchise entered into or renewed on or after such date (the term of which was 3 years



- (i) such determination is-
 - (I) to convert the leased marketing premises to a use other than the sale or distribution of motor fuel,
 - (II) to materially after, add to, or replace such premises,
 - (III) to sell such premises, or
- (IV) that renewal of the franchise relationship is likely to be uneconomical to the franchisor despite any reasonable changes or reasonable additions to the provisions of the franchise which may be acceptable to the franchisee;
- (ii) with respect to a determination referred to in subclause (ii) or (iV), such determination is not made for the purpose of convening the leased marketing premises to operation by employees or agents of the franchisor for such franchisor's own account; and
- (iii) in the case of leased marketing premises such franchisor, during the 90-day period after notification was given pursuant to section 2804 of this section, either-
- (I) made a bona fide offer to sell, transfer, or assign to the franchises such franchisor's interests in such premises; or
- (II) if applicable, offered the franchisee a right of first refusal of at least 45-days duration of an offer, made by another, to purchase such franchisor's interest in such premises.
- (c) Definition

As used in subsection (b)(2)(C) of this section, the term "an event which is relevant to the franchise relationship and as a result of which termination of the franchise or nonrenewal of the franchise relationship is reasonable" includes events such as-

- fraud or criminal misconduct by the franchisee relevant to the operation of the marketing premises;
- (2) declaration of bankruptcy or judicial determination of insolvency of the franchisee;
- (3) continuing severe physical or mental disability of the franchisee of at least 3 months duration which renders the franchisee unable to provide for the continued proper operation of the marketing premises;
- (4) loss of the franchisor's right to grant possession of the leased marketing premises through expiration of an underlying lease. If-
 - (A) the franchisee was notified in writing, prior to the commencement of the term of the then existing franchise-
 - (i) of the duration of the underlying lease; and
- (ii) of the fact that such underlying lease might expire and not be renewed during the term of such franchise (in the case of termination) or at the end of such term (in the case of nonrenewal);
- (B) during the 90-day period after notification was given pursuant to section 2804 of this title, the franchisor offers to assign to the franchise any option to extend the underlying lease or option to purchase the marketing premises that is hald by the franchisor, except that the franchisor may condition the assignment upon receipt by the franchisor of-
- (i) an unconditional release executed by both the landowner and the franchisee releasing the franchisor from any and all liability accruing after the date of the assignment for-
 - (I) financial obligations under the option (or the resulting extended lease or purchase agreement);
 - (II) environmental contamination to (or originating from) the marketing premises; or
 - (III) the operation or condition of the marketing premises; and
- (ii) an instrument executed by both the landowner and the franchisee that ensures the franchisor and the contractors of the franchisor reasonable access to the marketing premises for the purpose of testing for and remediating any environmental contamination that may be present at the premises; or



- (C) In a situation in which the franchisee acquires possession of the leased marketing premises effective immediately after the loss of the right of the franchisor to grant possession (through an assignment pursuant to subparagraph (B) or by obtaining a new lease or purchasing the marketing premises from the landowner), the franchisor (if requested in writing by the franchisee not later than 30 days after notification was given pursuant to section 2804 of this title), during the 90-day period after notification was given pursuant to section 2804 of this title-
- (i) made a bona fide offer to sell, transfer, or assign to the franchises the interest of the franchisor in any improvements or equipment located on the premises; or
- (ii) if applicable, offered the franchisee a right of first refusal (for at least 45 days) of an offer, made by another person, to purchase the interest of the franchisor in the improvements and equipment.
 - (5) condamnation or other taking, in whole or in part, of the marketing premises pursuant to the power of eminent domain:
- (6) loss of the franchisor's right to grant the right to use the trademark which is the subject of the franchise, unless such loss was due to trademark abuse, violation of Federal or State law, or other fault or negligence of the franchisor, which such abuse, violation, or other fault or negligence is related to action taken in bad faith by the franchisor;
 - (7) destruction (other than by the franchisor) of all or a substantial part of the marketing premises;
- (8) failure by the franchisee to pay to the franchisor in a timely manner when due all sums to which the franchisor is legally entitled;
 - (9) fallure by the franchisee to operate the marketing premises for-
 - (A) 7 consecutive days, or
 - (B) such lesser period which under the facts and circumstances constitutes an unreasonable period of time;
 - (10) willful adulteration, mislabeling or misbranding of motor fuels or other trademark violations by the franchisee;
- (11) knowing failure of the franchisee to comply with Federal, State or local laws or regulations relevant to the operation of the marketing premises; and
 - (12) conviction of the franchisee of any felony involving moral turpltude.
- (d) Compensation, etc., for franchisee upon condemnation or destruction of marketing premises

In the case of any termination of a franchise (entered into or renewed on or after June 19, 1978), or in the case of any nonrenewal of a franchise relationship (without regard to the date on which such franchise relationship was entered into or renewed)-

- (1) if such termination or nonrenewal is based upon an event described in subsection (c)(5) of this section, the franchisor shall fairly apportion between the franchisor and the franchisee compensation, if any, received by the franchisor based upon any loss of business opportunity or good will; and
- (2) If such termination or nonrenewal is based upon an event described in subsection (c)(7) of this section and the leased marketing premises are subsequently rebuilt or replaced by the franchisor and operated under a franchise, the franchisor shall, within a reasonable period of time, grant to the franchisee a right of first refusal of the franchise under which such premises are to be operated.

TRIAL FRANCHISES AND INTERIM FRANCHISES; NONRENEWAL

Section 2803. Trial and interim franchises

(a) Nonapplicability of statutory nonrenewal provisions

The provisions of section 2802 of this title shall not apply to the nonrenewal of any franchise relationship-

- (1) under a trial franchise; or
- (2) under an interim franchise.
- (b) Definitions

For purposes of this section-



- (1) The term "trial franchise" means any franchise-
 - (A) which is entered into on or after June 19, 1978;
 - (B) the franchises of which has not previously been a parry to a franchise with the franchisor;
 - (C) the initial term of which is for a period of not more than 1 year; and
 - (D) which is in writing and states clearly and conspicuously-
 - (I) that the franchise is a trial franchise;
 - (ii) the duration of the initial term of the franchise;
- (iii) that the franchisor may fall to renew the franchise relationship at the conclusion of the Initial term stated in the franchise by notifying the franchises, in accordance with the provisions of section 2804 of this title, of the franchisor's intention not to renew the franchise relationship; and
- (iv) that the provisions of section 2802 of this title, limiting the right of a franchisor to fall to renew a franchise relationship, are not applicable to such trial franchise.
- (2) The term "trial franchise" does not include any unexpired period of any term of any franchise (other than a trial franchise, as defined by paragraph (1)) which was transferred or assigned by a franchisee to the extent authorized by the provisions of the franchise or any applicable provision of State law which permits such transfer or assignment, without regard to which provision of the franchise.
 - (3) The term "interim franchise" means any franchise-
 - (A) which is entered into on or after the date of June 19, 1978;
- (B) the term of which, when combined with the terms of all prior interm franchises between the franchisor and the franchisee, does not exceed 3 years;
- (C) the effective date of which occurs immediately after the expiration of a prior franchise, applicable to the marketing premises, which was not renewed if such nonrenewal-
 - (I) was based upon a determination described in section 2802(b)(2)(E) of this title, and
 - (ii) the requirements of section 2802(b)(2)(E) of this title were satisfied; and
 - (D) which is in writing and states clearly and conspicuously.
 - (I) that the franchise is an interim franchise;
 - (ii) the duration of the franchise; and
- (iii) that the franchisor may fall to renew the franchise at the conclusion of the term stated in the franchise based upon a determination made by the franchisor in good faith and in the normal course of business to withdraw from the marketing of motor fuel through retail outlets in the relevant geographic market area in which the marketing premises are located if the requirements of section 2802(b)(2)(E) (ii) and (iii) of this title are satisfied.
- Nonrenewal upon meeting statutory notification requirements

If the notification requirements of section 2804 of this title are met, any franchisor may fail to renew any franchise relationship-

- (1) under any trial franchise, at the conclusion of the initial term of such trial franchise; and
- (2) under any interim franchise, at the conclusion of the term of such interim franchise, if-
 - (A) such nonrenewal is based upon a determination described in section 2802(b)(2)(E) of this title; and
 - (B) the requirements of section 2802((b)(2)(E) (ii) and (iii) of this title are satisfied.

NOTIFICATION OF TERMINATION OR NONRENEWAL

Sec. 2804. Notification of termination or nonrenewal of franchise relationship

General requirements applicable to franchisor



Prior to termination of any franchise or nonrenewal of any franchise relationship, the franchisor shall furnish notification of such termination or such nonrenewal to the franchisee who is a party to such franchise or such franchise relationship-

- (1) In the manner described in subsection (c) of this section; and
- (2) except as provided in subsection (b) of this section, not less than 90 days prior to the date on which such termination or nonrenewal takes effect.
- (b) Additional requirements applicable to franchisor
- In circumstances in which it would not be reasonable for the franchisor to furnish notification, not less than 90 days prior to the date on which termination or nonrenewal takes effect, as required by subsection (a)(2) of this section-
- (A) such franchisor shall furnish notification to the franchisee affected thereby on the earliest date on which furnishing of such notification is reasonably practicable; and
 - (B) in the case of leased marketing premises, such franchisor -
- (I) may not establish a new franchise relationship with respect to such premises before the expiration of the 30 day period which begins-
 - (I) on the date notification was posted or personally delivered, or
 - (II) if later, on the date on which such termination or nonrenewal takes effect; and
- (II) may, if permitted to do so by the franchise agreement, repossess such premises and, in circumstances under which it would be reasonable to do so, operate such premises through employees or agents.
- (2) In the case of any termination of any franchise or any nonrenewal of any franchise relationship pursuant to the provisions of section 2802(b)(2)(E) of this title or section 2803(c)(2) of this title, the franchisor shall-
- (A) furnish notification to the franchisee not less than 180 days prior to the date on which such termination or nonrenewal takes effect; and
- (B) promptly provide a copy to such notification, together with a plan describing the schedule and conditions under which the franchisor will withdraw from the marketing of motor fuel through retail outlets in the relevant geographic area, to the Governor of each State which contains a portion of such area.
- (c) Manner and form of notification

Notification under this section-

- (1) shall be in writing:
- (2) shall be posted by certified mail or personally delivered to the franchisee; and
- (3) shall contain-
- (A) a statement of intention to terminate the franchise or not to renew the franchise relationship, together with the reasons therefor,
 - (B) the date on which such termination or nonrenewal takes effect; and
 - (C) the summary statement prepared under subsection (d) of this section.
- (d) Preparation, publication, etc., of statutory summaries
- (I) Not later than 90 days after June 19, 1978, the Secretary of Energy shall prepare and publish in the Federal Register a simple and concise summary of the provisions of this subchapter, including a statement of the respective responsibilities of, and the remedies and relief available to, any franchisor and franchisee under this aubchapter.
- (2) In the case of summaries required to be furnished under the provisions of section 2802((b)(2)(D) of this title or subsection (a)(3)(C) of this section before the date of publication of such summary in the Federal Register, such summary may be furnished not later than 5 days after it is so published rather than at the time required under such provisions.

ENFORGEMENT

Sec. 2805. Enforcement provisions

(a) Maintenance of civil action by franchisee against franchisor; jurisdiction and venue; time for commencement of action

If a franchisor falls to comply with the requirements of section 2802 or 2803 of this title, the franchise may maintain a civil action against such franchisor. Such action may be brought, without regard to the amount in controversy, in the district court of the United States in any judicial district in which the principal place of business of such franchisor is located or in which such franchisee is doing business, except that no such action may be maintained unless commenced within 1 year after the later of-

- (1) the date of termination of the franchise or nonrenewal of the franchise relationship; or
- (2) the date the franchisor falls to comply with the requirements of section 2802 or 2803 of this title.
- (b) Equitable relief by court; bond requirements; grounds for nonexercise of court's equitable powers
- (1) In any action under subsection (a) of this section, the court shall grant such equitable relief as the court determines is necessary to remedy the effects of any fallure to comply with the requirements of section 2802 or 2803 of this title, including declaratory judgment, mandatory or prohibitive injunctive relief, and interim equitable relief.
- (2) Except as provided in paragraph (3), in any action under subsection (a) of this section, the court shall grant a preliminary injunction if-
 - (A) the franchisee shows-
- (i) the franchise of which he is a party has been terminated or the franchise relationship to which he is a party has not been renewed, and
- (ii) there exist sufficiently serious questions going to the merits to make such questions a fair ground for litigation; and
- (B) the court determines that, on balance, the hardships imposed upon the Iranchisor by the issuance of such preliminary injunctive relief will be less than the hardship which would be imposed upon such franchisee if such preliminary injunctive relief were not granted.
- (3) Nothing in this subsection prevents any court from requiring the franchisee in any action under subsection (a) of this section to post a bond, in an amount established by the court, prior to the issuance or continuation of any equitable relief.
- (4) In any action under subsection (a) of this section, the court need not exercise its equity powers to compel continuation or renewal of the franchise relationship if such action was commenced-
- (A) more than 90 days after the date on which notification pursuant to section 2804(a) of this title was posted or personally delivered to the franchisee:
- (B) more than 180 days after the date on which notification pursuant to section 2804(b)(2) of this title was posled or personally delivered to the franchisee; or
- (C) more than 30 days after the date on which the tarmination of such franchise or the nonrenewal of such franchise relationship takes effect if less than 90 days notification was provided pursuant to section 2804(b)(1) of this title.
- (c) Burden of proof; burden of going forward with evidence

In any action under subsection (a) of this section, the franchisee shall have the burden of proving the termination of the franchise or the nonrenewal of the franchise relationship. The franchisor shall bear the burden of going forward with evidence to establish as an affirmative defense that such termination or nonrenewal was permitted under section 2802(b) or 2803 of this little, and, if applicable, that such franchisor complied with the requirements of section 2802(d) of this title.

- (d) Actual and exemplary damages and attorney and expert witness fees to franchisee; determination by court of right to exemplary damages and amount; attorney and expert witness fees to franchisor for frivolous actions
- (1) If the franchisee prevalle in any action under subsection (a) of this section, such franchisee shall be entitled-
 - (A) consistent with the Federal Rules of Civil Procedure, to actual damages;



- (B) in the case of any such action which is based upon conduct of the franchisor which was in willful disregard of the requirements of section 2802 or 2803 of this title, or the rights of the franchisee thereunder, to exemplary damages, where appropriate; and
- (C) to reasonable attorney and expert witness fees to be paid by the franchisor, unless the court determines that only nominal damages are to be awarded to such franchisee, in which case the court, in its discretion, need not direct that such fees be paid by the franchisor.
- (2) The question of whether to award exemplary damages and the amount of any such award shall be determined by the court and not by a jury.
- (3) In any action under subsection (a) of this section, the court may, in its discretion direct that reasonable attorney and expert witness fees be paid by the franchisee if the court finds that such action is frivolous.
- (e) Discretionary power of court to compel continuation or renewal of franchise relationship; grounds for noncompulsion; right of franchisee to actual damages and attorney and expert witness fees unaffected
- (1) In any action under subsection (a) of this section with respect to a failure of a franchisor to renew a franchise relationship in compliance with the requirements of section 2802 of this title, the court may not compel a continuation or renewal of the franchise relationship if the franchisor demonstrates to the satisfaction of the court that-
- (A) the basis for such nonrenewal is a determination made by the franchisor in good faith and in the normal course of business-
 - (i) to convert the leased marketing premises to a use other than the sale or distribution of motor fuel,
 - (ii) to materially alter, add to, or replace such premises.
 - (iil) to sell such premises,
- (iv) to withdraw from the marketing of motor fuel through retail outlets in the relevant geographic market area in which the marketing premises are located, or
- (v) that renewal of the franchise relationship is likely to be uneconomical to the franchisor despite any reasonable changes or reasonable additions to the provisions of the franchise which may be acceptable to the franchisee; and
 - (B) the requirements of section 2804 of this title have been complied with.
- (2) The provisions of paragraph (1) shall not affect any right of any franchisee to recover actual damages and reasonable attorney and expert witness fees under subsection (d) of this section if such nonrenewal is prohibited by section 2802 of this title.
- (f) Release or waiver of rights
- (1) No franchisor shall require, as a condition of entering into or renewing the franchise relationship, a franchisee to release or waive-
 - (A) any right that the franchisee has under this subchapter or other Federal law; or
 - (B) any right that the franchisee may have under any valid and applicable State law.
- (2) No provision of any franchise shall be valid or enforceable if the provision specifies that the interpretation or enforcement of the franchise shall be governed by the law of any State other than the State in which the franchisee has the principal place of business of the franchisee.

RELATIONSHIP OF THIS TITLE TO STATE LAW

Sec. 2806. Relationship of statutory provisions to State and local laws

(a) Termination or nonrenewal of franchiae

(1) To the extent that any provision of this subchapter applies to the termination (or the furnishing of notification with respect thereto) of any franchise, or to the nonrenewal (or the furnishing of notification with respect thereto) of any franchise relationship, no State or any political subdivision thereof may adopt, enforce, or continue in effect any provision of any law or regulation (including any remedy or penalty applicable to any violation thereof) with respect to termination (or the furnishing to notification with respect thereto) of any such franchise or to the nonrenewal (or the furnishing of notification with respect



- (2) No State or political subdivision of a State may adopt, enforce, or continue in effect any provision of law (including a regulation) that requires a payment for the goodwill of a franchisee on the termination of a franchise of nonrenewal of a franchise relationship authorized by this subchapter.
- (b) Transfer or assignment of franchise
- (1) Nothing in this subchapter authorizes any transfer or assignment of any franchise or prohibits any transfer or assignment of any franchise as authorized by the provisions of such franchise or by any applicable provision of State law which permits such transfer or assignment without regard to any provision of the franchise.
- (2) Nothing in this subchapter shall prohibit any State from specifying the terms and conditions under which any franchise or franchise relationship may be transferred to the designated successor of a franchisee upon the death of the franchisee.



ADDENDUM 1

#0012/2611143

UNDERLYING LEASE

There is a possibility that the underlying lease to the Station might expire and not be renewed upon the underlying leases expiration date. DEALER hereby acknowledges TOSCO's disclosure to DEALER that this Agreement and the Station herein are subject to all the terms and conditions of an underlying lease held by TOSCO in the property and premises, which underlying lease expires on N/A, and that such underlying lease may expire and may not be renewed during the Term of this Agreement. Thereby, the DEALER is hereby on notice that this Agreement may terminate on the date the underlying lease expires or on a prior date in the event TOSCO's lessor terminates the underlying lease or the underlying lease otherwise requires early termination.

TOSCO is under no obligation to seek an extension or renewal, or exercise any renewal options it may have, of such underlying lease.

If no dates are filled in above, then TOSCO does not have possession of the Station, property and premises, under or through an underlying lease.



(ACQ_#): 11143 Cost Center: 2611143

Important! Environmental Compliance Documents Must be maintained on site

Please find enclosed copies of the Underground Storage Tank documents for your facility, required by **Federal Underground Storage Tank Regulations**. These are very important documents and NOT maintaining copies **on site** could result in a lease default. **All facilities** are required to

In addition, for stations with electronic monitoring systems, you are required to check your monitoring system daily to ensure that it is operating correctly. If your system is not operating correctly or is in alarm, call your Maintenance Service Provider immediately.

Please retain one copy at your site so that is is accessible to all employees. If desired, you may keep an additional copy with your lease.

If you have any questions, please contact your Regional Compliance Specialist: Janette Thompson - 925-277-2404 (northern CA, WA, OR, ID, AK) Steve Boyd - 714-428-6572 (southern CA, HI) Ruth Bulmer -602-728-3217 (AZ, CO, UT, NV) Fran Franconi - 813-744-5284 (PA, TN, NC, SC, GA)

Date Printed: 01/19/2001

Note: When signing, you are certifying that the information is accurate. If there are any discrepancies, please make corrections and initial.

Unit:

30194

Address:

Operator Name: Richard M. Dutra

8998 Alcosta Blvd.

San Ramon, CA 94583

UNDERGROUND STORAGE TANKS (UST) OWNER/OPERATOR AGREEMENT

California Underground Storage Tank Regulations (CCR, Title 23, Division 3, Chapter 16, Article 2, Section 2620(b)) require Tosco Corporation (the tank owner) to execute a written agreement with our Dealers (the tank operators), requiring them to monitor the underground storage tanks (USTs) containing hazardous substances.

PART I: OWNER CERTIFICATION

Tosco Corporation, as owner of the USTs at the above site, certifies that:

- 1. It is not the tank operator of the USTs at said site.
- 2. It has applied for the UST permit, and a valid UST permit is on-site or will be delivered to the tank operator when received from the local implementing agency.
- 3. It will notify the local implementing agency of any operator change within thirty (30) days of any such change.
- 4. Both Tosco Corporation and the operator have signed this Agreement.

PART II: OPERATOR CERTIFICATION

The law requires the tank operator of USTs containing motor vehicle fuel to comply with the following standards:

- A valid UST permit shall be maintained on site.
- 2. A UST Monitoring Program, approved by the local implementing agency, must be implemented.
- 3. A Spill Response Plan, approved by the local implementing agency, must be implemented.
- The requirements stipulated in the UST Monitoring Program and Spill Response Plan (attached), must be complied with. This shall include, if necessary, the submittal of an annual written statement to the local implementing agency, verifying under penalty of perjury that all monthly monitoring reports were summarized, and that all data contained within the monitoring reports are within allowable variations. Alternatively, a listing of the times, dates and corresponding monitoring report data that exceeded the allowable variations must be provided.
- 5. The manitoring and maintenance records must be maintained. This includes inventory readings and reconciliation records, sampling and testing results, all of which must be maintained on-site for at least 3 years, or in an approved off-site location. Said records must be made available upon request, within 36 hours, to the local implementing agency or the State Water Board.
- б. Records must be kept in sufficient detail to enable the local implementing agency, at any time, to determine that the tank operator has undertaken all monitoring activities required by the UST Permit to Operate and/or the UST Monitoring Program,
- 7. Tosco Corporation must be notified of the detection of any unauthorized releases by the fastest means available (no later than 8 hours) or within the time frame mandated by the local implementing agency. The operator must adhere to the procedures contained in the Spill Response Plan. Tosco Corporation will notify the appropriate agency(s) and submit a written report as may be required by the agency(s).
- 8. Daily inventory measurements must be performed by a trained facility operator or designated facility personnel for each day the facility is in operation.
- 9. Tosco Corporation must be notified of any maltunctioning of the UST monitoring system. The monitoring equipment shall be operated and maintained in accordance with the regulation per Title 23, Division 3, Chapter 16, Article 4, Section 2641(j) of the California Code of Regulation.
- 10. Review and comply with all applicable Federal. State and local regulations.

Furthermore, Tosco Corporation policy under the Lease Agreement requires the Dealer to comply with the following procedures:

- Daily gauging, recording and inventory reconciliation of each motor vehicle fuel is required. These readings must be within the allowable variances established by the UST permit or lease agreement whichever is more stringent. If not, please follow procedure #6 below.
- 2, Daily measurement and recording of any water layer in each UST is required.

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11143

Unit:

30194

Date Printed: 01/19/2001

- Daily meter readings and recording of UST input and withdrawals of motor vehicle fiels is required.
- 4. Monitor and maintain any Aboveground Storage Tank(s) according to the California State Aboveground Petroleum Storage Act Guidelines and/or the Uniform Fire Codes.
- The inventory reconciliation records must be reviewed monthly.
 - 6. The steps described herein will be implemented by the tank operator if inventory reconciliation indicates a loss of product (book volume to physical volume) greater than the allowable variance for each tank:
 - a. Review the inventory reconciliation records within two hours to determine if an error exists which would explain the loss.
 - b. Take a new inventory reconciliation within 8 hours after the initial inventory reconciliation which triggered the evaluation.
 - c. If loss is still indicated, the operator shall notify Tosco Corporation by the fastest possible means, but always within 8 hours of the completion of the daily reconciliation which verified the loss.
 - d. A complete review of all inventory records from the last time a non-loss condition existed shall be performed. This analysis shall be completed within 24 hours after determination that suspected loss is not due to error by the two-hour review described in 6(a) above.
- 7. A current Tosco Corporation Certificate of Financial Responsibility Statement shall be maintained on-site for review by governmental authorities.
- 8. A current Underground Storage Tank Owner/Operator Agreement shall be maintained on-site for review by governmental authorities.
- 9. All unauthorized releases must be recorded. Such records shall be maintained on-site at all times and be available for review by governmental authorities..

The Dealer Lease Agreement requires the Dealer to pay for all necessary permit fees, renewal fees and any surcharges. It is customary for Tosco Corporation to remit the appropriate fees and invoice the Dealer's account. However, Dealers are responsible for final payment of all fees.

The local UST regulatory agency may have more stringent monitoring procedures in place. The tank operator must take the necessary steps to ensure familiarity with the procedures and follow those regulatory guidelines as required.

Tosco Corporation

Tosco Corporation Representative Signature

accepted and agreed to this

Lessee Name : A Richard M. Dutra

Signature State III

1-20.01

Date Signed

, 20 0

Date Signed

VERIFIED

Unit: 30194

Date Printed: 01/19/2001

Page 1



Underground Storage Tank Monitoring Program

ACQ_#: 11143

Cost Center:

Written Monitoring Procedure

- 1. Site Number: 30194
- 2. Site Address and phone number: 8998 Alcosta Blvd. San Ramon, CA94583 925-828-2365
- 3. Frequency of performing the Monitoring Method:

TankGauge :

Continuous statistical leak detection.

Tank Monitor:

Continuous tank level monitoring. Waste oil tank: continuous

interstitial monitoring.

Line Monitor:

Automatic line leak detector capable of detecting a 3 gph leak rate. Double wall lines sloped to the sumps; liquid sensing probes are

located in the sumps, Positive shutdown of turbines.

Dispenser Mon:

Continuous mechanical monitoring of the dispenser pans.

 Method and equipment to be used for performing the monitoring (UST's only); Tanks and Lines:

Prod	Size	⊺kWall	TKMAT	Spill	Ov	Yr_Install	Ln_Wall	Ln_Mat	Ln_Installed	Containment
87 92 89 WO	11627 9886 6084 500	SW SW	4444 6666	>>>>	Ϋ́Υ		DW	FG	01/1/1982 01/1/1982 01/1/1982	000

SW = Single Wall DW = Double Wall

FG = Fiberglass

Containment:
C=Contained at dispanser
and rurbine: S=Contained
at lurbine, booted at
dispenser

Monitors:

Prod	Make	Model	TkMethod	LnMethod		PSD
87 92 89 WO	VDR VDR VDR VDR	TLS-350 TLS-350 TLS-350 TLS-350	CTG CTG CTG Inter	Sump Sump Sump	Y Y Y	Y Y Y

CTG = Continuous Statistical Leak Detection

Inter = Interstitiai Monitorino

Detail of Automatic Line Leak Detectors (if blank, none are present at site):

TK#	LD MAKE	LD_MODEL	LD_INSTALL
1 2	LD	LD2	02/23/1997 02/23/1997
3	LD .	LD2	02/23/1997

LD = Machanical Laak Detector PSD - Y = Audibie & Visual Alarma, Falisafa & Positive Shuldown: A = Audibie & Visual Alarms

Date Printed: 01/19/2001

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<u>Underground Storage Tank</u> Monitoring Program

ACQ_#: 11143

Cost Center: 2611143

Written Monitoring Procedure

1. Site Number: 30194

2. Site Address and phone number: 8998 Alcosta Blvd. San Ramon, CA94583 925-828-2365

5. Locations where monitoring will be performed:

Tanks: Continuous tank level monitoring.

Lines: Mechanical line leak detection. Liquid sensor in sump. Positive shutdown of turbines. Waste Oil Tank: Interstitial space of double wall tanks.

6. Name(s) and title(s) of the person(s) responsible for performing the monitoring and/or maintaining the equipment: .

Operator Name: Richard M. Dutra, Tele: 925-828-2365

Maintenance: TMC Service - 1-800-726-2312

7. Reporting Format:

Date Printed: 01/19/2001

Annual monitoring system certification report; reporting of audible or visual alarm conditions to the Business Operations Manager, as well as the responsible party for maintenance, listed under item #6. In the event of a test failure, the specific piece(s) of equipment are taken out of service and proper reporting procedures are followed.

B. State the preventive maintenance schedule for the monitoring equipment.

Annual certification of the electronic monitoring system, as recommended by the manufacturer. Repairs are made by the responsible party for maintenance listed in item #6 when notified by the station operator.

9. Describe the training needed for the operation of both the tank system and the monitoring equipment.

The operator has been trained to check the system daily for proper operation. If the system is not functioning correctly, operator has been instructed to contact the responsible party for Maintenance listed under item #6 for repairs. The same procedures are to be followed if a tank fails the ATG monthly tank test.

Operator Name and Address: Richard M. Dutra, 8998 Alcosta Blvd., San Ramon, CA 94583 Tele: 925-828-2365



. "

ACQ_#:11143

Spill Response Plan

For Minor Releases:

If the release is a small quantity and service station personnel can contain the release immediately (and the release does not leave the site or enter any waterway), do the following:

Turn off the source of the spill. (i.e. turn off dispensers, pump, etc.)

Contain with absorbent material, making sure that the release does not leave the site or enter any drains.

Clean up released material with absorbent material.

Place used absorbent material into an approved container for such materials.

5. For proper disposal of used absorbent, the dealer or designated employee will contact a licensed waste hauler to dispose of the material in accordance with all applicable federal, state and local regulations.

For Major Releases or breach in secondary containment:

if the release threatens to leave the site or enter a waterway, or there is an injury to a person, do the following:

1. Turn off the source of the spill. (i.e. turn off dispensers, pump, etc.)

2. Evacuate customers, asking them to leave by foot.

3. Call the Fire Department: 9 1 1
4. All employees evacuate the pre

4. All employees evacuate the premises.

5. Employees are to meet at a designated emergency assembly area.

Station dealer or manager to account for employees and any known customers at meeting place.
 Dealer or manager should remain in the vicinity to provide information to the fire department, etc.

8. Notify: Regional Environmental Compliance Specialist

Maintenance: TMC Service - 1-800-726-2312

Attempt to contain with absorbent material, attempting to prevent the release from leaving the site
or entering any drains.

In California, call the Office of Emergency Services at 1 (800) 852-7550.

11. The secondary containment will be cleaned up within 30 days. Tosco Corporation's Environmental Remediation Group will investigate and arrange for proper waste disposal.

Unit:

30194

Operator Name: Richard M. Dutra, 8998 Alcosta Blvd. San Ramon, CA 94583 Tele: 925-828-2365

Date Printed: 01/19/2001

VERIFIED

SNACK SHOP ADDENDUM TO UNION 76 DEALER STATION LEASE and MOTOR FUEL SUPPLY AGREEMENT

0012/2611143

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SNACK SHOP ADDENDUM TO AGREEMENT

This snack shop addendum ("Addendum") is an Addendum to the Union 76 DEALER Station Lease and Motor Fuel Supply Agreement for unit #2611143 ("Agreement") between TOSCO MARKETING COMPANY, a division of TOSCO CORPORATION ("TOSCO") and the individual(s) named below ("DEALER").

Richard M. Dutra

RECITALS

A TOSCO and DEALER do hereby enter into this Addendum to the Agreement in reflect their desire to operate a first class snack shop for the sale of food, beverages, other grocery items and related goods and services of similar types.

NOW, THEREFORE, in consideration of the mutual promises contained herein, TOSCO and DEALER agree as follows:

1. STATION.

The snack shop is located at the DEALER's service station premises located at 8998 Alcosta Blvd., San Ramon, CA 94583 ("Station"). DEALER agrees to operate the snack shop during those same business hours of operation of the Station as more specifically set forth in the Agreement's Exhibit D.

2. TERM.

This Addendum shall coincide and run concurrently with the Term set forth in the Agreement and will terminate concurrently with any termination or non-renewal of the Agreement without the need for a separate notification. The Term of the Agreement is from January 20, 2001 through January 31, 2004.

3. RENT.

DEALER shall pay rent to TOSCO for the snack shop in accordance with the payment of rent each month during the Term of the Agreement and specifically as set forth in **Exhibit B** of the Agreement ("Snack Shop Rent").

TOSCO and DEALER agree that TOSCO shall have the right to increase the monthly Snack Shop Rent set forth in **Exhibit B** by providing DEALER with written notice ninety (90) days prior to the date of increase. However, in no event shall TOSCO increase the Snack Shop Rent by more than twenty-five percent (25%) in any one (1) year.

4. RECORDS AND AUDIT.

In addition to the terms set forth in the Agreement, DEALER shall make the sales records, business and occupation tax reports (except income tax reports, unless other sufficient records are not available to conclude the audit), general ledgers and such other information that reflects gross revenue, and all sales of merchandise and services, at or from the Station available to, and shall provide working space for, TOSCO's auditors on a date that is mutually agreeable to DEALER and TOSCO, which date shall not be more than ten (10) days following DEALER's receipt of notice from TOSCO that an audit is to be conducted.

DEALER shall retain the records, tax reports, general ledgers and other information set forth above for a period of forty-eight (48) months following the end of each calendar year of the Term of the Agreement.

DEALER shall, if requested by TOSCO, obtain and submit to TOSCO on or before the 30th day following the end of any calendar year in which such request is made, including the last year, an audit certified by a certified public accountant, signed by DEALER, detailing the amount of gross sales from the snack shop.

DEALER grants TOSCO the irrevocable right to inspect the records of all suppliers, distributors, and other third parties supplying food products, supplies, equipment and materials to the DEALER and hereby irrevocably authorizes such parties to release such records to TOSCO.

5. SERVICES AND USES

DEALER shall offer products and services at the snack shop of food, beverages, grocery items, and other related goods as set forth in **Exhibit I** attached hereto and by this referenced made a part of this Addendum.

DEALER agrees to maintain a complete and competent inventory of all items as detailed in **Exhibit I**, and otherwise approved by TOSCO, which are normally offered for sale from a first class snack shop service station. Products not specifically listed in **Exhibit I** may not be sold without the DEALER first obtaining the prior written consent of TOSCO.

6. PERMITS

DEALER will obtain and maintain at all times, at DEALER's sole cost and expense, all business licenses, health permits and alcoholic beverage control licenses required to operate the snack shop.

7. EQUIPMENT & FIXTURES

DEALER agrees to purchase or lease equipment and fixtures necessary to operate the snack shop. Any equipment and fixtures to be operated at the snack shop is subject to TOSCO's prior written approval, said approval shall not be unreasonably withheld, as to format, location and size.

The type of equipment and fixtures which shall be required at the commencement of the Term to run a first class snack shop operation is set forth in **Exhibit II** attached hereto and by this reference made a part of this Addendum.

DEALER shall remove all equipment and fixtures owned by DEALER within five (5) days of any termination or nonrenewal of this Addendum and/or this Agreement. DEALER further agrees to repair any and all damages caused by such removal within fifteen (15) days of the removal of any such equipment and fixtures. In the event DEALER fails to make such repairs, as TOSCO reasonably determines is required, TOSCO may elect to make all necessary repairs and charge the cost of repairs to DEALER's account.

8. MERCHANDISING

DEALER agrees to maintain a sufficient supply of approved products and merchandise at all times to meet consumer demand for such products and merchandise. DEALER agrees to maintain the interior and exterior of the snack shop and all fixtures, furnishings, signs and equipment in the highest degree of cleanliness, orderliness, sanitation and repair.

9. STAFFING

The snack shop must be staffed by at least one (1) individual continuously during all hours of operation. All personnel must demonstrate a literacy and fluency in the English language sufficient, in the good faith opinion of TOSCO, to satisfactorily communicate with other employees, customers and suppliers.

10. TRAINING

DEALER agrees that DEALER and DEALER's employees shall promptly attend training on snack shop operations including, but not limited to, security and safety procedures and merchandising as TOSCO shall from time to time reasonably require or as may be reasonably required for DEALER to safely and responsibly conduct the operations contemplated herein.

11. SECURITY

DEALER agrees that DEALER has sole responsibility for the selection, cost and operation of any and all security devices and equipment DEALER deems necessary for the operation of the snack shop.

12. MAINTENANCE AND REPAIRS

DEALER shall be solely responsible for maintenance and repair of any and all snack shop equipment either owned by TOSCO or the DEALER. DEALER further agrees to maintain in operable condition any leased equipment used in the operation of the snack shop. In the event DEALER falls to perform or provide adequate maintenance and/or repairs, as TOSCO reasonably determines is required, TOSCO and/or its selected contractor shall be permitted to access the Station and snack shop to perform maintenance and/or make all necessary repairs and charge the cost of maintenance and repairs to DEALER's account. In the event that any equipment item is no longer repairable, upon TOSCO's request DEALER agrees to be responsible for replacement of the item in order to continue operation of the snack shop in a first class manner.

13. SIGNS

Subject to laws, ordinances and regulation and subject to TOSCO's prior written approval, which shall not be unreasonably withheld, as to format, location and size; DEALER may install the usual and customary signs advertising the products and prices available at the snack shop. It is agreed that approval by TOSCO is required for all signs whether free-standing, affixed to the station building or other structure or otherwise.

14. COMPLIANCE WITH REGULATIONS

DEALER agrees to comply promptly with all applicable laws, rules, regulations, ordinances and orders of public authorities, including but not limited to, Government Agencies, Board of Fire Underwriters and other similar organizations. The term "Government Agencies" shall include without limitation, all government and regulatory units, however designated, which establish and administer health, safety, sanitation, environmental, or other guidelines affecting operations of the snack shop.

15. AGREEMENT

This Addendum is part of the Agreement and all terms and conditions of said Agreement apply with equal force and effect to this Addendum including, but not limited to, all insurance requirements, indemnification and other obligations thereunder. If, however, there is a conflict between the terms and conditions of this Addendum and the Agreement, the terms and conditions of this Addendum, to the extent they refer more fully with the operation of a snack shop selling food, grocery items, beverages and related goods and services than the Agreement, will prevail.

16. TERMINATION

TOSCO may terminate this Addendum by providing DEALER with ninety (90) days prior written notice of termination for DEALER's failure to comply with, or failure to make a good faith effort to carry out, any one or all of the terms and conditions of this Addendum and/or the Agreement.

This Addendum shall automatically terminate, without notice, upon termination or nonrenewal of the Agreement between TOSCO and DEALER.

ACCEPTED AND AGREED TO

THIS DO DAY OF JAN , 2001.

TOSCO MARKETING COMPANY, a division of TOSCO CORPORATION

Kim Sandin

Business Bevelopment Manager

DEALER

Richard M. Dufra

Dealer

EXHIBIT I

#0012/2611143

SNACK SHOP APPROVED/NON-APPROVED PRODUCTS

Items which may be sold at the snack shop are:

Bakery Products
Beer and Wine
Bottle Water
Candy
Cereal
Coffee
Condiments
Dainy Products

Dairy Products Frozen Foods

Automotive Accessories

Batteries Film Flowers

Health and Beauty Aids

Lottery Tickets

Gum Ice

Ice Cream Juices

Microwaveable Foods

Milk

Sandwiches Soft Drinks Snacks

Lube Oil

Newspapers and Magazines

Paper Products
Tobacco Products

Toiletries

Items not to be sold, leased, rented or otherwise distributed from the snack shop are:

Hard Liquor
Head Shop Items - Drug Paraphernalia
Indecent Miscellaneous Items
Sexually Explicit Books, Magazines or Video Tapes
Video Games

TOSCO reserves the right to inspect the inventory of said snack shop. Any class or type items not listed in Exhibit I which the DEALER desires to add to inventory must have prior written consent from TOSCO.

EXHIBIT II #0012/2611143 EQUIPMENT & FIXTURES

In the interest of uniformity for the operation of a first class snack shop, the following equipment and fixtures list has been developed. This list represents the equipment and fixtures the DEALER is required to buy or lease. The equipment and fixtures which the DEALER is required to have includes, but is not limited to, the following:

Sales Counter

Reach-in Coolers (minimum one two-door cooler)

Display Shelving/Gondolas (minimum four linear feet)

Tobacco Merchandiser

Interior and Exterior Graphics

Dealer Name: Richard M. Dutra

Unit #: 0012/2611143 Account #: 00363119

Effective Date: January 20, 2001 Expiration Date: January 31, 2004

76 BRANDED TEMPERATURE ADJUSTMENT AGREEMENT

Dear Dealer/Reseller:

You have elected to purchase various motor fuels from TOSCO for the above subject service station, pursuant to a UNION 76 AGREEMENT ("Agreement").

By this Agreement you acknowledge that TOSCO has advised you that single deliveries made to your service station may be on a 60 degrees Fahrenheit temperature corrected basis, unless you elect to accept delivery on a gross gallonage basis.

You understand and agree that the election made herein shall be effective for a period of one (1) year from the date of this letter and then on a year to year basis thereafter unless canceled by written notice given thirty (30) calendar days prior to the expiration of any one (1) year period.

Gross Galionage

ACCEPTED AND AGREED TO

THIS ______ DAY OF _______, 2001.

Tosco Markefing Company, a division of Tosco Corporation

By Kim Sandin

Business Development Manager

By Richard M. Dutra

Dealer

You hereby elect to accept single deliveries on the following basis (choose one):



Unit #: 0012/2611143 Account #: 00363119 Phone: 925-828-2365

Effective Date: January 20, 2001 Expiration Date: January 31, 2004

76 BRANDED DEALER EPOS EQUIPMENT AMENDMENT

Dear Dealer:

You occupy above referenced service station ("Station") pursuant to the terms of that certain UNION 76 DEALER STATION LEASE and MOTOR FUEL SUPPLY AGREEMENT ("Agreement") between us effective as of January 20, 2001.

You hereby agree that this letter when fully executed, shall modify and amend that Agreement to include the following referenced Electronic Point Of Sale equipment (including VSAT, DIU or modem) in Exhibit A-II of said Agreement, the maintenance, installation and care of which shall be governed by the terms and conditions hereinafter set forth ("EPOS Amendment").

Check One	Equipment Type	Current Monthly Cost *
	DataCard (1) #740 (Dial-Line; dealer pays monthly telephone costs. Restricted to low trans- action volume stations).	\$0.09 per transaction (\$25.00 minimum; \$65.00 maximum) plus \$22.00 Flat Rent/Maintenance.
	DataCard (1) #840	\$150
	Verlione Omni	\$150
	DataCard (1) #940	\$225
	DataCard (1) #840 + (1) #940	\$335
	DataCard (2) #940	\$400
	DataCard (1) #840 + (2) #940	\$460
x	Gilbarco (1) G-Site system at: + Additional Gilbarco consoles at \$85 each: +_4 CRIND Dispensers/External CRIND Modules at \$40 each:	\$315 \$ \$160
	Verifone Ruby system + Additional Consoles	\$315
	at \$85 each: + CRIND Dispensers/External CRIND Modules at \$40 each	\$ \$
	TOTAL	\$ <u>475</u>
	Other:	\$

The delivery, installation and construction of the EPOS Equipment provided herein shall be performed by TOSCO at its sole cost and expense. You understand that you will continue to operate the Station during installation and construction, if continued operation is possible, and you hereby agree to save TOSCO harmless from any claim or demand for lost revenues or lost profits, if any, suffered because of such construction or installation. Any changes or additions to the EPOS Equipment desired by you after the above EPOS Equipment is installed and found to be in working order shall be at the sole convenience of TOSCO, and you hereby agree that any costs or expenses related to same shall be for your account.

DEALER PROVIDED EQUIPMENT

You hereby agree to the terms hereinafter set forth for the use of TOSCO's electronic EPOS network, VSAT, DIU or modern and Help Desk support on the terms and conditions set forth below for use of dealer owned equipment.

Current Monthly Cost

Page 71 of 77

DataCard #740
(Dial-Line; dealer pays monthly telephone costs. Restricted to low transaction volume stations).

\$0.09 per transaction (\$25.00 Minimum; \$65.00 Maximum) plus \$10,00 Maintenance.

You acknowledge and agree that the monthly cost(s) set forth in this EPOS Equipment Amendment will be in addition to Station rent (Exhibit B of said Agreement).

You hereby agree to perform preventative maintenance service as specified in the Operator's Manual.

You hereby agree and understand that the following maintenance service items are not covered by TOSCO's agreement with its maintenance service provider:

- a. Repair and parts to damaged EPOS Equipment if damage is caused by accident, neglect, misuse, abuse, or lack of proper preventative maintenance, or power irregularities or failure to meet equipment environmental specifications.
- b. Repairs required to restore EPOS Equipment to good operating condition if resulting from service performed by other than authorized personnel.
- c. Repair of damage resulting from the installation of a non-approved engineering modification or attachment, external or internal, to the EPOS Equipment.
- d. Movement or rearrangement of EPOS Equipment after initial installation.
- e. Performance of any operator defined function, i.e., replacing ribbons, receipt tape, printer paper, PIN pad batteries, cash drawers, cabinet parts, paper storage trays, light bulbs, keys, other equipment consumables, if this is the sole reason for the service and through no fault or negligence on the part of the service provider, you did not perform the task and requested the service provider to do so.
- f. All applicable consumables or use items, such as, but not limited to, cash drawers, cash drawer locks and keys, cabinet parts, pedestal hardware, printer ribbons, head cleaner cards, plastic keyboard covers.
- 9. Any service requested to be performed outside the stated maintenance service coverage period.

h. Costs of service calls for failures not related to the terminal.

You hereby agree to pay for parts, labor, mileage, or any shipping charges associated with any of the above stated exclusions.

Please signify your understanding and agreement to the foregoing by signing this EPOS Equipment Amendment in the place provided and returning same to the undersigned.

* Monthly Costs are subject to change with thirty (30) days prior written notice to DEALER and shall be determined in accordance to TOSCO's then current rental policy in effect.

ACCEPTED AND AGREED TO

THIS // DAY OF

TOSCO MARKETING COMPANY, a division) of TOSCO CORPORATION

Kim Sandin

CC:

Business Development Manager

Rent Accounting

Chris Noll DC 64

DEALER

Dealer

Dealer Name: Richard M. Dutra

Unit #: 0012/2611143 Account #: 00363119

Effective Date: January 20, 2001 Expiration Date: January 31, 2004

TOSCO FEDERAL TIRE REGISTRATION REQUIREMENTS - DEALER

Dear Dealer:

Federal regulations (49 CRF 574.8) require that you record the serial number of each new tire you sell to a tire customer, and your name and address, on a registration form. This form must be given to the purchaser who may use the form to report his/her name and address to the new tire manufacturer or brand name owner of the tire.

Under the law TOSCO is providing you with Tire Registration forms which meet the Federal requirements. TOSCO expects each dealer to provide the necessary information and form to each tire purchaser.

The civil penalty for your failure to give the purchaser the required form with the proper information on it is up to \$1,000 for each violation.

Your signature in the space provided below signifies you understand your obligation under the law to record the tire serial number and your name and address on a registration form for each tire sale you make to a tire purchaser and to give this form to such purchaser, and your obligation to pay any civil penalty assessed for any violation thereof.

ACCEPTED AND AGREED TO

THIS OD DAY OF JA

TOSCO MARKETING COMPANY, a division of TOSCO CORPORATION

Kim Sandin

Business Development Manager

DEALER

Richard M. Dutra

Dealer

Unit # 0012/2611143 TOSCO MARKETING COMPANY, a division of TOSCO CORPORATION

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SECURITY AGREEMENT

FOR GASOLINE SERVICE STATIONS

The undersigned DEBTOR ("DEBTOR") and TOSCO MARKETING COMPANY ("TOSCO"), agree as follows ("Agreement"):

- SECURITY INTEREST: A purchase money security interest as to personal property sold to DEBTOR by TOSCO (or personal property
 purchased by DEBTOR from funds loaned by TOSCO) and a security interest as to all other personal property, pursuant to the
 Uniform Commercial Code, is created, retained and provided for TOSCO in and attaches to the personal property (Collateral)
 described in paragraph 2 below to secure payment and performance of DEBTOR's obligations described in paragraph 3 below.
- 2. COLLATERAL: The collateral consists of ("collateral"): (a) all DEBTOR's service station business inventory, including but not limited to gasolines, diesel fuel oil, outboard motor fuel, oils, grease, and other petroleum products, tires, tubes, batteries, automotive parts and accessories, service station tools and equipment, including but not limited to wheel alignments, tire changers, analysis scopes, cutters, torque-wrenches, wrenches, hammers, pliers, screwdrivers, all brake repair machinery and tools, jacks, grinders and all other vehicle repair or analysis tools, all food or other dispensing equipment, and accounts, owned by DEBTOR or otherwise put into DEBTOR's possession: (b) all items shown on schedule attached hereto: (c) all property, goods and chattels of the same classes described above, acquired by DEBTOR after the execution of this Agreement and before its termination: (d) all increases, substitutions, replacements, additions and accessories thereto: (e) all insurance claims or premiums relating to any Collateral; and (f) all proceeds thereof.
- 3. OBLIGATIONS: The obligations consist of: (a) all and any debts, obligations, or liabilities of the DEBTOR to TOSCO, direct or indirect, absolute or contingent, due or to become due, secured or unsecured, now existing or hereafter arising; (b) all future advances, extensions of credit, or loans to DEBTOR which may be made at the option of TOSCO; and (c) all of the unpaid purchase price of sales to DEBTOR by TOSCO of all or any part of the Collateral; and (e) the amounts of all and any taxes attributable to DEBTOR's business, for which TOSCO is responsible or has paid.
- COLLATERAL LOCATION: The premises at <u>8998 Alcosta Blvd.</u>, City of <u>San Ramon</u>, County of <u>Contra Costa</u>. State of <u>CA</u>, is the Collateral location. Including other places in said State.
- 5. COLLATERAL USE: The Collateral is used or bought for use primarily for business purposes.
- 6. COVENANTS OF DEBTOR: DEBTOR covenants to
 - a. Pay and perform each and every obligation secured by this Agreement promptly when due.
 - b. Defend the title to the Collateral against all persons and against all claims and demands whatsoever.
 - c. Furnish assurance of title, execute any further written Agreement and do all other acts necessary to effectuate the purpose and provisions of this Agreement, execute any instrument or statement required by law or otherwise in order to perfect, continue or terminate the security interest of TOSCO in the Collateral and pay all costs of filing in connection therewith, on demand of TOSCO so to do.
 - d. Retain possession of the Collateral during the existence of this Agreement and not to sell (except in the ordinary course of service station business), exchange, assign, loan, deliver, lease, mortgage or otherwise dispose of same, without the prior written consent of TOSCO.
 - e. Keep the Collateral at the location specified in paragraph 4 and not to remove same (except in the ordinary course of service station business for temporary periods) without the prior written consent of TOSCO.
 - Keep the Collateral free and clear of all liens, charges, encumbrances, taxes and assessments.
 - g. Pay, when due, all taxes, assessments and license fees relating to the Collateral except property taxes on stored gasolines.
 - h. Keep the Collateral at DEBTOR's own cost and expense, in good repair and condition and not to misuse, abuse, waste or allow to deteriorate, except for normal wear and tear, and to make same available for inspection by TOSCO at all reasonable times.
 - i. Notify TOSCO immediately in writing of any change in or discontinuance of DEBTOR's chief place of business or residence.
 - J. Keep the Collateral insured, at DEBTOR's expense, against loss by fire (including extended coverage), theft and other hazards as TOSCO may require and to obtain collision insurance if applicable. Policies shall be in such form and amounts as TOSCO may designate. Policies shall be obtained from responsible insurers authorized to do business in the State mentioned in paragraph 4. Certificates of insurance or policies, payable to the respective parties as their interest may appear, shall be deposited with TOSCO, which is authorized, but under no duty, to obtain such insurance upon failure of DEBTOR so to do. DEBTOR shall give immediate written notice to TOSCO and to insurers of loss or damage to the Collateral and shall promptly file proofs of loss with insurers. DEBTOR hereby appoints TOSCO the Attorney-in-fact for DEBTOR in obtaining, adjusting, and canceling any such insurance and endorsing settlement drafts and hereby assigns to TOSCO all sums which may become payable under such insurance, including return of premiums and dividends, as additional security for the obligations.

WARRANTIES OF DEBTOR: DEBTOR warrants that

- The Collateral is not attached to and is not to be attached to real estate without the prior written consent of TOSCO.
- b. DEBTOR is solvent at the time of signing this Agreement.

- The Collateral, except for the security interest granted hereby, is lawfully owned by DEBTOR and is free and clear of any and all liens, security interests, claims, charges, encumbrances, taxes and assessments.
- No financing statement or other security Agreement covering any of the DEBTOR's other property of the type, kind or class of the Collateral is or will be on file in any public office, except in favor of TOSCO.
- DEBTOR has authority, and has obtained all approvals and consents necessary, to incur DEBTOR's obligations and enter into this Agreement,

GENERAL PROVISIONS:

- All risk of loss or damage to the Collateral is in DEBTOR.
- Walver of or acquiescence in any default by the DEBTOR, or failure of TOSCO to insist upon the strict performance by the DEBTOR of any warranties or agreements in this Agreement, shall not constitute a waiver of any subsequent or other default or failure.
- c. Notices to either party shall be in writing and may be delivered to the party personally, or by mail addressed to the party at the mailing address herein set forth or otherwise designated in writing.
- d. The unpaid purchase price is the balance unpaid at any given time on the account or accounts between TOSCO and DEBTOR for Collateral sold to or otherwise put into the possession of DEBTOR by TOSCO, or its agents; it includes in addition, all sums due contingently by reason of any arrangement whereby Colleteral is put into the possession of DEBTOR on consignment, sale or return, storage, or otherwise, where an obligation to pay may or will arise other than immediately upon sale or delivery to DEBTOR. A purchase money security interest to TOSCO is in all Collateral, in bulk or otherwise, for the unpaid purchase price of Collateral from time to time; and all payments on account by DEBTOR to TOSCO are considered to be for Collateral resold to others and not for Collateral still held by DEBTOR. The Collateral, whenever acquired, shall secure all obligations covered by this Agreement.
- The Uniform Commercial Code of the State listed in paragraph 4 shall govern the definitions, rights, duties and remedies of the parties and any provisions herein declared invalid under any law shall not invalidate any other provision of this Agreement.
- Default under this Agreement include, but not limited to, any of the following:

 - 3.
 - Failure to pay when due all or any part of the obligations secured hereby.

 Failure by DESTOR to comply with or perform any provisions of this Agreement.

 Failure to obtain and maintain or the withdrawal, cancellation or termination of any governmental permits or licenses for DEBTOR to operate a business or to sell personal property.
 - 4. False or misleading representations or warranties made or given by DEBTOR in connection with this

 - 6.
 - 7,
 - 8,
 - False or misleading representations of warming and Agreement.

 Agreement.

 Subjection of the Collateral to levy of execution or other judicial process.

 Breach or termination by DEBTOR of any Lease, Retail Gasoline Storage and Purchase Agreement. Retail Gasoline Purchase Contract, or any other Agreement or lease now existing or hereafter arising, between DEBTOR and TOSCO. Commencement of any bankrupity or insolvency proceeding by or against DEBTOR or of any guarantor of or surety for the DEBTOR's obligations, or any part thereof, secured hereby.

 Insolvency of the DEBTOR or of the guarantor or of surety for DEBTOR's obligations, or any part thereof, meaning inability to pay DEBTOR's debts in the regular course of business, or excess of liabilities to assets.

 Death of the DEBTOR or of any guarantor of or surety for DEBTOR's obligations, or any part thereof, secured hereby. Death of the DEBTOR or of any guarantor of or surety for DEBTOR's obligations, or any part thereof, secured hereby. Any reduction in value of the Collateral or any act of the DEBTOR which imperils the prospects of full performance or 10. satisfaction of DEBTOR's obligations herein.
- DEBTOR's transfer to TOSCO of all or part of the Collateral in full or limited settlement of its security interest is not a default under this Agreement.
- h. Upon any default of the DEBTOR and at the option of TOSCO, all obligations secured by this Agreement shall immediately become due and payable in full without notice or demand and TOSCO shall have all the rights, remedies and privileges with respect to repossession, retention and sale of the Collateral and disposition of the proceeds as are accorded to TOSCO by the applicable sections of the Uniform Commercial Code. This includes the right to notify an account DEBTOR to make payment to TOSCO and collect the account.
- Upon any default, reasonable attorney fees, legal and other expenses for pursuing, searching for, receiving, taking, collecting, keeping, storing, reconditioning, advertising and selling of the Collateral, shall be charged to the DEBTOR by TOSCO and become part of the obligations secured hereby.
- The terms, warranties and Agreements herein contained shall jointly and severally bind and inure to the benefit of each of the parties signed below, and their respective legal representatives, successors and assigns.
- The number used herein are used as a reference term only and shall apply with the same effect whether the parties are, corporate or other form, and the singular shall likewise include the plural.
- This Agreement becomes effective immediately upon execution by the DESTOR and may not be changed except by written 1. amendment signed by both TOSCO and DEBTOR.

We, the undersigned, in consideration of the above parties' signing this Agreement, and as owners of the premises upon which the Collateral is to be kept, do agree that the Collateral is to remain personal property at all times, and hereby allow TOSCO to come on said premises at any time to inspect or remove part or all of the Collateral.

· (OWNER)

(ADDITIONAL) DEBTOR'S RESIDENCE ADDRESS

Unisdictional sales tax exemption cert

TO:

TOSCO CORPORATION ATTN: TAX DEPT DC-59 P.O. BOX 52085 PHOENIX, AZ 85072 FEIN # 95-1865716

Ref: #0012/2611143 Account: #00363119 Dealer: Richard M. Dutra

Unless this certificate is marked below as a single purchase certificate, it shall be considered part of any order given to you and shall remain in force until revoked by written notice to you. (Not to exceed four (4) years.)

	() Single Purch	osc Certificate	(X) Blanket Certi	ficate	
Certification:	(Check appropriate exemp	tion)			
I am engaged in the () Manufacturer personal property	e business of or () Other and as such am repurchased by the undersigned from	ristered with the below listed st om Tosco Corporation will be p	ates and cities within whic	s a registered () Who h your firm would deli-	lesaler () Retailer ver purchases to us, and all tangible
() To be incorpore frefining or a continuous () As a fuel sour	he regular course of business wit mited as a material or part of othe hemical used for processing a ne se under Section 6358.1 of the C be exempt use and specify section	er tangible personal property to warriels of tangible personal p. Callfornia Revenue and Taxatio	roperty to be produced for n Code.	anufacturing, assemblit salc.	g, processing or
the proper taxing a you unless otherwi I acknowledge that	uthority when state law provides se specified and shall be valid u	or inform the seller for added that it canceled by us, in writing, the sale within the categories list	ax billing. This certificator revoked by the City or Steel below. I acknowledge	e shall be part of each o liate, that misuse of the resal	we will pay the fax due directly to rder which we may hereafter give to e privilege claimed by use of this applicable state law.
	y that I am purchasing the items				уруподоло запо или
() Casoline () Diesel () Heuting Oil () Kerosone () Avgas () Jet Fuel	() Puel Oils () Distillates () Stova Oil () Haavy Fuel Oils () Bunker C () Carban Black	() PCC/Feed Stocks () Crude Oils () Reformate () Coker Frac Bottoms () Cutter Stock () Mohen Suffur	() Ethanol () MTBE () Butanes () Propares () Sulfurio Acid () Anhydrous Ammonia	() Lube Oils () Lube Additives () Lube Basestocks () Grease () Coolani () Undercoot	() Wax () TBA () Petroleum Coke () Green Coke () Reprocessed Fuel Oil () Other
mics/Cities Regis Male Resole/S	tered cliors Pormit Cort. # State	Resale/Sellers Permit Cert. #	State Resale/Selle	rs Permit Cort. # St.	nic Result/Sellers Permit Cen. #
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IN KY	MO NV		sc TN		
CA PRECOLLECT	SALES TAX SG#		TX		
I swear or affirm the	at the information on this form is	true and correct as to every mu	aterial matter. PLEASE T	YPE OR PRINT CLEA	RLY
PURCHASER:	Richard M. Dutro	SIGN	ATURE: Kellane	M Atuto	<u>-</u>
ADDRESS:	8998 Alcosta Blvd.	· TITL	Richard M. Du E: <u>Dealer</u>	in .	<u>-</u>
. •	San Rumon, CA 94583	PHO	NE: 925-828-2365	·····	-
Pein #:		FAX:			
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	्रे संस्थात (IVE NATE: January 1 1080	TUDOUGU. Dame	mbo= 21 2005	· · · · · · · · · · · · · · · · · · ·

Note: This certificate remains in force until revoked in writing by purchaser, applicable City/State authorities, or expires.

This certificate covers all transactions of "taxable products" between the above named purchaser, Tosco Corporation and all of Tosco Corporation's Operating Divisions:

(1) Tosco Retining Company - A Division of Tosco Corporation

- (2) Totca Markeling Company A Division of Tosca Corporation
 3) 76 Lubricants Company A Division of Tosca Corporation
 3) 76 Products Company A Division of Tosca Corporation

EXHIBIT B

LESSEE	CD & PWS ENTERPRISES, INC.
CUSTOMER ACCOUNT NUMBER	79863641
CONTRACT ACCOUNT NUMBER	02114300
CREDIT CARD ACCOUNT NUMBER	00042507
SERVICE STATION	2611143
CLASS OF TRADE	0012
EFFECTIVE DATE	February 1, 2004 🔈
EFFECTIVE DATE	January 31, 2007

After execution return to: <u>Wayne Power</u>, Contract Administration P.O. Box 2197, MO-1040, Houston, TX 77252-2197

ENCL	OSED ARE THE FOLLOWING:
X	Union 76 Dealer Station Lease and Motor Fuel Supply Agreement w/PMPA
	Union 76 Branded Reseller Agreement w/PMPA
	Union 76 Dealer Station Lease/Lease Back-Motor Fuel Supply Agmt. w/PMPA
х	Underground Storage Tanks/Owner/Operating Agreement
	(addendum 2 of Lease/Supply Agreement)
•	Car Wash Addendum to Union 76 Dealer Station Lease and
	Motor Fuel Supply Agreement
ļ	Car Wash Addendum to Union 76 Dealer Station Lease/Lease Back and
	Motor Fuel Supply Agreement
	C-Store Addendum to Union 76 Dealer Station Lease-Motor Fuel Supply Agmt.
X	Snack Shop Addendum to Union 76 Dealer Station Lease and
	Motor Fuel Supply Agreement
	Facility Allowance Agreement
X	76 Branded Dealer or Reseller EPOS Equipment Amendment
X	76 Branded Temperature Adjustment Agreement
X	Federal Tire Registration-Dealer
	ConocoPhillips San Diego A.P.C.D. Definition of Responsibility
	LPG Agreement
_	Workers Compensation Insurance Waiver of Subrogation-NEVADA
х	Tax Exemption Certificate



UNION 76 DEALER STATION LEASE and MOTOR FUEL SUPPLY AGREEMENT Unit # 0012/2611143

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UNION 76 DEALER STATION LEASE and MOTOR FUEL SUPPLY AGREEMENT

THIS UNION 76 Dealer Station Lease and Motor Fuel Supply Agreement ("Agreement") dated August 29, 2003 ("Contract Date") is by and between ConocoPhillips Company, successor to Tosco Corporation by merger ("CONOCOPHILLIPS") and the individual(s) and/or entity named below ("DEALER") at this service station ("Station" as defined below)

CD & PWS ENTERPRISES, INC.

RECITALS

- A. WHEREAS, DEALER does hereby enter into this Agreement for the purpose of operating the Station as a Union 76 branded outlet offering petroleum products and the highest quality of service to the motoring public;
- B. WHEREAS, CONOCOPHILLIPS and DEALER agree that the successful operation of an automotive service Station (as defined below) depends on the ability of the parties to consistently generate customer acceptance of products and services. The responsibility for acceptance of CONOCOPHILLIPS' Union 76 products is primarily CONOCOPHILLIPS', through the development and implementation of marketing, dealer training, advertising and sales promotions and other programs to promote the Union 76 service station business. The responsibility to develop and retain product acceptance is CONOCOPHILLIPS' responsibility and the responsibility for service acceptance by the motoring public is primarily DEALER's. Service acceptance is generated through DEALER's consistently offering courteous, convenient and efficient customer service; the maintenance of a clean, neat and orderly run business establishment; the adherence to regularly scheduled hours of operation; DEALER's personal attention to the operation of the Station; fair and honest selling techniques; and the maintenance of a complete inventory of good quality merchandise to serve adequately and quickly the needs and desires of customers; and
- C. WHEREAS, CONOCOPHILLIPS has expended substantial amounts of time, money and expertise in developing quality credit card and other marketing programs and quality merchandise to be sold under the Union 76 trade name, service marks and trademarks ("Marks"). DEALER may use said Marks and credit card programs in the resale of Union 76 branded merchandise; therefore, DEALER agrees to render the type of courteous, convenient and efficient service that will maintain the integrity and good reputation which said Marks and credit card programs have attained.

NOW, THEREFORE, in consideration of the mutual promises contained herein, CONOCOPHILLIPS and DEALER agree as follows:

1. STATION PROPERTY.

CONOCOPHILLIPS hereby leases to DEALER and DEALER leases from CONOCOPHILLIPS the real property located in the County of CONTRA COSTA, State of CA, commonly known as 8998 ALCOSTA BLVD, SAN RAMON, CA 94583 and further described in the attached **Exhibit A-I**, together with the buildings, improvements, fixtures, and equipment listed in the attached **Exhibit A-II** (the real property, buildings, improvements, fixtures, and equipment collectively referred to hereinafter as the ("Station"). DEALER acknowledges inspecting the Station and with respect to those facilities, fixtures and equipment that are reasonably susceptible to visual inspection, DEALER finds them to be in reasonably good condition.

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2. TERM.

- (a) The term of this Agreement commences on <u>February 1, 2004</u> and expires on <u>January 31, 2007</u> ("Term"); provided, however, that if CONOCOPHILLIPS has an underlying lease for the Station from a third party and if CONOCOPHILLIPS' underlying lease expires, is cancelled or terminates for any reason on or prior to the stated expiration date of this Agreement, then this Agreement shall terminate consistent with the terms and conditions as stated in **Addendum 1** attached hereto.
- (b) Except as may be required of CONOCOPHILLIPS pursuant to applicable law, this Agreement is not self-renewing and expires automatically on the date set forth above without the necessity of notice. DEALER acknowledges that no representation as to the continuation or renewal of this Agreement beyond the Term has been made by CONOCOPHILLIPS to DEALER.

3. RENTAL.

- (a) DEALER shall pay to CONOCOPHILLIPS rent for the Station as determined in accordance with CONOCOPHILLIPS' Rent Policy. "CONOCOPHILLIPS' Rent Policy" means a written policy adopted by CONOCOPHILLIPS in good faith and in the ordinary course of business governing the rent to be charged CONOCOPHILLIPS' lessee dealers, which policy may be modified by CONOCOPHILLIPS at any time or from time to time. DEALER shall pay all Rent legally owes to CONOCOPHILLIPS for the current month of operation on the last business day of each month for which Rent is due and owing. In the event the Rent is not paid when due, and providing such failure to pay is not due to an event caused by CONOCOPHILLIPS, DEALER shall be subject to a late payment charge. The late payment charge shall be \$60.00 and may be charged by CONOCOPHILLIPS at CONOCOPHILLIPS' option.
- (b) Upon any renewal of this Agreement, the Rent will be determined in accordance with CONOCOPHILLIPS' Rent Policy or any successor CONOCOPHILLIPS policy or program in effect at the time of renewal.
- (c) DEALER shall pay to CONOCOPHILLIPS Rent for the first twelve month period as specified in the attached **Exhibit B**.
- (d) The Rent and the rent determined for any subsequent twelve month periods are collectively referred to as the "Rent". Rent for each twelve month period following the first anniversary of the Contract Date shall, consistent with CONOCOPHILLIPS' Rent Policy, be subject to the following:
- (1) CONOCOPHILLIPS shall notify DEALER of all Rent increases at least 90 days prior to the end of each twelve month anniversary of the Term. DEALER acknowledges that any such increases may, at CONOCOPHILLIPS' discretion, be subject to an adjustment based on changes in the Consumer Price Index--All Urban Consumers ("CPIU), published by the U.S. Department of Labor, Bureau of Labor Statistics for the nearest geographical region in which DEALER's Station is located;
 - (2) the Rent will be prorated if the last months of the Term are less than twelve months.
- (e) No provision of this Agreement may be construed to prevent or limit CONOCOPHILLIPS' right to modify the terms or conditions of the Agreement, or offer additional or different terms to DEALER, upon a renewal of the Agreement, including CONOCOPHILLIPS' right to offer any modification or new terms relating to rent, or modify Rent any time during the Term because of capital improvements that may be made at the station.

4. ELECTRONIC POINT OF SALE EQUIPMENT.

DEALER acknowledges and agrees that CONOCOPHILLIPS shall, at CONOCOPHILLIPS' sole determination and expense, install electronic point of sale ("EPOS") equipment for the processing of credit card and debit card transactions. DEALER shall pay to CONOCOPHILLIPS all reasonable charges for the operation, updating and maintenance of said EPOS equipment required by



CONOCOPHILLIPS, which shall be set forth in an EPOS Equipment Rental Agreement ("EPOS Agreement") to be executed by DEALER upon CONOCOPHILLIPS' request. CONOCOPHILLIPS shall have the right to change any existing rent structure contained within the EPOS Agreement upon providing DEALER with thirty (30) days prior written notice.

SERVICES, USES AND DEFINITIONS. 5.

- (a) DEALER hereby agrees and acknowledges that the Union 76 Marks, unique color combinations, design and appearance, represent an image of high standards of product quality to the Station appearance (inside and out) and customer service. DEALER's failure to diligently promote the Union 76 Marks would:
- Adversely affect the consuming public's patronage of the goods and services offered (1) by DEALER and CONOCOPHILLIPS at the Station;
- Could adversely affect the consuming public's patronage of other Union 76 branded (2)retail service stations; and
 - (3) Could adversely affect the value of the Union 76 Marks in the marketplace.

(b) DEALER shall:

- Resell all motor fuel, certified by the supplier thereof as being Union 76 motor fuel, under Union 76's brand name:
- Maintain Union 76 Marks on the equipment used to store and dispense Union 76 (2) motor fuel:
- Not sell or pass off the motor fuel of others as Union 76 motor fuel or otherwise misbrand or mislabel Union 76 motor fuel or products, and
- Manage, operate and maintain the Station in a manner which will maintain and enhance all Union 76 Marks and will comply with CONOCOPHILLIPS' image and operational standards for Union 76 Marks as updated from time to time. Accordingly, DEALER expressly agrees to consistently operate the Station in a manner that will:
- Diligently promote the resale of all motor fuels generally offered by CONOCOPHILLIPS under the Union 76 Marks in DEALER's trading area;
- Provide quality merchandise and courteous and efficient service from a clean and orderly kept business establishment that is within the standard of care and professionalism offered by other Union 76 service stations and automotive service outlets in DEALER's trading area;
- Sell all merchandise and services with care, prudence and courtesy and not (C) engage in dishonest, fraudulent or scare selling practices;
 - (D) Perform all services in a good workmanlike manner;
- Keep the approaches, driveways and service areas open, usable and uncluttered and free of parked vehicles, trailers, and other obstructions, including ice or snow, at all times;
- Maintain adequate inventory of motor fuel (including such quantity of each Union 76 branded motor fuel offered for resale by CONOCOPHILLIPS in the geographic area in which the Station is located, as is required to serve customer demand for such motor fuels) and other



petroleum products and, if appropriate, tires, batteries and accessories normally offered for sale from a first class, full service, automotive service station;

- (G) Keep the Station (interior and exterior), sidewalks, pump islands, pin corner, approaches and driveways properly lighted, clean, safe, sanitary and free of trash, rubbish and other debris. Perform all repairs, replacements and maintenance required of DEALER pursuant to **Exhibit C**. Keep any and all yard, lawn, shrubs, and other plantings unobstructed, clean, neat, orderly and free from weeds and debris. If DEALER fails to perform these obligations, and CONOCOPHILLIPS has given DEALER at least verbal notice and adequate time to correct the failure, CONOCOPHILLIPS may perform the obligation(s) and charge the reasonable cost to DEALER's account as additional rent;
- (H) Keep the rest rooms properly identified, well-lighted, clean, functional and odor free. Customary restroom supplies shall be stocked in dispensers that are clean and operational;
- (I) Keep the Station open for business with the interior and exterior properly lighted during the hours of operation as set forth in **Exhibit D**. If applicable, service bay doors are to remain open during normal automotive repair hours. DEALER shall not fail to keep the Station open for operation for seven (7) or more consecutive days or any lesser period which under the facts and circumstances constitutes an unreasonable period of time;
- (J) Maintain sufficiently trained and qualified employees (including DEALER) who must at all times, while on duty at the Station, be dressed in approved uniforms. In addition, each employee who, in the course of their employment might be called upon shall communicate with customers, law enforcement officials, fire officials, government officials and other persons who may have business dealings with the Station have the ability to personally understand, write and speak the English language. DEALER shall maintain a sufficient number of trained, courteous and neat appearing personnel at the Station required to consistently operate the Station in an efficient and organized manner. DEALER shall, at CONOCOPHILLIPS' request, participate in subsequent training programs as may be offered by CONOCOPHILLIPS from time to time;
- (K) Maintain an environmentally compliant and safe place to work for DEALER's employees and customers, and maintain and operate the Station in compliance with all applicable laws, regulations and rules concerning environmental compliance and safety of the workplace. DEALER shall provide all employees with adequate training concerning workplace environmentally compliance, safety and safe work practices. CONOCOPHILLIPS makes no assurances that despite DEALER's proper maintenance of any and all environmentally compliance and safety practices, use of the environmental compliance and/or safety information or any additional environmental compliance and/or safety measures offered or suggested by CONOCOPHILLIPS or DEALER, that the Station is guaranteed to be an environmentally compliant or safe place. DEALER acknowledges that environmental compliance and safety of the workplace is primarily DEALER's responsibility and not CONOCOPHILLIPS';
- (L) Store and dispense motor fuel only from clean, properly tagged tanks, and properly decaled pumps or containers identified with appropriate trademarks or trade names, if applicable;
- (M) Comply with the requirements of any conditional use permit(s), license or other approvals ("Permit") covering the operation of the Station. If the Station is subject to a Permit, a copy shall be delivered to DEALER and DEALER shall acknowledge receipt of the copy on a form provided by CONOCOPHILLIPS;
- (N) If permitted by law, upon the request of CONOCOPHILLIPS, operate at least one (1) of the fuel islands (or one (1) of the dispensers if the Station has only one (1) fuel island) on a self-service basis during all operating hours;



- (O) DEALER shall comply with all laws, ordinances, rules and regulations of constituted public authority governing the use and occupancy of the Station and the conduct of DEALER's business at the Station;
- (P) Devote full time personal management and business expertise to the operation of the Station. For a full automotive service station, full time shall mean being at the Station for not less than thirty (30) hours of time each seven (7) day week, and devoting not less than four (4) hours of time between the hours of 8:00 AM and 6:00 PM each day Monday through Friday; and for all other service stations, full time shall mean being at the Station not less than ten (10) hours of time each seven (7) day week, and devoting not less than one (1) hour of time between the hours of 8:00 AM to 6:00 PM each day Monday through Friday. If in the event DEALER operates multiple sites, DEALER may designate one (1) individual who will actively and personally be the site manager responsible for the daily management of DEALER's other station(s). If this Station is such a station DEALER does hereby designate ________ to act as DEALER in the operation of the Station ("Designee"). Designee shall personally participate in the operation of the Station as is required of DEALER set forth above. DEALER shall be permitted to change the Designee provided, however, that DEALER's shall give reasonably prompt written notice to CONOCOPHILLIPS of the change;
- (Q) Use the Station solely for the sale of motor fuel and other petroleum products, as applicable including, but not limited to, tires, batteries, accessories and other merchandise and services that customers expect to obtain from a first class retail motor fuel service station;
- (R) Keep telephone booths clean and operative; and located in areas where appropriate and where previously authorized by CONOCOPHILLIPS;
- (S) Keep vending machines and storage bins only in locations authorized in writing by CONOCOPHILLIPS;
- (T) Keep air/water hoses clean and operational, and offer air/water to the public pursuant to applicable laws, which may require air/water to be offered without charge to the public;
- (U) Maintain a secure Station for DEALER, DEALER's employees and customers. Subject to CONOCOPHILLIPS' written approval, which shall not be unreasonably withheld, DEALER may install any security equipment and devices at the Station and make security enhancements in and to the Station and employ additional security measures at the Station that DEALER reasonably believes are necessary to enhance security and deter crime. DEALER is solely responsible for the maintenance of or for any such security enhancements at the Station. CONOCOPHILLIPS makes no assurances against criminal activity at the Station despite CONOCOPHILLIPS' proper maintenance of any and all security enhancements, use of any security information or training which CONOCOPHILLIPS makes available to DEALER, or any other additional security measures;
- (V) Maintain uninterrupted communications, such as a telephone line or other method, to and from any remotely monitored release detection equipment including, but not limited to, all such equipment installed by CONOCOPHILLIPS or its designee;
- (W) Keep the Station in full compliance with the requirements of the American's With Disabilities Act ("ADA"), and other similar State or Federal laws, by not obstructing, blocking or making alterations to wheelchair ramps, special doors and door handles, rest room fixtures and other appurtenance that have been installed at the Station as required by ADA; and
- (X) Keep trash containers and dumpsters clean and covered; and located in areas where appropriate and where previously authorized by CONOCOPHILLIPS.



6. PROHIBITED USES.

- DEALER shall not use the Station, or any part thereof, without CONOCOPHILLIPS' prior written consent, for:
 - An automobile, truck or equipment rental business; (1)
 - (2) A vehicle towing business consisting of two (2) or more tow trucks;
 - A business of selling motorized vehicles of any kind; (3)
 - (4) A parking lot, or storage of junk, disabled vehicles, and/or used tires and batteries;
- A business that includes engine overhauls, auto body repair, welding, or any other operation that involves an open flame, or
- A franchise or franchise business including, but not limited to, Quick Service Restaurants ("QSR's"), operated on or from the Station other than any franchise or franchise business approved by CONOCOPHILLIPS or offered by CONOCOPHILLIPS to DEALER;
- Without the prior written consent of CONOCOPHILLIPS, said consent to be at CONOCOPHILLIPS' sole discretion, DEALER shall not:
- (1)Obstruct any entrance, exit, pin corner, or pump island, or otherwise restrict access to the Station, or any part thereof, or block delivery carrier's access to storage tank fill pipes;
- Store or sell any intoxicating beverage unless the Station has previously been (2) approved for the sale of alcoholic beverages, or unless DEALER has secured CONOCOPHILLIPS' prior written approval and any and all necessary permits and licenses and liquor liability insurance and DEALER and DEALER's employees are trained in the proper procedures of selling intoxicating beverages. Further, no intoxicating beverage shall be consumed by anyone at the Station; and DEALER shall not permit anyone to work at the Station while under the influence of an intoxicating beverage;
- Purchase motor fuel and /or products under this Agreement for the sell at any (3)other site other than Station:
- Store, sell or consume any illegal drugs, or permit drug paraphernalia to be present or tolerated at the Station; and DEALER shall not permit anyone to work at the Station while under the influence of an illegal drug;
- Conduct any illegal, pornographic, sexually explicit, offensive, noisy or dangerous activities including, but not limited to, the sale or display of any illegal, pornographic or sexually explicit materials:
- Discharge, or permit the discharge of, petroleum products or other products or materials onto the Station, or adjacent properties;
- Maintain or permit animals to be present, or any condition to exist which may endanger the health, safety or well being of persons at the Station;
- Restrict the use of the Station facilities by the installation of coin-operated devices in the rest rooms, on rest room doors, or install or operate any pinball or amusement games of any type;
- Create or permit waste at the Station, or any part thereof, or allow, or condone, any activity on the Station, or any part thereof, that shall be considered to be a nuisance;

- 76)
- (10) Sell at or from the Station, State Lottery tickets, and in the event Station is approved for State Lottery ticket sells, DEALER shall utilize only signs for such sales as are permitted by local ordinances, and approved by CONOCOPHILLIPS;
 - (11) Operate, install or locate any vending machines or storage bins;
- (12) Permit the Station to be used as housing, sleeping, or living quarters. Station is to be used for business purposes only; and/or
- (13) Attach or place anything anywhere which could diminish, interfere with, infringe upon or otherwise dilute the Union 76 Mark(s) or confuse or deceive the public.

7. FIVE STAR STANDARDS PROGRAM.

- (a) CONOCOPHILLIPS has developed and manages a customer service and service station operations quality assurance program, as described in the Five Star Standards Program Manual ("Manual") to be provided by CONOCOPHILLIPS to DEALER from time to time. The intent of the Five Star Standards Program is to ensure that all CONOCOPHILLIPS dealers meet and/or exceed the expectations of their customers. DEALER shall employ such personnel and other resources so as to consistently comply with the standards, procedures, policies and restrictions set forth in the Manual. CONOCOPHILLIPS shall have the right, from time to time, to amend, add to or delete any standard, procedure, policy or restriction in the Manual.
- (b) DEALER acknowledges that providing superior customer service is essential not only to the success of DEALER's business but also to the reputation and integrity of CONOCOPHILLIPS and the Union 76 Marks. DEALER therefore agrees that DEALER shall:
 - (1) Strive to obtain and maintain the Five Star Standards;
- (2) Develop customer responsiveness programs designed to respond to and resolve customer inquiries or complaints within a maximum of fourteen (14) days from the date any inquiry or complain was directly received by DEALER or referred to DEALER for response from CONOCOPHILLIPS;
 - (3) Monitor the quality of service and cleanliness at the Station, and
- (4) Participate in CONOCOPHILLIPS' Mystery Shopper Program, and promptly take actions to correct or improve any operations at the Station which scores lower than the baseline score, as established, and as adjusted from time to time, by CONOCOPHILLIPS. CONOCOPHILLIPS shall not be obligated to provide a continuous Mystery Shopper Program.
- (c) In the event DEALER is designated a Five Star Station and subsequently loses Five Star status, upon the written request of CONOCOPHILLIPS, DEALER shall de-identify and de-brand the Station of the Five Star status within five (5) business days from the date of the request.

8. OPERATING EXPENSES.

DEALER shall pay all charges and expenses connected with the operation of the Station including, but not limited to, licenses, permits, inspection fees, common area maintenance and other expenses including, but not limited to, those incurred for the testing for motor fuel shortages, if due to DEALER negligence, or if required by law, ordinance or regulation, the calibration of dispensing equipment, and registration of storage tanks as required by governmental regulations, occupation and license taxes, water, sewer, gas, telephone, electricity, and power, charges assessed, or charged on, or against the Station, DEALER's use, or occupancy thereof, or the business conducted thereon. DEALER shall have all meters, and accounts, for water, sewer, gas, telephone, electricity, power, and other utilities, transferred to and maintained at all times in DEALER's name. If DEALER fails or refuses to make timely payment of any charge, expense, and/or tax, CONOCOPHILLIPS may, but is not obligated



to, make payment on behalf of DEALER, and charge the cost to DEALER's account as additional rent payable immediately.

9. TAXES.

- (a) If any governmental authority now has, or later places, a tax, excise or charge on CONOCOPHILLIPS because of the manufacture, storage, withdrawal from storage, transportation, distribution, sale or handling of any CONOCOPHILLIPS motor fuel delivered by CONOCOPHILLIPS to DEALER or such tax, excise or charge is measured by the proceeds received by CONOCOPHILLIPS because of its distribution or sale of CONOCOPHILLIPS motor fuel to DEALER, the tax, excise or charge shall be added to the purchase price to be paid by DEALER unless such tax, excise or charge is included in the purchase price of the CONOCOPHILLIPS motor fuel.
- (b) CONOCOPHILLIPS will pay all real property taxes on the Station, except that DEALER will pay: (1) All taxes on any personal property placed on the Station by DEALER; and (2) Any licenses, occupation and inspection fees or charges in connection with DEALER's use or occupancy of the Station.

10. TRADEMARKS.

- (a) It is expressly agreed that any Union 76 Marks used by DEALER hereunder are the sole and exclusive property of CONOCOPHILLIPS, and that nothing in this Agreement grants or shall be construed as granting DEALER or any other any right, title or interest therein.
- (b) DEALER shall not adulterate, add to, mix, commingle or blend with any of CONOCOPHILLIPS' products in connection with which DEALER uses the Union 76 Marks, any other products, additives, materials or substances without first obtaining the prior written consent of CONOCOPHILLIPS. DEALER agrees that under no circumstances will the Marks or distinctive colors of Union 76 licensed under this Agreement be used to identify products originating from any source other than CONOCOPHILLIPS or other than the particular grade or quality corresponding to the designated use. CONOCOPHILLIPS shall have the right from time to time to take samples of motor fuel from the Station for testing purposes, at CONOCOPHILLIPS' option, to ensure compliance.
- (c) The Station and the dispensing equipment used for licensed products under this Agreement, shall be painted/ identified and kept clean and legible in accordance with CONOCOPHILLIPS' visual standards. CONOCOPHILLIPS (and/or its agent) shall erect appropriate signs and other identification materials indicating the Station is a branded facility licensed for the sale of Union 76 products, which DEALER shall keep clean and legible, and not modify, alter, obstruct or move in any way. CONOCOPHILLIPS (and/or its agent) shall have the right to enter upon the Station from time to time to adjust, exchange, remove or add to CONOCOPHILLIPS' signs and other identification materials. During the Term of this Agreement, DEALER shall be entitled to use the Union 76 Marks under this Agreement as authorized and approved by CONOCOPHILLIPS from time to time on equipment and vehicles owned by DEALER to identify DEALER as a Union 76 branded dealer of the licensed products and services. Any advertising materials utilized by DEALER shall be in conformity with CONOCOPHILLIPS' standards for the Union 76 Marks.
- (d) Upon expiration, termination, nonrenewal or cancellation of this Agreement, for any reason, DEALER shall immediately cease and discontinue the use of said Union 76 Marks or any marks or names confusingly similar thereto in DEALER's operations or in advertising and promotions and return to CONOCOPHILLIPS all signs or advertising materials containing such Union 76 Marks.

11. MOTOR FUEL BRANDS, GRADES AND QUANTITY.

(a) During the Term of this Agreement, DEALER shall continuously stock and offer for sale sufficient quantities of each grade and type of Union 76 branded motor fuels, generally offered by 76 dealers in the geographic area of DEALER's Station, as will satisfy consumer purchase requirements on



a prompt basis. CONOCOPHILLIPS shall have the right to change or discontinue, from time to time, such brands or grades of motor fuels without DEALER's permission.

- DEALER shall purchase directly from CONOCOPHILLIPS, or from other authorized Union 76 branded motor fuel products as CONOCOPHILLIPS may from time to time sellers of authorize, for delivery to the Station all of DEALER's motor fuel products purchase requirements, which must be at least eighty percent (80%) of the Quarterly Minimum and Annual Quantities set forth in Exhibit E. CONOCOPHILLIPS may, at CONOCOPHILLIPS' sole option, sell to DEALER more than the quantities set forth in Exhibit E upon DEALER's request, but CONOCOPHILLIPS shall not be obligated to do so. In the event any month of the Term of this Agreement is not a full month (hereinafter "Partial Month"), the Quarterly Minimum Quantities shall be prorated for the number of days in the Partial Month. Provided DEALER is not prevented from purchasing motor fuels from CONOCOPHILLIPS due to any Allocation program CONOCOPHILLIPS may implement pursuant to the Allocation Section herein, or due to a force majeure event, DEALER's failure to purchase eighty percent (80%) of the Quarterly Minimum and Annual Quantities set forth in Exhibit E will result in DEALER being in default of this Agreement, and in the event DEALER continuously fails to purchase and receive the Minimum Quantities, CONOCOPHILLIPS may, in addition to all other remedies available to it, terminate or nonrenew this Agreement.
- (c) To facilitate deliveries to the Station, at CONOCOPHILLIPS' written request, DEALER agrees to order products by such method as CONOCOPHILLIPS reasonably determines, in its sole discretion, will best achieve compliance with the requirements set forth in this Motor Fuel Brands, Grades and Quantity Section including, but not limited to, CONOCOPHILLIPS' Automatic replenishment Program ("ARP").
- (1) On each day of Station operations including, but not limited to, Saturdays, Sundays and holidays, DEALER shall via a telephone transmission procedure prescribed by CONOCOPHILLIPS, enter into CONOCOPHILLIPS' ARP the following data:
- (A) The quantity in gallons of the prior days sales of each grade of motor fuel offered for sale at the Station; and
- (B) The quantity in gallons of the ending inventory for the prior day of each grade of motor fuel stored in the underground storage tanks at the Station.
- (d) DEALER also agrees to accept delivery at such time, by such method of delivery, and in such minimum quantities per single delivery, as CONOCOPHILLIPS shall elect. DEALER hereby grants CONOCOPHILLIPS twenty-four (24) hour per day access to DEALER's motor fuel storage tanks for purposes of delivery.

12. DELIVERY.

- (a) Deliveries of CONOCOPHILLIPS motor fuel shall be made at times determined by CONOCOPHILLIPS upon DEALER's order of full truck and trailer quantities in single deliveries subject to CONOCOPHILLIPS' equipment and product availability. CONOCOPHILLIPS shall make all reasonable efforts to deliver motor fuels to the Station within twenty-four (24) hours of DEALER's order, 365 days per year; however, CONOCOPHILLIPS shall not be required to make deliveries within forty-eight (48) hours following receipt of DEALER order or outside of business hours or on Sunday or holidays.
- (b) CONOCOPHILLIPS will fill all orders with reasonable promptness, but shall not be liable for loss or damage due to delays or failure in whole or in part to fill orders resulting from DEALER's banking arrangements, ability for CONOCOPHILLIPS to confirm DEALER's funds, acts of God, acts of publics enemies, laws, regulations, orders, requests, recommendations or rules of civil or military



authorities, fires, floods, storms, strikes, labor disputes, accidents, equipment failure, shortage of labor, of crude oil, of refined products or refinery capacity, of materials, or of transportation, or any other cause beyond CONOCOPHILLIPS' reasonable control, either at its own plants or those of its sources of supply, or in connection with the delivery of its products. If because of any of the foregoing causes or other actual or threatened disruption in supply, CONOCOPHILLIPS is prevented or deems it necessary to not supply the full quantities of any one or more of its products hereunder, CONOCOPHILLIPS shall have the right without liability to DEALER to allocate the quantity deliverable hereunder to DEALER, to its other customers for like products, and to its own requirements in such manner as CONOCOPHILLIPS may deem reasonable, or according to any required allocation program, and DEALER shall be bound by such allocation. In no event shall CONOCOPHILLIPS be liable for loss of profits or special or consequential damages because of delay or failure to make deliveries.

- If DEALER requests delivery of less than CONOCOPHILLIPS' established minimum volumes, compensatory delivery charges will be imposed. If, at that time this Agreement is entered into, the Station is equipped for the handling of only two (2) grades of gasoline, DEALER acknowledges and agrees that CONOCOPHILLIPS has no obligation to supply three (3) grades of gasoline to the Station. In no circumstances is CONOCOPHILLIPS obligated to make deliveries into a tank which is or is suspected of leaking.
- In all instances, CONOCOPHILLIPS reserves the right to charge DEALER a demurrage (d) or administrative charge(s), in such amounts as are reasonable and customary, in the event CONOCOPHILLIPS determines in good faith that DEALER is responsible for delaying the delivery of motor fuel products to the Station including, but not limited to, a determination that the quantity of motor fuel products staged for delivery to the Station could not in fact have been delivered because DEALER failed to comply with or erroneously reported the data to CONOCOPHILLIPS.

TITLE TO MOTOR FUEL AND STOCK LOSSES. 13.

- Title to and risk of loss of CONOCOPHILLIPS motor fuel delivered by CONOCOPHILLIPS to DEALER under this Agreement passes to DEALER at the time the motor fuel enters the motor fuel storage tanks at the Station.
- DEALER shall make a good faith effort to advise CONOCOPHILLIPS of any claim of which DEALER becomes aware as to quality of CONOCOPHILLIPS motor fuel delivered under this Agreement in writing within five (5) days after discovery thereof.
- DEALER shall make a good faith effort to advise CONOCOPHILLIPS of any claim of which DEALER becomes aware as to quantity of CONOCOPHILLIPS motor fuel delivered under this Agreement in writing within ten (10) days after delivery.

ALLOCATION. 14.

If at any time the volume of CONOCOPHILLIPS motor fuel CONOCOPHILLIPS has available for sale and delivery to its customers is, for any reason not within CONOCOPHILLIPS' reasonable control, less than the volume needed to supply its customer demands, CONOCOPHILLIPS shall allocate the volume of available CONOCOPHILLIPS motor fuel to itself and its customers under a plan and formula that CONOCOPHILLIPS determines is fair and reasonable as applied to all customers of CONOCOPHILLIPS who have a demand for such products.

PURCHASE PRICE. 15.

The purchase price to be paid by DEALER for the brand and grade of CONOCOPHILLIPS motor fuel delivered to the Station shall be the price in effect for the Station at the time CONOCOPHILLIPS loads the branded motor fuel at its bulk plant or terminal for delivery to the Station.



16. TERMS OF PAYMENT / CREDIT REQUIREMENTS.

- (a) DEALER shall pay for all motor fuel purchased from CONOCOPHILLIPS according to the terms established from time to time by CONOCOPHILLIPS' Credit Department. DEALER shall pay any administrative charges as CONOCOPHILLIPS may from time to time specify and as are permitted by law, for any checks or bank or other financial institution debits that are not honored by DEALER's bank or other financial institution or are otherwise returned or reversed by the bank or other financial institution.
- (b) DEALER shall submit to CONOCOPHILLIPS annually, or as requested, current signed and dated personal financial statements for each principal owner of the business, represented and warranted by the officers of a corporation if applicable, under which DEALER operates the Station. The personal financial statements shall be prepared consistent with the format approved by CONOCOPHILLIPS. DEALER shall also submit to CONOCOPHILLIPS annually, or as requested, current business financial statements including, but not limited to, balance sheet, statement of income, and statement of cashflows. DEALER's that operate the Station under a form of business other than a sole proprietorship or general partnership are required to provide CONOCOPHILLIPS with a personal guarantee, including spousal signatures. DEALER's failure to respond to any such request may result in CONOCOPHILLIPS' withdrawal or denial of credit privileges to DEALER. If DEALER fails to fulfill the terms of payment or if DEALER's financial condition deteriorates, in the good faith judgment of CONOCOPHILLIPS' Credit Department, CONOCOPHILLIPS may, without prejudice to any other lawful remedy, may change credit terms including, but not limited to, defer product shipments until payment is made, demand cash payment, demand payment in advance, nonrenew, or terminate this Agreement.
- (c) DEALER may be required to maintain a security reserve in an amount as is reasonably determined by CONOCOPHILLIPS' Credit Department from time to time ("Security Reserve"). DEALER shall deposit the Security Reserve required into DEALER's reserve account with CONOCOPHILLIPS promptly upon request by CONOCOPHILLIPS. In the event DEALER has any outstanding amounts due on DEALER's account and/or any ancillary agreements including, but not limited to, amortization agreements, promissory notes, equipment leasing agreements or facility modification agreements, CONOCOPHILLIPS shall have the option to use any or all of the Security Reserve, without prior notice or demand, to offset or satisfy all or any part of any indebtedness or obligation of DEALER.
- (d) CONOCOPHILLIPS may use, without prior notice or demand, any or all of DEALER's credit card receipts to setoff or satisfy all or any part of any indebtedness or obligation of DEALER.
- (e) No payment made to CONOCOPHILLIPS by check or other instrument shall contain a restrictive endorsement of any kind. A restrictive endorsement shall have no legal effect even if the instrument restrictively endorsed is processed for payment and CONOCOPHILLIPS retains the proceeds.
- (f) DEALER agrees to establish an account with a financial institution that provides electronic fund transfer ("EFT") services and to authorize certain transfers of funds between that account and designated account(s) of CONOCOPHILLIPS under terms and conditions that may be established by CONOCOPHILLIPS from time to time. DEALER shall provide CONOCOPHILLIPS with the information and authorization necessary to debit and credit DEALER's account through EFT transactions. The types of DEALER debiting transactions from which EFT's may be used include, but are not limited to, payment for rent, amortization agreement if any, promissory note if any, motor fuel deliveries, other product purchases, credit card chargebacks, DEALER repairs made by CONOCOPHILLIPS and other monies owned by DEALER to CONOCOPHILLIPS. The types of DEALER credit transactions which may be made through EFT's include, but are not limited to, CONOCOPHILLIPS purchases of credit card invoices and any rebates or other price adjustment for which DEALER may qualify. CONOCOPHILLIPS reserves the right to require DEALER to make or receive payments for other additional types of transactions. DEALER agrees to provide the necessary authorization and assistance to implement such additional EFT's promptly upon the request by CONOCOPHILLIPS.



17. CREDIT CARD SALES.

CONOCOPHILLIPS has a Union 76 retail credit card system available for use by the public. DEALER may make sales of Union 76 motor fuel or other products and service at the Station as authorized in CONOCOPHILLIPS' Service Station Credit Card Guide ("Guide") to persons presenting a valid Union 76 credit card or a credit card issued by a company listed in the Guide. If DEALER elects to make credit card sales to customers presenting an acceptable credit card, DEALER shall comply with the instructions, policies and restrictions set forth in the Guide and agrees that CONOCOPHILLIPS may refuse to accept credit card invoices, or may charge back to DEALER any credit card invoices, where DEALER has failed to comply with any instruction, policy or restriction set forth in the Guide. CONOCOPHILLIPS shall have the right, from time to time, to amend, add or delete any instruction, policy or restriction in the Guide including the right to charge a fee for CONOCOPHILLIPS's acceptance of credit card invoices evidencing purchases from DEALER. If DEALER is past due on any payment to CONOCOPHILLIPS, CONOCOPHILLIPS may, without limiting any other lawful remedy, first apply credit card invoices to the payment of the past due indebtedness.

18. SIGNS.

- (a) Subject to applicable laws, ordinances, and regulations, and subject to CONOCOPHILLIPS' prior written approval as to format, location, size, and color scheme DEALER may install advertising materials only for the products, services and promotions available at the Station.
- (b) Further, DEALER agrees that the dispenser posted price of each grade of gasoline, and if applicable, diesel fuel, offered for sale from the Station shall be displayed at all times on appropriately illuminated signs at or near the street(s) fronting the Station, and that the size and color of price sign letters and numerals shall comply with CONOCOPHILLIPS' image requirements and any and all State and Federal requirements. In no instance shall DEALER remove said signs, letters, or numerals without CONOCOPHILLIPS' prior written approval.

19. NO EXCLUSIVE AREA.

DEALER and CONOCOPHILLIPS hereby agree that nothing herein, shall be construed as giving DEALER an exclusive right to sell in any area. CONOCOPHILLIPS reserves the right to sell its motor fuel, tires, batteries, accessories, lubricating oils, whether branded or unbranded, or any other product anywhere, including in the area or market in which the Station is located.

20. MAINTENANCE AND REPAIRS.

- (a) DEALER acknowledges and accepts the responsibility to maintain all equipment located at the Station which is the personal property of DEALER ("DEALER Owned Equipment"). DEALER shall at DEALER's sole expense, clean, maintain, repair, replace all of the DEALER Owned Equipment, CONOCOPHILLIPS may do so on DEALER's behalf in the event DEALER Owned Equipment is not in compliance with applicable laws, does not meet the image standards of CONOCOPHILLIPS or poses a safety threat, and CONOCOPHILLIPS shall have the right to charge /EFT the expense to DEALER's account as additional rent.
- (b) DEALER shall, at DEALER's sole expense, clean, maintain, repair and replace all of CONOCOPHILLIPS' equipment at the Station as set forth in **Exhibit C**. IF DEALER fails or refuses to perform any obligations set forth in **Exhibit C**, CONOCOPHILLIPS may do so on DEALER's behalf, and CONOCOPHILLIPS shall have the right to charge /EFT the expense to DEALER's account as additional rent.
- (c) CONOCOPHILLIPS is responsible for the cleaning, maintenance, repairs and replacements not required of DEALER and as set forth in **Exhibit C**. Notwithstanding CONOCOPHILLIPS' obligations set forth in **Exhibit C**, because DEALER has the day to day control of the Station, DEALER has the obligation to take all reasonable steps to keep the Station safe for all persons at the Station. Therefore, DEALER shall undertake interim repairs or maintenance, including repairs and maintenance that may be required of CONOCOPHILLIPS under **Exhibit C** in order to keep the Station safe to all persons, and



until such time as DEALER notifies CONOCOPHILLIPS of the unsafe condition and CONOCOPHILLIPS performs its required repair and maintenance obligations set forth in **Exhibit C**. CONOCOPHILLIPS shall reimburse DEALER promptly after proof of the costs and expenses incurred by DEALER with respect to any interim repairs performed by DEALER on CONOCOPHILLIPS' behalf.

(d) If the Station, or any part thereof, is damaged or destroyed, DEALER shall advise CONOCOPHILLIPS immediately of such damage or destruction by the fastest means possible, but in no event later than twenty-four (24) hours after the damage or destruction occurs, and shall confirm the damage or destruction within four (4) days of its occurrence by completing and sending to CONOCOPHILLIPS on the then applicable property/environmental loss report form. DEALER is responsible for and DEALER's obligation of indemnity and defense shall extend to and include damage to or destruction of the Station, or any part thereof.

21. TELECOMMUNICATIONS.

CONOCOPHILLIPS reserves the right, from time to time, to require DEALER to obtain telecommunications equipment for the processing and transfer of business data between CONOCOPHILLIPS and DEALER. Data received or transmitted over such equipment may include, but is not limited to, the following: pricing information, credit card processing information, fuel delivery scheduling information, and other information deemed by CONOCOPHILLIPS to be necessary for the facilitation of the business set forth in this Agreement. Telecommunication equipment includes, but is not limited to, the following: electronic facsimile machines, personal computers equipped with telephone modems, satellite transmission and receiving equipment and Card Reader In Dispenser (CRIND) equipment. DEALER agrees to obtain said equipment at DEALER's sole expense, as well as pay any monthly fees for equipment or services, unless otherwise specified by CONOCOPHILLIPS. CONOCOPHILLIPS agrees to provide DEALER at least sixty (60) days prior written notice of any equipment or service requirement relating to this Section.

22. MAJOR REPAIRS.

In the event a major repair is required, which is the responsibility of CONOCOPHILLIPS and CONOCOPHILLIPS has determined will cost more than \$50,000.00, including particularly replacement of under ground tanks or lines, CONOCOPHILLIPS shall have the right, at CONOCOPHILLIPS' sole option, to elect not to make the repair or replacement if CONOCOPHILLIPS has determined in good faith that the repair or replacement is uneconomical or does not further CONOCOPHILLIPS' legitimate business interests in the continued operation of the Station. In the event CONOCOPHILLIPS elects not to make said repairs and replacement, and CONOCOPHILLIPS determines the Station is no longer usable for the sale of motor fuel, motor oils and other merchandise, products and services customarily sold at such facilities, such event shall constitute appropriate grounds for termination of this Agreement. If the Station is usable for the purposes set forth in this Agreement but has a diminished value without the repair or replacement, CONOCOPHILLIPS will adjust the rent in an equitable manner to reflect the diminished value determined by CONOCOPHILLIPS.

23. ALTERATIONS AND BUSINESS CHANGES.

- (a) DEALER shall not make or permit anyone to make any improvements, alterations, decorations, or additions, structural or otherwise, in or to the Station, or any part thereof, without first obtaining the written consent of CONOCOPHILLIPS. All improvements, alterations, decorations, or additions, made by DEALER shall be completed in a good and workmanlike manner in accordance with all applicable laws and requirements, and DEALER shall indemnify and hold CONOCOPHILLIPS harmless from and against any and all costs, expenses, claims, liens, and damages to person or property, resulting from the making of any such improvements, alterations, decorations, or additions, in or to the Station.
- (b) DEALER shall not do or suffer anything to be done whereby the Station may be encumbered by a mechanic's lien or liens. If, however, any mechanic's lien is filed against the Station,



DEALER shall discharge the same of record within ten (10) days after the date of filing. If DEALER fails to discharge any such lien as provided herein, excepting those liens created solely by CONOCOPHILLIPS, such failure shall be a default of this Agreement.

- CONOCOPHILLIPS shall not be liable for any labor, or materials, to be furnished to (c) DEALER upon credit, and no mechanic's, or other, lien for any such labor, or materials, shall attach to. or affect the reversionary, or other estate or interests of CONOCOPHILLIPS in and to the Station.
- Due to the dynamic nature of the motor fuel retailing industry, DEALER acknowledges and agrees that during the Term of this Agreement, CONOCOPHILLIPS may, but is not obligated to, review potential changes to the Station which would enhance the Station product and service offering including, but not limited to, gas only, total self serve, convenience store and car wash operations. CONOCOPHILLIPS shall have the right to make changes in the Station including, but not limited to, demolishing, rebuilding, reconstructing, remodeling, modernizing, changing, installing, modifying or making additions to any part of or all of the Station, to expand or narrow the goods and services available either by mutual agreement with DEALER at any time during the Term or this Agreement, or in the alternative upon six (6) months written notice to DEALER, and to alter the rental fees to be consistent with the arrangement then in effect, or then being placed in effect consistent with the Rent Section of this Agreement, for all other dealers engaged in the same type of business changes in the marketing area in which the Station is located. Such a change in mode of operation will not affect the DEALER's right, subject to compliance with all the terms and conditions hereof, to continue in the Station for the full Term of this Agreement. DEALER agrees to fully cooperate with CONOCOPHILLIPS during the Station changes.

24. **ENVIRONMENTAL COMPLIANCE.**

- DEALER agrees to become informed about, comply and cooperate with and abide by all local, State and Federal laws, statutes, regulations and ordinances related to environmental protection, compliance or regulations and ordinances related to environmental protection, compliance or requirements related thereto, whether currently in effect or which may come into effect in the future including, but not limited to:
- The Resource Conservation and Recovery Act, as amended, 42 USC 6901, et seq., the Clean Water Act, as amended, 33 USC 1251, et seq., the Clean Air Act, as amended, 42 USC 7401, et seg., and the Safe Drinking Water Act, as amended, 42 USC 300 f, et seg.;
- (2) The generation, handling, transportation, treatment, storage and/or disposal of solid or hazardous wastes. DEALER agrees to implement appropriate recycling, waste management and waste minimization practices and procedures;
- (3) The Environmental Protection Act with special attention to the regulations governing the storage, dispensing and sale of unleaded gasoline;
- (4) All laws and ordinances related to the environment and with the rules, orders and regulations issued and promulgated thereunder, DEALER shall procure and maintain all permits and licenses required thereunder;
- The underground storage tank ("UST") system compliance requirements, whether currently in effect or which may come into effect in the future including, but not limited to, the following:
 - (A) Required inspections of any release detection equipment;
 - (B) Required inspections of any automatic tank gauging equipment; and
 - (C) Maintenance and required inspections of any vapor recovery equipment.



- (6) DEALER agrees to maintain written records of all maintenance and inspections of the UST system. DEALER will maintain such records at the Station for at least twelve (12) months, or longer if required by law, and make available said records to CONOCOPHILLIPS, and/or CONOCOPHILLIPS' designee, upon request. DEALER shall submit an annual report to CONOCOPHILLIPS, in accordance with CONOCOPHILLIPS' published policy and procedures, documenting all maintenance and inspections of the UST System on each anniversary of this Agreement;
- (7) DEALER shall make daily physical measurements of all products stored in UST's and to perform daily and monthly reconciliation(s) of such measurements with metered sales and product deliveries in accordance with CONOCOPHILLIPS, local, State and Federal requirements. Physical reconciliation does not include any electronic gauging system. DEALER agrees to develop and maintain written records of the daily physical product measurements and daily and monthly reconciliation(s). DEALER shall implement and adhere to a motor fuel inventory reconciliation program that includes: (i) A daily stick measurement to check for water contamination and determine the volume of motor fuel in storage; (ii) Recording of the volume of motor fuel received; (iii) Recording of the volume sold including daily dispenser meter readings for all motor fuel products, which will support daily inventory reconciliation(s); and (iv) Records the factors or reasons for any inventory variations;
- DEALER shall provide in writing an inventory reconciliation report, in accordance (8) with applicable regulations to CONOCOPHILLIPS, and /or CONOCOPHILLIPS' designee, to be received by CONOCOPHILLIPS, and or its designee, no later than five (5) working days after each month end. DEALER agrees to provide documentation of any factors that may explain any inventory variances. DEALER will maintain such records at the Station for a least twelve (12) months, or longer if required by law. DEALER shall immediately notify CONOCOPHILLIPS and any appropriate local, State or Federal governmental agency after discovery of any inventory loss or other condition which may be the result of a leaking UST or other equipment failure including, but not limited to, a loss of motor fuel or variation of 100 or more gallons on a daily or cumulative basis of up to thirty (30) days is reflected in its daily inventory reconciliation program, or presence of one (1) inch or more of water is found in any gasoline storage tank, or one-half (1/2) inch or more of water is found in any diesel fuel storage tanks. If DEALER's first notification to CONOCOPHILLIPS of a loss is verbal, the DEALER shall confirm such notice in writing immediately after giving the verbal notice. CONOCOPHILLIPS shall have the sole right to determine what tests are requested to confirm any leaks and what corrective measures are to be taken:
- (9) DEALER shall forward to CONOCOPHILLIPS immediately upon receipt, by facsimile or overnight service, copies of all notices from governmental or administrative authorities that may apply to or affect CONOCOPHILLIPS' interest or rights in the Station, or that result from actual or alleged violations of law or standards at the Station. CONOCOPHILLIPS shall have the right to promptly investigate and undertake the appropriate remedy. DEALER agrees to cooperate at all times with CONOCOPHILLIPS, and /or the prior owners of the Station, during any investigation or remedial activity;
- (10) DEALER agrees that representatives of CONOCOPHILLIPS shall be permitted to enter upon the Station from time to time to perform physical measurements and reconciliation(s) of product stored in the UST system and to inspect and /or test any equipment and review any records used for complying with any local, State or Federal environmental protection or environmental compliance requirement including, but not limited to, DEALER's inventory reconciliation(s) and inspection records. However, CONOCOPHILLIPS is not obligated to make any such inspections or tests; and
- (11) DEALER agrees to indemnify, defend, protect and hold harmless CONOCOPHILLIPS, its employees, officers, agents, affiliates and CONOCOPHILLIPS' lessor, if any, from and against any and all liabilities, losses, obligations, claims, damages (consequential or otherwise), penalties, suits, actions, judgements, orders, interest, costs, expenses and claims (including



attorneys' fees) of whatever nature for personal injury (including death) of persons (including agents and employees of CONOCOPHILLIPS and DEALER) or property damage (including that of CONOCOPHILLIPS and DEALER), which may be imposed on, incurred by or asserted against CONOCOPHILLIPS (or affiliates) directly or indirectly, caused in whole or in part by DEALER's failure to comply with any local, State or Federal law, statute, regulation, rule, order or ordinance, whether currently in effect or which may come into effect, related to environmental protection or environmental compliance. This indemnity in no way limits and is intended to be within the scope of the general indemnity se forth in the Indemnification Section of this Agreement.

25. INSPECTION OF STATION.

- CONOCOPHILLIPS hereby reserves the following rights to the Station:
- The right to enter and inspect the Station at any reasonable time and from time to (1) time with such employees and equipment as CONOCOPHILLIPS considers necessary to: (i) Determine if the obligations of DEALER under this Agreement are being fulfilled; (ii) Perform maintenance, repairs, and replacements required of CONOCOPHILLIPS under this Agreement; and (iii) To conduct such other business as CONOCOPHILLIPS reasonably determines is necessary and appropriate to fulfill its obligations under this Agreement:
- (2) Easement to permit all existing wires, pipes, lines and other conduits now situated on, under or over the Station to remain in the locations in which they are currently situated;
- (3)Easement to install or grant to any third party the right to install and maintain on, under or over the Station, new and additional telephone lines, monitoring equipment, wires, pipes, lines and conduits, so long as the foregoing or the use thereof do not substantially, materially and adversely interfere with DEALER's use and enjoyment of the Station;
- The right to use and grant to any third party the right to use any of the foregoing telephone lines, monitoring equipment, wires, pipes, lines and other conduits for the purpose for which they are intended;
- (5) The right to enter the Station or cause or permit to any third party to enter the same, from time to time, after reasonable notice to DEALER, to install, maintain, repair, enlarge or alter the foregoing telephone lines, monitoring equipment, wires, pipes, lines or other conduits, so long as the foregoing does not substantially, materially and adversely interfere with DEALER's use or enjoyment of the Station; and
- (6) The right to dedicate to governmental authorities and grant easements, licenses or right-of-way to third parties over and otherwise encumber portions of the Station, so long as the foregoing dedication, grants and encumbrances do not substantially, materially and adversely interfere with DEALER's use and enjoyment of the Station.



26. RECORDS AND AUDITS.

- (a) DEALER shall maintain permanent and complete records of all sales of motor fuels as required by law and/or this Agreement. The records shall include sales slips, sales checks, other original sales records and a daily motor fuel inventory that shall include motor fuel deliveries received, motor fuel sales, including daily dispenser meter readings for all motor fuel products, which will support daily inventory reconciliation(s) made at the Station. If requested by CONOCOPHILLIPS, DEALER shall provide sales records, verified before a notary public.
- (b) CONOCOPHILLIPS, or their authorized representative, shall have the right to audit DEALER's books, records, reports, or any and all other records to determine DEALER's compliance with this Agreement. The purpose of such an audit by CONOCOPHILLIPS shall include, but is not limited to: (1) Determining the gallons of motor fuel sold under the Union 76 Mark; (2) Environmental compliance; (3) Verification of credit card receipts; and/or (4) Review of DEALER's inventory reconciliation(s) records. If requested by CONOCOPHILLIPS, DEALER shall provide a statement of said records verified before a notary public.

27. INDEMNIFICATION.

- (a) DEALER shall protect, defend, indemnify and hold CONOCOPHILLIPS, its parent, subsidiaries, employees, officers, agents, affiliates, lessor (if applicable), and its licensor (if applicable) harmless from and against any and all liabilities, losses, obligations, claims, damages (consequential or otherwise), penalties, suits, actions, judgments, costs and expenses (including attorneys' fees) of whatsoever nature for violation of laws, ordinances or regulations, damage to property (including that of CONOCOPHILLIPS or DEALER) or for injury to or death of persons (including agents and employees of CONOCOPHILLIPS or DEALER) which may be imposed upon, incurred by, or asserted against CONOCOPHILLIPS directly or indirectly and resulting from or connected with any occurrence arising out of DEALER's use, non-use, possession, condition, operation, or maintenance of the Station and the business conducted by DEALER thereon; except those determined to have been caused by the negligence or willful misconduct of CONOCOPHILLIPS, or its subcontractors, and Acts of God including tornadoes, hurricanes and lightning.
- (b) As DEALER has the day to day occupation and control of the Station, DEALER shall perform diligently to maintain the Station including, but not limited to:
- (1) Immediate clean up and proper disposal of all contaminants, pollutants, toxic substances and hazardous substances which are dumped, spilled or otherwise deposited, or which appear anywhere on the Station from whatever cause or source during day to day operations of the Station. If the substance or material cleaned up and disposed of is determined to have been deposited, dumped or spilled through the sole negligence or misconduct of CONOCOPHILLIPS. CONOCOPHILLIPS or CONOCOPHILLIPS' lessor, if any, shall reimburse DEALER the reasonable cleanup and disposal costs;
- (2) Compliance with the Occupational Safety and Health Act and rules, orders and regulations, issued and promulgated thereunder applicable to DEALER's operation of the Station. DEALER shall also defend, indemnify and hold harmless CONOCOPHILLIPS and CONOCOPHILLIPS' lessor, if any, from and against any and all penalties, interests, costs, expenses, claims, judgments and orders arising out of or incident to non-compliance with said Act and the rules, orders, and regulations issued and promulgated thereunder applicable to DEALER's operation of the Station;
- (3) Immediately advise CONOCOPHILLIPS in writing of defects in or deterioration of those Station improvements listed on **Exhibit C**, for which CONOCOPHILLIPS has the cleaning, maintenance or replacement responsibility; and



DEALER acknowledges and agrees to provide CONOCOPHILLIPS written assurance within ten (10) days from CONOCOPHILLIPS' request for DEALER to accept tender of a claim and to notify and instruct DEALER's insurance carriers that CONOCOPHILLIPS is an indemnified party.

28. INSURANCE.

- Without limiting DEALER's obligations to indemnify CONOCOPHILLIPS fully as set forth (a) under the Indemnification Section above, DEALER agrees to purchase and maintain at all times, at DEALER's sole expense, and in compliance with any requirement of applicable law, insurance satisfactory to CONOCOPHILLIPS of the following minimum types and limits:
- Commercial General Liability Insurance, or Garage Liability Insurance, or equivalent, covering DEALER's business, premises operations, completed operations and products liability, contractual liability, and occupancy of the Station, in an amount of at least \$1,000,000 combined single limit for bodily injury and property damage per occurrence:
- Comprehensive Automobile Liability Insurance covering all hired, owned or otherwise operated non-owned, vehicles with a minimum combined single limit of \$1,000,000 for bodily injury and property damage, including personal injury, per occurrence;
- Fire Legal Liability Insurance covering the Station for loss or damage from fire or explosion with a minimum limit of \$100,000, or \$100,000 per service bay;
- Vehicle Building Damage Insurance or equivalent covering all property damages with a minimum limit of \$25,000 per occurrence;
- Garagekeepers Legal Liability Insurance, if applicable, covering customer's vehicles in DEALER's care, custody, and control, including coverage for loss by fire, explosion, theft, vandalism, and/or malicious mischief, and collision or upset with a minimum limit of \$50,000 each occurrence;
- (i) Workers' Compensation Insurance as required by law; and (ii) Employers' Liability Insurance with a minimum limit of \$500,000 each occurrence or an amount which satisfies statutory requirements (whichever is greater).; and
- Liquor Liability Insurance covering DEALER's business operation for loss or damages with a minimum limit of \$1,000,000 per occurrence.
- Without in any way limiting the obligation of DEALER to indemnify CONOCOPHILLIPS as specified above or to provide insurance with respect to operations performed pursuant to this Agreement, as further specified herein, CONOCOPHILLIPS may, at its option, upon sixty (60) days notice to DEALER during the Term of this Agreement, and in the event State funded and managed leaking Underground Storage Tank Funds are no longer available to DEALER or CONOCOPHILLIPS, require DEALER to obtain, to the extent reasonable and commercially affordable. Environmental Pollution Liability Insurance and/or Environmental Impairment Liability Insurance which specifically covers, but is not limited to, leaks occurring from the underground tanks and piping system, whether they are sudden or gradual, with coverage extending to any and all expenses of clean-up or recovery, including excavation of contaminated soil, of not less than \$500,000 combined single limit of liability.
- The insurance policies required by this Insurance Section shall be written by companies satisfactory to CONOCOPHILLIPS. The insurance policies required hereunder shall contain a clause that insurance carried by DEALER is primary to any valid and collectible liability insurance carried by CONOCOPHILLIPS, its parent, subsidiaries and affiliates, and shall specifically name ConocoPhillips Company, a Delaware corporation, its subsidiaries, affiliates and assigns, as Additional Insureds



with a Cross Liability Clause (Severability of Interest). With regards to Workers' Compensation and Employer Liability insurance, subrogation shall be waived against CONOCOPHILLIPS. DEALER's insurance coverage and policies shall state that CONOCOPHILLIPS will receive at least thirty (30) days prior written notice of any cancellation. The original certificate and any notice of cancellation or change shall be sent to the notice address in accordance with the Notice Section herein.

- (d) DEALER agrees to increase the amounts of any insurance described herein promptly upon receiving the written notice of CONOCOPHILLIPS to do so.
- (e) DEALER agrees that DEALER is solely responsible for any and all damages and/or liabilities to the Station caused by any third parties including, but not limited to, customers, local authorities, and cities.
- (f) CONOCOPHILLIPS reserves the right to obtain insurance on behalf of DEALER should DEALER fail to obtain satisfactory insurance coverage. Said insurance coverage obtained by CONOCOPHILLIPS on behalf of DEALER shall be charged /EFT to DEALER's account as additional rent payable immediately. Further, it is the DEALER's obligation to pay the full amount of premiums due and/or any deductible amounts.

29. ASSIGNMENTS, SUBLETTING AND TRANSFERS.

- (a) DEALER may not sell the whole or any part of, assign, mortgage, encumber, sublease, dispose of or transfer the Station or this Agreement ("Assignment" or "Assign"), without CONOCOPHILLIPS' prior written consent. This Agreement may not be assigned by operation of law. Any attempt by DEALER to Assign this Agreement or the Station, without CONOCOPHILLIPS' prior written consent is void. The Assignment of DEALER's interest, or any part thereof, in the Station, including an Assignment of a controlling interest if DEALER is a corporation or partnership, shall be an Assignment requiring CONOCOPHILLIPS' prior written consent. DEALER's written request for CONOCOPHILLIPS' approval of any Assignment must be received by CONOCOPHILLIPS not less than ninety (90) days prior to the effective date of the proposed Assignment.
- (b) CONOCOPHILLIPS shall have the right to meet any bona fide offer of any proposed Assignee, such right to be exercised by CONOCOPHILLIPS within sixty (60) days following the date CONOCOPHILLIPS receives a copy of the DEALER's written request for CONOCOPHILLIPS' approval of any Assignment ("Right of First Refusal"). DEALER shall include in such written request the name and address of the proposed Assignee and full disclosure of the price, terms and conditions contained in the bona fide offer, including a full copy of the offer. CONOCOPHILLIPS' failure to exercise its Right of First Refusal shall not terminate this Agreement nor its Right of First Refusal, or release DEALER from any of DEALER's obligations under this Agreement.
- If Federal or State law gives the DEALER the right to Assign this Agreement, then any such transaction will be in accordance with the provisions of such law; provided, however, that if DEALER should, pursuant to this Agreement or Federal or State law as the case may be. Assign DEALER's interest in this Agreement, CONOCOPHILLIPS does hereby reserve the right (notwithstanding any other provision hereof) to recalculate the rent or any other fees payable under this Agreement in accordance with CONOCOPHILLIPS' rent policy (in effect on the actual date of the Assignment) for retail service stations. Such rental recalculation, if one is made, will be effective on the date DEALER Assigns any or all of DEALER's interest in this Agreement (including any sale, assignment or transfer to a corporation, partnership or other entity). CONOCOPHILLIPS will notify DEALER of any rental calculation within sixty (60) days of receipt of written notice from DEALER that DEALER desires to Assign any of DEALER's interest in this Agreement. DEALER shall transmit the new rental calculation to any other interested parties. All rentals, whether recalculated or not, are effective only for the Term of this Agreement unless they are modified or amended by CONOCOPHILLIPS or by mutual agreement of DEALER and CONOCOPHILLIPS. If CONOCOPHILLIPS' rental policy changes prior to the date of Assignment, but after having received notice from DEALER of a proposed Assignment, CONOCOPHILLIPS' new rent policy will be used to recalculate the rent.



In the event of an Assignment by DEALER of DEALER's business, which may or may not (d) include the Assignment of this Agreement, CONOCOPHILLIPS will charge DEALER a transfer fee ("Transfer Fee"). The Transfer Fee will be based on a percentage of the total consideration given for the business no matter what form that consideration takes or whether it is deferred in whole or in part ("Total Consideration"). If the consideration is other than cash, CONOCOPHILLIPS retains the sole right to determine the present value of the consideration and assess the Transfer Fee upon that value. The Total Consideration will exclude the value of current first line salable products, such as tires, batteries. accessories, lubricants and branded motor fuels as well as the current value of any equipment ("Saleable Branded Products"). The value for current Saleable Branded Products will be based on CONOCOPHILLIPS' published dealer purchase prices in effect at the time of the Assignment. The percentage will vary with the number of continuous years that the DEALER has leased the subject Station under this Agreement or prior agreement(s) which this Agreement renews. The Transfer Fee schedule is as follows:

Beginning The First	Through The Last	
Day of Month:	Day of Month:	Fee
1	48	25%
49	84	15%
85		\$2,500

The DEALER will be entitled to a credit of a portion of the original Total Consideration given by DEALER for the business, less the amounts paid to CONOCOPHILLIPS for Saleable Branded Products as well as the current depreciated book value of any equipment purchased from CONOCOPHILLIPS as evidenced by original sales documents; to the extent, that DEALER is able to provide CONOCOPHILLIPS with sufficient evidence to prove the actual purchase price. The credit will be applied against the amount of Total Consideration received by the DEALER to determine the net amount of Total Consideration that is subject to the Transfer Fee. This net amount of Total Consideration will exclude the value of current Saleable Branded Products as well as the current depreciated book value of any automotive equipment, the value of which for the purpose of determining the Transfer Fee will be determined by an equipment appraiser mutually acceptable to DEALER and CONOCOPHILLIPS. The value for current Saleable Branded Products will be based on CONOCOPHILLIPS' published dealer purchase price in effect at the time of the Assignment. In no event, shall the amount of this credit result in a Transfer Fee that is less than the above stated as the minimum fee. The credit schedule is as follows:

Beginning The First	Through The Last	
Day of Month:	Day of Month:	Credit
1	12	0%
13	36	50%
37	72	75%
73		100%

The Transfer Fee shall be a lien on the business assets Assigned and an obligation of assignor and/or assignee.

- A minimum Transfer Fee of \$500 will apply, but is not limited to, the following circumstances: (1) If the Assignment is to the spouse or adult child of the DEALER: (2) If the Assignment is to a corporation in which the DEALER is the principal stockholder and the officer responsible for the full-time personal operation and supervision of the Station; or (3) If the Assignment is the transfer of any interest of any partner in a partnership.
- If the DEALER Assignment is for purposes of leasing another CONOCOPHILLIPS leased station, the purchase price of the new service station shall apply as a credit against the Total



Consideration received by the DEALER as a result of said Assignment. The DEALER must complete the Assignment into the new CONOCOPHILLIPS leased service station within four (4) months from the date of completion of the Assignment of this Agreement. Assignment of this Agreement under these conditions is subject to a minimum Transfer Fee of \$500.

Upon receiving written notice from CONOCOPHILLIPS of its waiver of its Right of First (g) provide to CONOCOPHILLIPS documents, Refusal, CONOCOPHILLIPS' then current dealer change procedures, required by CONOCOPHILLIPS to review the incoming dealer. DEALER shall enter into a bulk sale escrow to facilitate the transfer of the business, said escrow shall not have a closing date prior to the ninety (90) days notice period as required in subsection (a) above. CONOCOPHILLIPS shall place into escrow a demand for the Transfer Fees and any outstanding accounts receivable. In addition, DEALER shall notify the taxing authorities in order to allow for timely receipt of releases. CONOCOPHILLIPS shall have the right to hold back a percentage of the funds deposited into escrow, post closing, for a period of sixty (60) days to cover adjustment items including, but not limited to, credit card charge backs, maintenance charges, fees, and taxing authorities adjustments upon receipt of release.

30. TERMINATION BY CONOCOPHILLIPS.

- This Agreement is subject to and governed by Title I of the Petroleum Marketing Practices Act, 15 USC 2801, et seg. ("PMPA"). To the extent any provision of this Agreement conflicts with the PMPA, that provision shall be deemed modified so as to comply with the PMPA. Notice of termination or nonrenewal of this Agreement by CONOCOPHILLIPS shall be provided in the manner prescribed by the PMPA and the franchise created by this Agreement shall continue until the effective date, including any postponement thereof, of such termination or nonrenewal. A copy of the PMPA is attached to this Agreement as Exhibit F.
- In addition to any other rights of termination which CONOCOPHILLIPS may have, upon the occurrence of any of the following events, or such other grounds as are set forth in the PMPA, CONOCOPHILLIPS shall have certain rights to terminate or nonrenew this Agreement. DEALER and CONOCOPHILLIPS agree that the following events, by way of example, but not limitation are reasonable and of material significance to the franchise relationship and are lawful grounds for termination of this Agreement:
- Default in the payment of any installment of rent or any other sum due (1) CONOCOPHILLIPS from DEALER when due;
- DEALER's failure to comply with any of the maintenance responsibilities and standards as set forth in this Agreement;
- DEALER's failure to comply with any applicable law, ordinance, regulation, judicial or administrative order, or other legal requirement of any governmental authorities pertaining to this Agreement and/or DEALER's operation of the Station products;
- DEALER's attempts to sell, assign, give, grant, devise, or otherwise dispose of DEALER's interest in this Agreement or the Station without the prior written consent of CONOCOPHILLIPS;
- (5) DEALER's unauthorized loading, unloading, storage, transportation, and/or sale of petroleum products;
- (6) DEALER's making or furnishing of any false or misleading statement, or failure to disclose information to CONOCOPHILLIPS, its agents or employees, concerning any material fact for the purpose of inducing CONOCOPHILLIPS to make any payment, deliver product, extend or continue



to extend credit, or issue any credit memorandum to DEALER or any other party acting in cooperation with DEALER:

- (7) Any attachment, garnishment, execution or other legal process or proceeding is levied or brought, by anyone other than CONOCOPHILLIPS, against or involving the Agreement or the Station, or if any other financial impairment exists as to the Station, and such is not removed, cured, bonded, or satisfied within forty-five (45) days from such date of levy, execution, or other commencement of proceedings;
- (8) The Station is vacant, unattended or not operated for the retail sale of motor fuels for seven (7) consecutive days or such lesser period of time which under the facts and circumstances constitutes an unreasonable period of time; and
- (9) DEALER's failure to comply with the use, operation and image standards and trademark requirements as set forth herein.
- (c) Nonrenewal or termination of this Agreement under this Section or any other Section shall not discharge DEALER from any liability of DEALER to CONOCOPHILLIPS occurring or accruing up to the effective date of any such nonrenewal or termination including, but not limited to, outstanding debt, insurance coverage and indemnity.

31. TERMINATION BY DEALER.

DEALER may terminate this Agreement at any time by providing ninety (90) days advance written notice to CONOCOPHILLIPS, posted by certified mail. Upon receipt of such notice by CONOCOPHILLIPS, it may not be withdrawn by DEALER without CONOCOPHILLIPS' written approval, except that DEALER may withdraw any such notice of termination given to CONOCOPHILLIPS without CONOCOPHILLIPS' prior written approval if DEALER's withdrawal of such notice is made within seven (7) calendar days after DEALER's notice of termination was first delivered to CONOCOPHILLIPS.

32. MUTUAL TERMINATION.

DEALER and CONOCOPHILLIPS may agree in writing to terminate or nonrenew this Agreement by mutual termination. The effective date of such mutual termination or nonrenewal shall be the date agreed to by both DEALER and CONOCOPHILLIPS.

33. SURRENDER OF STATION.

At the expiration, nonrenewal or earlier termination of this Agreement, DEALER shall yield immediate and peaceable possession of the Station to CONOCOPHILLIPS and shall, at such time, return the keys to all locks; the Station shall be surrendered to CONOCOPHILLIPS in as good condition as when received, except for reasonable wear and tear.

34. REPURCHASE OF INVENTORY.

Upon the termination or nonrenewal of this Agreement, unless State law provides to the contrary, CONOCOPHILLIPS shall not be obligated to purchase any of DEALER's inventory, tools, equipment or supplies; provide, however, that CONOCOPHILLIPS, at its option, may purchase any of such inventory, tools, equipment or supplies which are not obsolete and are in a current and saleable condition which DEALER purchased from CONOCOPHILLIPS, for the reasonable value thereof, but not to exceed the cost to DEALER. CONOCOPHILLIPS may credit the amount thereof against any sums due CONOCOPHILLIPS by DEALER. With respect to personal property items owned by DEALER and not purchased by CONOCOPHILLIPS, and improvements, alterations, decorations or additions, structural or otherwise made by DEALER, DEALER agrees to remove same immediately from the Station and repair any and all damage to the Station caused or occasioned by such removal. Any such personal property not removed by DEALER may be removed from the Station and stored by CONOCOPHILLIPS at DEALER's expense. Any such personal property not removed by either party shall become the personal property of CONOCOPHILLIPS and no compensation will be due DEALER therefor.



35. CONDEMNATION.

If the whole of the Station, or such portion thereof as will make the Station unsuitable for the purposes herein agreed, are taken or condemned for any public purpose, or if CONOCOPHILLIPS agrees to execute a voluntary conveyance thereof in lieu of condemnation, this Agreement shall be terminated as of the date possession is taken by the condemning authority. The condemnation award paid to CONOCOPHILLIPS, or the payment received by CONOCOPHILLIPS in exchange for its voluntary conveyance in lieu of condemnation shall belong solely to CONOCOPHILLIPS, and DEALER shall not, by virtue of this Agreement, be entitled to any part thereof; provided, however, that nothing in this Agreement shall preclude DEALER from prosecuting any claim directly against the condemning authority for loss of business, or depreciation to, damage to, cost of, removal of, or value of, stock, inventory and other personal property of DEALER; and further provided, however, that no such claim shall diminish or otherwise adversely affect CONOCOPHILLIPS' award or proceeds from the condemning authority.

36. BANKRUPTCY.

If DEALER files a petition in bankruptcy or for reorganization, or be adjudicated as bankrupt, or make an assignment for the benefit of creditors; or a receiver or trustee of the property of DEALER is appointed in any proceeding brought by or against DEALER, and if such receiver or trustee is not discharged within sixty (60) days after such appointment, or if this Agreement or the Station is attached or executed upon or by operation of law devolves upon or passes to any person or persons other than DEALER, and within or for sixty (60) days thereafter such attachment has not been released or such execution has not been satisfied, or such person or persons remain in possession, CONOCOPHILLIPS may terminate this Agreement.

37. INDEPENDENT CONTRACTOR.

DEALER is, and shall remain at all times, an independent contractor hereunder. It is agreed that none of the provisions of this Agreement reserves, or shall be construed as reserving to CONOCOPHILLIPS any right to exercise control over the business or operations of DEALER upon the Station or to direct, in any respect, the manner in which such business and operations shall be conducted (including the price at which products and merchandise are to be sold), it being understood and agreed that the entire control and direction of such activities shall be and at all times remain with DEALER. DEALER shall have no authority to employ any persons as employees, or agents, for or on behalf of CONOCOPHILLIPS for any purpose, and neither DEALER, nor any other persons performing any duties or engaging in any work at the request of DEALER shall be deemed to be the employees or agents of CONOCOPHILLIPS. DEALER shall not erect or permit any sign, insignia, or other advertising device, upon or near the Station which would in any way indicate or imply that CONOCOPHILLIPS is the owner or operator of the business being conducted thereon by DEALER.

38. NOTICE.

- (a) Any demands, requests or notices required or permitted to be given hereunder to DEALER shall be deemed properly given and served when deposited, postage prepaid, certified, in the United States mail, addressed to DEALER at the Station or, in lieu of such mailing, personally served upon DEALER.
- (b) Any notices hereunder required or permitted to be given under this Agreement to CONOCOPHILLIPS by DEALER shall be deemed properly given and served when deposited, postage prepaid, Certified, in the United States mail, addressed to CONOCOPHILLIPS at: ConocoPhillips Company, P.O. Box 2197, Houston, Texas 77252-2197; Attn: Wholesale Contract Administration Department MO-1020.



39. FORCE MAJUERE.

The obligation of the parties to deliver and receive CONOCOPHILLIPS motor fuel under this Agreement shall be suspended and excused if CONOCOPHILLIPS is prevented from or delayed in producing, manufacturing, transporting or delivering in its normal manner, CONOCOPHILLIPS motor fuel or the materials from which CONOCOPHILLIPS motor fuel is manufactured, or DEALER is prevented from receiving or selling CONOCOPHILLIPS motor fuel at the Station, because of Acts of God, earthquake, fire, flood, or the elements, malicious mischief, riots, strikes, lockouts, boycotts, picketing, labor disputes or disturbances, war, compliance with any directive, order or regulation or any governmental authority or representative thereof acting under claim or color of authority; loss or shortage of any CONOCOPHILLIPS motor fuel or of any part of CONOCOPHILLIPS' own or customary transportation or delivery facilities, or for any reason beyond CONOCOPHILLIPS' or DEALER's reasonable control, whether or not similar to the foregoing. Whenever such causes in CONOCOPHILLIPS judgment require restriction of deliveries, CONOCOPHILLIPS reserves the right in its discretion to restrict deliveries without liability, whether or not delivering to others.

40. REVIEW OF AGREEMENT.

DEALER acknowledges that DEALER has received a copy of this Agreement and all of its exhibits and addendums which were given to DEALER at least ten (10) business days prior to the date DEALER signed this Agreement.

41. SECTION TITLES.

The section titles contained in this Agreement are for convenience only and shall be without substantive meaning or content of any kind whatsoever.

42. WAIVER.

Waiver by CONOCOPHILLIPS or DEALER of a default or breach of any provision, obligation, term or condition under this Agreement shall not be construed as a continuing waiver, or a waiver of a default or breach of any other provision, obligation, term or condition or of any subsequent default or breach of the same provision, obligation, term or condition.

43. WARRANTY.

CONOCOPHILLIPS WARRANTS THE TITLE TO ALL PRODUCTS SOLD HEREUNDER AND THAT SUCH PRODUCTS MEET THE DESCRIPTION HEREIN. NO OTHER WARRANTIES EXPRESSED OR IMPLIED ARE MADE BY CONOCOPHILLIPS, INCLUDING FITNESS FOR A PARTICULAR PURPOSE; SUCH WARRANTIES ARE EXPRESSLY EXCLUDED FROM THIS AGREEMENT.

44. CONFIDENTIALITY.

DEALER acknowledges that the systems, methods, procedures and information provided by CONOCOPHILLIPS to its dealers are confidential and are the valuable property of CONOCOPHILLIPS, and, therefore, DEALER shall keep such information in a secure and confidential manner and shall not disclose it to third parties or use it, or allow others to use it, other than for the purposes of and as authorized by this Agreement. DEALER shall only disclose such information to DEALER's employees, accountants, attorneys and business counselors, who have a need to know such information for the purposes of fulfilling their job responsibilities, or in case of the accountants, attorneys and business counselors, for the purposes of fulfilling their engagement by DEALER.

45. SEVERABILITY.

Should any of the provisions contained in this Agreement be now, or hereafter become, illegal or unenforceable as to DEALER by State or Federal laws or otherwise, such provisions shall be void during the period of conflict, and the remaining provisions shall continue to be of full force and effect. If subsequent to the date of this Agreement valid State or Federal laws or regulations governing the relationship between DEALER and CONOCOPHILLIPS take effect, this Agreement shall be considered



to incorporate any mandatory requirements of such laws or regulations so long as they shall be effective, and any provisions of this Agreement in conflict therewith shall during such period be void.

46. SECURITY INTEREST

- In addition to any Security Reserve that may be required from DEALER, in order to secure payment of all DEALER's present and future indebtedness owed by DEALER to CONOCOPHILLIPS at any time during the Term of this Agreement or upon the nonrenewal, termination or expiration of this Agreement, DEALER hereby grants to CONOCOPHILLIPS a priority security interest and/or a purchase money security interest in the following:
- (1) All of DEALER's inventory of petroleum products and other products purchased from CONOCOPHILLIPS, regardless of when purchased;
- All chattel paper, general tangibles and accounts receivable owing to DEALER regardless of when or how incurred including, but not limited to, credit card receipts;
 - (3) All DEALER's equipment purchased, regardless or when purchased; and
- (4) All proceeds of DEALER's inventory, chattel paper, accounts receivable and equipment.
- DEALER agrees to sign all financing statements and renewals as necessary to provide public record of this security interest. In the event of insolvency of DEALER, assignment for benefit of creditors, the institution of bankruptcy, insolvency, reorganization, receivership, debt adjustment, or liquidation proceedings, by or against DEALER, or failure of DEALER to perform any of the obligations of payment in accordance with the terms of payment established by CONOCOPHILLIPS from time to time, CONOCOPHILLIPS shall have the option without notice or demand upon DEALER to declare all of DEALER's indebtedness to CONOCOPHILLIPS immediately due and payable. CONOCOPHILLIPS may proceed to enforce payment and may exercise any and all rights available to CONOCOPHILLIPS. In addition, CONOCOPHILLIPS reserves the right to require a security deposit, letter of credit, and/or personal guaranty in accordance with CONOCOPHILLIPS' dealer security policy in effect from time to time.

47. **EXHIBITS**

Exhibits A-I, A-II, B, C, D, E and F and Addendum 1 and 2 referenced herein are hereby incorporated by this reference and made a part hereof.

48. **CONTRACTING ENTITY**

- The individual, partnership and/or corporation first set forth above as DEALER is the only entity that CONOCOPHILLIPS recognizes as the party contracting hereunder as DEALER. Any name DEALER uses as a "d.b.a." or fictitious firm name shall not be recognized by CONOCOPHILLIPS as the DEALER.
- DEALER agrees that all Business Documents (as defined below) required under this Agreement or in conjunction with the operation of the Station shall be identical to the identity of DEALER in this Agreement. DEALER understands and acknowledges that Business Documents include, but are not limited to, business licenses, permits, business checking accounts, security agreements, financing statements, insurance polices, proofs of insurance, and utilities as further described in the Operating Expenses Section of this Agreement ("Business Documents").
- In the event CONOCOPHILLIPS becomes aware of Business Documents containing names other than DEALER's upon written notice from CONOCOPHILLIPS, DEALER agrees that DEALER shall promptly, at DEALER's expense, correct the name on the Business Document(s) to be



identical to the identify of DEALER herein. DEALER understands that any other party, other than the named DEALER, asserting that they are a party hereof will be dismissed as invalid. Any and all assignments, sublets or transfers shall be pursuant only to the Assignment, Subletting and Transfers Section set forth herein.

49. **ATTORNEY FEES**

- In the event an action is brought to enforce or interpret this Agreement, the prevailing party shall be entitled to reimbursement of all costs including, but not limited to, reasonable attorney fees and court costs incurred.
- DEALER agrees to pay all attorney fees, costs of suit and expenses incurred by CONOCOPHILLIPS in connection with the collection of any indebtedness owed or any liability of DEALER to CONOCOPHILLIPS.

50. ENTIRETY.

- This Agreement cancels and supersedes, as of the commencement date hereof, all prior written and or oral, expressed or implied, agreements between CONOCOPHILLIPS and DEALER in regards to the following:
- DEALER's and CONOCOPHILLIPS' rights, duties and obligations in respect of (1) DEALER's occupancy, use and operation of the Station;
- The sale and delivery of CONOCOPHILLIPS motor fuel at the Station and sets forth all the terms and conditions as to CONOCOPHILLIPS' sale to DEALER, and DEALER's purchase from CONOCOPHILLIPS, of CONOCOPHILLIPS motor fuels for sale at the Station; and
- Any and all of the relationship which exists between CONOCOPHILLIPS and (3)DEALER.
- The terms and conditions can only be changed by a document signed both by CONOCOPHILLIPS and DEALER. Neither CONOCOPHILLIPS nor DEALER is obligated by any inducement, statement, representation, promise or agreement made by either of them that is not included in this Agreement.

IN WITNESS WHEREOF, the parties hereto have caused this Agreement to be duly executed by an authorized representative and effective as of the Contract Date first referenced above.

DEALER: CD & PWS ENTERPRISES, INC.
By Charl Darus
CHARLES DAVIDSON
President
Date10-2-03



EXHIBIT A-I

#0012/2611143 **DESCRIPTIONS OF REAL PROPERTY**

WILL BE FURNISHED UPON REQUEST

EXHIBIT A-II SITE # 0012 / 2611143

	Type of Facility (Che 300 300R Short 300R Long 140 Other Service Bays Snack Shop C-Store Kiosk	eck all that a	# Bays Op Sq. Ft. Se	pen	0 (\$400 / mo.]# Bays Clos)	sed		
	Car Wash Single Island Canopy CRIND E-CRIND		# CRINDs # E-CRINI		_				
<u> </u>	(Electronic or Mechan	Dispenser ical)	туре		# Dispenser # Dispenser				
	EPOS Dial up VSAT G-Site Ruby Additional Consoles						Please c verify	overt	
	_	"14	""	""		ize	40	r,	
\ \ \ \ \	Tanks 87 Octane 89 Octane 92 Octane Diesel	#1 12,000 6,000 10,000	#2	#3	#4	#5	#6	#7	#8
V	Monitoring Equipment		TLS350	Type (Veed	eroot, Ronar	n, other spec	ify)		
	Service Bay Stations Tire Cabinets Hoists Air Compressors Overhead Reels Work Benches Utility Cabinets	Qty Qty Qty Qty Qty Qty	2 1 XO		Floor Safe w Wall Safe w Utility Locked Display Cou Fire Extingu	r/keys ers inters	Qty Qty Qty Qty Qty		
	Clinty Cubincis	,					l		

EXHIBIT B # 2611143 RENTAL SCHEDULE

Rental Period

Monthly Rent Amount

February 1, 2004 to January 31, 2005

\$3,614



EXHIBIT C

#0012/2611143 MAINTENANCE RESPONSIBILITY

DEFINITIONS:

<u>Clean:</u> To rid of dirt, impurities, grease, markings, or other extraneous matter from the surface by ordinary and routine cleaning, washing, wiping, or sweeping

<u>Repair & Maintain:</u> To keep in a properly functioning and operating state to extend the useful life of the facility or equipment by performing needed services as determined by inspection of wear and tear.

<u>Replace</u>: To install something new in place of the worn or deteriorated item which has been identified as having no foreseeable useful life or prospect for economical repair.

<u>Note:</u> Where DEALER is responsible for the maintenance of equipment or facility (or any part of the Station), DEALER will also be liable for any associated fines or penalties if the equipment or facility is found to be in regulatory violation.

Area of Responsibility	Clean	Repair & Maintain	Replace
SITE IMPROVEMENTS			
RAMPS AND APPROACHES - including all ramps, curbs, culverts, headwalls, parking or safety curbs, sidewalks, highway beam areas or parkways	DEALER	CONOCO PHILLIPS	CONOCO PHILLIPS
 PRODUCT DISPENSING SYSTEM (Tanks, lines, dispensers, leak detection systems) 			
1. Underground and above ground tanks; underground lines (fuel			
and waste oil)			
A. Concrete Pad	DEALER	CONOCO PHILLIPS	CONOCO PHILLIPS
B. Product I.D. Tags	DEALER	CONOCO PHILLIPS	CONOCO PHILLIPS
C. Vents, Vent Pipes, P/V Valves	DEALER	CONOCO PHILLIPS	CONOCO PHILLIPS
D. Padlocks for Fill Caps	DEALER	DEALER	DEALER
E. Underground Product Tanks and Piping	CONOCO PHILLIPS	CONOCO PHILLIPS	CONOCO PHILLIPS
F. Submerged Turbine & Leak Detector/Monitoring System. Maintenance must be accomplished by CONOCOPHILLIPS/Authorized designee).	CONOCO PHILLIPS	CONOCO PHILLIPS	CONOCO PHILLIPS
Repair & replacement due to normal use.		CONOCO PHILLIPS	CONOCO PHILLIPS
Failure of turbine due to history of product runout		DEALER	DEALER
Repairs due to tampering/deactivation of leak-detector/monitoring system, including costs of any associated fines		DEALER	DEALER
Mandated periodic regulatory-required monitoring system calibration		CONOCO PHILLIPS	
G. Vacuum or Vapor Recovery Equipment (excluding hoses and nozzles)	DEALER	CONOCO PHILLIPS	CONOCO PHILLIPS
H. Fill lids and fill caps	DEALER	CONOCO PHILLIPS	CONOCO PHILLIPS
Fill cap gaskets, including associated fines for regulatory violations			DEALER
J. Water pumpout from tanks (except when due to failure of gasket)		CONOCO PHILLIPS	CONOCO PHILLIPS
K. Waste Oil Tank		CONOCO PHILLIPS	CONOCO PHILLIPS



Pump Out as Required, including oil in sump area	DEALER	DEALER	
Waste Oil Spill Containment Box	DEALER	CONOCO	CONOCO
	554.55	PHILLIPS	PHILLIPS
3. Above ground waste oil tank, pump and lines	DEALER	DEALER I	CONOCO PHILLIPS
L. Mandated periodic vapor recovery source testing		CONOCO	
2 Diamanaga		PHILLIPS	
2. Dispensers	\ 		CONOCO
A. Initial hoses, swivels, nozzles in newly mandated vapor recovery areas			PHILLIPS
B. Hoses, swivels, breakways, nozzles, filters, and vapor valves	DEALER	DEALER	DEALER
C. Calibrate Pumps as Required by governmental authority		DEALER	
D. Glass, including plexiglass or plastic dial face panels	DEALER	DEALER	DEALER
E. Hose retractor, spring, pulley, retractor cable, and hose clamp, whip	DEALER	DEALER	DEALER
hoses, panel skirt key and locks			
F. Internal mechanical and electrical failures		CONOCO	CONOCO
2. Canadas terminals and VCATs		PHILLIPS	PHILLIPS
3. Consoles, terminals, and VSATs	DEALED	CONOCO	CONOCO
A. Dispenser consoles (except where misuse occurs)	DEALER	CONOCO PHILLIPS	CONOCO PHILLIPS
B. Printers (Non-POS: both external and console with built-in printer)	DEALER	DEALER	DEALER
ex-warranty period			
C. POS Terminals and POS ECR (Electronic Cash Register) consoles			
(subject to maint. Agreements	254.52		
POS Terminal and POS ECR - per DEALER POS Agreement	DEALER	CONOCO PHILLIPS	CONOCO PHILLIPS
2. Cash Drawer, including locks and keys	DEALER	DEALER	DEALER
VSAT (Very Small Aperture Terminals) - per DEALER POS	DEALER	CONOCO	CONOCO
Agreement		PHILLIPS	PHILLIPS
D. Wood and Plastics: Cashier Counters with Formica	DEALER	DEALER	DEALER
4. Intercom systems (excluding internally-mounted dispenser type, e.g. Advantage Dispenser) Initial installations, all types by	DEALER	DEALER	CONOCO PHILLIPS
CONOCOPHILLIPS)			
II. ELECTRICAL, LIGHTING, AND SIGNAGE			
1. Electrical and Lighting	DEALED	CONOCO	CONOCO
A. Bulbs, tubes & starters, sockets, tips, ends, & metal halides per CONOCOPHILLIPS standard	DEALER	PHILLIPS	PHILLIPS
B. Electrical/light fixtures, ballast, lens covers (Note: ballast failure due	DEALER	CONOCO	CONOCO
to DEALER's tube/bulb misapplication will be charged to DEALER)		PHILLIPS	PHILLIPS
C. Electrical wiring/conduits requiring excavation		CONOCO	CONOCO
		PHILLIPS	PHILLIPS
D. Complete replacement of electrical power box panel (ex-	ı		CONOCO PHILLIPS
CONOCOPHILLIPS funded capital projects) E. Other above ground electrical repairs/upgrades to power box panel		CONOCO	CONOCO
(fuses, circuit breakers, etc.)		PHILLIPS	PHILLIPS
F. Convenience outlets - new additions/upgrades by DEALER (non			DEALER
CONOCOPHILLIPS Capital project-related)			
G. All electrical to Car Wash (Stub Only) Note: C/W equipment vendor	DEALER	DEALER	CONOCO
installs c/w electrical wiring and related hookups)			PHILLIPS
H. Interior Car Wash Lighting	DEALER	CONOCO	CONOCO
		PHILLIPS	PHILLIPS
Illuminated Car Wash Signage with 12" Tube	DEALER	CONOCO	CONOCO
L Futorior Con Mach Lighting	DEALER	PHILLIPS	PHILLIPS
J. Exterior Car Wash Lighting	DEALER	CONOCO PHILLIPS	CONOCO PHILLIPS
K. Interior Outlet at Paypoint/Kiosk	DEALER	DEALER	CONOCO
N. Interior Gutiet at Laypoint/Nosk	DEALEN	DEVEL!	PHILLIPS
	DEALER	CONOCO	CONOCO
L. Paypoint Equipment, including console and equipment	DEALER	CONOCOT	CONOCO



M. C-Store/CARWASH Light Tube	DEALER	CONOCO PHILLIPS	CONOCC PHILLIPS
2. Signage		111111111111111111111111111111111111111	(1110011)
A. Internally illuminated signs (higher than thirty five feet)		- '	
1. Sign & Pole	CONOCO	CONOCO	CONOCC
	PHILLIPS	PHILLIPS	PHILLIPS
2. Relamping	CONOCO	CONOCO	CONOCC
B. Internally illuminated signs (thirty five feet or lower)	PHILLIPS	PHILLIPS	PHILLIPS
Sign & Pole	DEALER	CONOCO	CONOCC
T. Olgit a role		PHILLIPS	PHILLIPS
2. Relamping	DEALER	CONOCO	CONOCC
C. Miscellaneous Yard Signs	DEALER	PHILLIPS CONOCO	PHILLIPS CONOCC
C. Miscellaneous Fard Signs	DEALLY	PHILLIPS	PHILLIPS
1. Directional Signs	DEALER	CONOCO	CONOCC
	554.55	PHILLIPS	PHILLIPS
2. Metal price signs, pole or permanent ground mounted	DEALER	CONOCO PHILLIPS	CONOCC PHILLIPS
3. Merchandising Signs	DEALER	CONOCO	CONOCC
		PHILLIPS	PHILLIPS
Signage (Interior & Exterior Signs and Decals)	DEALER	CONOCO	CONOCO
D. Price sign numerals (DEALER responsible for lost/stolen numerals.)	DEALER	PHILLIPS CONOCO	PHILLIPS CONOCO
D. Price sign numerals (DEALER responsible for losystolen numerals.)	DEALER	PHILLIPS	PHILLIPS
E. Pump Toppers	DEALER	DEALER	DEALER
F. Operating Hours	DEALER	DEALER	DEALER
G. Non-illuminated service, product, or menu sign, ground, window, or	DEALER	DEALER	DEALER
wall mounted			
H. Canopy Clearance Signs	DEALER		CONOCO PHILLIPS
I. DEALER Name Signs	DEALER	DEALER	DEALER
J. Illuminated Fix Signage (Building or ground mounted)	DEALER	CONOCO	CONOCO
		PHILLIPS	PHILLIPS
K. Interior Graphics Package - Convenience/Snack Shop	DEALER	DEALER	DEALER
L. Non-regulatory agency required decals (ex. DEALER	DEALER	CONOCO PHILLIPS	CONOCC PHILLIPS
merchandising/promotions III. FACILITY STRUCTURES AND CANOPIES		TTILLII	
Plumbing, sewer and water systems			
A. Municipal supply system to building			
Initial tap fee and underground inbound water lines to building		CONOCO	CONOCO
		PHILLIPS	PHILLIPS
Above ground plumbing costs & all materials, repairs & valves		DEALER	DEALER
Backflow device repair & inspection requirements		DEALER	0011000
Backflow device replacement			CONOCO PHILLIPS
B. Water System from Local Wells			1 THELIPS
D. YVAICE OVOICE HOLD LOGAL VY CHO	i i	DEALER	DEALER
		DEALLIN	
Water System from Local Wells Operating Costs and All materials Lubrication of Motors, Controls, etc.		DEALER	
Operating Costs and All materials Lubrication of Motors, Controls, etc.		DEALER	
Operating Costs and All materials Lubrication of Motors, Controls, etc. C. Rodding of toilet and sump drain lines to main sewer line (waste	DEALER		
Operating Costs and All materials Lubrication of Motors, Controls, etc. C. Rodding of toilet and sump drain lines to main sewer line (waste outbound)		DEALER DEALER	PHILLIPS
Operating Costs and All materials Lubrication of Motors, Controls, etc. Rodding of toilet and sump drain lines to main sewer line (waste outbound) D. Floor Drain, Clarifier and Sumps (including yard sumps and	DEALER DEALER	DEALER	PHILLIPS
Operating Costs and All materials Lubrication of Motors, Controls, etc. Rodding of toilet and sump drain lines to main sewer line (waste outbound) D. Floor Drain, Clarifier and Sumps (including yard sumps and clarifiers)	DEALER	DEALER DEALER DEALER	CONOCO PHILLIPS
Operating Costs and All materials Lubrication of Motors, Controls, etc. Rodding of toilet and sump drain lines to main sewer line (waste outbound) D. Floor Drain, Clarifier and Sumps (including yard sumps and		DEALER DEALER	CONOCO PHILLIPS
Operating Costs and All materials Lubrication of Motors, Controls, etc. Rodding of toilet and sump drain lines to main sewer line (waste outbound) D. Floor Drain, Clarifier and Sumps (including yard sumps and clarifiers)	DEALER	DEALER DEALER DEALER	CONOCO PHILLIPS CONOCO PHILLIPS CONOCO
Operating Costs and All materials Lubrication of Motors, Controls, etc. C. Rodding of toilet and sump drain lines to main sewer line (waste outbound) D. Floor Drain, Clarifier and Sumps (including yard sumps and clarifiers) E. Sump Pump & Pit (including lawful disposal) 1. Closure of Sump (Only where required by local regulatory agencies)	DEALER DEALER	DEALER DEALER DEALER DEALER	CONOCO PHILLIPS CONOCO PHILLIPS CONOCO
Operating Costs and All materials Lubrication of Motors, Controls, etc. C. Rodding of toilet and sump drain lines to main sewer line (waste outbound) D. Floor Drain, Clarifier and Sumps (including yard sumps and clarifiers) E. Sump Pump & Pit (including lawful disposal) 1. Closure of Sump (Only where required by local regulatory	DEALER DEALER	DEALER DEALER DEALER	CONOCO PHILLIPS CONOCO PHILLIPS CONOCO PHILLIPS CONOCO PHILLIPS



H. Convenience store(s) floor drains, clean-outs, vent pipes, sinks (19" x 18" & dual compartment), janitor sink (mop sink)	DEALER		DEALER
NOTE: DEALER agrees to be responsible for maintenance and repair of all CONVENIENCE STORE Fixtures and equipment either owned			
by CONOCOPHILLIPS or by the DEALER, and further agrees to			
maintain in operable condition any leased equipment used in the			
operation of the CONVENIENCE STORE. Refer to the Convenience			
Store Service Station Lease Addendum for complete details.			
I. Full Service Car Wash. Refer to CARWASH Lease Addendum for			
complete details. DEALER agrees to be responsible for maintenance and			
repair of all CARWASH equipment either owned by CONOCOPHILLIPS or			i I
by the DEALER. DEALER Further agrees to maintain in operable condition			
any leased equipment used in the operation of the CARWASH. 1. Car wash drainage (4" PVC), includes R/R's	DEALER	DEALER	DEALER
2. Sink with hardware	DEALER	DEALER	DEALER
Exhaust fan for equipment room (CARWASH)	DEALER	DEALER	DEALER
Window sprinkler lines and heads	DEALER	DEALER	DEALER
5. Reclaim tanks	DEALER	DEALER	DEALER
NOTE: (CONOCOPHILLIPS is responsible for bringing in water and			
electrical to restroom. DEALER responsible for all items above unless as	l		
specified elsewhere.)		0011000	0011000
J. Repairs/maintenance to piping requiring excavation		CONOCO PHILLIPS	CONOCO PHILLIPS
K. Yard drain, manholes, drainage, ditches or canals	DEALER	CONOCO	CONOCO
Tara aran, manneres, aramage, anones er carrais		PHILLIPS	PHILLIPS
L. Waterheaters			
Agency mandated (C-Stores, etc.), initial install by CONOCOPHILLIPS	DEALER	DEALER	DEALER
Optional installs (DEALER provides for initial install)	DEALER	DEALER	DEALER
M. Refrigeration			
Chest Freezer, Reach in Cooler	DEALER	DEALER	DEALER
2. Ice Maker/Ice Dispenser	DEALER	DEALER	DEALER
3. Walk - in cooler/condenser	DEALER	DEALER	DEALER
N. Store Equipment (C-Store/ Snack) All interior equipment (except CONOCOPHILLIPS G-Site equipment)			
O. Store Accessories - Coffee makers, juice, soda dispensers, ovens,	DEALER	DEALER	DEALER
hoods, ansul systems, grease interceptors, counters, shelves, etc.	DEALER	DE, CER	DEMELIK
2. Ceilings, walls, and columns			
A. Structural repairs to load bearing walls & columns due to settlement	DEALER	CONOCO	CONOCO
or corrosion		PHILLIPS	PHILLIPS
B. All wall and partition surfaces and non-structural repairs, including	DEALER	CONOCO	CONOCO
5/8" gypsum board and vinyl base		PHILLIPS	PHILLIPS
C. Routine cleaning of surfaces	DEALER		0011000
D. Drywall, metal Suspended lay-in ceilings, including tile	DEALER	CONOCO PHILLIPS	CONOCO PHILLIPS
E. Moisture and Thermal Protection: Insulated Standing Metal Roof (C-	DEALER	DEALER	CONOCO
Store)		,	PHILLIPS
F. Wall Insulation (R-11) - (C-Store)	DEALER	DEALER	DEALER
G. Perforated Steel Sheet Soffit; Metal Panels (18 Ga, semi Circle);			
Perforated Metal			
	DEALER	CONOCO PHILLIPS	CONOCO PHILLIPS
3. Doors, windows, and glass			
	DEALER		CONOCO
Closures, Kick-Plates)		PHILLIPS	
	DEALES	DE 4: ED	
B. Lock Cores and Keys (initial and replacement) C. Overhead doors (including roll-up door 12' x 14'; CARWASH,	DEALER DEALER	DEALER	DEALER
Panels,; Flat Metallic Panels (18 Ga.); Acrylic Panel, Bullnose, CARWASH	DEALER	CONOCO PHILLIPS CONOCO PHILLIPS	CONOC PHILLIF



Complete replacement door and related hardware			CONOCO PHILLIPS
All other repairs to door and related hardware (including glass, rollers, hardware, etc.	DEALER	DEALER	DEALER
CARWASH interior Doors w/hardware	DEALER	DEALER	DEALER
D. All windows and glass, including C-Store Front Glass and tower and	DEALER	DEALER	DEALER
Clerestory Glass (where applicable)		ĺ	
E. Bullet resistant glass at cashier	DEALER	DEALER	DEALER
4. Flooring			
A. Flooring required to replace load bearing beams, columns, and walls due to settlement or corrosion	DEALER	CONOCO PHILLIPS	CONOCO PHILLIPS
B. All other maintenance and repair of floors (incl. Asphalt and vinyl tile and ceramic or porcelain tile)	DEALER	DEALER	
5. Pump islands, canopies, island kiosks			-
A. Structural repairs to canopy due to settlement or corrosion		CONOCO PHILLIPS	CONOCO PHILLIPS
B. Islands			
Pump island Forms	DEALER	CONOCO PHILLIPS	CONOCO PHILLIPS
Island Merchandiser, oil display racks, canopy pole sign	DEALER	DEALER	DEALER
Cash box and replacement of lock cores & keys	DEALER	DEALER	DEALER
C. Structural repairs to island kiosks		CONOCO	CONOCO
C. Daisting 9 weeking		PHILLIPS	PHILLIPS
6. Painting & washing	CONOCO	CONOCO	CONOCO
A. Complete planned paint job - Exterior (Washing included)	CONOCO PHILLIPS	CONOCO PHILLIPS	CONOCO PHILLIPS
B. Complete planned paint job – Interior	CONOCO	CONOCO	CONOCO
. Complete plantifed pantifed intended	PHILLIPS	PHILLIPS	PHILLIPS
C. Touch ups – Interior		DEALER	
D. Touch ups – Exterior		DEALER	
E. Paint Product Fill Areas		DEALER	
F. Graffiti removal	DEALER		
G. Routine Cleaning and Washing of all Station equipment and surfaces, including vinyl fabric fascias for buildings, canopies and awning systems, e.g.	DEALER		
7. Sales room, security booth, office interiors			
A. Shelving	DEALER	DEALER	DEALER
B. Counters, including with Formica	DEALER	DEALER	DEALER
C. Desks	DEALER	DEALER	DEALER
D. Chairs, Settees	DEALER	DEALER	DEALER
E. Safe (Floor safe, original construction)			
Lock Cores and Keys	DEALER	DEALER	DEALER
Original construction floor safe (including safe lids)	DEALER	DEALER	CONOCO PHILLIPS
Alterations to original safe installations	DEALER	DEALER	DEALER
4. Electronic safes	DEALER	DEALER	DEALER
8. Public or employee restrooms			
A. Sinks, toilet fixtures, urinals	DEALER	DEALER	DEALER
B. Faucets, flush valves, toilet seats, plumbing from walls	DEALER	DEALER	DEALER
C. Routine Washing of Surfaces	DEALER	DEALER	DEALER
D. Mirrors, Soap, and Paper Product Dispensers, Coat Hooks, Grab Bars, Waste Receptacles	DEALER	DEALER	DEALER
E. Exhaust Fans (INCLUDING 110c.f.m.)	DEALER	DEALER	CONOCO PHILLIPS
F. Partitions	DEALER		
G. Handicap Restroom Accessories (including grab bars, mirrors, coat	DEALER	DEALER	DEALER
hooks, product dispensers, waste receptacles, toilets)			



9. Yard Paving, concrete, ramps and approaches			
A. Asphalt Seal Coating	DEALER	CONOCO	CONO
		PHILLIPS	PHILLI
B. Asphalt – Potholes		CONOCO	CONO
		PHILLIPS	PHILLI
C. Asphalt - Repaving/Skincoat			CONO
	_		PHILLI
D. Concrete – Patching	DEALER	CONOCO	CONO
		PHILLIPS	PHILLI
E. Concrete – Replacement			CONO
			PHILLI
F. Building Curb (CARWASH)	DEALER	CONOCO	CONO
		PHILLIPS	PHILLI
G. Interior Building Slab (CARWASH)	DEALER	CONOCO	CONO
		PHILLIPS	PHILLI
H. Planter Curbs (CARWASH)	DEALER	DEALER	CONO
		554155	PHILLI
I. Kiosk Floor (CARWASH)	DEALER	DEALER	CONO
11 (045)(140)	554155	2011000	PHILLI
J. Concrete Slabs @ entrance & exit (CARWASH)	DEALER	CONOCO PHILLIPS	CONO
I/ Barting stell strings replacements (CONOCORUM LIBO presides	 	PHILLIPS	PHILLI DEALE
K. Parking stall striping replacements (CONOCOPHILLIPS provides	1		DEALE
striping on complete paving jobs only)			
L. Fencing	DEALER	CONOCO	CONO
	554155	PHILLIPS	PHILLI
M. Retaining Walls	DEALER	CONOCO	CONO
Al B	DEALER	PHILLIPS	PHILLI
N. Ramps, culverts, headwalls, sidewalks, highway beam areas	DEALER	CONOCO PHILLIPS	CONO
O. Dri o superior ou annual de continuent	DEALER	DEALER	PHILLI DEALE
O. Drive sweepers or snow plowing equipment			
P. Yard Drains, Drainage Ditches and Canals	DEALER	DEALER	CONO
O. Dading humans (CONOCODIUL LIBC provides initial install and)	DEALER	DEALER	PHILLI DEALE
Q. Parking bumpers (CONOCOPHILLIPS provides initial install only)	DEALER	DEALER	DEALE
10. Gutters & Downspouts			
A. Cleaning of waste and accumulations, including pigeon waste	DEALER		
B. Repair of gutters/downspouts		CONOCO	CONO
		PHILLIPS	PHILLI
C. CARWASH Roof, Canopy, and Kiosk Gutters and Downspouts	DEALER	DEALER	CONO
			PHILLI
D. Anti-bird protection devices (e.g. netting, bird wire)	_		DEAL
11. Roofing - All Types			
A. Complete Roof replacement			CONO
			PHILLI
B. Leak problems and roof sections		CONOCO	CONO
<u> </u>		PHILLIPS	PHILLI
12. Grass area & landscaping (CONOCOPHILLIPS to provide initial			DEAL
installation of irrigation systems, planters, plants, and shrubbery)		}	
A. Maintenance, repair, replacement of planters, shrubbery, plants and	DEALER	DEALER	DEALE
irrigation systems (including control valves, sprinkler heads & equipment)]		
B. Common Area Maintenance (Governed by site specific agreements)	DEALER	DEALER	DEAL
13. Service Bays			
	DEALER !	DEALED	DEAL
A. Shelving, Tire Racks, Work Benches, Cabinets	DEALER	DEALER	DEALE
14. Refuse - trash, garbage			<u> </u>
A. Disposal of waste	DEALER	DEALER	
B. Enclosure maintenance, including trash enclosure hinges and	DEALER	DEALER	
closures	,		
C. Complete replacement of enclosure			CONO
O. Complete replacement of enclosure	[]		PHILLI
	1		1 1 11 11 11 11
15. Tire merchandiser and storage (Owned by CONOCOPHILLIPS)	DEALER	DEALER	CONO

	>
(47	3

16. Tire racks, portable	DEALER	DEALER	DEALER
17. Optional DEALER revenue (Note: Prior CONOCOPHILLIPS			
written approval from Profit Team Manager and specific insurance			
coverage indemnification required)			
A. Equipment (vending machines, pay phones, ice machine, propane,	DEALER	DEALER	DEALER
etc.)			
B. Any Station alterations to accommodate optional DEALER revenue	DEALER	DEALER	DEALER
sources (e.g. bumper poles, slabs, electrical upgrades, etc.)			
IV. STATION EQUIPMENT			
1. Heating, air conditioning (HVAC)			
CONOCOPHILLIPS is responsible for complete unit replacement			
only. DEALER is responsible for all component parts and service.	}		
New installations, maintenance/ repair, replacement of "Swamp			
Coolers or Heat Pumps are not covered by CONOCOPHILLIPS. A. Filters - Air & Oil	DEALER	DEALER	DEALER
B. Ducts	DEALER	DEALER	CONOCO
B. Ducis	DEALER	DEALER	PHILLIPS
C. Registers & Grills	DEALER	DEALER	DEALER
D. Heating Oil Tanks	DEALER	CONOCO	CONOCO
		PHILLIPS	PHILLIPS
E. Exhaust Fans, Heat Exchanger	DEALER	DEALER	CONOCO
	554155	554.55	PHILLIPS
F. Oil Burner Nozzles	DEALER	DEALER	DEALER
G. Motors	DEALED	DEALED	DEALED
Motor and attached components	DEALER	DEALER	DEALER DEALER
2. Pulleys and Belts	DEALER	DEALER DEALER	DEALER
H. Compressors and Condensers	DEALER DEALER	DEALER	DEALER
I. Cost of Annual Maintenance J. Air-Conditioners (CONOCOPHILLIPS replaces HVAC-related air	DEALER	DEALER	CONOCO
conditioners only)	DEALER	DEALER	PHILLIPS
K. Swamp Coolers	DEALER	DEALER	DEALER
L. Heat Pump and Pad	DEALER	DEALER	DEALER
M. Balancing Heat Pump	DEALER	DEALER	CONOCO
W. Balanong Hoat Camp			PHILLIPS
N. Balancing Diffusers	DEALER	DEALER	CONOCO
	554.55		PHILLIPS
O. Furnaces/Heater (non-HVAC System-related)	DEALER	DEALER	DEALER
2. Fire Extinguishers		554455	
A. Recharging Fire Extinguishers		DEALER	DEALER
B. Fire extinguishers	554.55	DEALER	DEALER
3. Air Compressor	DEALER	DEALER	CONOCO PHILLIPS
A. Maintenance, draining, oil change, belt adjustment and replacement	DEALER	DEALER	DEALER
& cost of annual maintenance (CONOCOPHILLIPS furnishes belt guards			
on new installations only)		1	
B. Compressor belts, pulleys, gauges, valves, and motor	DEALER	DEALER	DEALER
C. Complete Replacement of Compressor	1		CONOCO
			PHILLIPS
4. Hoist/Lifts			
A. Control valves		CONOCO	CONOCO
B. Seal replacement, and other non executation repairs	 	PHILLIPS DEALER	PHILLIPS DEALER
B. Seal replacement, and other non-excavation repairs		DEALER	DEALER
C. Adding and complete replacement of oil as required D. Repairs requiring excavation		DEALER	CONOCO
D. Nepairs requiring excavation			PHILLIPS
E. Complete replacement of hoist/lift (Note: CONOCOPHILLIPS			CONOCO
reserves right to replace with above ground hoist)	1		PHILLIPS



5. Overhead Air, Water, and Lube equipment			
A. Connecting Lines and Reels (including hose replacement and head)	DEALER	DEALER	DEALER
B. Overhead Chassis Lube Pump	DEALER	DEALER	DEALER
C. Hoses, gauges, nozzles (including ball chucks, springs)	DEALER	DEALER	DEALER
6. Remote or Underground Water & Air equipment (all types,			
including, above ground above ground/ coin operated & below			
ground/ island mounted)			
A. Air & water hoses, including connecting supply hose and nozzles,	DEALER	DEALER	DEALER
bibs, chucks, reels, pigtails, and spring equipment provider			
7. Drive Alarm & Hose	DEALER	DEALER	DEALER
8. Security Systems			
A. Alarms	DEALER	DEALER	DEALEF
B. Cameras	DEALER	DEALER	DEALER
C. Safes (CONOCOPHILLIPS provides initial, new installations)	DEALER	DEALER	DEALER
9. Telephones and Lines	DEALER	DEALER	DEALER
10. ATM's	DEALER	DEALER	DEALER
11. Vacuum Towers			
A. Coin operated	DEALER	DEALER	DEALER
B. Manifold system (no tokens or coins)	DEALER	DEALER	DEALER
12. DEALER automated business system (Information System for	DEALER	DEALER	DEALER
business management)			
V. EXPENDABLE ITEMS			
A. Computer, Printer, and related hardware, except when superseded	DEALER	DEALER	DEALER
by separate maintenance contract			
B. Software		DEALER	
Restroom operating supplies (paper, soap, cleaning materials)	DEALER	DEALER	DEALER
2. Replacement of paper, ribbons, forms and other use items for	1		DEALER
printers, POS, DABS, card reader dispensers and leak monitoring			
systems			DEALES
3. Buckets, wiper display cabinets, etc.	DEALER	DEALER	DEALER
VI. Repairs and replacement caused by accidental damage		DEALER	DEALER
The Cleaning Maintenance-Repair, and Replacement obligations imposed		İ	
upon CONOCOPHILLIPS and DEALER relate only to such buildings,			
improvements, fixtures, equipment and machinery listed and which are located on the Station as of the effective date of the attached Lease, and		İ	
such buildings, improvements, fixtures, equipment and machinery which			
are added during the Lease term. CONOCOPHILLIPS does not represent			
that all of the buildings, improvements, fixtures, equipment and machinery			
listed in this Exhibit "C" are located on the Station. The terms of Exhibit	1	1	
"C" will not require or obligate CONOCOPHILLIPS to build, construct or	†		
place upon the Station any of the buildings, improvements, fixtures,	1		
equipment and machinery listed. (revised 3/1/99)			
(Texisen of Itaa)			



EXHIBIT D #0012/2611143

HOURS OF OPERATION

For the months of January Through December - 5:00 AM

Sunday Monday Tuesday Wednesday Thursday Friday Saturday	6: DOAN 65:00 AM 5:00 AM 5:00 AM 5:00 AM 5:00 AM 5:00 AM 5:00 AM 6:00 AM 6:00 AM 64	10:00 PM UN 21:00 PM 11:00 PM 11:00 PM 11:00 PM 11:00 PM 11:00 PM 11:00 PM 12:00 PM
		Q. C. 1),



EXHIBIT E

QUARTERLY/ANNUAL MINIMUM VOLUME

AS OF DATE: February 1, 2004

Lease #0012/2611143

PROPERTY OF THE PROPERTY OF TH			
1st Qtr	2nd Qtr	3rd Qtr 4th Qtr	Annual
Jan-Mar	Apr-Jun	Jul-Sep Oct-De	cara Jan-Dec
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Fuel Volume 324,035	324,035	324,035 324,035	1,296,138
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Total 324,035	324.035	324,035	1,296,138
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VERIFIED

EXHIBIT F

#0012/2611143

PETROLEUM MARKETING PRACTICES ACT (PMPA)

AN ACT To provide for the protection of franchised distributors and retailers of motor fuel and to encourage conservation of automotive gasoline and competitor in the marketing of such gasoline by requiring that information regarding the octane rating of automotive gasoline be disclosed to consumers.

Be it enacted by the Senate and House of Representatives of the United States of America in Congress assembled, That this Act may be cited as the "Petroleum Marketing Practices Act".

TABLE OF CONTENTS

TITLE I-FRANCHISE PROTECTION

Sec. 2801, Definitions.

Sec. 2802. Franchise relationship; termination and nonrenewal.

Sec. 2803. Trial franchises and interim franchises; nonrenewal.

Sec. 2804. Notification of termination or nonrenewal.

Sec. 2805. Enforcement.

Sec. 2806. Relationship of this title to State law.

TITLE 1-FRANCHISE PROTECTION

DEFINITIONS

Sec. 2801. Definitions

As used in this subchapter:

- (1) (A) The term "franchise" means any contract-
 - (i) between a refiner and a distributor,
 - (ii) between a refiner and a retailer,
 - (iii) between a distributor and another distributor, or
 - (iv) between a distributor and a retailer,

under which a refiner or distributor (as the case may be) authorizes or permits a retailer or distributor to use, in connection with the sale, consignment, or distribution of motor fuel, a trademark which is owned or controlled by such refiner or by a refiner which supplies motor fuel to the distributor which authorizes or permits such use.

- (B) The term "franchise" includes-
- (i) any contract under which a retailer or distributor (as the case may be) is authorized or permitted to occupy leased marketing premises, which premises are to be employed in connection with the sale, consignment, or distribution of motor fuel under a trademark which is owned or controlled by such refiner or by a refiner which supplies motor fuel to the distributor which authorizes or permits such occupancy;
 - (ii) any contract pertaining to the supply of motor fuel which is to be sold, consigned or distributed-
 - (I) under a trademark owned or controlled by a refiner; or
- (II) under a contract which has existed continuously since May 15, 1973, and pursuant to which, on May 15, 1973, motor fuel was sold, consigned or distributed under a trademark owned or controlled on such date by a refiner; and

- (iii) the unexpired portion of any franchise, as defined by the preceding provisions of this paragraph, which is transferred or assigned as authorized by the provisions of such franchise or by any applicable provision of State law which permits such transfer or assignment without regard to any provision of the franchise.
- The term "franchise relationship" means the respective motor fuel marketing or distribution obligations and responsibilities of a franchisor and a franchisee which result from the marketing of motor fuel under a franchise.
- (3) The term "franchisor" means a refiner or distributor (as the case may be) who authorizes or permits, under a franchise, a retailer or distributor to use a trademark in connection with the sale, consignment, or distribution of motor fuel.
- (4) The term "franchisee" means a retailer or distributor (as the case may be) who is authorized or permitted, under a franchise, to use a trademark in connection with the sale, consignment, or distribution of motor fuel.
- (5) The term "refiner" means any person engaged in the refining of crude oil to produce motor fuel, and includes any affiliate of such person.
- (6) The term "distributor" means any person, including any affiliate of such person, who-
 - (A) purchases motor fuel for sale, consignment, or distribution to another; or
- (B) receives motor fuel on consignment for consignment or distribution to his own motor fuel accounts or to accounts of his supplier, but shall not include a person who is an employee of, or merely serves as a common carrier providing transportation service for, such supplier.
- (7) The term "retailer" means any person who purchases motor fuel for sale to the general public for ultimate consumption.
- (8) The term "marketing premises" means, in the case of any franchise, premises which, under such franchise, are to be employed by the franchisee in connection with the sale, consignment, or distribution of motor fuel.
- (9) The term "leased marketing premises" means marketing premises owned, leased, or in any way controlled by a franchisor and which the franchisee is authorized or permitted, under the franchise, to employ in connection with the sale, consignment or distribution of motor fuel.
- (10) The term "contract" means any oral or written agreement. For supply purposes, delivery levels during the same month of the previous year shall be prima facie evidence of an agreement to deliver such levels.
- (11) The term "trademark" means any trademark, trade name, service mark, or other identifying symbol or name.
- (12) The term "motor fuel" means gasoline and diesel fuel of a type distributed for use as a fuel in self-propelled vehicles designed primarily for use on public streets, roads, and highways.
- (13) The term "failure" does not include-
 - (A) any failure which is only technical or unimportant to the franchise relationship;
 - (B) any failure for a cause beyond the reasonable control of the franchisee; or
- (C) any failure based on a provision of the franchise which is illegal or unenforceable under the law of any State (or subdivision thereof).
- (14) The term "fail to renew" and "nonrenewal" mean, with respect to any franchise relationship, a failure to reinstate, continue, or extend the franchise relationship-
 - (A) at the conclusion of the term, or on the expiration date, stated in the relevant franchise;
 - (B) at any time, in the case of the relevant franchise which does not state a term of duration or an expiration date; or
- (C) following a termination (on or after June 19, 1978) of the relevant franchise which was entered into prior to June 19, 1978, and has not been renewed after such date.
- (15) The term "affiliate" means any person who (other than by means of a franchise) controls, is controlled by, or is under common control with, any other person.
- (16) The term "relevant geographic market area" includes a State or a standard metropolitan statistical area as periodically established by the Office of Management and Budget.

- (17) The term "termination" includes cancellation.
- (18) The term "commerce" means any trade, traffic, transportation, exchange, or other commerce-
 - (A) between any State and any place outside of such State; or
 - (B) which affects any trade, transportation, exchange, or other commerce described in subparagraph (A).
- (19) The term "State" means any State of the United States, the District of Columbia, the Commonwealth of Puerto Rico, the Virgin Islands, American Samoa, Guam, and any other commonwealth, territory, or possession of the United States.

FRANCHISE RELATIONSHIP: TERMINATION AND NONRENEWAL

Sec. 2802. Franchise relationship

(a) General prohibition against termination or nonrenewal

Except as provided in subsection (b) of this section and section 2803 of this title, no franchisor engaged in the sale, consignment, or distribution of motor fuel in commerce may-

- (1) terminate any franchise (entered into or renewed on or after June 19, 1978) prior to the conclusion of the term, or the expiration date, stated in the franchise; or
- (2) fail to renew any franchise relationship (without regard to the date on which the relevant franchise was entered into or renewed).
- (b) Precondition and grounds for termination or nonrenewal
- (I) Any franchisor may terminate any franchise (entered into or renewed on or after June 19, 1978) or may fail to renew any franchise relationship, if-
 - (A) the notification requirements of section 2804 of this title are met; and
- (B) such termination is based upon a ground described in paragraph (2) or such nonrenewal is based upon a ground described in paragraph (2) or (3).
- (2) For purposes of this subsection, the following are grounds for termination of a franchise or nonrenewal of a franchise relationship:
- (A) A failure by the franchisee to comply with any provision of the franchise, which provision is both reasonable and of material significance to the franchise relationship, if the franchisor first acquired actual or constructive knowledge of such failure-
- (i) not more than 120 days prior to the date on which notification of termination or nonrenewal is given, if notification is given pursuant to section 2804(a) of this title; or
- (ii) not more than 60 days prior to the date on which notification of termination or nonrenewal is given, if less than 90 days notification is given pursuant to section 2804(b)(1) of this title.
 - (B) A failure by the franchisee to exert good faith efforts to carry out the provisions of the franchise, if-
- (i) the franchisee was apprised by the franchisor in writing of such failure and was afforded a reasonable opportunity to exert good faith efforts to carry out such provisions; and
- (ii) such failure thereafter continued within the period which began not more than 180 days before the date notification of termination or nonrenewal was given pursuant to section 2804 of this title.
- (C) The occurrence of an event which is relevant to the franchise relationship and as a result of which termination of the franchise or nonrenewal of the franchise relationship is reasonable, if such event occurs during the period the franchise is in effect and the franchisor first acquired actual or constructive knowledge of such occurrence-
- (i) not more than 120 days prior to the date on which notification of termination or nonrenewal is given, if notification is given pursuant to section 2804(a) in this title; or
- (ii) not more than 60 days prior to the date on which notification of termination or nonrenewal is given, if less than 90 days notification is given pursuant to section 2804(b)(1) in this title.



- (D) An agreement, in writing, between the franchisor and the franchisee to terminate the franchise or not to renew the franchise relationship, if-
- (i) such agreement is entered into not more than 180 days prior to the date of such termination or, in the case of nonrenewal, not more than 180 days prior to the conclusion of the term, or the expiration date, stated in the franchise;
- (ii) the franchisee is promptly provided with a copy of such agreement, together with the summary statement described in section 2804(d) of this title; and
- (iii) within 7 days after the date on which the franchisee is provided a copy of such agreement, the franchisee has not posted by certified mail a written notice to the franchisor repudiating such agreement
- (E) In the case of any franchise entered into prior to June 19, 1978, and in the case of any franchise entered into or renewed on or after such date (the term of which is 3 years or longer, or with respect to which the franchisee was offered a term of 3 years or longer), a determination made by the franchisor in good faith and in the normal course of business to withdraw from the marketing of motor fuel through retail outlets in the relevant geographic market area in which the marketing premises are located, if-
 - (i) such determination-
 - (I) was made after the date such franchise was entered into or renewed, and
 - (II) was based upon the occurrence of changes in relevant facts and circumstances after such date;
- (ii) the termination or nonrenewal is not for the purpose of converting the premises, which are the subject of the franchise, to operation by employees or agents of the franchisor for such franchisor's own account; and
 - (iii) in the case of leased marketing premises-
- (I) the franchisor, during the 180-day period after notification was given pursuant to section 2804 in this title, either made a bona fide offer to sell, transfer, or assign to the franchisee such franchisor's interests in such premises, or, if applicable, offered the franchisee a right of first refusal of at least 45 days duration of an offer, made by another, to purchase such franchisor's interest in such premises; or
- (II) in the case of the sale, transfer, or assignment to another person of the franchisor's interest in such premises in connection with the sale, transfer, or assignment to such other person of the franchisor interest in one or more other marketing premises, if such other person offers, in good faith, a franchise to the franchisee on terms and conditions which are not discriminatory to the franchisee as compared to franchises then currently being offered by such other person or franchises then in effect and with respect to which such other person is the franchisor.
 - (3) For purposes of this subsection, the following are grounds for nonrenewal of a franchise relationship:
- (A) The failure of the franchisor and the franchisee to agree to changes or additions to the provisions of the franchise, if-
- (i) such charges or additions are the result of determinations made by the franchisor in good faith and in the normal course of business; and
- (ii) such failure is not the result of the franchisor's insistence upon such changes or additions for the purpose of converting the leased marketing premises to operation by employees or agents of the franchisor for the benefit of the franchisor or otherwise preventing the renewal of the franchise relationship.
- (B) The receipt of numerous bona fide customer complaints by the franchisor concerning the franchisee's operation of the marketing premises, if-
- (i) the franchisee was promptly apprised of the existence and nature of such complaints following receipt of such complaints by the franchisor; and
- (ii) if such complaints related to the condition of such premises or to the conduct of any employee of such franchisee, the franchisee did not promptly take action to cure or correct the basis of such complaints.
- (C) A failure by the franchisee to operate the marketing premises in a clean, safe, and healthful manner, if the franchisee failed to do so on two or more previous occasions and the franchisor notified the franchisee of such failures.
- (D) In the case of any franchise entered into prior to June 19, 1978 (the unexpired term of which, on such date, is 3 years or longer) and, in the case of any franchise entered into or renewed on or after such date (the term of which was 3 years



or longer, or with respect to which the franchisee was offered a term of 3 years or longer), a determination made by franchisor in good faith and in the normal course of business, if-

- (i) such determination is-
 - (I) to convert the leased marketing premises to a use other than the sale or distribution of motor fuel.
 - (II) to materially alter, add to, or replace such premises.
 - (III) to sell such premises, or
- (IV) that renewal of the franchise relationship is likely to be uneconomical to the franchisor despite any reasonable changes or reasonable additions to the provisions of the franchise which may be acceptable to the franchisee:
- (ii) with respect to a determination referred to in subclause (II) or (IV), such determination is not made for the purpose of converting the leased marketing premises to operation by employees or agents of the franchisor for such franchisor's own account; and
- (iii) in the case of leased marketing premises such franchisor, during the 90-day period after notification was given pursuant to section 2804 of this section, either-
- (I) made a bona fide offer to sell, transfer, or assign to the franchisee such franchisor's interests in such premises; or
- (II) if applicable, offered the franchisee a right of first refusal of at least 45-days duration of an offer, made by another, to purchase such franchisor's interest in such premises.

Definition

As used in subsection (b)(2)(C) of this section, the term "an event which is relevant to the franchise relationship and as a result of which termination of the franchise or nonrenewal of the franchise relationship is reasonable" includes events such as-

- (1) fraud or criminal misconduct by the franchisee relevant to the operation of the marketing premises;
- (2) declaration of bankruptcy or judicial determination of insolvency of the franchisee;
- (3) continuing severe physical or mental disability of the franchisee of at least 3 months duration which renders the franchisee unable to provide for the continued proper operation of the marketing premises;
- (4) loss of the franchisor's right to grant possession of the leased marketing premises through expiration of an underlying lease, if-
 - (A) the franchisee was notified in writing, prior to the commencement of the term of the then existing franchise-
 - (i) of the duration of the underlying lease; and
- (ii) of the fact that such underlying lease might expire and not be renewed during the term of such franchise (in the case of termination) or at the end of such term (in the case of nonrenewal);
- (B) during the 90-day period after notification was given pursuant to section 2804 of this title, the franchisor offers to assign to the franchise any option to extend the underlying lease or option to purchase the marketing premises that is held by the franchisor, except that the franchisor may condition the assignment upon receipt by the franchisor of-
- (i) an unconditional release executed by both the landowner and the franchisee releasing the franchisor from any and all liability accruing after the date of the assignment for-
 - (I) financial obligations under the option (or the resulting extended lease or purchase agreement);
 - (II) environmental contamination to (or originating from) the marketing premises; or
 - (III) the operation or condition of the marketing premises; and
- (ii) an instrument executed by both the landowner and the franchisee that ensures the franchisor and the contractors of the franchisor reasonable access to the marketing premises for the purpose of testing for and remediating any environmental contamination that may be present at the premises; or

- (C) in a situation in which the franchisee acquires possession of the leased marketing premises effective immediately after the loss of the right of the franchisor to grant possession (through an assignment pursuant to subparagraph (B) or by obtaining a new lease or purchasing the marketing premises from the landowner), the franchisor (if requested in writing by the franchisee not later than 30 days after notification was given pursuant to section 2804 of this title), during the 90day period after notification was given pursuant to section 2804 of this title-
- (i) made a bona fide offer to sell, transfer, or assign to the franchisee the interest of the franchisor in any improvements or equipment located on the premises; or
- (ii) if applicable, offered the franchisee a right of first refusal (for at least 45 days) of an offer, made by another person, to purchase the interest of the franchisor in the improvements and equipment.
 - (5) condemnation or other taking, in whole or in part, of the marketing premises pursuant to the power of eminent domain;
- (6) loss of the franchisor's right to grant the right to use the trademark which is the subject of the franchise, unless such loss was due to trademark abuse, violation of Federal or State law, or other fault or negligence of the franchisor, which such abuse, violation, or other fault or negligence is related to action taken in bad faith by the franchisor;
 - (7) destruction (other than by the franchisor) of all or a substantial part of the marketing premises:
- (8) failure by the franchisee to pay to the franchisor in a timely manner when due all sums to which the franchisor is legally entitled;
 - (9) failure by the franchisee to operate the marketing premises for-
 - (A) 7 consecutive days, or
 - (B) such lesser period which under the facts and circumstances constitutes an unreasonable period of time;
 - (10) willful adulteration, mislabeling or misbranding of motor fuels or other trademark violations by the franchisee;
- (11) knowing failure of the franchisee to comply with Federal, State or local laws or regulations relevant to the operation of the marketing premises; and
 - (12) conviction of the franchisee of any felony involving moral turpitude.
- (d) Compensation, etc., for franchisee upon condemnation or destruction of marketing premises

In the case of any termination of a franchise (entered into or renewed on or after June 19, 1978), or in the case of any nonrenewal of a franchise relationship (without regard to the date on which such franchise relationship was entered into or renewed)-

- (1) if such termination or nonrenewal is based upon an event described in subsection (c)(5) of this section, the franchisor shall fairly apportion between the franchisor and the franchisee compensation, if any, received by the franchisor based upon any loss of business opportunity or good will; and
- (2) if such termination or nonrenewal is based upon an event described in subsection (c)(7) of this section and the leased marketing premises are subsequently rebuilt or replaced by the franchisor and operated under a franchise, the franchisor shall, within a reasonable period of time, grant to the franchisee a right of first refusal of the franchise under which such premises are to be operated.

TRIAL FRANCHISES AND INTERIM FRANCHISES; NONRENEWAL

Section 2803. Trial and interim franchises

(a) Nonapplicability of statutory nonrenewal provisions

The provisions of section 2802 of this title shall not apply to the nonrenewal of any franchise relationship-

- (1) under a trial franchise; or
- (2) under an interim franchise.
- (b) Definitions

For purposes of this section-

- (1) The term "trial franchise" means any franchise-
 - (A) which is entered into on or after June 19, 1978;
 - (B) the franchisee of which has not previously been a parry to a franchise with the franchisor;
 - (C) the initial term of which is for a period of not more than 1 year; and
 - (D) which is in writing and states clearly and conspicuously-
 - (i) that the franchise is a trial franchise;
 - (ii) the duration of the initial term of the franchise;
- (iii) that the franchisor may fail to renew the franchise relationship at the conclusion of the initial term stated in the franchise by notifying the franchisee, in accordance with the provisions of section 2804 of this title, of the franchisor's intention not to renew the franchise relationship; and
- (iv) that the provisions of section 2802 of this title, limiting the right of a franchisor to fail to renew a franchise relationship, are not applicable to such trial franchise.
- (2) The term "trial franchise" does not include any unexpired period of any term of any franchise (other than a trial franchise, as defined by paragraph (1)) which was transferred or assigned by a franchisee to the extent authorized by the provisions of the franchise or any applicable provision of State law which permits such transfer or assignment, without regard to which provision of the franchise.
 - (3) The term "interim franchise" means any franchise-
 - (A) which is entered into on or after the date of June 19, 1978;
- (B) the term of which, when combined with the terms of all prior interim franchises between the franchisor and the franchisee, does not exceed 3 years;
- (C) the effective date of which occurs immediately after the expiration of a prior franchise, applicable to the marketing premises, which was not renewed if such nonrenewal-
 - (i) was based upon a determination described in section 2802(b)(2)(E) of this title, and
 - (ii) the requirements of section 2802(b)(2)(E) of this title were satisfied; and
 - (D) which is in writing and states clearly and conspicuously-
 - (i) that the franchise is an interim franchise;
 - (ii) the duration of the franchise; and
- (iii) that the franchisor may fail to renew the franchise at the conclusion of the term stated in the franchise based upon a determination made by the franchisor in good faith and in the normal course of business to withdraw from the marketing of motor fuel through retail outlets in the relevant geographic market area in which the marketing premises are located if the requirements of section 2802(b)(2)(E) (ii) and (iii) of this title are satisfied.
- Nonrenewal upon meeting statutory notification requirements

If the notification requirements of section 2804 of this title are met, any franchisor may fail to renew any franchise relationship-

- (1) under any trial franchise, at the conclusion of the initial term of such trial franchise; and
- (2) under any interim franchise, at the conclusion of the term of such interim franchise, if-
 - (A) such nonrenewal is based upon a determination described in section 2802(b)(2)(E) of this title; and
 - (B) the requirements of section 2802((b)(2)(E) (ii) and (iii) of this title are satisfied.

NOTIFICATION OF TERMINATION OR NONRENEWAL

Sec. 2804. Notification of termination or nonrenewal of franchise relationship

General requirements applicable to franchisor

Prior to termination of any franchise or nonrenewal of any franchise relationship, the franchisor shall furnish notification of such termination or such nonrenewal to the franchisee who is a party to such franchise or such franchise relationship-

- (1) in the manner described in subsection (c) of this section; and
- (2) except as provided in subsection (b) of this section, not less than 90 days prior to the date on which such termination or nonrenewal takes effect.
- (b) Additional requirements applicable to franchisor
- (1) In circumstances in which it would not be reasonable for the franchisor to furnish notification, not less than 90 days prior to the date on which termination or nonrenewal takes effect, as required by subsection (a)(2) of this section-
- (A) such franchisor shall furnish notification to the franchisee affected thereby on the earliest date on which furnishing of such notification is reasonably practicable; and
 - (B) in the case of leased marketing premises, such franchisor -
- (i) may not establish a new franchise relationship with respect to such premises before the expiration of the 30 day period which begins-
 - (I) on the date notification was posted or personally delivered, or
 - (II) if later, on the date on which such termination or nonrenewal takes effect; and
- (ii) may, if permitted to do so by the franchise agreement, repossess such premises and, in circumstances under which it would be reasonable to do so, operate such premises through employees or agents.
- (2) In the case of any termination of any franchise or any nonrenewal of any franchise relationship pursuant to the provisions of section 2802(b)(2)(E) of this title or section 2803(c)(2) of this title, the franchisor shall-
- (A) furnish notification to the franchisee not less than 180 days prior to the date on which such termination or nonrenewal takes effect; and
- (B) promptly provide a copy to such notification, together with a plan describing the schedule and conditions under which the franchisor will withdraw from the marketing of motor fuel through retail outlets in the relevant geographic area, to the Governor of each State which contains a portion of such area.
- Manner and form of notification

Notification under this section-

- (1) shall be in writing;
- (2) shall be posted by certified mail or personally delivered to the franchisee; and
- (3) shall contain-
- (A) a statement of intention to terminate the franchise or not to renew the franchise relationship, together with the reasons therefor.
 - (B) the date on which such termination or nonrenewal takes effect; and
 - (C) the summary statement prepared under subsection (d) of this section.
- Preparation, publication, etc., of statutory summaries
- (I) Not later than 30 days after June 19, 1978, the Secretary of Energy shall prepare and publish in the Federal Register a simple and concise summary of the provisions of this subchapter, including a statement of the respective responsibilities of, and the remedies and relief available to, any franchisor and franchisee under this subchapter.
- (2) In the case of summaries required to be furnished under the provisions of section 2802((b)(2)(D) of this title or subsection (c)(3)(C) of this section before the date of publication of such summary in the Federal Register, such summary may be furnished not later than 5 days after it is so published rather than at the time required under such provisions.

ENFORCEMENT

Sec. 2805. Enforcement provisions

Maintenance of civil action by franchisee against franchisor; jurisdiction and venue; time for commencement of action

If a franchisor fails to comply with the requirements of section 2802 or 2803 of this title, the franchise may maintain a civil action against such franchisor. Such action may be brought, without regard to the amount in controversy, in the district court of the United States in any judicial district in which the principal place of business of such franchisor is located or in which such franchisee is doing business, except that no such action may be maintained unless commenced within 1 year after the later of-

- (1) the date of termination of the franchise or nonrenewal of the franchise relationship; or
- (2) the date the franchisor fails to comply with the requirements of section 2802 or 2803 of this title.
- Equitable relief by court; bond requirements; grounds for nonexercise of court's equitable powers
- (1) In any action under subsection (a) of this section, the court shall grant such equitable relief as the court determines is necessary to remedy the effects of any failure to comply with the requirements of section 2802 or 2803 of this title, including declaratory judgment, mandatory or prohibitive injunctive relief, and interim equitable relief.
- (2) Except as provided in paragraph (3), in any action under subsection (a) of this section, the court shall grant a preliminary injunction if-
 - (A) the franchisee shows-
- (i) the franchise of which he is a party has been terminated or the franchise relationship to which he is a party has not been renewed, and
- (ii) there exist sufficiently serious questions going to the merits to make such questions a fair ground for litigation; and
- (B) the court determines that, on balance, the hardships imposed upon the franchisor by the issuance of such preliminary injunctive relief will be less than the hardship which would be imposed upon such franchisee if such preliminary injunctive relief were not granted.
- (3) Nothing in this subsection prevents any court from requiring the franchisee in any action under subsection (a) of this section to post a bond, in an amount established by the court, prior to the issuance or continuation of any equitable relief.
- (4) In any action under subsection (a) of this section, the court need not exercise its equity powers to compel continuation or renewal of the franchise relationship if such action was commenced-
- (A) more than 90 days after the date on which notification pursuant to section 2804(a) of this title was posted or personally delivered to the franchisee;
- (B) more than 180 days after the date on which notification pursuant to section 2804(b)(2) of this title was posted or personally delivered to the franchisee; or
- (C) more than 30 days after the date on which the termination of such franchise or the nonrenewal of such franchise relationship takes effect if less than 90 days notification was provided pursuant to section 2804(b)(1) of this title.
- Burden of proof; burden of going forward with evidence

In any action under subsection (a) of this section, the franchisee shall have the burden of proving the termination of the franchise or the nonrenewal of the franchise relationship. The franchisor shall bear the burden of going forward with evidence to establish as an affirmative defense that such termination or nonrenewal was permitted under section 2802(b) or 2803 of this title, and, if applicable, that such franchisor complied with the requirements of section 2802(d) of this title.

- Actual and exemplary damages and attorney and expert witness fees to franchisee; determination by court of right to exemplary damages and amount; attorney and expert witness fees to franchisor for frivolous actions
- (1) If the franchisee prevails in any action under subsection (a) of this section, such franchisee shall be entitled-
 - (A) consistent with the Federal Rules of Civil Procedure, to actual damages;

- (B) in the case of any such action which is based upon conduct of the franchisor which was in willful disregard of the requirements of section 2802 or 2803 of this title, or the rights of the franchisee thereunder, to exemplary damages, where appropriate; and
- (C) to reasonable attorney and expert witness fees to be paid by the franchisor, unless the court determines that only nominal damages are to be awarded to such franchisee, in which case the court, in its discretion, need not direct that such fees be paid by the franchisor.
- (2) The question of whether to award exemplary damages and the amount of any such award shall be determined by the court and not by a jury.
- (3) In any action under subsection (a) of this section, the court may, in its discretion direct that reasonable attorney and expert witness fees be paid by the franchisee if the court finds that such action is frivolous.
- (e) Discretionary power of court to compel continuation or renewal of franchise relationship; grounds for noncompulsion; right of franchisee to actual damages and attorney and expert witness fees unaffected
- (1) In any action under subsection (a) of this section with respect to a failure of a franchisor to renew a franchise relationship in compliance with the requirements of section 2802 of this title, the court may not compel a continuation or renewal of the franchise relationship if the franchisor demonstrates to the satisfaction of the court that-
- (A) the basis for such nonrenewal is a determination made by the franchisor in good faith and in the normal course of business-
 - (i) to convert the leased marketing premises to a use other than the sale or distribution of motor fuel,
 - (ii) to materially alter, add to, or replace such premises,
 - (iii) to sell such premises,
- (iv) to withdraw from the marketing of motor fuel through retail outlets in the relevant geographic market area in which the marketing premises are located, or
- (v) that renewal of the franchise relationship is likely to be uneconomical to the franchisor despite any reasonable changes or reasonable additions to the provisions of the franchise which may be acceptable to the franchisee; and
 - (B) the requirements of section 2804 of this title have been complied with.
- (2) The provisions of paragraph (1) shall not affect any right of any franchisee to recover actual damages and reasonable attorney and expert witness fees under subsection (d) of this section if such nonrenewal is prohibited by section 2802 of this title.
- (f) Release or waiver of rights
- (1) No franchisor shall require, as a condition of entering into or renewing the franchise relationship, a franchisee to release or waive-
 - (A) any right that the franchisee has under this subchapter or other Federal law; or
 - (B) any right that the franchisee may have under any valid and applicable State law.
- (2) No provision of any franchise shall be valid or enforceable if the provision specifies that the interpretation or enforcement of the franchise shall be governed by the law of any State other than the State in which the franchisee has the principal place of business of the franchisee.

RELATIONSHIP OF THIS TITLE TO STATE LAW

Sec. 2806. Relationship of statutory provisions to State and local laws

- (a) Termination or nonrenewal of franchise
- (1) To the extent that any provision of this subchapter applies to the termination (or the furnishing of notification with respect thereto) of any franchise, or to the nonrenewal (or the furnishing of notification with respect thereto) of any franchise relationship, no State or any political subdivision thereof may adopt, enforce, or continue in effect any provision of any law or regulation (including any remedy or penalty applicable to any violation thereof) with respect to termination (or the furnishing to notification with respect thereto) of any such franchise or to the nonrenewal (or the furnishing of notification with respect



thereto) of any such franchise relationship unless such provision of such law or regulation is the same as the applicable provision of this subchapter.

- (2) No State or political subdivision of a State may adopt, enforce, or continue in effect any provision of law (including a regulation) that requires a payment for the goodwill of a franchisee on the termination of a franchise of nonrenewal of a franchise relationship authorized by this subchapter.
- (b) Transfer or assignment of franchise
- (1) Nothing in this subchapter authorizes any transfer or assignment of any franchise or prohibits any transfer or assignment of any franchise as authorized by the provisions of such franchise or by any applicable provision of State law which permits such transfer or assignment without regard to any provision of the franchise.
- (2) Nothing in this subchapter shall prohibit any State from specifying the terms and conditions under which any franchise or franchise relationship may be transferred to the designated successor of a franchisee upon the death of the franchisee.



ADDENDUM 1

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UNDERLYING LEASE

There is a possibility that the underlying lease to the Station might expire and not be renewed upon the underlying leases expiration date. DEALER hereby acknowledges CONOCOPHILLIPS' disclosure to DEALER that this Agreement and the Station herein are subject to all the terms and conditions of an underlying lease held by CONOCOPHILLIPS in the property and premises, which underlying lease expires on N/A, and that such underlying lease may expire and may not be renewed during the Term of this Agreement. Thereby, the DEALER is hereby on notice that this Agreement may terminate on the date the underlying lease expires or on a prior date in the event CONOCOPHILLIPS' lessor terminates the underlying lease or the underlying lease otherwise requires early termination.

CONOCOPHILLIPS is under no obligation to seek an extension or renewal, or exercise any renewal options it may have, of such underlying lease.

If no dates are filled in above, then CONOCOPHILLIPS does not have possession of the Station, property and premises, under or through an underlying lease.

Important! Environmental Compliance Documents Must be Maintained on Site

Please find enclosed copies of the Underground Storage Tank documents for your facility, required by Federal Underground Storage Tank Regulations. These are very important documents and NOT maintaining copies on site could result in a lease default. All facilities are required to maintain these documents.

In addition, for stations with electronic monitoring systems, you are required to check your monitoring system daily to ensure that it is operating correctly. If your system is not operating correctly or is in alarm, call your Maintenance Service Provider immediately.

Please retain one copy of this Monitoring Plan at your site so that is accessible to all employees and agency personnel upon request. If desired, you may keep an additional copy with your lease.

If you have questions, please contact your Regional Compliance Specialist:

Note: When accepting, you are certifying that the information is accurate. If there are any discrepancies, please make corrections and initial and fax a copy to Environmental Compliance (602) 728-5245.

Date Printed: 08/13/2003

ConocoPhillips Cost Center # 2611143

ConocoPhillips RE# 30194

Spill Response Plan

For Minor Releases:

If the release is less than 5 gallons and service station personnel can contain the release immediately (and the release does not go off-site, enter any waterway, or contact bare soils), do the following:

- 1. Turn off the source of the spill (i.e. turn off dispensers, pump, etc.)
- 2. Contain with absorbent material, making sure that the release does not leave the site or enter any drains.
- 3. Clean up release material with absorbent material.
- 4. Place used absorbent material into an approved container for such materials.
- 5. For proper disposal of used absorbent material, the dealer or designated employee will contact a licensed waste hauler to dispose of the material in accordance with all applicable federal, state, and local regulations.

For Major Releases:

If the release is greater than 5 gallons, threatens to leave the site, enter any waterway, or contact bare soils, or there is an injury to a person, do the following:

- 1. Turn off the source of the spill (i.e. turn off dispensers, pump, etc.)
- 2. Evacuate customers, asking them to leave by foot.
- 3. Call the Fire Department: 911
- 4. All employees evacuate the premises.
- 5. Employees are to meet at a designated emergency assembly area.
- 6. Station dealer or manager to account for employees and any known customers at meeting place.
- 7. Dealer or manager should remain in the vicinity to provide information to the fire department, etc.
- 8. Notify the following personnel:

Regional Environmental Compliance Specialist Service Contact Center at 1-866-805-4357

- 9. Attempt to contain the spill with absorbent material, attempting to prevent the release from leaving the site or entering any drains.
- 10. In California, call the Office of Emergency Services at 1-800-852-7550.
- 11. In the case of an unauthorized release from the primary containment, ConocoPhillips Company will respond within 8 hours to address necessary repairs to the primary containment and cleanup of the secondary containment. Exceptions to this will be reported to the agency as required under California Health and Safety Code Section 25295.

ConocoPhillips# 2611143 / 11143 - CD & PWS ENTERPRISES, INC. 8998 ALCOSTA BLVD SAN RAMON CA 94583 Phone# (925) 828-2365

Date Printed: 08/13/2003

Underground Storage Tank Monitoring Program

1. Operator/Site Number: CD & PWS ENTERPRISES, INC.

Cost Center # 2611143

RE# 30194 ph. (925) 828-2365

2. Site Address and Phone Number: 8998 ALCOSTA BLVD SAN RAMON, CA 94583 ph. (9

3. Method and equipment to be used for performing the monitoring (USTs only):

TANK DATA:	Tank 01	Tank 02	Tank 03	Tank 04	;		!
Product	Unleaded	Premium Unleaded	Unleaded Plus	Waste Oil	:	· · · · · · · · · · · · · · · · · · ·	1
Capacity (gallons)	11627	9886	6084	500		· · · · · · · · · · · · · · · · · · ·	
Wall Type	Single	Single	Single	Double		!	!
Material	Fiberglass	Fiberglass	Fiberglass	Fiberglass			
Install Date	01/01/1982	01/01/1982	01/01/1982	01/01/1982			
Overfill	Flapper Valve (at 95%)	Flapper Valve	Flapper Valve	None		 	!
Spill Containment	Yes	Yes	Yes	Yes			
Monitoring Method**	CSLD	CSLD	CSLD	Interstitial (Dry)			
PIPING DATA	A: Pipe 01	Pipe 02	Pipe 03		1		
Wall Type	Double	Double	Double			<u> </u>	
Material	Fiberglass	Fiberglass	Fiberglass	1		1	
Install Date	01/01/1982	01/01/1982	01/01/1982	<u></u>			
Monitoring Method**	Interstitial	Interstitial	Interstitial				
Sump Containment	Yes	Yes	Yes				
Disp. Containment**	Yes	Yes	Yes		 		1
Monitor Probe Location**	Turbine Sump	Turbine Sump	Turbine Sump				1
Mechanical Leak Detector (manuf/model)	Vaporless LD2000	Vaporless LD2000	Vaporless LD2000				
Electronic Leak Detector Present	No	No	No				

^{**} If applicable, leak sensor and under-dispenser shut off mechanism model numbers are included in the Monitoring System Certification.

ELECTRONIC MONITOR:

Make:

Veeder Root

Model:

TLS-350

ADDITIONAL ELECTRONIC MONITOR

(for Waste Oil Tank):

Make:

None

Model:

ALARMS AND SHUT DOWN MECHANISMS (if present):

- Piping equipped with audible/visual alarm, failsafe,
 - and positive shutoff.

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Underground Storage Tank Monitoring Program

1. Operator/Site Number: CD & PWS ENTERPRISES, INC.

Cost Center # 2611143

RE# 30194

2. Site Address and Phone Number: 8998 ALCOSTA BLVD SAN RAMON, CA 94583 ph. (925) 828-2365

4. Frequency of Monitoring Method and location Where Monitoring will be Performed:

Tanks:

Tank(s) 04 are monitored continuously using an electronic probe in the interstitial space of the tank. Tank(s) 01 02 03 are monitored using an in-tank gauge equipped with continuous statistical leak detection (CSLD) capable of detecting a 0.2 gph release.

Piping:

Pipe(s) 01 02 03 are monitored continuously by a liquid-detecting probe located in the turbine sump.

Dispenser: Dispenser pans are equipped with continuous mechanical monitoring/mechanical shut-off device.

5. Name(s) and title(s) of the person(s) responsible for performing the monitoring and/or maintaining the equipment:

Operator Name and Number: CD & PWS ENTERPRISES, INC. - (925) 828-2365

Maintenance: ConocoPhillips Service Contact Center - 1-866-805-4357

6. Reporting Format:

The monitor will be certified annually and a report generated and provided to the operator. The operator is to report all audible or visual alarm conditions that may indicate a potential release to the ConocoPhillips Field Representative, as well as the responsible party for maintenance listed under #5. In the event of a test failure, the specific piece(s) of equipment are taken out of service and proper reporting procedures followed. The operator is to report all suspected and confirmed releases to the ConocoPhillips Field Representative, as well as the responsible party for maintenance listed under #5.

7. State the Preventative Maintenance Schedule for the Monitoring Equipment:

The electronic monitoring system is certified annually to be functioning per manufacturer instructions by a properly trained and certified third-party contractor. Repairs are made by the responsible party listed under #5 upon notification by the station operator. The station operator is responsible for maintaining copies of testing results and repair records on site and available for agency inspectors. The 3rd-party testing requirements and frequencies for the tank system are summarized below.

Contractor UST System Testing Requirements/Frequency

Contractor testing of the primary tank is not required.

Mechanical leak detector(s) tested annually.

The tank secondary containment is tested per manufacturer's specifications every 3 years in accordance with CCR Title 23 Section 2637.

Contractor testing of the primary piping is not required.

Fuel and vapor spill buckets require annual testing.

Secondary containment testing for piping, turbine sumps and dispenser pans is conducted every 3 years per manufacturer's specification under CCR Title 23.

Date Printed: 08/13/2003

8. Describe the Training Needed for the Operation of Both the Tank System and the Monitoring Equipment:

The operator has been trained to check the tank system and/or monitor daily for proper operation. Training topics include performing daily/monthly inventory reconciliation, inspection of the monitoring system to ensure it is operating properly and not in alarm, periodic inspection of under-dispenser for leaks, inspection of fill and vapor spill buckets, inspection of hoses, nozzles, and other ancillary tank system equipment. If the tank system and/or monitor is not functioning correctly, the operator has been instructed to repair the equipment (if appropriate) or contact the responsible party for Maintenance listed under item #5 for repairs.

9. Summary of Site Operator Requirements:

For pipes monitored electronically, the site operator is to call the specified maintenance company to report monitoring alarms and maintain a record of all monitoring alarms and repairs. For double wall tanks monitored by interstitial probes, the monitoring equipment must be continously operational with probes in place. Report all non-inventory monitoring alarms to the specified maintenance company and keep a record of alarms and repair work performed. For tanks monitored continuously via CSLD, operator is responsible for maintaining a monthly passing test result, reporting all non-inventory alarms to the specified Maintenance Company, and keeping a record of alarms and repair work performed. All sites are responsible for maintaining daily and monthly inventory reconciliation records and notifying the ConocoPhillips Field Representative and the Regional Environmental Compliance Specialist for inventory variances greater than the regulatory limit.

Unit:

ConocoPhillips # 2611143

ACQ#:

11143

CD & PWS ENTERPRISES, INC.

Operator Name: Address:

8998 ALCOSTA BLVD

SAN RAMON, CA 94583

UNDERGROUND STORAGE TANKS (UST) OWNER/OPERATOR AGREEMENT

California Underground Storage Tank Regulations (CCR, Title 23, Division 3, Chapter 16, Article 2, Section 2620 (b)), require ConocoPhillips (the tank owner) to execute a written agreement with their Dealers, (the tank operators), requiring them to monitor the underground storage tanks (USTs) containing hazardous substances.

PART I: OWNER CERTIFICATION

ConocoPhillips, as owner of the USTs at the above site, certifies that:

- 1. It is not the tank operator of the USTs at said site.
- 2. It has applied for the UST permit, and a valid UST permit is on-site or will be delivered to the tank operator when received from the local implementing agency.
- 3. It will notify the local implementing agency of any operator change within thirty (30) days of any such change.
- 4. Both ConocoPhillips and the operator have signed this Agreement.

PART II: OPERATOR CERTIFICATION

The law requires the tank operator of USTs containing motor vehicle fuel to comply with the following standards:

- 1. A valid UST permit shall be maintained on site.
- 2. A UST Monitoring Program, approved by the local implementing agency, must be implemented.
- 3. A Spill Response Plan, approved by the local implementing agency, must be implemented.
- 4. The requirements stipulated in the UST Monitoring Program and Spill Response Plan (attached), must be complied with. This shall include, if necessary, the submittal of an annual written statement to the local implementing agency, verifying under penalty of perjury that all monthly monitoring reports were summarized, and that all data contained within the monitoring reports are within allowable variations. Alternatively, a listing of the times, dates and corresponding monitoring report data that exceeded the allowable variations must be provided.
- 5. The monitoring and maintenance records must be maintained. This includes inventory readings and reconciliation records, sampling and testing results, all of which must be maintained on-site for at least 3 years, or in an approved off-site location. Said records must be made available upon request, within 36 hours, to the local implementing agency or the State Water Board.
- 6. Records must be kept in sufficient detail to enable the local implementing agency, at any time, to determine that the tank operator has undertaken all monitoring activities required by the UST Permit to Operate and/or the UST Monitoring Program.
- 7. ConocoPhillips must be notified of the detection of any unauthorized releases by the fastest means available (no later than 8 hours) or within the time frame mandated by the local implementing agency. The operator must adhere to the procedures contained in the Spill Response Plan. ConocoPhillips will notify the appropriate agency(s) and submit a written report as may be required by the agency(s).
- 8. Daily inventory measurements must be performed by a trained facility operator or designated facility personnel for each day the facility is in operation.
- 9. ConocoPhillips must be notified of any malfunctioning of the UST monitoring system. The monitoring equipment shall be operated and maintained in accordance with the regulation per Title 023, Division 3, Chapter 16, Article 4, Section 2641 (j) of the California Code of Regulation.

CostCenter# 2611143, CD & PWS ENTERPRISES, INC., 8998 ALCOSTA BLVD, SAN RAMON, CA 94583

Date Printed:

08/13/2003

Unit:

ConocoPhillips # 2611143

Operator Name:

CD & PWS ENTERPRISES, INC.

Address:

8998 ALCOSTA BLVD

SAN RAMON, CA 94583

10. Review and comply with all applicable Federal, State and local regulations.

Furthermore, ConocoPhillips policy under the Lease Agreement requires the Dealer to comply with the following procedures:

- Daily gauging, recording and inventory reconciliation of each motor vehicle fuel is required. These readings must be
 within the allowable variances established by the UST permit or lease agreement whichever is more stringent. If not, please
 follow procedure #6 below.
- 2. Daily measurement and recording of any water layer in each UST is required.
- 3. Daily meter readings and recording of UST input and withdrawals of motor vehicle fuels is required.
- 4. Monitor and maintain any Aboveground Storage Tank(s) according to the California State Aboveground Petroleum Storage Act Guidelines and/or the Uniform Fire Codes.
- 5. The inventory reconciliation records must be reviewed monthly.
- 6. The steps described herein will be implemented by the tank operator if inventory reconciliation indicates a loss of product (book volume to physical volume) greater than the allowable variance for each tank:
 - a. Review the inventory reconciliation records within two hours to determine if an error exists which would explain the loss
 - b. Take a new inventory reconciliation within 8 hours after the initial inventory reconciliation which triggered the
 - c. If loss is still indicated, the operator shall notify ConocoPhillips by the fastest possible means, but always within 8 hours of the completion of the daily reconciliation which verified the loss.
 - d. A complete review of all inventory records from the last time a non-loss condition existed shall be performed. This analysis shall be completed within 24 hours after determination that suspected loss is not due to error by the two-hour review described in 6 (a) above.
- 7. A current ConocoPhillips Certificate of Financial Responsibility Statement shall be maintained on-site for review by governmental authorities.
- 8. A current Underground Storage Tank Owner/Operator Agreement shall be maintained on-site for review by governmental authorities.
- 9. All unauthorized releases must be recorded. Such records shall be maintained on-site at all times and be available for review by governmental authorities

The Dealer Lease Agreement requires the Dealer to pay for all necessary permit fees, renewal fees and any surcharges. It is customary for ConocoPhillips to remit the appropriate fees and invoice the Dealer's account. However, Dealers are responsible for final payment of all fees.

The local UST regulatory agency may have more stringent monitoring procedures in place. The tank operator must take the necessary steps to ensure familiarity with the procedures and follow those regulatory guidelines as required.

ConocoPhillips

ConocoPhillips Representative Signatur

ACCEPTED AND AGREED TO THIS _

20 (0)

Lessee Name: CD & PWS ENTERPRISES, INC.

Signature

Date Signe

CostCenter# 2611143, CD & PWS ENTERPRISES, INC., 8998 ALCOSTA BLVD, SAN RAMON, CA 94583

Date Printed:

08/13/2003

SNACK SHOP ADDENDUM TO UNION 76 DEALER STATION LEASE and MOTOR FUEL SUPPLY AGREEMENT

0012/2611143

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SNACK SHOP ADDENDUM TO AGREEMENT

This snack shop addendum ("Addendum") is an Addendum to the Union 76 DEALER Station Lease and Motor Fuel Supply Agreement for unit #2611143 ("Agreement") between ConocoPhillips Company, successor to Tosco Corporation by merger ("CONOCOPHILLIPS") and the individual(s) named below ("DEALER").

CD & PWS ENTERPRISES, INC.

RECITALS

A. CONOCOPHILLIPS and DEALER do hereby enter into this Addendum to the Agreement in reflect their desire to operate a first class snack shop for the sale of food, beverages, other grocery items and related goods and services of similar types.

THEREFORE, in consideration of the mutual promises contained herein. CONOCOPHILLIPS and DEALER agree as follows:

1. STATION.

The snack shop is located at the DEALER's service station premises located at 8998 ALCOSTA BLVD, SAN RAMON, CA 94583 ("Station"). DEALER agrees to operate the snack shop during those same business hours of operation of the Station as more specifically set forth in the Agreement's Exhibit D.

TERM. 2.

This Addendum shall coincide and run concurrently with the Term set forth in the Agreement and will terminate concurrently with any termination or non-renewal of the Agreement without the need for a separate notification. The Term of the Agreement is from February 1, 2004 through January 31, 2007.

3. RENT.

DEALER shall pay rent to CONOCOPHILLIPS for the snack shop in accordance with the payment of rent each month during the Term of the Agreement and specifically as set forth in Exhibit B of the Agreement ("Snack Shop Rent").

CONOCOPHILLIPS and DEALER agree that CONOCOPHILLIPS shall have the right to increase the monthly Snack Shop Rent set forth in Exhibit B by providing DEALER with written notice ninety (90) days prior to the date of increase. However, in no event shall CONOCOPHILLIPS increase the Snack Shop Rent by more than twenty-five percent (25%) in any one (1) year.

RECORDS AND AUDIT. 4.

In addition to the terms set forth in the Agreement, DEALER shall make the sales records, business and occupation tax reports (except income tax reports, unless other sufficient records are not available to conclude the audit), general ledgers and such other information that reflects gross revenue, and all sales of merchandise and services, at or from the Station available to, and shall provide working space for, CONOCOPHILLIPS' auditors on a date that is mutually agreeable to DEALER and CONOCOPHILLIPS, which date shall not be more than ten (10) days following DEALER's receipt of notice from CONOCOPHILLIPS that an audit is to be conducted.

DEALER shall retain the records, tax reports, general ledgers and other information set forth above for a period of forty-eight (48) months following the end of each calendar year of the Term of the Agreement.

DEALER shall, if requested by CONOCOPHILLIPS, obtain and submit to CONOCOPHILLIPS on or before the 30th day following the end of any calendar year in which such request is made, including the last year, an audit certified by a certified public accountant, signed by DEALER, detailing the amount of gross sales from the snack shop.

DEALER grants CONOCOPHILLIPS the irrevocable right to inspect the records of all suppliers, distributors, and other third parties supplying food products, supplies, equipment and materials to the DEALER and hereby irrevocably authorizes such parties to release such records to CONOCOPHILLIPS.

5. **SERVICES AND USES**

DEALER shall offer products and services at the snack shop of food, beverages, grocery items, and other related goods as set forth in Exhibit I attached hereto and by this referenced made a part of this Addendum.

DEALER agrees to maintain a complete and competent inventory of all items as detailed in Exhibit I, and otherwise approved by CONOCOPHILLIPS, which are normally offered for sale from a first class snack shop service station. Products not specifically listed in Exhibit I may not be sold without the DEALER first obtaining the prior written consent of CONOCOPHILLIPS.

6. **PERMITS**

DEALER will obtain and maintain at all times, at DEALER's sole cost and expense, all business licenses, health permits and alcoholic beverage control licenses required to operate the snack shop.

7. **EQUIPMENT & FIXTURES**

DEALER agrees to purchase or lease equipment and fixtures necessary to operate the snack shop. Any equipment and fixtures to be operated at the snack shop is subject to CONOCOPHILLIPS' prior written approval, said approval shall not be unreasonably withheld, as to format, location and size.

The type of equipment and fixtures which shall be required at the commencement of the Term to run a first class snack shop operation is set forth in Exhibit II attached hereto and by this reference made a part of this Addendum.

DEALER shall remove all equipment and fixtures owned by DEALER within five (5) days of any termination or nonrenewal of this Addendum and/or this Agreement. DEALER further agrees to repair any and all damages caused by such removal within fifteen (15) days of the removal of any such equipment and fixtures. In the event DEALER fails to make such repairs, as CONOCOPHILLIPS reasonably determines is required, CONOCOPHILLIPS may elect to make all necessary repairs and charge the cost of repairs to DEALER's account.

MERCHANDISING 8.

DEALER agrees to maintain a sufficient supply of approved products and merchandise at all times to meet consumer demand for such products and merchandise. DEALER agrees to maintain the interior and exterior of the snack shop and all fixtures, furnishings, signs and equipment in the highest degree of cleanliness, orderliness, sanitation and repair.

9. **STAFFING**

The snack shop must be staffed by at least one (1) individual continuously during all hours of operation. All personnel must demonstrate a literacy and fluency in the English language sufficient, in the good faith opinion of CONOCOPHILLIPS, to satisfactorily communicate with other employees, customers and suppliers.

10. **TRAINING**

DEALER agrees that DEALER and DEALER's employees shall promptly attend training on snack shop operations including, but not limited to, security and safety procedures and merchandising as CONOCOPHILLIPS shall from time to time reasonably require or as may be reasonably required for DEALER to safely and responsibly conduct the operations contemplated herein.

11. SECURITY

DEALER agrees that DEALER has sole responsibility for the selection, cost and operation of any and all security devices and equipment DEALER deems necessary for the operation of the snack shop.

12. **MAINTENANCE AND REPAIRS**

DEALER shall be solely responsible for maintenance and repair of any and all snack shop equipment either owned by CONOCOPHILLIPS or the DEALER. DEALER further agrees to maintain in operable condition any leased equipment used in the operation of the snack shop. In the event DEALER fails to perform or provide adequate maintenance and/or repairs, as CONOCOPHILLIPS reasonably determines is required, CONOCOPHILLIPS and/or its selected contractor shall be permitted to access the Station and snack shop to perform maintenance and/or make all necessary repairs and charge the cost of maintenance and repairs to DEALER's account. In the event that any equipment item is no longer repairable, upon CONOCOPHILLIPS' request DEALER agrees to be responsible for replacement of the item in order to continue operation of the snack shop in a first class manner.

13. SIGNS

Subject to laws, ordinances and regulation and subject to CONOCOPHILLIPS' prior written approval, which shall not be unreasonably withheld, as to format, location and size; DEALER may install the usual and customary signs advertising the products and prices available at the snack shop. It is agreed that approval by CONOCOPHILLIPS is required for all signs whether freestanding, affixed to the station building or other structure or otherwise.

14. **COMPLIANCE WITH REGULATIONS**

DEALER agrees to comply promptly with all applicable laws, rules, regulations, ordinances and orders of public authorities, including but not limited to, Government Agencies, Board of Fire Underwriters and other similar organizations. The term "Government Agencies" shall include without limitation, all government and regulatory units, however designated, which establish and administer health, safety, sanitation, environmental, or other guidelines affecting operations of the snack shop.

15. **AGREEMENT**

This Addendum is part of the Agreement and all terms and conditions of said Agreement apply with equal force and effect to this Addendum including, but not limited to, all insurance requirements, indemnification and other obligations thereunder. If, however, there is a conflict between the terms and conditions of this Addendum and the Agreement, the terms and conditions of this Addendum, to the extent they refer more fully with the operation of a snack shop selling food, grocery items, beverages and related goods and services than the Agreement, will prevail.

16. TERMINATION

CONOCOPHILLIPS may terminate this Addendum by providing DEALER with ninety (90) days prior written notice of termination for DEALER's failure to comply with, or failure to make a good faith effort to carry out, any one or all of the terms and conditions of this Addendum and/or the Agreement.

This Addendum shall automatically terminate, without notice, upon termination or nonrenewal of the Agreement between CONOCOPHILLIPS and DEALER.

ACCEPTED AND AGREED TO

THIS 2 ND DAY OF 1, 2003.

-10/2/03

ConocoPhillips Company: INC.

David Vann

Territory Representative

DEALER: CD & PWS ENTERPRISES,

CHARLES DAVIDSON

President

EXHIBIT I

0012/2611143

SNACK SHOP APPROVED/NON-APPROVED PRODUCTS

Items which may be sold at the snack shop are:

Bakery Products Beer and Wine

Bottle Water Candy

Cereal

Coffee Condiments

Dairy Products Frozen Foods

Automotive Accessories

Batteries Film Flowers

Health and Beauty Aids

Lottery Tickets

Gum lce

Ice Cream Juices

Microwaveable Foods

Milk

Sandwiches Soft Drinks Snacks

Lube Oil

Newspapers and Magazines

Paper Products **Tobacco Products**

Toiletries

Items not to be sold, leased, rented or otherwise distributed from the snack shop are:

Hard Liquor Head Shop Items - Drug Paraphernalia Indecent Miscellaneous Items Sexually Explicit Books, Magazines or Video Tapes Video Games

CONOCOPHILLIPS reserves the right to inspect the inventory of said snack shop. Any class or type items not listed in Exhibit I which the DEALER desires to add to inventory must have prior written consent from CONOCOPHILLIPS.

In the interest of uniformity for the operation of a first class snack shop, the following equipment and fixtures list has been developed. This list represents the equipment and fixtures the DEALER is required to buy or lease. The equipment and fixtures which the DEALER is required to have includes, but is not limited to, the following:

Sales Counter

Reach-in Coolers (minimum one two-door cooler)

Display Shelving/Gondolas (minimum four linear feet)

Tobacco Merchandiser

Interior and Exterior Graphics

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Dealer Name: CD & PWS ENTERPRISES, INC.

Unit #: 0012/2611143 Account #: 79863641 Telephone: (925) 828-2365 Effective Date: February 1, 2004 Expiration Date: January 31, 2007

76 BRANDED DEALER EPOS EQUIPMENT AMENDMENT

Dear Dealer:

You occupy above referenced service station ("Station") pursuant to the terms of that certain UNION 76 DEALER STATION LEASE and MOTOR FUEL SUPPLY AGREEMENT ("Agreement") between us effective as of February 1, 2004.

You hereby agree that this letter when fully executed, shall modify and amend that Agreement to include the following referenced Electronic Point Of Sale equipment (including VSAT, DIU or modem) in Exhibit A-II of said Agreement, the maintenance, installation and care of which shall be governed by the terms and conditions hereinafter set forth ("EPOS Amendment").

Equipment Type	Current Monthly Cost *
DataCard (1) #740 (Dial-Line; dealer pays monthly telephone costs. Restricted to low trans- action volume stations).	\$0.09 per transaction (\$25.00 minimum; \$65.00 maximum) plus \$22.00 Flat Rent/Maintenance.
DataCard (1) #840	\$150
Verifone Omni	\$150
DataCard (1) #940	\$225
DataCard (1) #840 + (1) #940	\$335
DataCard (2) #940	\$400
DataCard (1) #840 + (2) #940	\$460
Gilbarco (1) G-Site system at: + Additional Gilbarco consoles at \$85 each: +4_ CRIND Dispensers/External	<u>\$315</u> \$
CRIND Modules at \$40 each: + Dual Sided Marconi Cash Acceptors	<u>\$160</u> \$
	DataCard (1) #740 (Dial-Line; dealer pays monthly telephone costs. Restricted to low transaction volume stations). DataCard (1) #840 Verifone Omni DataCard (1) #940 DataCard (1) #840 + (1) #940 DataCard (2) #940 DataCard (1) #840 + (2) #940 Gilbarco (1) G-Site system at: + Additional Gilbarco consoles at \$85 each: + 4_ CRIND Dispensers/External CRIND Modules at \$40 each:

Case 3:08-cv-01756-BZ Document 8-5 Filed 04/22/2008 P	age 70	OT 75
 Verifone Ruby system	\$315	
+ Additional Consoles at \$85 each: + CRIND Dispensers/External	\$	
CRIND Modules at \$40 each	\$	
TOTAL	\$ <u>475</u>	CP
Other:	\$	

The delivery, installation and construction of the EPOS Equipment provided herein shall be performed by CONOCOPHILLIPS at its sole cost and expense. You understand that you will continue to operate the Station during installation and construction, if continued operation is possible, and you hereby agree to save CONOCOPHILLIPS harmless from any claim or demand for lost revenues or lost profits, if any, suffered because of such construction or installation. Any changes or additions to the EPOS Equipment desired by you after the above EPOS Equipment is installed and found to be in working order shall be at the sole convenience of CONOCOPHILLIPS, and you hereby agree that any costs or expenses related to same shall be for your account.

DEALER PROVIDED EQUIPMENT

You hereby agree to the terms hereinafter set forth for the use of CONOCOPHILLIPS' electronic EPOS network, VSAT, DIU or modem and Help Desk support on the terms and conditions set forth below for use of dealer owned equipment.

DataCard #740

(Dial-Line; dealer pays monthly telephone costs.

Restricted to low transaction (\$25.00 Minimum; \$65.00 Maximum) plus action volume stations).

You acknowledge and agree that the monthly cost(s) set forth in this EPOS Equipment Amendment will be in addition to Station rent (Exhibit B of said Agreement).

You hereby agree to perform preventative maintenance service as specified in the Operator's Manual.

You hereby agree and understand that the following maintenance service items are not covered by CONOCOPHILLIPS' agreement with its maintenance service provider:

- a. Repair and parts to damaged EPOS Equipment if damage is caused by accident, neglect, misuse, abuse, or lack of proper preventative maintenance, or power irregularities or failure to meet equipment environmental specifications.
- b. Repairs required to restore EPOS Equipment to good operating condition if resulting from service performed by other than authorized personnel.
- c. Repair of damage resulting from the installation of a non-approved engineering modification or attachment, external or internal, to the EPOS Equipment.
- d. Movement or rearrangement of EPOS Equipment after initial installation.
- e. Performance of any operator defined function, i.e., replacing ribbons, receipt tape, printer paper, PIN pad batteries, cash drawers, cabinet parts, paper storage trays, light bulbs,

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keys, other equipment consumables, if this is the sole reason for the service and through no fault or negligence on the part of the service provider, you did not perform the task and requested the service provider to do so.

- f. All applicable consumables or use items, such as, but not limited to, cash drawers, cash drawer locks and keys, cabinet parts, pedestal hardware, printer ribbons, head cleaner cards, plastic keyboard covers.
- g. Any service requested to be performed outside the stated maintenance service coverage period.
- h. Costs of service calls for failures not related to the terminal.

You hereby agree to pay for parts, labor, mileage, or any shipping charges associated with any of the above stated exclusions.

You hereby agree to pay all taxes associated with the use of the EPOS Equipment and network system. Any such tax shall be in addition to the Monthly Costs described above.

Please signify your understanding and agreement to the foregoing by signing this EPOS Equipment Amendment in the place provided and returning same to the undersigned.

* Monthly Costs are subject to change with thirty (30) days prior written notice to DEALER and shall be determined in accordance to CONOCOPHILLIPS' then current rental policy in effect.

ACCEPTED AND AGREED TO

THIS OF DAY OF . 2003

ConocoPhillips Company:

INC.

David V

cc:

Territory Representative

File

Heather Dahlgren

DEALER: CD & PWS ENTERPRISES,

President

LSE_Pos.doc (revised 4/15/03 dlb)

Dealer Name: CD & PWS ENTERPRISES, INC.

Unit #: 0012/2611143 Account #: 79863641

Effective Date: February 1, 2004 Expiration Date: January 31, 2007

76 BRANDED TEMPERATURE ADJUSTMENT AGREEMENT

Dear Dealer/Reseller:

You have elected to purchase various motor fuels from CONOCOPHILLIPS for the above subject service station, pursuant to a UNION 76 AGREEMENT ("Agreement").

By this Agreement you acknowledge that CONOCOPHILLIPS has advised you that single deliveries made to your service station may be on a 60 degrees Fahrenheit temperature corrected basis, unless you elect to accept delivery on a gross gallonage basis.

You understand and agree that the election made herein shall be effective for a period of one (1) year from the date of this letter and then on a year to year basis thereafter unless canceled by written notice given thirty (30) calendar days prior to the expiration of any one (1) year period.

You hereby elect to accept single deliveries on the following basis (choose one):

X Temperature Corrected	
Gross Gallonage	
ACCEPTED AND AGREED TO	
THIS 2 DAY OF	, 2003.

ConocoPhillips Company:

David Vann

Ву

Territory Representative

DEALER: CD & PWS ENTERPRISES, INC.

CHARLES DAVIDSON

President

Dealer Name: CD & PWS ENTERPRISES, INC.

Unit #: 0012/2611143 Account #: 79863641

Effective Date: February 1, 2004 Expiration Date: January 31, 2007

CONOCOPHILLIPS FEDERAL TIRE REGISTRATION REQUIREMENTS - DEALER

Dear Dealer:

Federal regulations (49 CRF 574.8) require that you record the serial number of each new tire you sell to a tire customer, and your name and address, on a registration form. This form must be given to the purchaser who may use the form to report his/her name and address to the new tire manufacturer or brand name owner of the tire.

Under the law CONOCOPHILLIPS is providing you with Tire Registration forms which meet the Federal requirements. CONOCOPHILLIPS expects each dealer to provide the necessary information and form to each tire purchaser.

The civil penalty for your failure to give the purchaser the required form with the proper information on it is up to \$1,000 for each violation.

Your signature in the space provided below signifies you understand your obligation under the law to record the tire serial number and your name and address on a registration form for each tire sale you make to a tire purchaser and to give this form to such purchaser, and your obligation to pay any civil penalty assessed for any violation thereof.

ACCEPTED AND AGREED TO

THIS 2 ND DAY OF

ConocoPhillips Company:

INC.

David Vann

Territory Representative

DEALER: CD & PWS ENTERPRISES,

CHARLES DAVIDSON

President

OFFICER CERTIFICATION

0012/2611143

The undersigned does hereby confirm to be	an officer of CD EVE LIVE.
a CAL HOINIA	corporation ("Corporation"). The
undersigned certifies that as an officer of the	Corporation he/she is duly authorized to
execute any and all documents and/or other	instruments on behalf of the Corporation.
The execution of the foregoing Agreement ar	nd any ancillary documents related to the
Agreement, by the undersigned are and shal	I be binding upon the Corporation.
Signature:	
Print Name: Charles Dauidst	<u> </u>
Corporate Title:	
Date: 10-2-03	

CERTIFICATE OF EXEMPTION RETAIL SALES TAX (Destination)

SELLER	R: CONOCO	OPHILLIPS CO	o., P. 0. BOX 1267, PONCA C	CITY, OKLAHOMA	74602- 1267	FAX #580-767- 48	16
CONCE A.	RNING ST		AX, THE BILLING INSTRUCEXEMPT THE SALES TAX			SHOULD BE AS FOLL	OWS:
B.		I AM EXEM	IPT SALES TAX ON THE FO	OLLOWING PETR	OLEUM PRODUCTS F	FOR THE REASON(S)	BELOW:
							
		PURCHASE	R'S DESCRIPTION OF BUS	SINESS ACTIVITY			
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B6.		OTHER REA	ASON OF SALES TAX EXEM	MPTION - EXPLAI	N IN DETAIL:		
*B7.		I AM LICEN	SED TO PAY DIRECTLY S	TATE FUEL TAX	ON SALES OF MOTO	R FUEL OR SPECIAL	FUEL.
		MY SPEC	IAL FUELS LICENSE NUMI	BER IS			Provide
			OR FUELS LICENSE NUMB				Provide Appropriate Number
MY VA	ORIGI	N STATE	E OR PERMIT NUMBER(S)	NO	33028	96	Number
		STATE_	· · · · · · · · · · · · · · · · · · ·	NO			
		STATE _		NO			
	DES	T / HOME ST/	ATE	NO			
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	<u></u>	& PWS ENT	ERPRISES, INC.		A dalar a sa 2000	AL COSTA BLVD	
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Signatu		مصر	. well			RAMON CA 9458	
		ARLES DAVI ed or typed na	DSON me with authorization to bin	nd	Phone #. <u>(925</u>) 828-2365 Fax #:	(925) 828-2466
Title:	Pres	sident			Date: 10	2-03	

EXHIBIT C

LESSEE	CD & PWS ENTERPRISES,	INC.
SOLD TO NUMBER	0010041542	
SHIP TO NUMBER	802161	
SERVICE STATION	2611143	' A _
CLASS OF TRADE	0012	RECEIL
EFFECTIVE DATE	February 1, 2007	NO. SIVA
EXPIRATION DATE	January 31, 2010	3, 50
		2000
After execution return to: Cynthia Townley C	Contract Administration	\mathbf{v}_{n}

After execution return to: <u>Cynthia Townley</u>, Contract Administration P.O. Box 2197, TR-1064B, Houston, TX 77252-2197

ENCLOSED ARE THE FOLLOWING:

FINCE	LOSED ARE THE FOLLOWING:
Χ	Union 76 Dealer Station Lease and Motor Fuel Supply Agreement w/PMPA
	Union 76 Branded Reseller Agreement w/PMPA
	Union 76 Dealer Station Lease/Lease Back-Motor Fuel Supply Agmt. w/PMPA
	Underground Storage Tanks/Owner/Operating Agreement
X	(addendum 2 of Lease/Supply Agreement)
	Car Wash Addendum to Union 76 Dealer Station Lease and
	Motor Fuel Supply Agreement
	Car Wash Addendum to Union 76 Dealer Station Lease/Lease Back and
	Motor Fuel Supply Agreement
	C-Store Addendum to Union 76 Dealer Station Lease-Motor Fuel Supply Agmt.
	Snack Shop Addendum to Union 76 Dealer Station Lease and
X	Motor Fuel Supply Agreement
	Facility Allowance Agreement
	76 Branded Dealer or Reseller EPOS Equipment Amendment
X	76 Branded Temperature Adjustment Agreement
X	Federal Tire Registration-Dealer
	ConocoPhillips San Diego A.P.C.D. Definition of Responsibility
	LPG Agreement
	Workers Compensation Insurance Waiver of Subrogation-NEVADA
X	Tax Exemption Certificate

Revised 10/11/2006



UNION 76 DEALER STATION LEASE and MOTOR FUEL SUPPLY AGREEMENT Unit # 0012 / 2611143

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ADDENDUMS

Underlying Lease	Addendum 1
Underground Storage Tanks/Owner/Operator Agreement	Addendum 2



UNION 76 DEALER STATION LEASE and MOTOR FUEL SUPPLY AGREEMENT

THIS UNION 76 Dealer Station Lease and Motor Fuel Supply Agreement ("Agreement") dated October 11, 2006 ("Contract Date") is by and between ConocoPhillips Company, and the individual(s) and / or entity named below ("DEALER") at this service station ("Station" as defined below)

CD & PWS ENTERPRISES, INC.

RECITALS

- A. WHEREAS, DEALER does hereby enter into this Agreement for the purpose of operating the Station as a Union 76 branded outlet offering petroleum products and the highest quality of service to the motoring public;
- B. WHEREAS, CONOCOPHILLIPS and DEALER agree that the successful operation of an automotive service Station (as defined below) depends on the ability of the parties to consistently generate customer acceptance of products and services. The responsibility for acceptance of CONOCOPHILLIPS' Union 76 products is primarily CONOCOPHILLIPS', through the development and implementation of marketing, dealer training, advertising and sales promotions and other programs to promote the Union 76 service station business. The responsibility to develop and retain product acceptance is CONOCOPHILLIPS' responsibility and the responsibility for service acceptance by the motoring public is primarily DEALER's. Service acceptance is generated through DEALER's consistently offering courteous, convenient and efficient customer service; the maintenance of a clean, neat and orderly run business establishment; the adherence to regularly scheduled hours of operation; DEALER's personal attention to the operation of the Station; fair and honest selling techniques; and the maintenance of a complete inventory of good quality merchandise to serve adequately and quickly the needs and desires of customers; and
- C. WHEREAS, CONOCOPHILLIPS has expended substantial amounts of time, money and expertise in developing quality credit card and other marketing programs and quality merchandise to be sold under the Union 76 trade name, service marks and trademarks ("Marks"). DEALER may use said Marks and credit card programs in the resale of Union 76 branded merchandise; therefore, DEALER agrees to render the type of courteous, convenient and efficient service that will maintain the integrity and good reputation which said Marks and credit card programs have attained.

NOW, THEREFORE, in consideration of the mutual promises contained herein, CONOCOPHILLIPS and DEALER agree as follows:

1. STATION PROPERTY

CONOCOPHILLIPS hereby leases to DEALER and DEALER leases from CONOCOPHILLIPS the real property located in the County of CONTRA COSTA, State of CA, commonly known as 8998 ALCOSTA BLVD, SAN RAMON, CA 94583 and further described in the attached **Exhibit A-II**, together with the buildings, improvements, fixtures, and equipment listed in the attached **Exhibit A-II** (the real property, buildings, improvements, fixtures, and equipment collectively referred to hereinafter as the "Station"). DEALER acknowledges inspecting the Station and with respect to those facilities, fixtures and equipment that are reasonably susceptible to visual inspection, DEALER finds them to be in reasonably good condition.

2. TERM

(a) The term of this Agreement commences on February 1, 2007 and expires on January 31, 2010 ("Term"); provided, however, that if CONOCOPHILLIPS has an underlying lease for the Station



from a third party (as stated in Addendum 1 attached hereto) and if CONOCOPHILLIPS' underlying lease expires, is cancelled or terminates for any reason on or prior to the stated expiration date of this Agreement, then this Agreement shall terminate consistent with the cancellation or termination of said underlying lease.

Except as may be required of CONOCOPHILLIPS pursuant to applicable law, this Agreement is not self-renewing and expires automatically on the date set forth above without the necessity of notice. DEALER acknowledges that no representation as to the continuation or renewal of this Agreement beyond the Term has been made by CONOCOPHILLIPS to DEALER.

3. RENTAL

- (a) CONOCOPHILLIPS shall charge and DEALER agrees to pay to CONOCOPHILLIPS rent for the Station as determined in accordance with CONOCOPHILLIPS' Rent Policy. "CONOCOPHILLIPS' Rent Policy" means such written policy adopted by CONOCOPHILLIPS in good faith and in the ordinary course of business regarding the rent to be charged CONOCOPHILLIPS' lessee dealers, which policy may be amended or modified by CONOCOPHILLIPS at any time or from time to time. DEALER shall pay all Rent legally owes to CONOCOPHILLIPS for the current month of operation on the last business day of each month for which Rent is due and owing. In the event the Rent is not paid when due, and providing such failure to pay is not due to an event caused by CONOCOPHILLIPS. DEALER shall be subject to a late payment charge. The late payment charge shall be \$60.00 for each late payment and may be charged by CONOCOPHILLIPS at CONOCOPHILLIPS' option.
- (b) Upon any renewal of this Agreement, the Rent will be determined in accordance with CONOCOPHILLIPS' Rent Policy or any successor CONOCOPHILLIPS policy or program in effect at the time of renewal.
 - (c) DEALER shall pay to CONOCOPHILLIPS Rent as specified in the attached Exhibit B.
- (d) CONOCOPHILLIPS shall notify DEALER of all Rent increases at least 90 days prior to the implementation of any such increases in Rent. DEALER acknowledges that Rent may, at CONOCOPHILLIPS' discretion, be subject to an adjustment based on changes in the Consumer Price Index--All Urban Consumers ("CPIU), published by the U.S. Department of Labor, Bureau of Labor Statistics for the nearest geographical region in which DEALER's Station is located;
 - (e) Any Rent payable hereunder shall be payable when due, without notice, demand, deduction, or offset at such place as CONOCOPHILLIPS may from time to time designate to DEALER. Rent payable with respect to any period consisting of less than a full calendar month shall be prorated.
 - If DEALER holds over in possession of the Station without CONOCOPHILLIPS' consent, DEALER shall, at CONOCOPHILLIPS' election, be a tenant at will or a tenant from monthto-month. In either case Rent shall be payable monthly in advance at a rate equal to one hundred fifty percent (150%) of the Rent in effect immediately before the hold over period began.
- No provision of this Agreement may be construed to prevent or limit CONOCOPHILLIPS' right to modify the terms or conditions of the Agreement, or offer additional or different terms to DEALER, upon a renewal of the Agreement, including CONOCOPHILLIPS' right to offer any modification or new terms relating to rent, or modify Rent any time during the Term because of the substantial rebuilding of the Station or due to capital improvements that may be made by CONOCOPHILLIPS at the station.

4. CREDIT CARDS, OTHER PAYMENT METHODS, EPOS AND NETWORK ACCESS

DEALER acknowledges and agrees that CONOCOPHILLIPS shall, at CONOCOPHILLIPS' sole determination and expense, install electronic point of sale ("EPOS") equipment for the processing of credit card and debit card transactions. DEALER shall pay to CONOCOPHILLIPS all reasonable charges for the operation, updating and maintenance of said EPOS equipment required by CONOCOPHILLIPS, which shall be set forth on the ConocoPhillips Marketing website. CONOCOPHILLIPS shall have the right to change any existing rent and fee structure contained on ConocoPhillips Marketing website upon providing DEALER with thirty (30) days prior notice.

(a) Certain terms used in this Section 4 are defined below:

Card Transaction - means a Credit Transaction, Debit Transaction, and/or transaction involving a Prepaid Card.

Credit Card -- means a card or other evidence of credit, authorizing the cardholder to obtain goods and services on credit. It includes off-line debit cards that authorize electronic transfer of funds from the cardholder's account but generally does not require use of the cardholder's personal identification number.

Credit Transaction -- means the process of data capture and transaction processing that allows a consumer to use a Credit Card for payment of authorized purchases.

Debit Card -- means a card or access device issued by a financial institution that authorizes an electronic transfer of funds from the cardholder's account for payment of authorized purchases. It generally requires use of the cardholder's personal identification number and may commonly be known as an on-line debit card.

Debit Transaction -- means the process of data capture, authorization and electronic transfer of funds from the cardholder's account for payment of authorized purchases.

EPOS -- means electronic point of sale - equipment used to process credit and debit card transactions.

NSP -- means Network Service Provider or its assignee or successor with respect to the NSP's functions related to this policy.

Prepaid Card -- means a retail cash card that can be activated and then redeemed at Marketer Supplied Outlets.

- (b) DEALER shall accept Prepaid Cards and Debit Cards and shall grant credit to holders of all ConocoPhillips Accepted Credit Cards at the Station where ConocoPhillips marketing standards are maintained, as outlined in the then current ConocoPhillips Credit Card Guide with the applicable ConocoPhillips Brand, and subject to the terms thereof. "ConocoPhillips Accepted Credit Cards" are defined in the applicable ConocoPhillips Credit Card Guide, which is incorporated herein by this reference and which may be revised from time to time or discontinued at ConocoPhillips' sole discretion, and which may be supplemented with the ConocoPhillips Marketing website communications, and other forms of notification to DEALER (all referred to collectively as the "Credit Card Guide"). DEALER shall accept other payment methods designated by ConocoPhillips from time to time in the applicable ConocoPhillips Credit Card Guide ("Payment Methods"). It is the responsibility of DEALER to comply with such applicable Credit Card Guide and all amendments thereto for use at the Station.
- (c) ConocoPhillips shall accept assignment of ConocoPhillips Accepted Credit Card invoices from all ConocoPhillips Accepted Credit Cards, subject to the terms and conditions in the applicable Credit Card Guide. DEALER shall refuse to honor ConocoPhillips Accepted Credit Cards for purchases made at locations other than the Station. DEALER shall accept and promptly reimburse ConocoPhillips for invoices refused by ConocoPhillips in accordance with the provisions of the applicable Credit Card Guide. Except as otherwise stated in this Section 4 C, assigned credit card invoices shall be automatically applied to DEALER's outstanding account balance for product purchases and any other amounts owing to ConocoPhillips.
- (d) DEALER shall ensure that DEALER has and uses at the Station ConocoPhillips "Endorsed" or "Limited-Endorsed" Electronic Point of Sale ("EPOS") equipment in accordance with the provisions of this Section 4. DEALER shall further ensure that DEALER has and uses at the Station the most current version software for such EPOS equipment. Such "Endorsed" or "Limited-Endorsed" EPOS equipment and the most current version software are listed on the ConocoPhillips Marketing website,

5



and such list may be revised from time to time at ConocoPhillips' sole discretion. DEALER shall maintain and repair at its sole expense all EPOS equipment used at the Station for transaction processing.

- (e) DEALER shall receive access to a NSP designated by ConocoPhillips for on-line transactions for consumer purchases made with ConocoPhillips Accepted Credit Cards or Payment Methods. Processing requirements through the designated NSP as set forth in this Section. DEALER agrees to process all consumer purchases of Gasoline and Distillate that use ConocoPhillips Accepted Credit Cards through the NSP designated by ConocoPhillips. For all other consumer purchases except Gasoline and Distillate, DEALER must process, at a minimum, the Licensed ConocoPhillips Brand proprietary cards (including but not limited to proprietary fleet cards and the ConocoPhillips MasterCard), Voyager and Wright Express cards through the NSP designated by ConocoPhillips. DEALER agrees to pay network fees associated with the processing of Card Transactions electronically, which fees are set forth on the ConocoPhillips Marketing website.
 - (f) Network Access can be obtained through the following communication methods. NSP and ConocoPhillips shall arrange for satellite (VSAT) communication to the Station at DEALER's expense. DEALER shall execute a separate Satellite Services Agreement with ConocoPhillips for the Station. If dial-up communication is chosen for the Station then DEALER shall arrange for, and shall pay fees and charges associated with the installation of the necessary telephone line for autodial devices and connection to the ConocoPhillips EPOS equipment.
 - (g) DEALER shall pay the fees and charges associated with transaction processing at the Station, as set forth on the ConocoPhillips Marketing website, and as such fees and charges may be adjusted by ConocoPhillips periodically. ConocoPhillips shall deduct all processing or network fees or charges from DEALER's total automated sales. Subject to applicable law, ConocoPhillips may change any or all of its fees, charges or both at any time upon not less than ten (10) days' advance written notice to DEALER.

DEALER agrees that this Section 4 is reasonable and of material significance to this Agreement and to the consumers who patronize the Station. DEALER further understands and acknowledges that it is reasonable for ConocoPhillips to terminate this Agreement if DEALER does not comply with this Section 4 upon written notice to DEALER in accordance with the Petroleum Marketing Practices Act.

5. SERVICES, USES AND DEFINITIONS

- (a) DEALER hereby agrees and acknowledges that the Union 76 Marks, unique color combinations, design and appearance, represent an image of high standards of product quality to the Station appearance (inside and out) and customer service. DEALER's failure to diligently promote the Union 76 Marks would:
- (1) Adversely affect the consuming public's patronage of the goods and services offered by DEALER and CONOCOPHILLIPS at the Station;
- (2) Could adversely affect the consuming public's patronage of other Union 76 branded retail service stations; and
 - (3) Could adversely affect the value of the Union 76 Marks in the marketplace.
 - (b) DEALER shall:
- (1) Resell all motor fuel, certified by the supplier thereof as being Union 76 motor fuel, under Union 76's brand name;
- (2) Maintain Union 76 Marks on the equipment used to store and dispense Union 76 motor fuel:



- Not sell or pass off the motor fuel of others as Union 76 motor fuel or otherwise misbrand or mislabel Union 76 motor fuel or products, and
- Manage, operate and maintain the Station in a manner which will maintain and enhance all Union 76 Marks and will comply with CONOCOPHILLIPS' image and operational standards for Union 76 Marks as updated from time to time. Accordingly, DEALER expressly agrees to consistently operate the Station in a manner that will:
- Diligently promote the resale of all motor fuels generally offered by CONOCOPHILLIPS under the Union 76 Marks in DEALER's trading area:
- Provide quality merchandise and courteous and efficient service from a clean (B) and orderly kept business establishment that is within the standard of care and professionalism offered by other Union 76 service stations and automotive service outlets in DEALER's trading area;
- Sell all merchandise and services with care, prudence and courtesy and not engage in dishonest, fraudulent or scare selling practices;
 - (D) Perform all services in a good workmanlike manner;
- Keep the approaches, driveways and service areas open, usable and uncluttered and free of parked vehicles, trailers, and other obstructions, including ice or snow, at all times:
- (F) Maintain adequate inventory of motor fuel (including such quantity of each Union 76 branded motor fuel offered for resale by CONOCOPHILLIPS in the geographic area in which the Station is located, as is required to serve customer demand for such motor fuels) and other petroleum products and, if appropriate, tires, batteries and accessories normally offered for sale from a first class, full service, automotive service station:
- Keep the Station (interior and exterior), sidewalks, pump islands, pin corner, approaches and driveways properly lighted, clean, safe, sanitary and free of trash, rubbish and other debris. Perform, at DEALER's sole cost and expense, all repairs, replacements and maintenance required of DEALER pursuant to Exhibit C. Keep any and all yard, lawn, shrubs, and other plantings unobstructed, clean, neat, orderly and free from weeds and debris. If DEALER fails to perform these maintenance obligations, and CONOCOPHILLIPS has given DEALER at least verbal notice and adequate time to correct the failure to perform the maintenance obligations, CONOCOPHILLIPS may perform the obligation(s) and charge the reasonable cost to DEALER's account as additional rent;
- (H) Keep the rest rooms properly identified, well-lighted, clean, functional and odor free. Customary restroom supplies shall be stocked in dispensers that are clean and operational;
- Keep the Station open for business with the interior and exterior properly **(†)** lighted during the hours of operation as set forth in Exhibit D. If applicable, service bay doors are to remain open during normal automotive repair hours. DEALER shall not fail to keep the Station open for operation for seven (7) or more consecutive days or any lesser period which under the facts and circumstances constitutes an unreasonable period of time;
- Maintain sufficiently trained and qualified employees (including DEALER) who must at all times, while on duty at the Station, be dressed in approved uniforms. In addition, each employee who, in the course of their employment might be called upon to communicate with customers, law enforcement officials, fire officials, government officials and other persons who may have business dealings with the Station shall have the ability to personally understand, write and speak the English language. DEALER shall maintain a sufficient number of trained, courteous and neat appearing



personnel at the Station required to consistently operate the Station in an efficient and organized manner. DEALER shall, at CONOCOPHILLIPS' request, participate in subsequent training programs as may be offered by CONOCOPHILLIPS from time to time;

- (K) Maintain an environmentally compliant and safe place to work for DEALER's employees and customers, and maintain and operate the Station in compliance with all applicable laws, regulations and rules concerning environmental compliance and safety of the workplace. DEALER shall provide all employees with adequate training concerning workplace environmentally compliance, safety and safe work practices. CONOCOPHILLIPS makes no assurances that despite DEALER's proper maintenance of any and all environmental compliance and safety practices, use of the environmental compliance and/or safety information or any additional environmental compliance and/or safety measures offered or suggested by CONOCOPHILLIPS or DEALER, that the Station is guaranteed to be an environmentally compliant or safe work place. DEALER acknowledges that environmental compliance and safety of the workplace is primarily DEALER's responsibility and not the responsibility of CONOCOPHILLIPS;
- (L) Store and dispense motor fuel only from clean, properly tagged tanks, and properly decaled pumps or containers identified with appropriate trademarks or trade names, if applicable;
- (M) Comply with the requirements of any conditional use permit(s), license or other approvals ("Permit") covering the operation of the Station. If the Station is subject to a Permit, a copy shall be delivered to DEALER and DEALER shall acknowledge receipt of the copy on a form provided by CONOCOPHILLIPS;
- (N) If permitted by law, upon the request of CONOCOPHILLIPS, operate at least one (1) of the fuel islands (or one (1) of the dispensers if the Station has only one (1) fuel island) on a self-service basis during all operating hours;
- (O) DEALER shall comply with all laws, ordinances, rules and regulations of constituted public authority governing the use and occupancy of the Station and the conduct of DEALER's business at the Station:
- (P) Devote full time personal management and business expertise to the operation of the Station. For a full automotive service station, full time shall mean being at the Station for not less than thirty (30) hours of time each seven (7) day week, and devoting not less than four (4) hours of time between the hours of 8:00 AM and 6:00 PM each day Monday through Friday; and for all other service stations, full time shall mean being at the Station not less than ten (10) hours of time each seven (7) day week, and devoting not less than one (1) hour of time between the hours of 8:00 AM to 6:00 PM each day Monday through Friday. If in the event DEALER operates multiple sites, DEALER may designate one (1) individual who will actively and personally be the site manager responsible for the daily management of DEALER's other station(s). If this Station is such a station DEALER does hereby designate _______ to act as DEALER in the operation of the Station ("Designee"). Designee shall personally participate in the operation of the Station as is required of DEALER set forth above. DEALER shall be permitted to change the Designee provided, however, that DEALER's shall give reasonably prompt written notice to CONOCOPHILLIPS of the change;
- (Q) Use the Station solely for the sale of motor fuel and other petroleum products, as applicable, including, but not limited to, tires, batteries, accessories and other merchandise and services that customers expect to obtain from a first class retail motor fuel service station;
- (R) Keep telephone booths clean and operative; and located in areas where appropriate and where previously authorized by CONOCOPHILLIPS;



Keep vending machines and storage bins only in locations authorized in writing by CONOCOPHILLIPS;

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- Keep air/water hoses clean and operational, and offer air/water to the public pursuant to applicable laws, which may require air/water to be offered without charge to the public;
- (U) Maintain a secure Station for DEALER, DEALER's employees and customers. Subject to CONOCOPHILLIPS' written approval, which shall not be unreasonably withheld, DEALER may install any security equipment and devices at the Station and make security enhancements in and to the Station and employ additional security measures at the Station that DEALER reasonably believes are necessary to enhance security and deter crime. DEALER is solely responsible for the maintenance of any such security enhancements at the Station. CONOCOPHILLIPS makes no assurances against criminal activity at the Station despite CONOCOPHILLIPS' proper maintenance of any and all security enhancements, use of any security information or training which CONOCOPHILLIPS makes available to DEALER, or any other additional security measures;
- (V) Maintain uninterrupted communications, such as a telephone line or other method, to and from any remotely monitored release detection equipment including, but not limited to, all such equipment installed by CONOCOPHILLIPS or its designee;
- Keep the Station in full compliance with the requirements of the American's With Disabilities Act ("ADA"), and other similar State or Federal laws, by not obstructing, blocking or making alterations to wheelchair ramps, special doors and door handles, rest room fixtures and other appurtenance that have been installed at the Station as required by ADA; and
- Keep trash containers and dumpsters clean and covered; and located in areas where appropriate and where previously authorized by CONOCOPHILLIPS.

6. **PROHIBITED USES**

- DEALER shall not use the Station, or any part thereof, without CONOCOPHILLIPS' prior (a) written consent, for:
 - (1) An automobile, truck or equipment rental business;
 - (2)A vehicle towing business consisting of two (2) or more tow trucks;
 - (3) A business of selling motorized vehicles of any kind;
 - (4) A parking lot, or storage of junk, disabled vehicles, and/or used tires and batteries;
- A business that includes engine overhauls, auto body repair, welding, or any other operation that involves an open flame, or
- A franchise or franchise business including, but not limited to, Quick Service Restaurants ("QSR's"), operated on or from the Station other than any franchise or franchise business approved by CONOCOPHILLIPS or offered by CONOCOPHILLIPS to DEALER;
- Without the prior written consent of CONOCOPHILLIPS, said consent to be at CONOCOPHILLIPS' sole discretion, DEALER shall not:
- Obstruct any entrance, exit, pin corner, or pump island, or otherwise restrict access to the Station, or any part thereof, or block delivery carrier's access to storage tank fill pipes;



- Store or sell any intoxicating beverage unless the Station has previously been approved for the sale of alcoholic beverages, or unless DEALER has secured CONOCOPHILLIPS' prior written approval and any and all necessary permits and licenses and liquor liability insurance and DEALER and DEALER's employees are trained in the proper procedures of selling intoxicating beverages. Further, no intoxicating beverage shall be consumed by anyone at the Station; and DEALER shall not permit anyone to work at the Station while under the influence of an intoxicating beverage;
- Purchase motor fuel and /or products under this Agreement for resale at any site other than Station:
- Store, sell or consume any illegal drugs, or permit drug paraphernalia to be present or tolerated at the Station; and DEALER shall not permit anyone to work at the Station while under the influence of an illegal drug;
- (5) Conduct any illegal, pornographic, sexually explicit, offensive, noisy or dangerous activities including, but not limited to, the sale or display of any illegal, pornographic or sexually explicit materials:
- (6) Discharge, or permit the discharge of, petroleum products or other products or materials onto the Station, or adjacent properties;
- Maintain or permit animals to be present, or any condition to exist which may endanger the health, safety or well being of persons at the Station;
- Restrict the use of the Station facilities by the installation of coin-operated devices in the rest rooms, on rest room doors, or install or operate any pinball or amusement games of any type;
- Create or permit waste at the Station, or any part thereof, or allow, or condone, any activity on the Station, or any part thereof, that shall be considered to be a nuisance;
- Sell at or from the Station, State Lottery tickets, and in the event Station is approved for State Lottery ticket sells. DEALER shall utilize only signs for such sales as are permitted by local ordinances, and approved by CONOCOPHILLIPS;
 - Operate, install or locate any vending machines or storage bins; (11)
- (12)Permit the Station to be used as housing, sleeping, or living guarters. Station is to be used for business purposes only; and/or
- Attach or place anything anywhere which could diminish, interfere with, infringe upon or otherwise dilute the Union 76 Mark(s) or confuse or deceive the public.

7. IMAGE AND OPERATIONS STANDARDS PROGRAM

(a) CONOCOPHILLIPS has developed and manages a customer service and service station operations quality assurance and image consistency program, as described in the Brand and Image Standards materials, to be provided by CONOCOPHILLIPS to DEALER from time to time via CONOCOPHILLIPS website, which is incorporated into and made a part of this Agreement by this reference. DEALER hereby agrees that compliance with the Brand and Image Standards materials is of material significance to the business relationship created by this Agreement, and that such compliance is intended to ensure that all CONOCOPHILLIPS dealers meet and/or exceed the expectations of their customers. DEALER shall employ such personnel and other resources so as to consistently comply with the Brand and Image Standards materials. CONOCOPHILLIPS shall have the right, from time to time, in its sole discretion to amend, add to or delete any standard, procedure, policy or restriction set forth in such Brand and Image materials.

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DEALER acknowledges that providing superior customer service and high quality in the (b) operations of the marketing premises at the Station are essential not only to the success of DEALER's business but also to the reputation and integrity of CONOCOPHILLIPS and the Union 76 Marks. DEALER therefore agrees that DEALER shall:

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- (1) Strive to obtain and maintain compliance at all times with the Brand and Image Standards:
- Develop customer responsiveness programs designed to respond to and resolve customer inquiries or complaints within a maximum of fourteen (14) days from the date any inquiry or complain was directly received by DEALER or referred to DEALER for response from CONOCOPHILLIPS;
 - (3)Monitor the quality of service, image, and cleanliness at the Station, and
- Participate on the same basis as other DEALERS, and at DEALER's expense, in CONOCOPHILLIPS' Mystery Shopper Program, or such similar programs as CONOCOPHILLIPS may from time to time require of its DEALERS, and promptly take actions to correct or improve any operations at the Station which scores lower than the baseline score as established from time to time by CONOCOPHILLIPS. CONOCOPHILLIPS and DEALER acknowledge and agree CONOCOPHILLIPS shall not be obligated to develop and implement a Mystery Shopper Program, or other similar program, on a continuous basis throughout the Term hereof.

8. **OPERATING EXPENSES**

DEALER shall pay all charges and expenses connected with the operation of the Station including, but not limited to, rent, licenses, permits, inspection fees, property taxes, levies, special assessments, common area maintenance and other expenses including, but not limited to, those incurred for the testing for motor fuel shortages, if due to DEALER negligence, or if required by law, ordinance or regulation, the calibration of dispensing equipment, and registration of storage tanks as required by governmental regulations, occupation and license taxes, water, sewer, gas, telephone, electricity, and power, charges assessed, or charged on, or against the Station, DEALER's use, or occupancy thereof, or the business conducted thereon. DEALER shall have all meters, and accounts, for water, sewer, gas, telephone, electricity, power, and other utilities, transferred to and maintained at all times in DEALER's name. If DEALER fails or refuses to make timely payment of any charge, expense, and/or tax, CONOCOPHILLIPS may, but is not obligated to, make payment on behalf of DEALER, and charge the cost to DEALER's account as additional rent payable immediately.

9. **TAXES**

- If any governmental authority now has, or later places, a tax, excise or charge on CONOCOPHILLIPS because of the manufacture, storage, withdrawal from storage, transportation, distribution, sale or handling of any CONOCOPHILLIPS motor fuel delivered by CONOCOPHILLIPS to DEALER or such tax, excise or charge is measured by the proceeds received by CONOCOPHILLIPS because of its distribution or sale of CONOCOPHILLIPS motor fuel to DEALER, the tax, excise or charge shall be added to the purchase price to be paid by DEALER unless such tax, excise or charge is included in the purchase price of the CONOCOPHILLIPS motor fuel.
- CONOCOPHILLIPS will pay directly to any taxing agency all real property taxes on the (b) Station, except that DEALER will pay directly to any taxing agency: (1) All taxes on any personal property placed on the Station by DEALER; and (2) Any licenses, occupation and inspection fees or charges in connection with DEALER's use or occupancy of the Station. CONOCOPHILLIPS' Rent Policy, CONOCOPHILLIPS reserves the right to charge DEALER for property taxes (and any personal property taxes CONOCOPHILLIPS may pay on DEALER's behalf) as additional rent.



10. TRADEMARKS

- (a) It is expressly agreed that any Union 76 Marks used by DEALER hereunder are the sole and exclusive property of CONOCOPHILLIPS, and that nothing in this Agreement grants or shall be construed as granting DEALER or any other any right, title or interest therein.
- (b) DEALER shall not adulterate, add to, mix, commingle or blend with any of CONOCOPHILLIPS' products in connection with which DEALER uses the Union 76 Marks, any other products, additives, materials or substances without first obtaining the prior written consent of CONOCOPHILLIPS. DEALER agrees that under no circumstances will the Marks or distinctive colors of Union 76 licensed under this Agreement be used to identify products originating from any source other than CONOCOPHILLIPS or other than the particular grade or quality corresponding to the designated use. CONOCOPHILLIPS shall have the right from time to take samples of motor fuel from the Station for testing purposes, at CONOCOPHILLIPS' option, to ensure compliance.
- (c) The Station and the dispensing equipment used for licensed products under this Agreement, shall be identified and kept clean and legible in accordance with CONOCOPHILLIPS' visual standards. CONOCOPHILLIPS (and/or its agent) shall erect appropriate signs and other identification materials indicating the Station is a branded facility licensed for the sale of Union 76 products, which DEALER shall keep clean and legible, and not modify, alter, obstruct or move in any way. CONOCOPHILLIPS (and/or its agent) shall have the right to enter upon the Station from time to time to adjust, exchange, remove or add to CONOCOPHILLIPS' signs and other identification materials. During the Term of this Agreement, DEALER shall be entitled to use the Union 76 Marks under this Agreement as authorized and approved by CONOCOPHILLIPS from time to time on equipment and vehicles owned by DEALER to identify DEALER as a Union 76 branded dealer of the licensed products and services. Any advertising materials utilized by DEALER shall be in conformity with CONOCOPHILLIPS' standards for the Union 76 Marks.
- (d) Upon expiration, termination, nonrenewal or cancellation of this Agreement, for any reason, DEALER shall immediately cease and discontinue the use of said Union 76 Marks or any marks or names confusingly similar thereto in DEALER's operations or in advertising and promotions and return to CONOCOPHILLIPS all signs or advertising materials containing such Union 76 Marks.

11. MOTOR FUEL BRANDS, GRADES AND QUANTITY

- (a) During the Term of this Agreement, DEALER shall continuously stock and offer for sale sufficient quantities of each grade and type of Union 76 branded motor fuels, generally offered by 76 dealers in the geographic area of DEALER's Station, as will satisfy consumer purchase requirements on a prompt basis. CONOCOPHILLIPS shall have the right to change or discontinue, from time to time, such brands or grades of motor fuels without DEALER's permission.
- sellers of Union 76 branded motor fuel products as CONOCOPHILLIPS may from time to time authorize, for delivery to the Station all of DEALER's motor fuel products purchase requirements, which must be at least eighty percent (80%) of the Quarterly Minimum and Annual Quantities set forth in **Exhibit E.** CONOCOPHILLIPS may, at CONOCOPHILLIPS' sole option, sell to DEALER more than the quantities set forth in **Exhibit E** upon DEALER's request, but CONOCOPHILLIPS shall not be obligated to do so. In the event any month of the Term of this Agreement is not a full month (hereinafter "Partial Month"), the Quarterly Minimum Quantities shall be prorated for the number of days in the Partial Month. Provided DEALER is not prevented from purchasing motor fuels from CONOCOPHILLIPS due to any Allocation program CONOCOPHILLIPS may implement pursuant to the Allocation Section herein, or due to a force majeure event, DEALER's failure to purchase eighty percent (80%) of the Quarterly Minimum and Annual Quantities set forth in **Exhibit E** will result in DEALER being in default of this Agreement,



and in the event DEALER continuously fails to purchase and receive the Minimum Quantities, CONOCOPHILLIPS may, in addition to all other remedies available to it, terminate or nonrenew this Agreement.

- (c) To facilitate deliveries to the Station, DEALER agrees to order products by such method as CONOCOPHILLIPS reasonably determines, in its sole discretion, will best achieve compliance with the requirements set forth in this Motor Fuel Brands, Grades and Quantity Section including, but not limited to, CONOCOPHILLIPS' Automatic Replenishment/Inventory Management Program.
- (1) On each day of Station operations including, but not limited to, Saturdays, Sundays and holidays, DEALER shall via a telephone transmission procedure prescribed by CONOCOPHILLIPS, enter into CONOCOPHILLIPS' Automatic Replenishment/Inventory Management Program the following data:
- (A) The quantity in gallons of the prior days sales of each grade of motor fuel offered for sale at the Station; and
- (B) The quantity in gallons of the ending inventory for the prior day of each grade of motor fuel stored in the underground storage tanks at the Station.
- (d) DEALER also agrees to accept delivery at such time, by such method of delivery, and in such minimum quantities per single delivery, as CONOCOPHILLIPS shall elect. DEALER hereby grants CONOCOPHILLIPS twenty-four (24) hour per day access to DEALER's motor fuel storage tanks for purposes of delivery.

12. DELIVERY

- (a) Deliveries of CONOCOPHILLIPS motor fuel shall be made at times determined by CONOCOPHILLIPS upon DEALER's order of full truck and trailer quantities in single deliveries subject to CONOCOPHILLIPS' equipment and product availability. CONOCOPHILLIPS shall make all reasonable efforts to deliver motor fuels to the Station within twenty-four (24) hours of DEALER's order, or within twenty-four (24) hours after the Automatic Replenishment/Inventory Management Program indicates a full load of fuel may be received at the Station, 365 days per year; however, CONOCOPHILLIPS shall not be required to make deliveries within forty-eight (48) hours following receipt of DEALER order or outside of business hours or on Sunday or holidays.
- (b) CONOCOPHILLIPS will fill all orders with reasonable promptness, but shall not be liable for loss or damage due to delays or failure in whole or in part to fill orders resulting from DEALER's banking arrangements, ability for CONOCOPHILLIPS to confirm DEALER's funds, acts of God, acts of publics enemies, laws, regulations, orders, requests, recommendations or rules of civil or military authorities, fires, floods, storms, strikes, labor disputes, accidents, equipment failure, shortage of labor, of crude oil, of refined products or refinery capacity, of materials, or of transportation, or any other cause beyond CONOCOPHILLIPS' reasonable control, either at its own plants or those of its sources of supply, or in connection with the delivery of its products. If because of any of the foregoing causes or other actual or threatened disruption in supply, CONOCOPHILLIPS is prevented or deems it necessary to not supply the full quantities of any one or more of its products hereunder, CONOCOPHILLIPS shall have the right without liability to DEALER to allocate the quantity deliverable hereunder to DEALER, to its other customers for like products, and to its own requirements in such manner as CONOCOPHILLIPS may deem reasonable, or according to any required allocation program, and DEALER shall be bound by such allocation. In no event shall CONOCOPHILLIPS be liable for loss of profits or special or consequential damages because of delay or failure to make deliveries.
- (c) If DEALER requests delivery of less than CONOCOPHILLIPS' established minimum volumes, compensatory delivery charges may be imposed at CONOCOPHILLIPS' discretion. If, at that time this Agreement is entered into, the Station is equipped for the handling of only two (2) grades of

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gasoline, DEALER acknowledges and agrees that CONOCOPHILLIPS has no obligation to supply three (3) grades of gasoline to the Station. In no circumstances is CONOCOPHILLIPS obligated to make deliveries into a tank which is or is suspected of leaking.

In all instances, CONOCOPHILLIPS reserves the right to charge DEALER a demurrage or administrative charge(s), in such amounts as are reasonable and customary, in the event CONOCOPHILLIPS determines in good faith that DEALER is responsible for delaying the delivery of motor fuel products to the Station including, but not limited to, a determination that the quantity of motor fuel products staged for delivery to the Station could not in fact have been delivered because DEALER failed to comply with or erroneously reported the data to CONOCOPHILLIPS.

13. TITLE TO MOTOR FUEL AND STOCK LOSSES

- Title to and risk of loss of CONOCOPHILLIPS motor fuel delivered by CONOCOPHILLIPS to DEALER under this Agreement passes to DEALER at the time the motor fuel enters the motor fuel storage tanks at the Station.
- DEALER shall make a good faith effort to advise CONOCOPHILLIPS of any claim of which DEALER becomes aware as to quality of CONOCOPHILLIPS motor fuel delivered under this Agreement in writing within five (5) days after discovery thereof.
- DEALER shall make a good faith effort to advise CONOCOPHILLIPS of any claim of which DEALER becomes aware as to quantity of CONOCOPHILLIPS motor fuel delivered under this Agreement in writing within ten (10) days after delivery.

14. **ALLOCATION**

If at any time the volume of CONOCOPHILLIPS motor fuel CONOCOPHILLIPS has available for sale and delivery to its customers is, for any reason not within CONOCOPHILLIPS' reasonable control, less than the volume needed to supply its customer demands, CONOCOPHILLIPS shall allocate the volume of available CONOCOPHILLIPS motor fuel to itself and its customers under a plan and formula that CONOCOPHILLIPS determines is fair and reasonable as applied to all customers of CONOCOPHILLIPS who have a demand for such products.

15. **PURCHASE PRICE**

The purchase price to be paid by DEALER for the brand and grade of CONOCOPHILLIPS motor fuel delivered to the Station shall be the price in effect for the Station at the time CONOCOPHILLIPS loads the branded motor fuel at its bulk plant or terminal for delivery to the Station.

16. TERMS OF PAYMENT / CREDIT REQUIREMENTS

- DEALER shall pay for all motor fuel purchased from CONOCOPHILLIPS according to the terms established from time to time by CONOCOPHILLIPS' Treasury/Credit Department. DEALER shall pay any administrative charges as CONOCOPHILLIPS may from time to time specify and as are permitted by law, for any checks or bank or other financial institution debits that are not honored by DEALER's bank or other financial institution or are otherwise returned or reversed by the bank or other financial institution.
- DEALER shall submit to CONOCOPHILLIPS annually, or as requested, current signed and dated personal financial statements for each principal owner of the business, represented and warranted by the officers of a corporation if applicable, under which DEALER operates the Station. The personal financial statements shall be prepared consistent with the format approved by CONOCOPHILLIPS. DEALER shall also submit to CONOCOPHILLIPS annually, or as requested, current business financial statements including, but not limited to, balance sheet, statement of income, and statement of cashflows. DEALER's that operate the Station under a form of business other than a sole proprietorship or general partnership are required to provide CONOCOPHILLIPS with a personal

guarantee, including spousal signatures. DEALER's failure to respond to any such request may result in CONOCOPHILLIPS' withdrawal or denial of credit privileges to DEALER. If DEALER fails to fulfill the terms of payment or if DEALER's financial condition deteriorates, in the good faith judgment of CONOCOPHILLIPS' Treasury/Credit Department, CONOCOPHILLIPS may, without prejudice to any other lawful remedy, may change credit terms including, but not limited to, defer product shipments until payment is made, demand cash payment, demand payment in advance, nonrenew, or terminate this Agreement.

- (c) DEALER may be required to maintain a security reserve in an amount as is reasonably determined by CONOCOPHILLIPS' Treasury/Credit Department from time to time ("Security Reserve"). DEALER shall deposit the Security Reserve required into DEALER's reserve account with CONOCOPHILLIPS promptly upon request by CONOCOPHILLIPS. In the event DEALER has any outstanding amounts due on DEALER's account and/or any ancillary agreements including, but not limited to, amortization agreements, promissory notes, equipment leasing agreements or facility modification agreements, CONOCOPHILLIPS shall have the option to use any or all of the Security Reserve, without prior notice or demand, to offset or satisfy all or any part of any indebtedness or obligation of DEALER.
- (d) CONOCOPHILLIPS may use, without prior notice or demand, any or all of DEALER's credit card receipts to setoff or satisfy all or any part of any indebtedness or obligation of DEALER.
- (e) No payment made to CONOCOPHILLIPS by check or other instrument shall contain a restrictive endorsement of any kind. A restrictive endorsement shall have no legal effect even if the instrument restrictively endorsed is processed for payment and CONOCOPHILLIPS retains the proceeds.
- (f) DEALER agrees to establish an account with a financial institution that provides electronic fund transfer ("EFT") services and to authorize certain transfers of funds between that account and designated account(s) of CONOCOPHILLIPS under terms and conditions that may be established by CONOCOPHILLIPS from time to time. DEALER shall provide CONOCOPHILLIPS with the information and authorization necessary to debit and credit DEALER's account through EFT transactions. The types of DEALER debiting transactions from which EFT's may be used include, but are not limited to, payment for rent, amortization agreement if any, promissory note if any, motor fuel deliveries, other product purchases, credit card chargebacks, DEALER repairs made by CONOCOPHILLIPS and other monies owned by DEALER to CONOCOPHILLIPS. The types of DEALER credit transactions which may be made through EFT's include, but are not limited to, CONOCOPHILLIPS purchases of credit card invoices and any rebates or other price adjustment for which DEALER may qualify. CONOCOPHILLIPS reserves the right to require DEALER to make or receive payments for other additional types of transactions. DEALER agrees to provide the necessary authorization and assistance to implement such additional EFT's promptly upon the request by CONOCOPHILLIPS.

17. SIGNS

- (a) Subject to applicable laws, ordinances, and regulations, and subject to CONOCOPHILLIPS' prior written approval as to format, location, size, and color scheme DEALER may install advertising materials only for the products, services and promotions available at the Station.
- (b) Further, DEALER agrees that the dispenser posted price of each grade of gasoline, and if applicable, diesel fuel, offered for sale from the Station shall be displayed at all times on appropriately illuminated signs at or near the street(s) fronting the Station, and that the size and color of price sign letters and numerals shall comply with CONOCOPHILLIPS' image requirements and any and all State and Federal requirements. In no instance shall DEALER remove said signs, letters, or numerals without CONOCOPHILLIPS' prior written approval.



18. NO EXCLUSIVE AREA

DEALER and CONOCOPHILLIPS hereby agree that nothing herein, shall be construed as giving DEALER an exclusive right to sell in any area. CONOCOPHILLIPS reserves the right to sell its motor fuel, tires, batteries, accessories, lubricating oils, whether branded or unbranded, or any other product anywhere, including in the area or market in which the Station is located.

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19. MAINTENANCE AND REPAIRS

- (a) DEALER acknowledges and accepts the responsibility to maintain all equipment located at the Station which is the personal property of DEALER ("DEALER Owned Equipment") at DEALER's sole cost and expense. DEALER shall at DEALER's sole cost and expense, clean, maintain, repair, replace all of the DEALER Owned Equipment, provided, however, that CONOCOPHILLIPS may clean, maintain, repair and replace any such DEALER Owned Equipment on DEALER's behalf in the event DEALER Owned Equipment is not in compliance with applicable laws, does not meet the image standards of CONOCOPHILLIPS or poses a safety risk, and CONOCOPHILLIPS shall have the right to charge the expense to DEALER's account as additional rent.
- DEALER shall, at DEALER's sole cost and expense, clean, maintain, repair and replace all of CONOCOPHILLIPS' equipment at the Station as set forth in Exhibit C. IF DEALER fails or refuses to perform any obligations set forth in Exhibit C, CONOCOPHILLIPS may do so on DEALER's behalf, and CONOCOPHILLIPS shall have the right to charge the expense to DEALER's account as additional rent.
- (c) CONOCOPHILLIPS is responsible for undertaking and performing the cleaning. maintenance, repairs and replacements not required of DEALER and as set forth in Exhibit C. Notwithstanding CONOCOPHILLIPS' obligations set forth in Exhibit C, because DEALER has the day to day control of the Station, DEALER has the obligation to take all reasonable steps to keep the Station safe for all persons at the Station. Therefore, DEALER shall undertake and perform interim repairs or maintenance, including repairs and maintenance that may be required of CONOCOPHILLIPS under Exhibit C in order to keep the Station safe to all persons, and until such time as DEALER notifies CONOCOPHILLIPS of the unsafe condition and CONOCOPHILLIPS performs its required repair and maintenance obligations set forth in Exhibit C. Pursuant to CONOCOPHILLIPS' Rent Policy. CONOCOPHILLIPS reserves the right to charge DEALER for all cleaning, maintenance, and repairs performed by CONOCOPHILLIPS at the Station as additional rent.
- If the Station, or any part thereof, is damaged or destroyed, DEALER shall advise CONOCOPHILLIPS immediately of such damage or destruction by the fastest means possible, but in no event later than twenty-four (24) hours after the damage or destruction occurs, and shall confirm the damage or destruction within four (4) days of its occurrence by completing and sending to CONOCOPHILLIPS the then applicable property/environmental loss report form. responsible for and DEALER's obligation of indemnity and defense shall extend to and include damage to or destruction of the Station, or any part thereof.

20. **TELECOMMUNICATIONS**

CONOCOPHILLIPS reserves the right, from time to time, to require DEALER to obtain telecommunications equipment for the processing and transfer of business data between CONOCOPHILLIPS and DEALER. Data received or transmitted over such equipment may include, but is not limited to, the following: pricing information, credit card processing information, fuel delivery scheduling information, and other information deemed by CONOCOPHILLIPS to be necessary for the facilitation of the business set forth in this Agreement. Telecommunication equipment includes, but is not limited to, the following: electronic facsimile machines, personal computers equipped with telephone modems, satellite transmission and receiving equipment and Card Reader In Dispenser (CRIND) equipment. DEALER agrees to obtain said equipment at DEALER's sole expense, as well as pay any monthly fees for equipment or services, unless otherwise specified by CONOCOPHILLIPS. CONOCOPHILLIPS agrees to



provide DEALER at least sixty (60) days prior written notice of any equipment or service requirement relating to this Section.

21. **MAJOR REPAIRS**

In the event a major repair or replacement is required, which is the responsibility of CONOCOPHILLIPS and CONOCOPHILLIPS has determined said repair or replacement will cost more than \$50,000.00, including particularly replacement of under ground tanks or lines, CONOCOPHILLIPS shall have the right, at CONOCOPHILLIPS' sole option, to elect not to make the repair or replacement if CONOCOPHILLIPS has determined in good faith that the repair or replacement is uneconomical or does not further CONOCOPHILLIPS' legitimate business interests in the continued operation of the Station. In the event CONOCOPHILLIPS elects not to make said repairs and replacement, and CONOCOPHILLIPS determines the Station is no longer usable for the sale of motor fuel, motor oils and other merchandise, products and services customarily sold at such facilities, such event shall constitute appropriate grounds for termination of this Agreement. If the Station is usable for the purposes set forth in this Agreement but has a diminished value without the repair or replacement, CONOCOPHILLIPS will adjust the rent in an equitable manner to reflect the diminished value determined by CONOCOPHILLIPS.

22. **ALTERATIONS AND BUSINESS CHANGES**

- Except for DEALER's obligations to perform cleaning, maintenance, and repairs at the Station, DEALER shall not make or permit anyone to make any improvements, alterations, decorations, or additions, structural or otherwise, in or to the Station, or any part thereof, without first obtaining the written consent of CONOCOPHILLIPS. All improvements, alterations, decorations, or additions, made by DEALER shall be completed in a good and workmanlike manner in accordance with all applicable laws and requirements, and DEALER shall indemnify and hold CONOCOPHILLIPS harmless from and against any and all costs, expenses, claims, liens, and damages to person or property, resulting from the making of any such improvements, alterations, decorations, or additions, in or to the Station.
- DEALER shall not do or suffer anything to be done whereby the Station may be encumbered by a mechanic's lien or liens. If, however, any mechanic's lien is filed against the Station, DEALER shall discharge the same of record within ten (10) days after the date of filing. If DEALER fails to discharge any such lien as provided herein, excepting those liens created solely by CONOCOPHILLIPS, such failure shall be a default of this Agreement.
- CONOCOPHILLIPS shall not be liable for any labor, or materials, to be furnished to DEALER upon credit, and no mechanic's, or other, lien for any such labor, or materials, shall attach to, or affect the reversionary, or other estate or interests of CONOCOPHILLIPS in and to the Station.
- Due to the dynamic nature of the motor fuel retailing industry, DEALER acknowledges and agrees that during the Term of this Agreement, CONOCOPHILLIPS may, but is not obligated to, review potential changes to the Station which would enhance the Station product and service offering including, but not limited to, gas only, total self serve, convenience store and car wash operations. CONOCOPHILLIPS shall have the right to make changes in the Station including, but not limited to, demolishing, rebuilding, reconstructing, remodeling, modernizing, changing, installing, modifying or making additions to any part of or all of the Station, to expand or narrow the goods and services available either by mutual agreement with DEALER at any time during the Term or this Agreement, or in the alternative upon six (6) months written notice to DEALER, and to alter the rental fees to be consistent with the arrangement then in effect, or then being placed in effect consistent with the Rent section of this Agreement, for all other dealers engaged in the same type of business changes in the marketing area in which the Station is located. Such a change in mode of operation will not affect the DEALER's right, subject to compliance with all the terms and conditions hereof, to continue in the Station for the full Term of this Agreement. DEALER agrees to fully cooperate with CONOCOPHILLIPS during the Station changes.

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23. ENVIRONMENTAL COMPLIANCE

- (a) DEALER agrees to become informed about, comply and cooperate with and abide by all local, State and Federal laws, statutes, regulations and ordinances related to environmental protection, compliance or regulations and ordinances related to environmental protection, compliance or requirements related thereto, whether currently in effect or which may come into effect in the future including, but not limited to:
- (1) The Resource Conservation and Recovery Act, as amended, 42 USC 6901, et seq., the Clean Water Act, as amended, 33 USC 1251, et seq., the Clean Air Act, as amended, 42 USC 7401, et seq., and the Safe Drinking Water Act, as amended, 42 USC 300 f, et seq.;
- (2) The generation, handling, transportation, treatment, storage and/or disposal of solid or hazardous wastes. DEALER agrees to implement appropriate recycling, waste management and waste minimization practices and procedures;
- (3) The Environmental Protection Act with special attention to the regulations governing the storage, dispensing and sale of unleaded gasoline;
- (4) All local laws and ordinances related to the environment and with the rules, orders and regulations issued and promulgated thereunder. DEALER shall procure and maintain at DEALER's sole cost and expense all permits and licenses required thereunder;
- (5) The underground storage tank ("UST") system compliance requirements, whether currently in effect or which may come into effect in the future including, but not limited to, the following:
 - (A) Required inspections of any release detection equipment;
 - (B) Required inspections of any automatic tank gauging equipment; and
 - (C) Maintenance and required inspections of any vapor recovery equipment.
- (6) DEALER agrees to maintain written records of all maintenance and inspections of the UST system. DEALER will maintain such records at the Station for at least twelve (12) months, or longer if required by law, and make available said records to CONOCOPHILLIPS, and/or CONOCOPHILLIPS' designee, upon request. DEALER shall submit an annual report to CONOCOPHILLIPS, in accordance with CONOCOPHILLIPS' published policy and procedures, documenting all maintenance and inspections of the UST System on each anniversary of this Agreement;
- (7) DEALER shall make daily physical measurements of all products stored in UST's and to perform daily and monthly reconciliation(s) of such measurements with metered sales and product deliveries in accordance with CONOCOPHILLIPS, local, State and Federal requirements. Physical reconciliation does not include any electronic gauging system. DEALER agrees to develop and maintain written records of the daily physical product measurements and daily and monthly reconciliation(s). DEALER shall implement and adhere to a motor fuel inventory reconciliation program that includes: (i) A daily stick measurement to check for water contamination and determine the volume of motor fuel in storage; (ii) Recording of the volume of motor fuel received; (iii) Recording of the volume sold including daily dispenser meter readings for all motor fuel products, which will support daily inventory reconciliation(s); and (iv) Records the factors or reasons for any inventory variations;
- (8) DEALER shall provide in writing an inventory reconciliation report, in accordance with applicable regulations to CONOCOPHILLIPS, and /or to CONOCOPHILLIPS' designee, to be received by CONOCOPHILLIPS, and or its designee, no later than five (5) working days after each

month end. DEALER agrees to provide documentation of any factors that may explain any inventory variances. DEALER will maintain such records at the Station for a least twelve (12) months, or longer if required by law. DEALER shall immediately notify CONOCOPHILLIPS and any appropriate local, State or Federal governmental agency after discovery of any inventory loss or other condition which may be the result of a leaking UST or other equipment failure including, but not limited to, a loss of motor fuel or variation of 100 or more gallons on a daily or cumulative basis of up to thirty (30) days is reflected in its daily inventory reconciliation program, or presence of one (1) inch or more of water is found in any gasoline storage tank, or one-half (1/2) inch or more of water is found in any diesel fuel storage tanks. If DEALER's first notification to CONOCOPHILLIPS of a loss is verbal, the DEALER shall confirm such notice in writing immediately after giving the verbal notice. CONOCOPHILLIPS shall have the sole right to determine what tests are requested to confirm any leaks and what corrective measures are to be taken:

- (9) DEALER shall forward to CONOCOPHILLIPS immediately upon receipt, by facsimile or overnight service, copies of all notices from governmental or administrative authorities that may apply to or affect CONOCOPHILLIPS' interest or rights in the Station, or that result from actual or alleged violations of law or standards at the Station. CONOCOPHILLIPS shall have the right to promptly investigate and undertake the appropriate remedy. DEALER agrees to cooperate at all times with CONOCOPHILLIPS, and /or the prior owners of the Station, during any investigation or remedial activity;
- DEALER agrees that representatives of CONOCOPHILLIPS shall be permitted to enter upon the Station form time to time to perform physical measurements and reconciliation(s) of product stored in the UST system and to inspect and /or test any equipment and review any records used for complying with any local, State or Federal environmental protection or environmental compliance requirement including, but not limited to, DEALER's inventory reconciliation(s) and inspection records. However, CONOCOPHILLIPS is not obligated to make any such inspections or tests; and
- DEALER agrees to indemnify, defend, protect and hold harmless (11)CONOCOPHILLIPS, its employees, officers, agents, affiliates and CONOCOPHILLIPS' lessor, if any, from and against any and all liabilities, losses, obligations, claims, damages (consequential or otherwise), penalties, suits, actions, judgments, orders, interest, costs, expenses and claims (including attorneys' fees) of whatever nature for personal injury (including death) of persons (including agents and employees of CONOCOPHILLIPS and DEALER) or property damage (including that of CONOCOPHILLIPS and DEALER), which may be imposed on, incurred by or asserted against CONOCOPHILLIPS (or affiliates) directly or indirectly, caused in whole or in part by DEALER's failure to comply with any local, State or Federal law, statute, regulation, rule, order or ordinance, whether currently in effect or which may come into effect, related to environmental protection or environmental compliance. This indemnity in no way limits and is intended to be within the scope of the general indemnity se forth in the Indemnification Section of this Agreement.

24. **INSPECTION OF STATION**

- CONOCOPHILLIPS hereby reserves the following rights to the Station:
- The right to enter and inspect the Station at any reasonable time and from time to (1) time with such employees and equipment as CONOCOPHILLIPS considers necessary to: (i) Determine if the obligations of DEALER under this Agreement are being fulfilled; (ii) Perform maintenance, repairs, and replacements required of CONOCOPHILLIPS under this Agreement; and (iii) To conduct such other business as CONOCOPHILLIPS reasonably determines is necessary and appropriate to fulfill its obligations under this Agreement:
- Easement(s) to permit all existing wires, pipes, lines and other conduits now situated on, under or over the Station to remain in the locations in which they are currently situated;



- Easement(s) to install or grant to any third party the right to install and maintain on, under or over the Station, new and additional telephone lines, monitoring equipment, wires, pipes, lines and conduits, so long as the foregoing or the use thereof do not substantially, materially and adversely interfere with DEALER's use and enjoyment of the Station;
- The right to use and grant to any third party the right to use any of the foregoing telephone lines, monitoring equipment, wires, pipes, lines and other conduits for the purpose for which they are intended;
- The right to enter the Station or cause or permit to any third party to enter the same, from time to time, after reasonable notice to DEALER, to install, maintain, repair, enlarge or alter the foregoing telephone lines, monitoring equipment, wires, pipes, lines or other conduits, so long as the foregoing does not substantially, materially and adversely interfere with DEALER's use or enjoyment of the Station; and
- The right to dedicate to governmental authorities and grant easements, licenses or right-of-way to third parties over and otherwise encumber portions of the Station, so long as the foregoing dedication, grants and encumbrances do not substantially, materially and adversely interfere with DEALER's use and enjoyment of the Station.

25. **RECORDS AND AUDITS**

- (a) DEALER shall maintain permanent and complete records of all sales of motor fuels as required by law and/or this Agreement. The records shall include sales slips, sales checks, other original sales records and a daily motor fuel inventory that shall include motor fuel deliveries received, motor fuel sales, including daily dispenser meter readings for all motor fuel products, which will support daily inventory reconciliation(s) made at the Station. If requested by CONOCOPHILLIPS, DEALER shall provide sales records, verified as to completeness and accuracy before a notary public.
- CONOCOPHILLIPS, or their authorized representative, shall have the right to audit DEALER's books, records, reports, or any and all other records to determine DEALER's compliance with this Agreement. The purpose of such an audit by CONOCOPHILLIPS shall include, but is not limited to: (1) Determining the gallons of motor fuel sold under the Union 76 Mark; (2) Environmental compliance; (3) Verification of credit card receipts; and/or (4) Review of DEALER's inventory reconciliation(s) records. If requested by CONOCOPHILLIPS, DEALER shall provide a statement of said records verified before a notary public.

26. INDEMNIFICATION

- DEALER shall protect, defend, indemnify and hold CONOCOPHILLIPS, its parent, subsidiaries, employees, officers, agents, affiliates, lessor (if applicable), and its licensor (if applicable) harmless from and against any and all liabilities, losses, obligations, claims, damages (consequential or otherwise), penalties, suits, actions, judgments, costs and expenses (including attorneys' fees) of whatsoever nature for violation of laws, ordinances or regulations, damage to property (including that of CONOCOPHILLIPS or DEALER) or for injury to or death of persons (including agents and employees of CONOCOPHILLIPS or DEALER) which may be imposed upon, incurred by, or asserted against CONOCOPHILLIPS directly or indirectly and resulting from or connected with any occurrence arising out of DEALER's use, non-use, possession, condition, operation, or maintenance of the Station and the business conducted by DEALER thereon; except those liabilities, losses, obligations, claims, damages, penalties, suits, actions, judgments, costs and expenses determined to have been caused by the negligence or willful misconduct of CONOCOPHILLIPS, or its subcontractors, and Acts of God including tornadoes, hurricanes and lightning.
- As DEALER has the day to day occupation and control of the Station, DEALER shall diligently maintain the Station including, but not limited to:

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- (1) Immediate clean up and proper disposal of all contaminants, pollutants, toxic substances and hazardous substances which are dumped, spilled or otherwise deposited, or which appear anywhere on the Station from whatever cause or source during day to day operations of the Station. If the substance or material cleaned up and disposed of is determined to have been deposited, dumped or spilled through the sole negligence or misconduct of CONOCOPHILLIPS. CONOCOPHILLIPS or CONOCOPHILLIPS' lessor, if any, shall reimburse DEALER the reasonable cleanup and disposal costs;
- (2) Compliance with the Occupational Safety and Health Act and rules, orders and regulations, issued and promulgated thereunder applicable to DEALER's operation of the Station. DEALER shall also defend, indemnify and hold harmless CONOCOPHILLIPS and CONOCOPHILLIPS' lessor, if any, from and against any and all penalties, interests, costs, expenses, claims, judgments and orders arising out of or incident to non-compliance with said Act and the rules, orders, and regulations issued and promulgated thereunder applicable to DEALER's operation of the Station;
- (3) Immediately advise CONOCOPHILLIPS in writing of defects in or deterioration of those Station improvements listed on **Exhibit C**, for which CONOCOPHILLIPS has the cleaning, maintenance or replacement responsibility; and
- (4) DEALER acknowledges and agrees to provide CONOCOPHILLIPS written assurance within ten (10) days from CONOCOPHILLIPS' request for DEALER to accept tender of a claim and to notify and instruct DEALER's insurance carriers that CONOCOPHILLIPS is an indemnified party.

27. INSURANCE

- (a) Without limiting DEALER's obligations to indemnify CONOCOPHILLIPS fully as set forth under the Indemnification Section above, DEALER agrees to purchase and maintain at all times, at DEALER's sole cost and expense, and in compliance with any requirement of applicable law, insurance satisfactory to CONOCOPHILLIPS of the following minimum types and limits:
- (1) Commercial General Liability Insurance, or Garage Liability Insurance, or equivalent, covering DEALER's business, premises operations, completed operations and products liability, contractual liability, and occupancy of the Station, in an amount of at least \$1,000,000 combined single limit for bodily injury and property damage per occurrence;
- (2) Comprehensive Automobile Liability Insurance covering all hired, owned or otherwise operated non-owned, vehicles with a minimum combined single limit of \$1,000,000 for bodily injury and property damage, including personal injury, per occurrence;
- (3) Fire Legal Liability Insurance covering the Station for loss or damage from fire or explosion with a minimum limit of \$100,000, or \$100,000 per service bay;
- (4) Vehicle Building Damage Insurance or equivalent covering all property damages with a minimum limit of \$25,000 per occurrence;
- (5) Garagekeepers Legal Liability Insurance, if applicable, covering customer's vehicles in DEALER's care, custody, and control, including coverage for loss by fire, explosion, theft, vandalism, and/or malicious mischief, and collision or upset with a minimum limit of \$50,000 each occurrence;
- (6) (i) Workers' Compensation Insurance as required by law; and (ii) Employers' Liability Insurance with a minimum limit of \$500,000 each occurrence or an amount which satisfies statutory requirements (whichever is greater).; and

- Liquor Liability Insurance covering DEALER's business operation for loss or damages with a minimum limit of \$1,000,000 per occurrence.
- Without in any way limiting the obligation of DEALER to indemnify CONOCOPHILLIPS as specified above or to provide insurance with respect to operations performed pursuant to this Agreement, as further specified herein, CONOCOPHILLIPS may, at its option, upon sixty (60) days notice to DEALER during the Term of this Agreement, and in the event State funded and managed leaking Underground Storage Tank Funds are no longer available to DEALER or CONOCOPHILLIPS, require DEALER to obtain, to the extent reasonable and commercially affordable, Environmental Pollution Liability Insurance and/or Environmental Impairment Liability Insurance which specifically covers, but is not limited to, leaks occurring from the underground tanks and piping system, whether they are sudden or gradual, with coverage extending to any and all expenses of clean-up or recovery, including excavation of contaminated soil, of not less than \$500,000 combined single limit of liability.
- The insurance policies required by this Insurance Section shall be written by companies satisfactory to CONOCOPHILLIPS. The insurance policies required hereunder shall contain a clause that insurance carried by DEALER is primary to any valid and collectible liability insurance carried by CONOCOPHILLIPS, its parent, subsidiaries and affiliates, and shall specifically name ConocoPhillips Company, a Delaware corporation, its subsidiaries, affiliates and assigns, as Additional Insureds with a Cross Liability Clause (Severability of Interest). With regards to Workers' Compensation and Employer Liability insurance, subrogation shall be waived against CONOCOPHILLIPS. DEALER's insurance coverage and policies shall state that CONOCOPHILLIPS will receive at least thirty (30) days prior written notice of any cancellation. The original certificate and any notice of cancellation or change shall be sent to the notice address in accordance with the Notice Section herein.
- DEALER agrees to increase the amounts of any insurance described herein promptly (d) upon receiving the written notice of CONOCOPHILLIPS to do so.
- DEALER agrees that DEALER is solely responsible for any and all damages and/or liabilities to the Station caused by any third parties including, but not limited to, customers, local authorities, and cities.
- CONOCOPHILLIPS reserves the right to obtain insurance on behalf of DEALER should DEALER fail to obtain satisfactory insurance coverage. Said insurance coverage obtained by CONOCOPHILLIPS on behalf of DEALER shall be charged /EFT to DEALER's account as additional rent payable immediately. Further, it is the DEALER's obligation to pay the full amount of premiums due and/or any deductible amounts.

28. ASSIGNMENTS, SUBLETTING AND TRANSFERS

- DEALER may not sell the whole or any part of, assign, mortgage, encumber, sublease, dispose of or transfer the Station or this Agreement without CONOCOPHILLIPS' prior written consent. This Agreement may not be assigned by operation of law. Any attempt by DEALER to Assign this Agreement or the Station, without CONOCOPHILLIPS' prior written consent is void. The Assignment of DEALER's interest, or any part thereof, in the Station, including an Assignment of a controlling interest if DEALER is a corporation or partnership, shall be an Assignment requiring CONOCOPHILLIPS' prior written consent. DEALER's written request for CONOCOPHILLIPS' approval of any Assignment must be received by CONOCOPHILLIPS not less than ninety (90) days prior to the effective date of the proposed Assignment.
- CONOCOPHILLIPS shall have the right to meet any bona fide offer of any proposed Assignee, such right to be exercised by CONOCOPHILLIPS within sixty (60) days following the date CONOCOPHILLIPS receives a copy of the DEALER's written request for CONOCOPHILLIPS' approval of any Assignment ("Right of First Refusal"). DEALER shall include in such written request the name

and address of the proposed Assignee and full disclosure of the price, terms and conditions contained in the bona fide offer, including a full copy of the offer. CONOCOPHILLIPS' failure to exercise its Right of First Refusal shall not terminate this Agreement nor its Right of First Refusal, or release DEALER from any of DEALER's obligations under this Agreement.

- If Federal or State law gives the DEALER the right to Assign this Agreement, then any such transaction will be in accordance with the provisions of such law; provided, however, that if DEALER should, pursuant to this Agreement or Federal or State law as the case may be, assign DEALER's interest in this Agreement, CONOCOPHILLIPS does hereby reserve the right (notwithstanding any other provision hereof) to recalculate the rent or any other fees payable under this Agreement in accordance with CONOCOPHILLIPS' Rent Policy (in effect on the actual date of the Assignment) for retail service stations. Such rental recalculation, if one is made, will be effective on the date DEALER assigns any or all of DEALER's interest in this Agreement (including any sale, assignment or transfer to a corporation, partnership or other entity). CONOCOPHILLIPS will notify DEALER of any rental calculation within sixty (60) days of receipt of written notice from DEALER that DEALER desires to assign any of DEALER's interest in this Agreement. DEALER shall transmit the new rental calculation to any other interested parties. All rentals, whether recalculated or not, are effective only for the Term of this Agreement unless they are modified or amended by CONOCOPHILLIPS or by mutual agreement of DEALER and CONOCOPHILLIPS. If CONOCOPHILLIPS' Rent Policy changes prior to the date of assignment, but after having received notice from DEALER of a proposed assignment, CONOCOPHILLIPS' new Rent Policy will be used to recalculate the rent.
- (d) In the event of an Assignment by DEALER of DEALER's business, which may or may not include the assignment of this Agreement, CONOCOPHILLIPS will charge DEALER a transfer fee ("Transfer Fee"). The Transfer Fee will be based on the number of continuous years that the DEALER has leased the subject Station under this Agreement or prior agreement(s) which this Agreement renews. The Transfer Fee schedule is as follows:

Beginning The First Day of Month:	Through The Last Day of Month:	Fee
1	60	\$7,500
61	84	\$5,000
85		\$2,500

The Transfer Fee shall be a lien on the business assets assigned and an obligation of assignor and/or assignee.

- (e) A minimum Transfer Fee of \$500 will apply, but is not limited to, the following circumstances: (1) If the assignment is to the spouse or adult child of the DEALER; (2) If the assignment is to a corporation in which the DEALER is the principal stockholder and the officer responsible for the full-time personal operation and supervision of the Station; or (3) If the assignment is the transfer of any interest of any partner in a partnership.
- (f) If the assignment is for purposes of leasing another CONOCOPHILLIPS leased station, the Transfer Fee above must be paid at the time of the assignment. If DEALER completes the assignment into the new CONOCOPHILLIPS leased service station within four (4) months from the date of completion of the assignment of this Agreement. Assignment of this Agreement under these conditions is subject to a minimum Transfer Fee of \$500 and a credit will be applied to DEALER up to the amount of Transfer Fee paid above.
- (g) Upon receiving written notice from CONOCOPHILLIPS of its waiver of its Right of First Refusal, DEALER agrees to provide to CONOCOPHILLIPS documents, pursuant to CONOCOPHILLIPS' then current dealer change procedures, required by CONOCOPHILLIPS to review and approve the incoming dealer. DEALER shall enter into a bulk sale escrow to facilitate the transfer of

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the business, said escrow shall not have a closing date prior to the ninety (90) days notice period as required in subsection (a) above. CONOCOPHILLIPS shall place into escrow a demand for the Transfer Fees and any outstanding accounts receivable. In addition, DEALER shall notify the taxing authorities in order to allow for timely receipt of tax releases. CONOCOPHILLIPS shall have the right to demand that the escrow agent or service hold back a percentage of the funds deposited into escrow, post closing, for a period of sixty (60) days to cover adjustment items including, but not limited to, credit card charge backs, maintenance charges, fees, and taxing authorities adjustments upon receipt of release.

TERMINATION BY CONOCOPHILLIPS 29.

- This Agreement is subject to and governed by Title I of the Petroleum Marketing Practices Act, 15 USC 2801, et seg. ("PMPA"). To the extent any provision of this Agreement conflicts with the PMPA, that provision shall be deemed modified so as to comply with the PMPA. Notice of termination or nonrenewal of this Agreement by CONOCOPHILLIPS shall be provided in the manner prescribed by the PMPA and the franchise created by this Agreement shall continue until the effective date, including any postponement thereof, of such termination or nonrenewal. A copy of the PMPA is attached to this Agreement as Exhibit F.
- In addition to any other rights of termination which CONOCOPHILLIPS may have, upon the occurrence of any of the following events, or such other grounds as are set forth in the PMPA, CONOCOPHILLIPS shall have certain rights to terminate this Agreement or nonrenew the franchise relationship created by the Agreement. DEALER and CONOCOPHILLIPS agree that the following events, by way of example, but not in limitation are reasonable and of material significance to the franchise relationship and are lawful grounds for termination of this Agreement:
- Default in the payment of any installment of rent or any other sum due CONOCOPHILLIPS from DEALER when due:
- DEALER's failure to comply with any of the maintenance responsibilities and standards as set forth in this Agreement;
- DEALER's failure to comply with any applicable law, ordinance, regulation, judicial or administrative order, or other legal requirement of any governmental authorities pertaining to this Agreement and/or DEALER's operation of the Station products;
- DEALER's attempts to sell, assign, give, grant, devise, or otherwise dispose of (4)DEALER's interest in this Agreement or the Station without the prior written consent of CONOCOPHILLIPS:
- (5) DEALER's unauthorized loading, unloading, storage, transportation, and/or sale of petroleum products:
- (6) DEALER's making or furnishing of any false or misleading statement, or failure to disclose information to CONOCOPHILLIPS, its agents or employees, concerning any material fact for the purpose of inducing CONOCOPHILLIPS to make any payment, deliver product, extend or continue to extend credit, or issue any credit memorandum to DEALER or any other party acting in cooperation with DEALER:
- Any attachment, garnishment, execution or other legal process or proceeding is levied or brought, by anyone other than CONOCOPHILLIPS, against or involving the Agreement or the Station, or if any other financial impairment exists as to the Station, and such is not removed, cured, bonded, or satisfied within forty-five (45) days from such date of levy, execution, or other commencement of proceedings;



(8) The Station is vacant, unattended or not operated for the retail sale of motor fuels for seven (7) consecutive days or such lesser period of time which under the facts and circumstances constitutes an unreasonable period of time; and

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- (9) DEALER's failure to comply with the use, operation and image standards and trademark requirements as set forth herein.
- (c) Nonrenewal or termination of this Agreement under this Section or any other Section shall not discharge DEALER from any liability of DEALER to CONOCOPHILLIPS occurring or accruing up to the effective date of any such nonrenewal or termination including, but not limited to, outstanding debt, insurance coverage and indemnity.

30. TERMINATION BY DEALER

DEALER may terminate this Agreement at any time by providing ninety (90) days advance written notice to CONOCOPHILLIPS, delivered to CONOCOPHILLIPS by certified mail. Upon receipt of such notice by CONOCOPHILLIPS, it may not be withdrawn by DEALER without CONOCOPHILLIPS' written approval, except that DEALER may withdraw any such notice of termination given to CONOCOPHILLIPS without CONOCOPHILLIPS' prior written approval if DEALER's withdrawal of such notice is made within seven (7) calendar days after DEALER's notice of termination was first delivered to CONOCOPHILLIPS.

31. MUTUAL TERMINATION

DEALER and CONOCOPHILLIPS may agree in writing to terminate this Agreement or nonrenew the franchise relationship by mutual termination. The effective date of such mutual termination or nonrenewal shall be the date agreed to by both DEALER and CONOCOPHILLIPS.

32. SURRENDER OF STATION

At the expiration, nonrenewal or earlier termination of this Agreement, DEALER shall yield immediate and peaceable possession of the Station to CONOCOPHILLIPS and shall, at such time, return the keys to all locks; it being the intention of the parties that the Station shall be surrendered to CONOCOPHILLIPS in as good condition as when received, except for reasonable wear and tear.

33. REPURCHASE OF INVENTORY

Upon the termination or nonrenewal of this Agreement, unless State law provides to the contrary, CONOCOPHILLIPS shall not be obligated to purchase any of DEALER's inventory, tools, equipment or supplies; provide, however, that CONOCOPHILLIPS, at its option, may purchase any of such inventory, tools, equipment or supplies which are not obsolete and are in a current and saleable condition which DEALER purchased from CONOCOPHILLIPS, for the reasonable value thereof, but not to exceed the cost to DEALER. CONOCOPHILLIPS may credit the amount thereof against any sums due CONOCOPHILLIPS by DEALER. With respect to personal property items owned by DEALER and not purchased by CONOCOPHILLIPS, and improvements, alterations, decorations or additions, structural or otherwise made by DEALER, DEALER agrees to remove same immediately from the Station and repair any and all damage to the Station caused or occasioned by such removal. Any such personal property not removed by DEALER may be removed from the Station and stored by CONOCOPHILLIPS at DEALER's expense. Any such personal property not removed by either party shall become the personal property of CONOCOPHILLIPS and no compensation will be due DEALER therefor.

34. CONDEMNATION

If the whole of the Station, or such portion thereof as will make the Station unsuitable for the purposes herein agreed, are taken or condemned for any public purpose, or if CONOCOPHILLIPS agrees to execute a voluntary conveyance thereof in lieu of condemnation, this Agreement shall be terminated as of the date possession is taken by the condemning authority. The condemnation award paid to CONOCOPHILLIPS, or the payment received by CONOCOPHILLIPS in exchange for its



voluntary conveyance in lieu of condemnation shall belong solely to CONOCOPHILLIPS, and DEALER shall not, by virtue of this Agreement, be entitled to any part thereof; provided, however, that nothing in this Agreement shall preclude DEALER from prosecuting any claim directly against the condemning authority for loss of business, or depreciation to, damage to, cost of, removal of, or value of, stock, inventory and other personal property of DEALER; and further provided, however, that no such claim shall diminish or otherwise adversely affect CONOCOPHILLIPS' award or proceeds from the condemning authority.

35. **BANKRUPTCY**

If DEALER files a petition in bankruptcy or for reorganization, or be adjudicated as bankrupt, or make an assignment for the benefit of creditors; or a receiver or trustee of the property of DEALER is appointed in any proceeding brought by or against DEALER, and if such receiver or trustee is not discharged within sixty (60) days after such appointment, or if this Agreement or the Station is attached or executed upon or by operation of law devolves upon or passes to any person or persons other than DEALER, and within or for sixty (60) days thereafter such attachment has not been released or such execution has not been satisfied, or such person or persons remain in possession, CONOCOPHILLIPS may terminate this Agreement.

36. INDEPENDENT CONTRACTOR

DEALER is, and shall remain at all times, an independent contractor hereunder. It is agreed that none of the provisions of this Agreement reserves, or shall be construed as reserving to CONOCOPHILLIPS any right to exercise control over the business or operations of DEALER upon the Station or to direct, in any respect, the manner in which such business and operations shall be conducted (including the price at which products and merchandise are to be sold), it being understood and agreed that the entire control and direction of such activities shall be and at all times remain with DEALER. DEALER shall have no authority to employ any persons as employees, or agents, for or on behalf of CONOCOPHILLIPS for any purpose, and neither DEALER, nor any other persons performing any duties or engaging in any work at the request of DEALER shall be deemed to be the employees or agents of CONOCOPHILLIPS. DEALER shall not erect or permit any sign, insignia, or other advertising device, upon or near the Station which would in any way indicate or imply that CONOCOPHILLIPS is the owner or operator of the business being conducted thereon by DEALER.

37. NOTICE

- (a) Any demands, requests or notices required or permitted to be given hereunder to DEALER shall be deemed properly given and served when deposited, postage prepaid, certified, in the United States mail, addressed to DEALER at the Station or, in lieu of such mailing, personally served upon DEALER.
- (b) Any notices hereunder required or permitted to be given under this Agreement to CONOCOPHILLIPS by DEALER shall be deemed properly given and served when deposited, postage prepaid, Certified, in the United States mail, addressed to CONOCOPHILLIPS at: ConocoPhillips Company, P.O. Box 2197, Houston, TX 77252-2197; Attn: US Marketing Contract Administration Department (TR-1064-B).

38. **FORCE MAJUERE**

The obligation of the parties to deliver and receive CONOCOPHILLIPS motor fuel under this Agreement shall be suspended and excused if CONOCOPHILLIPS is prevented from or delayed in producing, manufacturing, transporting or delivering in its normal manner, CONOCOPHILLIPS motor fuel or the materials from which CONOCOPHILLIPS motor fuel is manufactured, or DEALER is prevented from receiving or selling CONOCOPHILLIPS motor fuel at the Station, because of Acts of God, earthquake, fire, flood, or the elements, malicious mischief, riots, strikes, lockouts, boycotts, picketing, labor disputes or disturbances, war, compliance with any directive, order or regulation or any governmental authority or representative thereof acting under claim or color of authority; loss or shortage of any CONOCOPHILLIPS motor fuel or of any part of CONOCOPHILLIPS' own or customary transportation or delivery facilities, or for any reason beyond CONOCOPHILLIPS' or DEALER's reasonable control, whether or not similar to the foregoing. Whenever such causes in CONOCOPHILLIPS judgment require restriction of deliveries, CONOCOPHILLIPS reserves the right in its discretion to restrict deliveries without liability, whether or not delivering to others.

39. REVIEW OF AGREEMENT

DEALER's signature below shall operate as an acknowledgement that DEALER has received a copy of this Agreement and all of its exhibits and addendums which were given to DEALER at least ten (10) business days prior to the date DEALER signed this Agreement.

40. SECTION TITLES

The section titles contained in this Agreement are for convenience only and shall be without substantive meaning or content of any kind whatsoever.

41. WAIVER

Waiver by CONOCOPHILLIPS or DEALER of a default or breach of any provision, obligation, term or condition under this Agreement shall not be construed as a continuing waiver, or a waiver of a default or breach of any other provision, obligation, term or condition or of any subsequent default or breach of the same provision, obligation, term or condition.

42. WARRANTY

CONOCOPHILLIPS warrants the title to all products sold hereunder and that such products meet the description herein. NO OTHER WARRANTIES EXPRESSED OR IMPLIED ARE MADE BY CONOCOPHILLIPS, INCLUDING FITNESS FOR A PARTICULAR PURPOSE; SUCH WARRANTIES ARE EXPRESSLY EXCLUDED FROM THIS AGREEMENT.

43. CONFIDENTIALITY

DEALER acknowledges that the systems, methods, procedures and information provided by CONOCOPHILLIPS to its dealers are confidential and are the valuable property of CONOCOPHILLIPS, and, therefore, DEALER shall keep and use such information in a secure and confidential manner and shall not disclose it to third parties or use it, or allow others to use it, other than for the purposes of and as authorized by this Agreement. DEALER shall only disclose such information to DEALER's employees, accountants, attorneys and business counselors, who have a need to know such information for the purposes of fulfilling their job responsibilities, or in case of the accountants, attorneys and business counselors, for the purposes of fulfilling their engagement by DEALER.

44. SEVERABILITY

Should any of the provisions contained in this Agreement be now, or hereafter become, illegal or unenforceable as to DEALER by State or Federal laws or otherwise, such provisions shall be void during the period of conflict, and the remaining provisions shall continue to be of full force and effect. If subsequent to the date of this Agreement valid State or Federal laws or regulations governing the relationship between DEALER and CONOCOPHILLIPS take effect, this Agreement shall be considered to incorporate any mandatory requirements of such laws or regulations so long as they shall be effective, and any provisions of this Agreement in conflict therewith shall during such period be void.

45. SECURITY INTEREST

(a) In addition to any Security Reserve that may be required from DEALER, in order to secure payment of all DEALER's present and future indebtedness owed by DEALER to CONOCOPHILLIPS at any time during the Term of this Agreement or upon the nonrenewal, termination or expiration of this Agreement, DEALER hereby grants to CONOCOPHILLIPS a priority security interest and/or a purchase money security interest in the following:



- All of DEALER's inventory of petroleum products and other products purchased from CONOCOPHILLIPS, regardless of when purchased;
- All chattel paper, general tangibles and accounts receivable owing to DEALER regardless of when or how incurred including, but not limited to, credit card receipts;
 - (3)All DEALER's equipment purchased, regardless or when purchased; and
- (4) All proceeds of DEALER's inventory, chattel paper, accounts receivable and equipment.
- DEALER agrees to sign all financing statements and renewals as necessary to provide a public record of this security interest. In the event of insolvency of DEALER, assignment for benefit of creditors, the institution of bankruptcy, insolvency, reorganization, receivership, debt adjustment, or liquidation proceedings, by or against DEALER, or failure of DEALER to perform any of the obligations of payment in accordance with the terms of payment established by CONOCOPHILLIPS from time to time, CONOCOPHILLIPS shall have the option without notice or demand upon DEALER to declare all of DEALER's indebtedness to CONOCOPHILLIPS immediately due and payable. CONOCOPHILLIPS may proceed to enforce payment and may exercise any and all rights available to CONOCOPHILLIPS. In addition, CONOCOPHILLIPS reserves the right to require a security deposit, letter of credit, and/or personal guaranty in accordance with CONOCOPHILLIPS' dealer security policy in effect from time to time.

46. **EXHIBITS**

Exhibits A-I, A-II, B, C, D, E and F and Addendum 1 and 2 referenced herein are hereby incorporated by this reference and made a part hereof.

47. **CONTRACTING ENTITY**

- The individual, partnership and/or corporation first set forth above as DEALER is the only entity that CONOCOPHILLIPS recognizes as the party contracting hereunder as DEALER. Any name DEALER uses as a "d.b.a." or fictitious firm name shall not be recognized by CONOCOPHILLIPS as the DEALER.
- DEALER agrees that all Business Documents (as defined below) required under this Agreement or in conjunction with the operation of the Station shall be prepared bearing the name that is identical to the identity of DEALER in this Agreement. DEALER understands and acknowledges that Business Documents include, but are not limited to, business licenses, permits, business checking accounts, security agreements, financing statements, insurance polices, proofs of insurance, and utilities as further described in the Operating Expenses Section of this Agreement ("Business Documents").
- In the event CONOCOPHILLIPS becomes aware of Business Documents containing names other than DEALER's upon written notice from CONOCOPHILLIPS, DEALER agrees that DEALER shall promptly, at DEALER's expense, correct the name on the Business Document(s) to be identical to the identify of DEALER herein. DEALER understands that any other party, other than the named DEALER, asserting that they are a party hereof will be dismissed as invalid. Any and all assignments, sublets or transfers shall be pursuant only to the Assignment, Subletting and Transfers Section set forth herein.

48. **ATTORNEY FEES**

In the event an action is brought to enforce or interpret this Agreement, the prevailing party shall be entitled to reimbursement of all costs including, but not limited to, reasonable attorney fees and court costs incurred.

(b) DEALER agrees to pay all attorney fees, costs of suit and expenses incurred by CONOCOPHILLIPS in connection with the collection of any indebtedness owed or any liability of DEALER to CONOCOPHILLIPS.

49. ENTIRETY

- (a) This Agreement cancels and supersedes, as of the commencement date hereof, all prior written and or oral, expressed or implied, agreements between CONOCOPHILLIPS and DEALER in regards to the following:
- (1) DEALER's and CONOCOPHILLIPS' rights, duties and obligations in respect of DEALER's occupancy, use and operation of the Station;
- (2) The sale and delivery of CONOCOPHILLIPS motor fuel at the Station and sets forth all the terms and conditions as to CONOCOPHILLIPS' sale to DEALER, and DEALER's purchase from CONOCOPHILLIPS, of CONOCOPHILLIPS motor fuels for sale at the Station; and
- (3) Any and all of the relationship which exists between CONOCOPHILLIPS and DEALER.
- (b) The terms and conditions can only be changed by a document signed both by CONOCOPHILLIPS and DEALER. Neither CONOCOPHILLIPS nor DEALER is obligated by any inducement, statement, representation, promise or agreement made by either of them that is not included in this Agreement.

IN WITNESS WHEREOF, the parties hereto have caused this Agreement to be duly executed by an authorized representative and effective as of the Contract Date first referenced above.

ACCEPTED AND AGREED TO

THIS 27 DAY OF NON . 20 06.

ACCEPTED AND AGREED TO

THIS ODAY OF MOUELABLY 20 06

DEALER: CD & PWS ENTERPRISES, INC.

CONOCOPHILLIPS COMPANY:

David Helt

Manager, Wholesale Sales - Dealer/Reseller

CHARLES DAVIDSON

President

EXHIBIT A-I

0012 / 2611143

DESCRIPTIONS OF REAL PROPERTY

Will be furnished upon request

EXHIBIT A-II SITE # 0012/2611143

	Type of Facility (Che 300 300R Short 300R Long 140	ck all that a	pply)						
	Other Service Bays Snack Shop C-Store Kiosk		# Bays Op Sq. Ft. Sel External B	lling Space	1]# Bays Clos	ed		
	Car Wash Single Island Canopy CRIND E-CRIND	4	# CRINDs # E-CRIND	Os	-				
<u> </u>	(Electronic or Mechan	Dispenser i ical)	Type	4	# Dispense # Dispense				
	EPOS Dial up VSAT G-Site Ruby Additional Consoles	-							
•	Tanks	#1	#2	#3	S #4	ize #5	#6	#7	#8
-	Taring	H 1	,, 	<i>11</i> · O	77	n-C	. по	· · · ·	,,,
	87 Octane 89 Octane Drase 92 Octane	12,000 6,000 10,000							
$\overline{\checkmark}$	89 Octarre Drisse	6,000							
$\overline{\checkmark}$	92 Octane	³ 6,000 10,000	Veederoot	Type (Veed	leroot, Ronar	n, other spec	ify)		
	92 Octane Diesel) 6,000 10,000	2	Type (Veed	Floor Safe w Wall Safe w Utility Locked Display Cou	w/keys v/keys ers unters	aty Qty Qty Qty Qty Qty		
	92 Octane Diesel Monitoring Equipment Service Bay Stations Tire Cabinets Hoists Air Compressors Overhead Reels Work Benches	9 6,000 10,000 Qty Qty Qty Qty Qty Qty	2 1		Floor Safe w Wall Safe w Utility Locked Display Cou	w/keys v/keys ers unters uishers	Qty Qty Qty Qty		

EXHIBIT B

SITE #2611143

RENTAL SCHEDULE

Rental Period Effective

February 1, 2007

Monthly Rent Amount

\$5,644



EXHIBIT C

0012 / 2611143

MAINTENANCE PERFORMANCE RESPONSIBILITIES

DEFINITIONS:

<u>Clean:</u> To rid of dirt, impurities, grease, markings, or other extraneous matter from the surface by ordinary and routine cleaning, washing, wiping, or sweeping

<u>Repair & Maintain:</u> To keep in a properly functioning and operating state to extend the useful life of the facility or equipment by performing needed services as determined by inspection of wear and tear.

<u>Replace</u>: To install something new in place of the worn or deteriorated item which has been identified as having no foreseeable useful life or prospect for economical repair.

<u>Note:</u> Where DEALER is responsible to perform the maintenance of equipment or facility (or any part of the Station), DEALER will also be liable for any associated fines or penalties if the equipment or facility is found to be in regulatory violation.

Area of Responsibility	Clean	Repair & Maintain	Replace
SITE IMPROVEMENTS			
RAMPS AND APPROACHES - including all ramps, curbs, culverts, headwalls, parking or safety curbs, sidewalks, highway beam areas or parkways	DEALER	CONOCO PHILLIPS	CONOCO PHILLIPS
 I. PRODUCT DISPENSING SYSTEM (Tanks, lines, dispensers, leak detection systems) 			
1. Underground and above ground tanks; underground lines (fuel			
and waste oil)	1		
A. Concrete Pad	DEALER	CONOCO PHILLIPS	CONOCO PHILLIPS
B. Product I.D. Tags	DEALER	CONOCO PHILLIPS	CONOCO PHILLIPS
C. Vents, Vent Pipes, P/V Valves	DEALER	CONOCO PHILLIPS	CONOCO PHILLIPS
D. Padlocks for Fill Caps	DEALER	DEALER	DEALER
E. Underground Product Tanks and Piping	CONOCO PHILLIPS	CONOCO PHILLIPS	CONOCO PHILLIPS
 F. Submerged Turbine & Leak Detector/Monitoring System. Maintenance must be accomplished by CONOCOPHILLIPS/Authorized designee). 	CONOCO PHILLIPS	CONOCO PHILLIPS	CONOCO PHILLIPS
Repair & replacement due to normal use.		CONOCO PHILLIPS	CONOCO PHILLIPS
2. Failure of turbine due to history of product runout		DEALER	DEALER
Repairs due to tampering/deactivation of leak-detector/monitoring system, including costs of any associated fines		DEALER	DEALER
Mandated periodic regulatory-required monitoring system calibration		CONOCO PHILLIPS	
G. Vacuum or Vapor Recovery Equipment (excluding hoses and nozzles)	DEALER	CONOCO PHILLIPS	CONOCO PHILLIPS
H. Fill lids and fill caps	DEALER	CONOCO PHILLIPS	CONOCO PHILLIPS
 Fill cap gaskets, including associated fines for regulatory violations 			DEALER
J. Water pumpout from tanks (except when due to failure of gasket)		CONOCO PHILLIPS	CONOCO PHILLIPS



K. Waste Oil Tank		CONOCO	CONOCO
		PHILLIPS	PHILLIPS
Pump Out as Required, including oil in sump area	DEALER	DEALER	
2. Waste Oil Spill Containment Box	DEALER	CONOCO	CONOCO PHILLIPS
3. Above ground waste oil tank, pump and lines	DEALER	PHILLIPS DEALER	CONOCO
3. Above ground waste oil tank, pump and lines	DEALER	DEALER	PHILLIPS
L. Mandated periodic vapor recovery source testing		CONOCO	
		PHILLIPS	
2. Dispensers			
A. Initial hoses, swivels, nozzles in newly mandated vapor recovery			CONOCO
areas			PHILLIPS
B. Hoses, swivels, breakways, nozzles, filters, and vapor valves	DEALER	DEALER	DEALER
C. Calibrate Pumps as Required by governmental authority		DEALER	
D. Glass, including plexiglass or plastic dial face panels	DEALER	DEALER	DEALER
E. Hose retractor, spring, pulley, retractor cable, and hose clamp, whip	DEALER	DEALER	DEALER
hoses, panel skirt key and locks		0011000	0011000
F. Internal mechanical and electrical failures		CONOCO PHILLIPS	CONOCO PHILLIPS
3. Consoles, terminals, and VSATs		TTILLITO	TTHELH
A. Dispenser consoles (except where misuse occurs)	DEALER	CONOCO	CONOCO
7. Disponsor consoles (except where misuse occurs))	PHILLIPS	PHILLIPS
B. Printers (Non-POS: both external and console with built-in printer)	DEALER	DEALER	DEALER
ex-warranty period			
C. POS Terminals and POS ECR (Electronic Cash Register) consoles			
(subject to maint. Agreements			
POS Terminal and POS ECR -	DEALER	CONOCO	CONOCO
	DEALER	PHILLIPS	PHILLIPS
2. Cash Drawer, including locks and keys	DEALER	DEALER	DEALER
3. VSAT (Very Small Aperture Terminals) -		CONOCO PHILLIPS	CONOCO PHILLIPS
D. Wood and Plastics: Cashier Counters with Formica	DEALER	DEALER	DEALER
4. Intercom systems (excluding internally-mounted dispenser	DEALER	DEALER	CONOCO
type, e.g. Advantage Dispenser) Initial installations, all types by			PHILLIPS
CONOCOPHILLIPS)			
II. ELECTRICAL, LIGHTING, AND SIGNAGE			
1. Electrical and Lighting			
A. Bulbs, tubes & starters, sockets, tips, ends, & metal halides per	DEALER	CONOCO	CONOCO
CONOCOPHILLIPS standard		PHILLIPS	PHILLIPS
B. Electrical/light fixtures, ballast, lens covers (Note: ballast failure	DEALER	CONOCO	CONOCO
due to DEALER's tube/bulb misapplication will be charged to DEALER)		PHILLIPS	PHILLIPS
C. Electrical wiring/conduits requiring excavation		CONOCO	CONOCO
		PHILLIPS	PHILLIPS
D. Complete replacement of electrical power box panel (ex-			CONOCO PHILLIPS
CONOCOPHILLIPS funded capital projects)		0011000	
E. Other above ground electrical repairs/upgrades to power box panel (fuses, circuit breakers, etc.)		CONOCO PHILLIPS	CONOCO PHILLIPS
······································		111111111111111111111111111111111111111	DEALER
 F. Convenience outlets - new additions/upgrades by DEALER (non CONOCOPHILLIPS Capital project-related) 			DEALER
G. All electrical to Car Wash (Stub Only) Note: C/W equipment vendor	DEALER	DEALER	CONOCO
installs c/w electrical wiring and related hookups)	DEALER	DEALLIT	PHILLIPS
H. Interior Car Wash Lighting	DEALER	CONOCO	CONOCO
The interior our wash Eighting	ter lar Status 1	PHILLIPS	PHILLIPS
I. Illuminated Car Wash Signage with 12" Tube	DEALER	CONOCO	CONOCO
<u> </u>		PHILLIPS	PHILLIPS
J. Exterior Car Wash Lighting	DEALER	CONOCO	CONOCO
		PHILLIPS	PHILLIPS
K. Interior Outlet at Paypoint/Kiosk	DEALER	DEALER	CONOCO

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L. Paypoint Equipment, including console and equipment	DEALER	CONOCO PHILLIPS	CONOCO PHILLIPS
M. C-Store/CARWASH Light Tube	DEALER	CONOCO	CONOCO
0.01		PHILLIPS	PHILLIPS
Signage A. Internally illuminated signs (higher than thirty five feet)	<u> </u>		
Sign & Pole	CONOCO	CONOCO	CONOCO
1. Sign & Fole	PHILLIPS	PHILLIPS	PHILLIPS
2. Relamping	CONOCO	CONOCO	CONOCO
D. Internally illuminated signs (thirty five fact or layer)	PHILLIPS	PHILLIPS	PHILLIPS
B. Internally illuminated signs (thirty five feet or lower) Sign & Pole	DEALER	CONOCO	CONOCO
1. Sign & Fole	DEALER	PHILLIPS	PHILLIPS
2. Relamping	DEALER	CONOCO	CONOCO
	554.55	PHILLIPS	PHILLIPS
C. Miscellaneous Yard Signs	DEALER	CONOCO PHILLIPS	CONOCO PHILLIPS
1. Directional Signs	DEALER	CONOCO	CONOCO
<u> </u>		PHILLIPS	PHILLIPS
Metal price signs, pole or permanent ground mounted	DEALER	CONOCO	CONOCC
3. Merchandising Signs	DEALER	PHILLIPS CONOCO	PHILLIPS CONOCC
3. West and sing Signs	DEALER	PHILLIPS	PHILLIPS
Signage (Interior & Exterior Signs and Decals)	DEALER	CONOCO	CONOCC
	554.55	PHILLIPS	PHILLIPS
D. Price sign numerals (DEALER responsible for lost/stolen	DEALER	CONOCO PHILLIPS	CONOCC PHILLIPS
numerals.) E. Pump Toppers	DEALER	DEALER	DEALER
F. Operating Hours	DEALER	DEALER	DEALER
G. Non-illuminated service, product, or menu sign, ground, window, or	DEALER	DEALER	DEALER
wall mounted		527.2211	
H. Canopy Clearance Signs	DEALER		CONOCC
			PHILLIPS
I. DEALER Name Signs	DEALER	DEALER	DEALER
J. Illuminated Fix Signage (Building or ground mounted)	DEALER	CONOCO PHILLIPS	CONOCC PHILLIPS
K. Interior Graphics Package - Convenience/Snack Shop	DEALER	DEALER	DEALER
L. Non-regulatory agency required decals (ex. DEALER	DEALER	CONOCO	CONOCC
merchandising/promotions		PHILLIPS	PHILLIPS
III. FACILITY STRUCTURES AND CANOPIES			
Plumbing, sewer and water systems			
A. Municipal supply system to building		2011000	2011000
Initial tap fee and underground inbound water lines to building		CONOCO PHILLIPS	CONOC
2. Above ground plumbing costs & all materials, repairs & valves		DEALER	DEALER
3. Backflow device repair & inspection requirements		DEALER	
Backflow device replacement			CONOCC
5. W	ļ		PHILLIPS
B. Water System from Local Wells		DEALER	DEALEF
Operating Costs and All materials Lubrication of Motors, Controls, etc.		DEALER	CONOC
2. Lubrication of Motors, Controls, etc.		DEALER	PHILLIPS
C. Rodding of toilet and sump drain lines to main sewer line (waste outbound)	DEALER	DEALER	
D. Floor Drain, Clarifier and Sumps (including yard sumps and	DEALER	DEALER	CONOCC
clarifiers)			PHILLIPS
E. Sump Pump & Pit (including lawful disposal)	DEALER	DEALER	CONOCC
			PHILLIPS
Closure of Sump (Only where required by local regulatory	DEALER		CONOCC
agencies)	ļ		PHILLIPS



F. Lab-testing on sump drainage		DEALER	
	ļ .		
C. Hard Dina Cumbul ing to Overhood Air and Mater lines		CONOCO	CONOCO
G. Hard Pipe Supply Line to Overhead Air and Water lines		PHILLIPS	PHILLIPS
H. Convenience store(s) floor drains, clean-outs, vent pipes, sinks	DEALER		DEALER
(19" x 18" & dual compartment), janitor sink (mop sink)			
NOTE: DEALER agrees to be responsible for maintenance and			
repair of all CONVENIENCE STORE Fixtures and equipment either			
owned by CONOCOPHILLIPS or by the DEALER, and further agrees		1	
to maintain in operable condition any leased equipment used in the		ļ	
operation of the CONVENIENCE STORE. Refer to the Convenience			
Store Service Station Lease Addendum for complete details.			
I. Full Service Car Wash. Refer to CARWASH Lease Addendum for		ŀ	
complete details. DEALER agrees to be responsible for maintenance		ļ	
and repair of all CARWASH equipment either owned by		Ĭ	
CONOCOPHILLIPS or by the DEALER. DEALER Further agrees to		1	
maintain in operable condition any leased equipment used in the		ŀ	
operation of the CARWASH.	254152		DEALER
Car wash drainage (4" PVC), includes R/R's	DEALER	DEALER	DEALER
2. Sink with hardware	DEALER	DEALER	DEALER
Exhaust fan for equipment room (CARWASH)	DEALER	DEALER	DEALER
Window sprinkler lines and heads	DEALER	DEALER	DEALER
5. Reclaim tanks	DEALER	DEALER	DEALER
NOTE: (CONOCOPHILLIPS is responsible for bringing in water and		ļ.	
electrical to restroom. DEALER responsible for all items above unless as specified elsewhere.)			
J. Repairs/maintenance to piping requiring excavation		CONOCO	CONOCO
3. Repairs/maintenance to piping requiring excavation		PHILLIPS	PHILLIPS
K. Yard drain, manholes, drainage, ditches or canals	DEALER	CONOCO	CONOCO
		PHILLIPS	PHILLIPS
L. Waterheaters			
1. Agency mandated (C-Stores, etc.), initial install by	DEALER	DEALER	DEALER
CONOCOPHILLIPS	554155		554155
Optional installs (DEALER provides for initial install)	DEALER	DEALER	DEALER
M. Refrigeration	DEALES.	DEALED	DEALED
Chest Freezer, Reach in Cooler	DEALER	DEALER	DEALER
2. Ice Maker/Ice Dispenser	DEALER	DEALER	DEALER
3. Walk - in cooler/condenser	DEALER	DEALER	DEALER
N. Store Equipment (C-Store/ Snack)			
All interior equipment (except CONOCOPHILLIPS G-Site equipment)	DEALER	DEALER	DEALER
O. Store Accessories - Coffee makers, juice, soda dispensers, ovens,	DEALER	DEALER	DEALER
hoods, ansul systems, grease interceptors, counters, shelves, etc.			
2. Ceilings, walls, and columnsA. Structural repairs to load bearing walls & columns due to settlement	DEALER	CONOCO	CONOCO
A. Structural repairs to load bearing walls & columns due to settlement or corrosion	DEALER	PHILLIPS	PHILLIPS
B. All wall and partition surfaces and non-structural repairs, including	DEALER	CONOCO	CONOCO
5/8" gypsum board and vinyl base	DEALLIT	PHILLIPS	PHILLIPS
C. Routine cleaning of surfaces	DEALER		-
D. Drywall, metal Suspended lay-in ceilings, including tile	DEALER	CONOCO	CONOCO
2. 27, mail, motal outpoinded by in comings, including the		PHILLIPS	PHILLIPS
E. Moisture and Thermal Protection: Insulated Standing Metal Roof	DEALER	DEALER	CONOCO
(C-Store)			PHILLIPS
F. Wall Insulation (R-11) - (C-Store)	DEALER	DEALER	DEALER
G. Perforated Steel Sheet Soffit; Metal Panels (18 Ga, semi Circle);			-
Perforated Metal			
Panels,; Flat Metallic Panels (18 Ga.); Acrylic Panel, Bullnose,	DEALER	CONOCO	CONOCO
CARWASH		PHILLIPS	PHILLIPS



		· · · · · · · · · · · · · · · · · · ·	
3. Doors, windows, and glass			
A. Walk through doors and related hardware (Knobs, Pushbars,	DEALER	CONOCO	CONOCO
Closures, Kick-Plates)		PHILLIPS	PHILLIPS
B. Lock Cores and Keys (initial and replacement)	DEALER	DEALER	DEALER
C. Overhead doors (including roll-up door 12' x 14'; CARWASH,	DEALER	JE/ (CE/)	
including locks)			
Complete replacement door and related hardware			CONOCC
T. Complete replacement abor and related hardware			PHILLIPS
2. All other repairs to door and related hardware (including glass,	DEALER	DEALER	DEALER
rollers, hardware, etc.			
CARWASH interior Doors w/hardware	DEALER	DEALER	DEALER
D. All windows and glass, including C-Store Front Glass and tower	DEALER	DEALER	DEALEF
and Clerestory Glass (where applicable)			
E. Bullet resistant glass at cashier	DEALER	DEALER	DEALEF
4. Flooring			
A. Flooring required to replace load bearing beams, columns, and	DEALER	CONOCO	CONOCC
walls due to settlement or corrosion		PHILLIPS	PHILLIPS
B. All other maintenance and repair of floors (incl. asphalt and vinyl tile	DEALER	DEALER	
and ceramic or porcelain tile)]		
5. Pump islands, canopies, island klosks			
A. Structural repairs to canopy due to settlement or corrosion		CONOCO	CONOC
		PHILLIPS	PHILLIPS
B. Islands			
Pump island Forms	DEALER	CONOCO	CONOC
		PHILLIPS	PHILLIPS
Island Merchandiser, oil display racks, canopy pole sign	DEALER	DEALER	DEALER
Cash box and replacement of lock cores & keys	DEALER	DEALER	DEALEF
C. Structural repairs to island kiosks		CONOCO	CONOCC
C. Dalating Oahing		PHILLIPS	PHILLIPS
6. Painting & washing	CONOCO	CONOCO	CONOCC
A. Complete planned paint job - Exterior (Washing included)	CONOCO PHILLIPS	PHILLIPS	PHILLIPS
B. Complete planned paint job Interior	CONOCO	CONOCO	CONOC
D. Complete planted paint job Interior	PHILLIPS	PHILLIPS	PHILLIPS
C. Touch ups Interior		DEALER	•
D. Touch ups Exterior		DEALER	
E. Paint Product Fill Areas		DEALER	
F. Graffiti removal	DEALER		
G. Routine Cleaning and Washing of all Station equipment and	DEALER		
surfaces, including vinyl fabric fascias for buildings, canopies and awning			
systems, e.g.			
7. Sales room, security booth, office interiors			
A. Shelving	DEALER	DEALER	DEALEF
B. Counters, including with Formica	DEALER	DEALER	DEALEF
C. Desks	DEALER	DEALER	DEALEF
D. Chairs, Settees	DEALER	DEALER	DEALER
E. Safe (Floor safe, original construction)			
Lock Cores and Keys	DEALER	DEALER	DEALEF
Original construction floor safe (including safe lids)	DEALER	DEALER	CONOC
			PHILLIPS
Alterations to original safe installations	DEALER	DEALER	DEALER
4. Electronic safes	DEALER	DEALER	DEALER
	1		
8. Public of employee restrooms	L		DEALE
Public or employee restrooms A. Sinks, toilet fixtures, urinals	DEALER	DEALER	DEALER
A. Sinks, toilet fixtures, urinals B. Faucets, flush valves, toilet seats, plumbing from walls	DEALER DEALER	DEALER DEALER	DEALEF DEALEF



D. Mirrors, Soap, and Paper Product Dispensers, Coat Hooks, Grab Bars, Waste Receptacles	DEALER	DEALER	DEALER
E. Exhaust Fans (INCLUDING 110c.f.m.)	DEALER	DEALER	CONOCO
F. Partitions	DEALER		
G. Handicap Restroom Accessories (including grab bars, mirrors, coat hooks, product dispensers, waste receptacles, toilets)	DEALER	DEALER	DEALER
9. Yard Paving, concrete, ramps and approaches	-		
A. Asphalt Seal Coating	DEALER	CONOCO PHILLIPS	CONOCC
B. Asphalt Potholes		CONOCO PHILLIPS	CONOCC
C. Asphalt - Repaving/Skincoat			CONOCC PHILLIPS
D. Concrete Patching	DEALER	CONOCO PHILLIPS	CONOCC PHILLIPS
E. Concrete Replacement			CONOCO
F. Building Curb (CARWASH)	DEALER	CONOCO PHILLIPS	CONOCC
G. Interior Building Slab (CARWASH)	DEALER	CONOCO PHILLIPS	CONOCC
H. Planter Curbs (CARWASH)	DEALER	DEALER	CONOCC
I. Kiosk Floor (CARWASH)	DEALER	DEALER	CONOCC PHILLIPS
J. Concrete Slabs @ entrance & exit (CARWASH)	DEALER	CONOCO PHILLIPS	PHILLIPS
 K. Parking stall striping replacements (CONOCOPHILLIPS provides striping on complete paving jobs only) 			DEALEF
L. Fencing	DEALER	CONOCO PHILLIPS	CONOC(PHILLIPS
M. Retaining Walls	DEALER	CONOCO PHILLIPS	CONOCC PHILLIPS
N. Ramps, culverts, headwalls, sidewalks, highway beam areas	DEALER	CONOCO PHILLIPS	CONOCO
O. Drive sweepers or snow plowing equipment	DEALER	DEALER	DEALER
P. Yard Drains, Drainage Ditches and Canals	DEALER	DEALER	CONOC
Q. Parking bumpers (CONOCOPHILLIPS provides initial install only)	DEALER	DEALER	DEALEF
10. Gutters & Downspouts	DEALER		
A. Cleaning of waste and accumulations, including pigeon waste B. Repair of gutters/downspouts	DEALER	CONOCO	CONOC
C. CARWASH Roof, Canopy, and Kiosk Gutters and Downspouts	DEALER	PHILLIPS DEALER	PHILLIP: CONOCO PHILLIP:
D. Anti-bird protection devices (e.g. netting, bird wire)			DEALER
11. Roofing - All Types			CONICO
A. Complete Roof replacement		001000	CONOC
B. Leak problems and roof sections		CONOCO PHILLIPS	CONOC
12. Grass area & landscaping (CONOCOPHILLIPS to provide initial installation of irrigation systems, planters, plants, and shrubbery)			DEALER
A. Maintenance, repair, replacement of planters, shrubbery, plants and irrigation systems (including control valves, sprinkler heads & equipment)	DEALER	DEALER	DEALER
B. Common Area Maintenance (Governed by site specific agreements)	DEALER	DEALER	DEALEF
13. Service Bays			
A. Shelving, Tire Racks, Work Benches, Cabinets	DEALER	DEALER	DEALER



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14. Refuse - trash, garbage			
A. Disposal of waste	DEALER	DEALER	
B. Enclosure maintenance, including trash enclosure hinges and	DEALER	DEALER	
closures	DEALLIT	DEALER	
C. Complete replacement of enclosure			CONOCC
o. Complete replacement of cholosure			PHILLIPS
15. Tire merchandiser and storage (Owned by CONOCOPHILLIPS)	DEALER	DEALER	CONOCC
16. Tire racks, portable	DEALER	DEALER	DEALER
17. Optional DEALER revenue (Note: Prior CONOCOPHILLIPS			
written approval from Region Sales Manager and specific Insurance			
coverage indemnification required)			
A. Equipment (vending machines, pay phones, ice machine, propane,	DEALER	DEALER	DEALER
etc.)			
B. Any Station alterations to accommodate optional DEALER revenue	DEALER	DEALER	DEALER
sources (e.g. bumper poles, slabs, electrical upgrades, etc.)		Ì	
IV. STATION EQUIPMENT			
1. Heating, air conditioning (HVAC)			
CONOCOPHILLIPS is responsible for complete unit replacement			
only. DEALER is responsible for all component parts and service.			
New installations, maintenance/ repair, replacement of "Swamp			
Coolers or Heat Pumps are not covered by CONOCOPHILLIPS.			
A. Filters - Air & Oil	DEALER	DEALER	DEALER
B. Ducts	DEALER	DEALER	CONOCC
5. 540.0	J = 7 (= 1)		PHILLIPS
C. Registers & Grills	DEALER	DEALER	DEALER
D. Heating Oil Tanks	DEALER	CONOCO	CONOCC
		PHILLIPS	PHILLIPS
E. Exhaust Fans, Heat Exchanger	DEALER	DEALER	CONOCO
5.00			PHILLIPS
F. Oil Burner Nozzles	DEALER	DEALER	DEALER
G. Motors		554155	
Motor and attached components	DEALER	DEALER	DEALER
2. Pulleys and Belts	DEALER	DEALER	DEALER
H. Compressors and Condensers	DEALER	DEALER	DEALER
I. Cost of Annual Maintenance	DEALER	DEALER	DEALER
J. Air-Conditioners (CONOCOPHILLIPS replaces HVAC-related air	DEALER	DEALER	CONOCC
conditioners only)			PHILLIPS
K. Swamp Coolers	DEALER	DEALER	DEALER
L. Heat Pump and Pad	DEALER	DEALER	DEALER
M. Balancing Heat Pump	DEALER	DEALER	CONOCC
N. Ralanoing Diffusors	DEALER	DEALER	PHILLIPS CONOCC
N. Balancing Diffusers	DEALER	DEALER	PHILLIPS
O. Furnaces/Heater (non-HVAC System-related)	DEALER	DEALER	DEALER
2. Fire Extinguishers			
A. Recharging Fire Extinguishers		DEALER	DEALER
B. Fire extinguishers		DEALER	DEALER
3. Air Compressor	DEALER	DEALER	CONOCC
o. All Collipiessol	DEMELL	werther t	PHILLIPS
A. Maintenance, draining, oil change, belt adjustment and	DEALER	DEALER	DEALER
replacement & cost of annual maintenance (CONOCOPHILLIPS			
furnishes belt guards on new installations only)			
B. Compressor belts, pulleys, gauges, valves, and motor	DEALER	DEALER	DEALER
C. Complete Replacement of Compressor			CONOCC
,]		PHILLIPS



	CONOCO PHILLIPS DEALER	CONOCO PHILLIPS
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EXHIBIT D

0012 / 2611143

HOURS OF OPERATION

For the months of January Through December -

	FROM	10
Sunday	6:00 AM 🕝	10:00 PM
Monday	5:00 AM	11:00 PM
Tuesday	5:00 AM	11:00 PM
Wednesday	5:00 AM	11:00 PM
Thursday	5:00 AM	11:00 PM
Friday	5:00 AM	11:00 PM
Saturday	6:00 AM	10:00 PM

EXHIBIT E

QUARTERLY / ANNUAL MINIMUM VOLUME

AS OF DATE: February 1, 2007

Lease 2611143

Case 3:08-cv-01756-BZ

Fuel Volume	1st Qtr Jan-Mar 241,940	2nd Qtr Apr-Jun 241,940	3rd Qtr Jul-Sep 241,940	4th Qtr Oct-Dec 241,940	Annual Jan-Dec 967,760
Total	241,940	241,940	241,940	241,940	967,760
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VERIFIED

EXHIBIT F

0012 / 2611143

PETROLEUM MARKETING PRACTICES ACT (PMPA)

AN ACT To provide for the protection of franchised distributors and retailers of motor fuel and to encourage conservation of automotive gasoline and competitor in the marketing of such gasoline by requiring that information regarding the octane rating of automotive gasoline be disclosed to consumers.

Be it enacted by the Senate and House of Representatives of the United States of America in Congress assembled, That this Act may be cited as the "Petroleum Marketing Practices Act".

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Sec. 2803. Trial franchises and interim franchises; nonrenewal.

Sec. 2804. Notification of termination or nonrenewal.

Sec. 2805. Enforcement.

Sec. 2806. Relationship of this title to State law.

TITLE 1-FRANCHISE PROTECTION

DEFINITIONS

Sec. 2801. Definitions

As used in this subchapter:

- (1) (A) The term "franchise" means any contract-
 - (i) between a refiner and a distributor.
 - (ii) between a refiner and a retailer,
 - (iii) between a distributor and another distributor, or
 - (iv) between a distributor and a retailer.

under which a refiner or distributor (as the case may be) authorizes or permits a retailer or distributor to use, in connection with the sale, consignment, or distribution of motor fuel, a trademark which is owned or controlled by such refiner or by a refiner which supplies motor fuel to the distributor which authorizes or permits such use.

- (B) The term "franchise" includes-
- (i) any contract under which a retailer or distributor (as the case may be) is authorized or permitted to occupy leased marketing premises, which premises are to be employed in connection with the sale, consignment, or distribution of motor fuel under a trademark which is owned or controlled by such refiner or by a refiner which supplies motor fuel to the distributor which authorizes or permits such occupancy;
 - (ii) any contract pertaining to the supply of motor fuel which is to be sold, consigned or distributed-
 - (I) under a trademark owned or controlled by a refiner; or
- (II) under a contract which has existed continuously since May 15, 1973, and pursuant to which, on May 15, 1973, motor fuel was sold, consigned or distributed under a trademark owned or controlled on such date by a refiner; and



- (iii) the unexpired portion of any franchise, as defined by the preceding provisions of this paragraph, which is transferred or assigned as authorized by the provisions of such franchise or by any applicable provision of State law which permits such transfer or assignment without regard to any provision of the franchise.
- The term "franchise relationship" means the respective motor fuel marketing or distribution obligations and responsibilities of a franchisor and a franchisee which result from the marketing of motor fuel under a franchise.
- The term "franchisor" means a refiner or distributor (as the case may be) who authorizes or permits, under a franchise, a retailer or distributor to use a trademark in connection with the sale, consignment, or distribution of motor fuel.
- (4) The term "franchisee" means a retailer or distributor (as the case may be) who is authorized or permitted, under a franchise, to use a trademark in connection with the sale, consignment, or distribution of motor fuel.
- The term "refiner" means any person engaged in the refining of crude oil to produce motor fuel, and includes any affiliate of such person.
- The term "distributor" means any person, including any affiliate of such person, who-
 - (A) purchases motor fuel for sale, consignment, or distribution to another; or
- (B) receives motor fuel on consignment for consignment or distribution to his own motor fuel accounts or to accounts of his supplier, but shall not include a person who is an employee of, or merely serves as a common carrier providing transportation service for, such supplier.
- The term "retailer" means any person who purchases motor fuel for sale to the general public for ultimate consumption.
- The term "marketing premises" means, in the case of any franchise, premises which, under such franchise, are to be employed by the franchisee in connection with the sale, consignment, or distribution of motor fuel.
- The term "leased marketing premises" means marketing premises owned, leased, or in any way controlled by a franchisor and which the franchisee is authorized or permitted, under the franchise, to employ in connection with the sale, consignment or distribution of motor fuel.
- (10) The term "contract" means any oral or written agreement. For supply purposes, delivery levels during the same month of the previous year shall be prima facie evidence of an agreement to deliver such levels.
- (11) The term "trademark" means any trademark, trade name, service mark, or other identifying symbol or name.
- (12) The term "motor fuel" means gasoline and diesel fuel of a type distributed for use as a fuel in self-propelled vehicles designed primarily for use on public streets, roads, and highways.
- (13) The term "failure" does not include-
 - (A) any failure which is only technical or unimportant to the franchise relationship;
 - (B) any failure for a cause beyond the reasonable control of the franchisee; or
- (C) any failure based on a provision of the franchise which is illegal or unenforceable under the law of any State (or subdivision thereof).
- (14) The term "fail to renew" and "nonrenewal" mean, with respect to any franchise relationship, a failure to reinstate, continue, or extend the franchise relationship-
 - (A) at the conclusion of the term, or on the expiration date, stated in the relevant franchise;
 - (B) at any time, in the case of the relevant franchise which does not state a term of duration or an expiration date; or
- (C) following a termination (on or after June 19, 1978) of the relevant franchise which was entered into prior to June 19, 1978, and has not been renewed after such date.
- (15) The term "affiliate" means any person who (other than by means of a franchise) controls, is controlled by, or is under common control with, any other person.
- (16) The term "relevant geographic market area" includes a State or a standard metropolitan statistical area as periodically established by the Office of Management and Budget.



- (17) The term "termination" includes cancellation.
- (18) The term "commerce" means any trade, traffic, transportation, exchange, or other commerce-
 - (A) between any State and any place outside of such State; or
 - (B) which affects any trade, transportation, exchange, or other commerce described in subparagraph (A).
- (19) The term "State" means any State of the United States, the District of Columbia, the Commonwealth of Puerto Rico, the Virgin Islands, American Samoa, Guam, and any other commonwealth, territory, or possession of the United States.

FRANCHISE RELATIONSHIP; TERMINATION AND NONRENEWAL

Sec. 2802. Franchise relationship

(a) General prohibition against termination or nonrenewal

Except as provided in subsection (b) of this section and section 2803 of this title, no franchisor engaged in the sale, consignment, or distribution of motor fuel in commerce may-

- (1) terminate any franchise (entered into or renewed on or after June 19, 1978) prior to the conclusion of the term, or the expiration date, stated in the franchise; or
- (2) fail to renew any franchise relationship (without regard to the date on which the relevant franchise was entered into or renewed).
- (b) Precondition and grounds for termination or nonrenewal
- (I) Any franchisor may terminate any franchise (entered into or renewed on or after June 19, 1978) or may fail to renew any franchise relationship, if-
 - (A) the notification requirements of section 2804 of this title are met; and
- (B) such termination is based upon a ground described in paragraph (2) or such nonrenewal is based upon a ground described in paragraph (2) or (3).
- (2) For purposes of this subsection, the following are grounds for termination of a franchise or nonrenewal of a franchise relationship:
- (A) A failure by the franchisee to comply with any provision of the franchise, which provision is both reasonable and of material significance to the franchise relationship, if the franchisor first acquired actual or constructive knowledge of such failure-
- (i) not more than 120 days prior to the date on which notification of termination or nonrenewal is given, if notification is given pursuant to section 2804(a) of this title; or
- (ii) not more than 60 days prior to the date on which notification of termination or nonrenewal is given, if less than 90 days notification is given pursuant to section 2804(b)(1) of this title.
 - (B) A failure by the franchisee to exert good faith efforts to carry out the provisions of the franchise, if-
- (i) the franchisee was apprised by the franchisor in writing of such failure and was afforded a reasonable opportunity to exert good faith efforts to carry out such provisions; and
- (ii) such failure thereafter continued within the period which began not more than 180 days before the date notification of termination or nonrenewal was given pursuant to section 2804 of this title.
- (C) The occurrence of an event which is relevant to the franchise relationship and as a result of which termination of the franchise or nonrenewal of the franchise relationship is reasonable, if such event occurs during the period the franchise is in effect and the franchisor first acquired actual or constructive knowledge of such occurrence-
- (i) not more than 120 days prior to the date on which notification of termination or nonrenewal is given, if notification is given pursuant to section 2804(a) in this title; or
- (ii) not more than 60 days prior to the date on which notification of termination or nonrenewal is given, if less than 90 days notification is given pursuant to section 2804(b)(1) in this title.



- (D) An agreement, in writing, between the franchisor and the franchisee to terminate the franchise or not to renew the franchise relationship, if-
- (i) such agreement is entered into not more than 180 days prior to the date of such termination or, in the case of nonrenewal, not more than 180 days prior to the conclusion of the term, or the expiration date, stated in the franchise;
- (ii) the franchisee is promptly provided with a copy of such agreement, together with the summary statement described in section 2804(d) of this title; and
- (iii) within 7 days after the date on which the franchisee is provided a copy of such agreement, the franchisee has not posted by certified mail a written notice to the franchisor repudiating such agreement
- (E) In the case of any franchise entered into prior to June 19, 1978, and in the case of any franchise entered into or renewed on or after such date (the term of which is 3 years or longer, or with respect to which the franchisee was offered a term of 3 years or longer), a determination made by the franchisor in good faith and in the normal course of business to withdraw from the marketing of motor fuel through retail outlets in the relevant geographic market area in which the marketing premises are located, if-
 - (i) such determination-
 - (I) was made after the date such franchise was entered into or renewed, and
 - (II) was based upon the occurrence of changes in relevant facts and circumstances after such date;
- (ii) the termination or nonrenewal is not for the purpose of converting the premises, which are the subject of the franchise, to operation by employees or agents of the franchisor for such franchisor's own account; and
 - (iii) in the case of leased marketing premises-
- (I) the franchisor, during the 180-day period after notification was given pursuant to section 2804 in this title, either made a bona fide offer to sell, transfer, or assign to the franchisee such franchisor's interests in such premises, or, if applicable, offered the franchisee a right of first refusal of at least 45 days duration of an offer, made by another, to purchase such franchisor's interest in such premises; or
- (II) in the case of the sale, transfer, or assignment to another person of the franchisor's interest in such premises in connection with the sale, transfer, or assignment to such other person of the franchisor interest in one or more other marketing premises, if such other person offers, in good faith, a franchise to the franchisee on terms and conditions which are not discriminatory to the franchisee as compared to franchises then currently being offered by such other person or franchises then in effect and with respect to which such other person is the franchisor.
 - (3) For purposes of this subsection, the following are grounds for nonrenewal of a franchise relationship:
- (A) The failure of the franchisor and the franchisee to agree to changes or additions to the provisions of the franchise, if-
- (i) such charges or additions are the result of determinations made by the franchisor in good faith and in the normal course of business; and
- (ii) such failure is not the result of the franchisor's insistence upon such changes or additions for the purpose of converting the leased marketing premises to operation by employees or agents of the franchisor for the benefit of the franchisor or otherwise preventing the renewal of the franchise relationship.
- (B) The receipt of numerous bona fide customer complaints by the franchisor concerning the franchisee's operation of the marketing premises, if-
- (i) the franchisee was promptly apprised of the existence and nature of such complaints following receipt of such complaints by the franchisor; and
- (ii) if such complaints related to the condition of such premises or to the conduct of any employee of such franchisee, the franchisee did not promptly take action to cure or correct the basis of such complaints.
- (C) A failure by the franchisee to operate the marketing premises in a clean, safe, and healthful manner, if the franchisee failed to do so on two or more previous occasions and the franchisor notified the franchisee of such failures.
- (D) In the case of any franchise entered into prior to June 19, 1978 (the unexpired term of which, on such date, is 3 years or longer) and, in the case of any franchise entered into or renewed on or after such date (the term of which was 3 years



or longer, or with respect to which the franchisee was offered a term of 3 years or longer), a determination made by the franchisor in good faith and in the normal course of business, if-

- (i) such determination is-
 - (I) to convert the leased marketing premises to a use other than the sale or distribution of motor fuel,
 - (II) to materially alter, add to, or replace such premises.
 - (III) to sell such premises, or
- (IV) that renewal of the franchise relationship is likely to be uneconomical to the franchisor despite any reasonable changes or reasonable additions to the provisions of the franchise which may be acceptable to the franchisee;
- (ii) with respect to a determination referred to in subclause (ii) or (IV), such determination is not made for the purpose of converting the leased marketing premises to operation by employees or agents of the franchisor for such franchisor's own account; and
- (iii) in the case of leased marketing premises such franchisor, during the 90-day period after notification was given pursuant to section 2804 of this section, either-
- (I) made a bona fide offer to sell, transfer, or assign to the franchisee such franchisor's interests in such premises: or
- (II) if applicable, offered the franchisee a right of first refusal of at least 45-days duration of an offer, made by another, to purchase such franchisor's interest in such premises.

Definition

As used in subsection (b)(2)(C) of this section, the term "an event which is relevant to the franchise relationship and as a result of which termination of the franchise or nonrenewal of the franchise relationship is reasonable" includes events such as-

- (1) fraud or criminal misconduct by the franchisee relevant to the operation of the marketing premises;
- (2) declaration of bankruptcy or judicial determination of insolvency of the franchisee;
- (3) continuing severe physical or mental disability of the franchisee of at least 3 months duration which renders the franchisee unable to provide for the continued proper operation of the marketing premises;
- (4) loss of the franchisor's right to grant possession of the leased marketing premises through expiration of an underlying lease, if-
 - (A) the franchisee was notified in writing, prior to the commencement of the term of the then existing franchise-
 - (i) of the duration of the underlying lease; and
- (ii) of the fact that such underlying lease might expire and not be renewed during the term of such franchise (in the case of termination) or at the end of such term (in the case of nonrenewal);
- (B) during the 90-day period after notification was given pursuant to section 2804 of this title, the franchisor offers to assign to the franchise any option to extend the underlying lease or option to purchase the marketing premises that is held by the franchisor, except that the franchisor may condition the assignment upon receipt by the franchisor of-
- (i) an unconditional release executed by both the landowner and the franchisee releasing the franchisor from any and all liability accruing after the date of the assignment for-
 - (I) financial obligations under the option (or the resulting extended lease or purchase agreement);
 - (II) environmental contamination to (or originating from) the marketing premises; or
 - (III) the operation or condition of the marketing premises; and
- (ii) an instrument executed by both the landowner and the franchisee that ensures the franchisor and the contractors of the franchisor reasonable access to the marketing premises for the purpose of testing for and remediating any environmental contamination that may be present at the premises; or

(C) in a situation in which the franchisee acquires possession of the leased marketing premises effective immediately after the loss of the right of the franchisor to grant possession (through an assignment pursuant to subparagraph (B) or by obtaining a new lease or purchasing the marketing premises from the landowner), the franchisor (if requested in writing by the franchisee not later than 30 days after notification was given pursuant to section 2804 of this title), during the 90day period after notification was given pursuant to section 2804 of this title-

Filed 04/22/2008

- (i) made a bona fide offer to sell, transfer, or assign to the franchisee the interest of the franchisor in any improvements or equipment located on the premises; or
- (ii) if applicable, offered the franchisee a right of first refusal (for at least 45 days) of an offer, made by another person, to purchase the interest of the franchisor in the improvements and equipment.
 - (5) condemnation or other taking, in whole or in part, of the marketing premises pursuant to the power of eminent domain;
- (6) loss of the franchisor's right to grant the right to use the trademark which is the subject of the franchise, unless such loss was due to trademark abuse, violation of Federal or State law, or other fault or negligence of the franchisor, which such abuse, violation, or other fault or negligence is related to action taken in bad faith by the franchisor;
 - (7) destruction (other than by the franchisor) of all or a substantial part of the marketing premises;
- (8) failure by the franchisee to pay to the franchisor in a timely manner when due all sums to which the franchisor is legally entitled;
 - (9) failure by the franchisee to operate the marketing premises for-
 - (A) 7 consecutive days, or
 - (B) such lesser period which under the facts and circumstances constitutes an unreasonable period of time;
 - (10) willful adulteration, mislabeling or misbranding of motor fuels or other trademark violations by the franchisee;
- (11) knowing failure of the franchisee to comply with Federal, State or local laws or regulations relevant to the operation of the marketing premises; and
 - (12) conviction of the franchisee of any felony involving moral turpitude.
- Compensation, etc., for franchisee upon condemnation or destruction of marketing premises

In the case of any termination of a franchise (entered into or renewed on or after June 19, 1978), or in the case of any nonrenewal of a franchise relationship (without regard to the date on which such franchise relationship was entered into or renewed)-

- (1) if such termination or nonrenewal is based upon an event described in subsection (c)(5) of this section, the franchisor shall fairly apportion between the franchisor and the franchisee compensation, if any, received by the franchisor based upon any loss of business opportunity or good will; and
- (2) if such termination or nonrenewal is based upon an event described in subsection (c)(7) of this section and the leased marketing premises are subsequently rebuilt or replaced by the franchisor and operated under a franchise, the franchisor shall, within a reasonable period of time, grant to the franchisee a right of first refusal of the franchise under which such premises are to be operated.

TRIAL FRANCHISES AND INTERIM FRANCHISES; NONRENEWAL

Section 2803. Trial and interim franchises

(a) Nonapplicability of statutory nonrenewal provisions

The provisions of section 2802 of this title shall not apply to the nonrenewal of any franchise relationship-

- (1) under a trial franchise; or
- (2) under an interim franchise.
- Definitions

For purposes of this section-

- (1) The term "trial franchise" means any franchise-
 - (A) which is entered into on or after June 19, 1978;
 - (B) the franchisee of which has not previously been a parry to a franchise with the franchisor;
 - (C) the initial term of which is for a period of not more than 1 year; and
 - (D) which is in writing and states clearly and conspicuously-
 - (i) that the franchise is a trial franchise;
 - (ii) the duration of the initial term of the franchise;
- (iii) that the franchisor may fail to renew the franchise relationship at the conclusion of the initial term stated in the franchise by notifying the franchisee, in accordance with the provisions of section 2804 of this title, of the franchisor's intention not to renew the franchise relationship; and
- (iv) that the provisions of section 2802 of this title, limiting the right of a franchisor to fail to renew a franchise relationship, are not applicable to such trial franchise.
- (2) The term "trial franchise" does not include any unexpired period of any term of any franchise (other than a trial franchise, as defined by paragraph (1)) which was transferred or assigned by a franchisee to the extent authorized by the provisions of the franchise or any applicable provision of State law which permits such transfer or assignment, without regard to which provision of the franchise.
 - (3) The term "interim franchise" means any franchise-
 - (A) which is entered into on or after the date of June 19, 1978;
- (B) the term of which, when combined with the terms of all prior interim franchises between the franchisor and the franchisee, does not exceed 3 years;
- (C) the effective date of which occurs immediately after the expiration of a prior franchise, applicable to the marketing premises, which was not renewed if such nonrenewal-
 - (i) was based upon a determination described in section 2802(b)(2)(E) of this title, and
 - (ii) the requirements of section 2802(b)(2)(E) of this title were satisfied; and
 - (D) which is in writing and states clearly and conspicuously-
 - (i) that the franchise is an interim franchise;
 - (ii) the duration of the franchise; and
- (iii) that the franchisor may fail to renew the franchise at the conclusion of the term stated in the franchise based upon a determination made by the franchisor in good faith and in the normal course of business to withdraw from the marketing of motor fuel through retail outlets in the relevant geographic market area in which the marketing premises are located if the requirements of section 2802(b)(2)(E) (ii) and (iii) of this title are satisfied.
- (c) Nonrenewal upon meeting statutory notification requirements

If the notification requirements of section 2804 of this title are met, any franchisor may fail to renew any franchise relationship-

- (1) under any trial franchise, at the conclusion of the initial term of such trial franchise; and
- (2) under any interim franchise, at the conclusion of the term of such interim franchise, if-
 - (A) such nonrenewal is based upon a determination described in section 2802(b)(2)(E) of this title; and
 - (B) the requirements of section 2802((b)(2)(E) (ii) and (iii) of this title are satisfied.

NOTIFICATION OF TERMINATION OR NONRENEWAL

Sec. 2804. Notification of termination or nonrenewal of franchise relationship

(a) General requirements applicable to franchisor

Prior to termination of any franchise or nonrenewal of any franchise relationship, the franchisor shall furnish notification of such termination or such nonrenewal to the franchisee who is a party to such franchise or such franchise relationship-

- (1) in the manner described in subsection (c) of this section; and
- (2) except as provided in subsection (b) of this section, not less than 90 days prior to the date on which such termination or nonrenewal takes effect.
- (b) Additional requirements applicable to franchisor
- (1) In circumstances in which it would not be reasonable for the franchisor to furnish notification, not less than 90 days prior to the date on which termination or nonrenewal takes effect, as required by subsection (a)(2) of this section-
- (A) such franchisor shall furnish notification to the franchisee affected thereby on the earliest date on which furnishing of such notification is reasonably practicable; and
 - (B) in the case of leased marketing premises, such franchisor -
- (i) may not establish a new franchise relationship with respect to such premises before the expiration of the 30 day period which begins-
 - (I) on the date notification was posted or personally delivered, or
 - (II) if later, on the date on which such termination or nonrenewal takes effect; and
- (ii) may, if permitted to do so by the franchise agreement, repossess such premises and, in circumstances under which it would be reasonable to do so, operate such premises through employees or agents.
- (2) In the case of any termination of any franchise or any nonrenewal of any franchise relationship pursuant to the provisions of section 2802(b)(2)(E) of this title or section 2803(c)(2) of this title, the franchisor shall-
- (A) furnish notification to the franchisee not less than 180 days prior to the date on which such termination or nonrenewal takes effect; and
- (B) promptly provide a copy to such notification, together with a plan describing the schedule and conditions under which the franchisor will withdraw from the marketing of motor fuel through retail outlets in the relevant geographic area, to the Governor of each State which contains a portion of such area.
- (c) Manner and form of notification

Notification under this section-

- (1) shall be in writing;
- (2) shall be posted by certified mail or personally delivered to the franchisee; and
- (3) shall contain-
- (A) a statement of intention to terminate the franchise or not to renew the franchise relationship, together with the reasons therefor,
 - (B) the date on which such termination or nonrenewal takes effect; and
 - (C) the summary statement prepared under subsection (d) of this section.
- (d) Preparation, publication, etc., of statutory summaries
- (I) Not later than 30 days after June 19, 1978, the Secretary of Energy shall prepare and publish in the Federal Register a simple and concise summary of the provisions of this subchapter, including a statement of the respective responsibilities of, and the remedies and relief available to, any franchisor and franchisee under this subchapter.
- (2) In the case of summaries required to be furnished under the provisions of section 2802((b)(2)(D) of this title or subsection (c)(3)(C) of this section before the date of publication of such summary in the Federal Register, such summary may be furnished not later than 5 days after it is so published rather than at the time required under such provisions.





Sec. 2805. Enforcement provisions

(a) Maintenance of civil action by franchisee against franchisor; jurisdiction and venue; time for commencement of action

If a franchisor fails to comply with the requirements of section 2802 or 2803 of this title, the franchise may maintain a civil action against such franchisor. Such action may be brought, without regard to the amount in controversy, in the district court of the United States in any judicial district in which the principal place of business of such franchisor is located or in which such franchisee is doing business, except that no such action may be maintained unless commenced within 1 year after the later of-

- (1) the date of termination of the franchise or nonrenewal of the franchise relationship; or
- (2) the date the franchisor fails to comply with the requirements of section 2802 or 2803 of this title.
- (b) Equitable relief by court; bond requirements; grounds for nonexercise of court's equitable powers
- (1) In any action under subsection (a) of this section, the court shall grant such equitable relief as the court determines is necessary to remedy the effects of any failure to comply with the requirements of section 2802 or 2803 of this title, including declaratory judgment, mandatory or prohibitive injunctive relief, and interim equitable relief.
- (2) Except as provided in paragraph (3), in any action under subsection (a) of this section, the court shall grant a preliminary injunction if-
 - (A) the franchisee shows-
- (i) the franchise of which he is a party has been terminated or the franchise relationship to which he is a party has not been renewed, and
- (ii) there exist sufficiently serious questions going to the merits to make such questions a fair ground for litigation; and
- (B) the court determines that, on balance, the hardships imposed upon the franchisor by the issuance of such preliminary injunctive relief will be less than the hardship which would be imposed upon such franchisee if such preliminary injunctive relief were not granted.
- (3) Nothing in this subsection prevents any court from requiring the franchisee in any action under subsection (a) of this section to post a bond, in an amount established by the court, prior to the issuance or continuation of any equitable relief.
- (4) In any action under subsection (a) of this section, the court need not exercise its equity powers to compel continuation or renewal of the franchise relationship if such action was commenced-
- (A) more than 90 days after the date on which notification pursuant to section 2804(a) of this title was posted or personally delivered to the franchisee;
- (B) more than 180 days after the date on which notification pursuant to section 2804(b)(2) of this title was posted or personally delivered to the franchisee; or
- (C) more than 30 days after the date on which the termination of such franchise or the nonrenewal of such franchise relationship takes effect if less than 90 days notification was provided pursuant to section 2804(b)(1) of this title.
- (c) Burden of proof; burden of going forward with evidence

In any action under subsection (a) of this section, the franchisee shall have the burden of proving the termination of the franchise or the nonrenewal of the franchise relationship. The franchisor shall bear the burden of going forward with evidence to establish as an affirmative defense that such termination or nonrenewal was permitted under section 2802(b) or 2803 of this title, and, if applicable, that such franchisor complied with the requirements of section 2802(d) of this title.

- (d) Actual and exemplary damages and attorney and expert witness fees to franchisee; determination by court of right to exemplary damages and amount; attorney and expert witness fees to franchisor for frivolous actions
- (1) If the franchisee prevails in any action under subsection (a) of this section, such franchisee shall be entitled-
 - (A) consistent with the Federal Rules of Civil Procedure, to actual damages;



- (B) in the case of any such action which is based upon conduct of the franchisor which was in willful disregard of the requirements of section 2802 or 2803 of this title, or the rights of the franchisee thereunder, to exemplary damages, where appropriate: and
- (C) to reasonable attorney and expert witness fees to be paid by the franchisor, unless the court determines that only nominal damages are to be awarded to such franchisee, in which case the court, in its discretion, need not direct that such fees be paid by the franchisor.
- (2) The question of whether to award exemplary damages and the amount of any such award shall be determined by the court and not by a jury.
- (3) In any action under subsection (a) of this section, the court may, in its discretion direct that reasonable attorney and expert witness fees be paid by the franchisee if the court finds that such action is frivolous.
- (e) Discretionary power of court to compel continuation or renewal of franchise relationship; grounds for noncompulsion; right of franchisee to actual damages and attorney and expert witness fees unaffected
- (1) In any action under subsection (a) of this section with respect to a failure of a franchisor to renew a franchise relationship in compliance with the requirements of section 2802 of this title, the court may not compel a continuation or renewal of the franchise relationship if the franchisor demonstrates to the satisfaction of the court that-
- (A) the basis for such nonrenewal is a determination made by the franchisor in good faith and in the normal course of business-
 - (i) to convert the leased marketing premises to a use other than the sale or distribution of motor fuel,
 - (ii) to materially alter, add to, or replace such premises.
 - (iii) to sell such premises,
- (iv) to withdraw from the marketing of motor fuel through retail outlets in the relevant geographic market area in which the marketing premises are located, or
- (v) that renewal of the franchise relationship is likely to be uneconomical to the franchisor despite any reasonable changes or reasonable additions to the provisions of the franchise which may be acceptable to the franchisee; and
 - (B) the requirements of section 2804 of this title have been complied with.
- (2) The provisions of paragraph (1) shall not affect any right of any franchisee to recover actual damages and reasonable attorney and expert witness fees under subsection (d) of this section if such nonrenewal is prohibited by section 2802 of this title.
- (f) Release or waiver of rights
- (1) No franchisor shall require, as a condition of entering into or renewing the franchise relationship, a franchisee to release or waive-
 - (A) any right that the franchisee has under this subchapter or other Federal law; or
 - (B) any right that the franchisee may have under any valid and applicable State law.
- (2) No provision of any franchise shall be valid or enforceable if the provision specifies that the interpretation or enforcement of the franchise shall be governed by the law of any State other than the State in which the franchisee has the principal place of business of the franchisee.

RELATIONSHIP OF THIS TITLE TO STATE LAW

Sec. 2806. Relationship of statutory provisions to State and local laws

- Termination or nonrenewal of franchise (a)
- (1) To the extent that any provision of this subchapter applies to the termination (or the furnishing of notification with respect thereto) of any franchise, or to the nonrenewal (or the furnishing of notification with respect thereto) of any franchise relationship, no State or any political subdivision thereof may adopt, enforce, or continue in effect any provision of any law or regulation (including any remedy or penalty applicable to any violation thereof) with respect to termination (or the furnishing to notification with respect thereto) of any such franchise or to the nonrenewal (or the furnishing of notification with respect



thereto) of any such franchise relationship unless such provision of such law or regulation is the same as the applicable provision of this subchapter.

(2) No State or political subdivision of a State may adopt, enforce, or continue in effect any provision of law (including a regulation) that requires a payment for the goodwill of a franchisee on the termination of a franchise of nonrenewal of a franchise relationship authorized by this subchapter.

(b) Transfer or assignment of franchise

- (1) Nothing in this subchapter authorizes any transfer or assignment of any franchise or prohibits any transfer or assignment of any franchise as authorized by the provisions of such franchise or by any applicable provision of State law which permits such transfer or assignment without regard to any provision of the franchise.
- (2) Nothing in this subchapter shall prohibit any State from specifying the terms and conditions under which any franchise or franchise relationship may be transferred to the designated successor of a franchisee upon the death of the franchisee.



ADDENDUM 1

0012 / 2611143

UNDERLYING LEASE

There is a possibility that the term of the underlying lease to the Station might expire and not be renewed upon the underlying lease's expiration date. DEALER hereby acknowledges CONOCOPHILLIPS' disclosure to DEALER that this Agreement and the Station herein are subject to all the terms and conditions of an underlying lease held by CONOCOPHILLIPS in the property and premises, which underlying lease expires on N/A and that such underlying lease may expire and may not be renewed during the Term of this Agreement. Thereby, the DEALER is hereby on notice that this Agreement is hereby terminated on the date the underlying lease expires or on a prior date in the event CONOCOPHILLIPS' lessor terminates the underlying lease or the underlying lease otherwise requires early termination.

CONOCOPHILLIPS is under no obligation to seek an extension or renewal, or exercise any renewal options it may have, of such underlying lease, but may do so at its discretion.

If no dates are filled in above, then CONOCOPHILLIPS does not have possession of the Station, property and premises, under or through an underlying lease.

Filed 04/22/2008

Important! **Environmental Compliance Documents** Must be Maintained on Site

Please find enclosed copies of the Underground Storage Tank documents for your facility, required by Federal Underground Storage Tank Regulations. These are very important documents and NOT maintaining copies on site could result in a lease default. All facilities are required to maintain these documents.

In addition, for stations with electronic monitoring systems, you are required to check your monitoring system daily to ensure that it is operating correctly. If your system is not operating correctly or is in alarm, call your Maintenance Service Provider immediately.

Please retain one copy of this Monitoring Plan at your site so that it is accessible to all employees and agency personnel upon request. If desired, you may keep an additional copy with your lease.

If you have questions, please contact your HSE Specialist:

HSE Specialist: Tiana Andriamanarivo, Phone (510) 245-5176, Fax (510) 245-5179

Note: When accepting, you are certifying that the information is accurate. If there are any discrepancies, please make corrections and initial and fax a copy to your HSE Specialist.

Date Printed: 9/26/2006

11143

ACQ#:

Unit:

Cost Center 2611143

Operator Name:

CD & PWS ENTERPRISES, INC.

Address:

8998 ALCOSTA BLVD

SAN RAMON, CA 94583

UNDERGROUND STORAGE TANKS (UST) OWNER/OPERATOR AGREEMENT

California Underground Storage Tank Regulations (CCR, Title 23, Division 3, Chapter 16, Article 2, Section 2620 (b)), require ConocoPhillips (the tank owner) to execute a written agreement with their Dealers, (the tank operators), requiring them to monitor the underground storage tanks (USTs) containing hazardous substances.

PART I: OWNER CERTIFICATION

ConocoPhillips Company, as owner of the USTs at the above site, certifies that:

- 1. It is not the tank operator of the USTs at said site.
- 2. It has applied for the UST permit, and a valid UST permit is on-site or will be delivered to the tank operator when received from the local implementing agency.
- 3. It will notify the local implementing agency of any operator change within thirty (30) days of any such change.
- 4. Both ConocoPhillips and the operator have signed this Agreement.

PART II: OPERATOR CERTIFICATION

The law requires the tank operator of USTs containing motor vehicle fuel to comply with the following standards:

- 1. A valid UST permit shall be maintained on site.
- 2. A UST Monitoring Program, approved by the local implementing agency, must be implemented.
- 3. A Spill Response Plan, approved by the local implementing agency, must be implemented.
- 4. The requirements stipulated in the UST Monitoring Program and Spill Response Plan (attached), must be complied with. This shall include, if necessary, the submittal of an annual written statement to the local implementing agency, verifying under penalty of perjury that all monthly monitoring reports were summarized, and that all data contained within the monitoring reports are within allowable variations. Alternatively, a listing of the times, dates and corresponding monitoring report data that exceeded the allowable variations must be provided.
- 5. The monitoring and maintenance records must be maintained. This includes inventory readings and reconciliation records, sampling and testing results, all of which must be maintained on-site for at least 3 years, or in an approved off-site location. Said records must be made available upon request, within 36 hours, to the local implementing agency or the State Water Board.
- 6. Records must be kept in sufficient detail to enable the local implementing agency, at any time, to determine that the tank operator has undertaken all monitoring activities required by the UST Permit to Operate and/or the UST Monitoring Program.
- 7. ConocoPhillips must be notified of the detection of any unauthorized releases by the fastest means available (no later than 8 hours) or within the time frame mandated by the local implementing agency. The operator must adhere to the procedures contained in the Spill Response Plan. ConocoPhillips will notify the appropriate agency(s) and submit a written report as may be required by the agency(s).
- 8. Daily inventory measurements must be performed by a trained facility operator or designated facility personnel for each day the facility is in operation.
- 9. ConocoPhillips must be notified of any malfunctioning of the UST monitoring system. The monitoring equipment shall be operated and maintained in accordance with the regulation per Title 023, Division 3, Chapter 16, Article 4, Section 2641 (j) of the California Code of Regulation.

CostCenter# 2611143, CD & PWS ENTERPRISES, INC., 8998 ALCOSTA BLVD, SAN RAMON, CA 94583

Date Printed: 9/26/2006

Unit:

Cost Center 2611143

ACQ#:

11143

Operator Name:

CD & PWS ENTERPRISES, INC.

Address:

8998 ALCOSTA BLVD

~

SAN RAMON, CA 94583

10. Review and comply with all applicable Federal, State and local regulations.

Furthermore, ConocoPhillips policy under the Lease Agreement requires the Dealer to comply with the following procedures:

- 1. Daily gauging, recording and inventory reconciliation of each motor vehicle fuel is required. These readings must be within the allowable variances established by the UST permit or lease agreement whichever is more stringent. If not, please follow procedure #6 below.
- 2. Daily measurement and recording of any water layer in each UST is required.
- 3. Daily meter readings and recording of UST input and withdrawals of motor vehicle fuels is required.
- 4. Monitor and maintain any Aboveground Storage Tank(s) according to the California State Aboveground Petroleum Storage Act Guidelines and/or the Uniform Fire Codes.
- 5. The inventory reconciliation records must be reviewed monthly.
- 6. The steps described herein will be implemented by the tank operator if inventory reconciliation indicates a loss of product (book volume to physical volume) greater than the allowable variance for each tank:
 - a. Review the inventory reconciliation records within two hours to determine if an error exists which would explain the loss
 - b. Take a new inventory reconciliation within 8 hours after the initial inventory reconciliation which triggered the evaluation.
 - c. If loss is still indicated, the operator shall notify ConocoPhillips by the fastest possible means, but always within 8 hours of the completion of the daily reconciliation which verified the loss.
 - d. A complete review of all inventory records from the last time a non-loss condition existed shall be performed. This analysis shall be completed within 24 hours after determination that suspected loss is not due to error by the two-hour review described in 6 (a) above.
- A current ConocoPhillips Certificate of Financial Responsibility Statement shall be maintained on-site for review by governmental authorities.
- 8. A current Underground Storage Tank Owner/Operator Agreement shall be maintained on-site for review by governmental authorities.
- 9. All unauthorized releases must be recorded. Such records shall be maintained on-site at all times and be available for review by governmental authorities

The Dealer Lease Agreement requires the Dealer to pay for all necessary permit fees, renewal fees and any surcharges. It is customary for ConocoPhillips to remit the appropriate fees and invoice the Dealer's account. However, Dealers are responsible for final payment of all fees.

The local UST regulatory agency may have more stringent monitoring procedures in place. The tank operator must take the necessary steps to ensure familiarity with the procedures and follow those regulatory guidelines as required.

ConocoPhillips

ConocoPhillips Representative Signature

ACCEPTED AND AGREED TO THIS DAY OF NOVEMBER, 20 DE Lessee Name: CD & PWS ENTERPRISES, INC.

Signature Date Signed

CostCenter# 2611143, CD & PWS ENTERPRISES, INC., 8998 ALCOSTA BLVD, SAN RAMON, CA 94583

Date Printed:

9/26/2006

<u>Underground Storage Tank Monitoring Program</u>

1. Owner/Operator/Site Number: CD & PWS ENTERPRISES, INC.

Site # 2611143 RE# 30194

2. Site Address and Phone Number: 8998 ALCOSTA BLVD SAN RAMON, CA 94583 ph. (925) 828-2365

3. Method and equipment to be used for performing the monitoring (USTs only):

TANK DATA	Tank 01 Unleaded	Tank 02 Premium Unleaded	Tank 03 Unleaded Plus	Tank 04 Waste Oil			
	11627	9886	6084	500			
Capacity (gallons)							
Wall Type	Single	Single	Single	Double			
Material	Fiberglass	Fiberglass	Fiberglass	Fiberglass			
Install Date	1/1/1982	1/1/1982	1/1/1982	1/1/1982			•••••
Overfill F	lapper Valve (at 95%)	Flapper Valve	Flapper Valve	Flapper Valve			
Spill Containment	Yes	Yes	Yes	Yes			
Monitoring Method**	CSLD	CSLD	CSLD	Interstitial (Dry)		•	
PIPING DATA	A: Pipe 01	Pipe 02	Pipe 03] 		1
Wall Type	Double	Double	Double	·····			
Material	Fiberglass	Fiberglass	Fiberglass				
Install Date	1/1/1982	1/1/1982	1/1/1982			•••••••••••••••••••••••••••••••	***************************************
Monitoring Method**	Interstitial	Interstitial	Interstitial				1
Sump Containment	Yes	Yes	Yes	I			
Disp. Containment**	Yes	Yes	Yes				
Monitor Probe Location**	Turbine Sump	Turbine Sump	Turbine Sump				
Mechanical Leak Detector (manuf/model)	Vaporless LD2000	Vaporless LD2000	Vaporless LD2000				
Electronic Leak Detector Present	No	No	No				

^{**} If applicable, leak sensor and under-dispenser shut off mechanism model numbers are included in the Monitoring System Certification.

ELECTRONIC MONITOR:

Make:

Veeder Root

Model:

TLS-350

ADDITIONAL ELECTRONIC MONITOR

(for Waste Oil Tank):

Make:

None

Model:

ALARMS AND SHUT DOWN MECHANISMS (if present):

Piping equipped with audible/visual alarm, failsafe, and positive shutoff.

Date Printed: 9/26/2006



1. Owner/Operator/Site Number: CD & PWS ENTERPRISES, INC.

Site # 2611143 RE# 30194

2. Site Address and Phone Number: 8998 ALCOSTA BLVD SAN RAMON, CA 94583 ph. (925) 828-2365

Document &

4. Frequency of Monitoring Method and location Where Monitoring will be Performed:

Tanks:

Tank(s) 04 are monitored continuously using an electronic probe in the interstitial space of the tank. Tank(s) 01 02 03 are monitored using an in-tank gauge equipped with

continuous statistical leak detection (CSLD) capable of detecting a 0.2 gph release.

Piping:

Pipe(s) 01 02 03 are monitored continuously by a liquid-detecting probe located in the turbine sump.

Dispenser: Dispenser pans are equipped with continuous mechanical monitoring/mechanical shut-off device.

5. Name(s) and title(s) of the person(s) responsible for performing the monitoring and/or maintaining the equipment:

Operator Name and Number:

CD & PWS ENTERPRISES, INC. - (925) 828-2365

Maintenance: SolvOne - 1-866-215-0965

6. Reporting Format:

The monitor will be certified annually and a report generated and provided to the operator. The operator is to report all audible or visual alarm conditions that may indicate a potential release to the ConocoPhillips Field Representative, as well as the responsible party for maintenance listed under #5. In the event of a test failure, the specific piece(s) of equipment are taken out of service and proper reporting procedures followed. The operator is to report all suspected and confirmed releases to the ConocoPhillips Field Representative, as well as the responsible party for maintenance listed under #5.

7. State the Preventative Maintenance Schedule for the Monitoring Equipment:

The electronic monitoring system is certified annually to be functioning per manufacturer instructions by a properly trained and certified third-party contractor. Repairs are made by the responsible party listed under #5 upon notification by the station operator. The station operator is responsible for maintaining copies of testing results and repair records on site and available for agency inspectors. The 3rd-party testing requirements and frequencies for the tank system are summarized below.

Contractor UST System Testing Requirements/Frequency

Contractor testing of the primary tank is not required.

The tank secondary containment is tested per manufacturer's specifications every 3 years in accordance with CCR Title 23 Section 2637.

Fuel spill buckets require annual testing.

Mechanical leak detector(s) tested annually.

Contractor testing of the primary piping is not required.

Secondary containment testing for piping, turbine sumps and dispenser pans is conducted every 3 years per manufacturer's specification under CCR Title 23.

8. Describe the Training Needed for the Operation of Both the Tank System and the Monitoring Equipment:

The operator has been trained to check the tank system and/or monitor daily for proper operation. Training topics include performing daily/monthly inventory reconciliation, inspection of the monitoring system to ensure it is operating properly and not in alarm, periodic inspection of under-dispenser for leaks, inspection of fill and vapor spill buckets, inspection of hoses, nozzles, and other ancillary tank system equipment. If the tank system and/or monitor is not functioning correctly, the operator has been instructed to repair the equipment (if appropriate) or contact the responsible party for Maintenance listed under item #5 for repairs.

9. Summary of Site Operator Requirements:

For pipes monitored electronically, the site operator is to call the specified maintenance company to report monitoring alarms and maintain a record of all monitoring alarms and repairs. double wall tanks monitored by interstitial probes, the monitoring equipment must be continously operational with probes in place. Report all non-inventory monitoring alarms to the specified maintenance company and keep a record of alarms and repair work performed. For tanks monitored continuously via CSLD, operator is responsible for maintaining a monthly passing test result, reporting all non-inventory alarms to the specified Maintenance Company, and keeping a record of alarms and repair work performed. All sites are responsible for maintaining daily and monthly inventory reconciliation records and notifying the ConocoPhillips Field Representative and the Regional Environmental Compliance Specialist for inventory variances greater than the regulatory limit.

CD & PWS ENTERPRISES, INC. Site # 2611143

Spill Response Plan

Filed 04/22/2008

For Minor Releases:

If the release is less than 5 gallons and service station personnel can contain the release immediately (and the release does not go off-site, enter any waterway, or contact bare soils), do the following:

- 1. Turn off the source of the spill (i.e. turn off dispensers, pump, etc.)
- Contain with absorbent material, making sure that the release does not leave 2. the site or enter any drains.
- 3. Clean up release material with absorbent material.
- Place used absorbent material into an approved container for such materials. 4.
- For proper disposal of used absorbent material, the dealer or designated employee will contact a licensed waste hauler to dispose of the material in accordance with all applicable federal, state, and local regulations.

For Major Releases:

If the release is greater than 5 gallons, threatens to leave the site, enter any waterway, or contact bare soils, or there is an injury to a person, do the following:

- 1. Turn off the source of the spill (i.e. turn off dispensers, pump, etc.)
- 2. Evacuate customers, asking them to leave by foot.
- Call the Fire Department: 911
- All employees evacuate the premises.
- Employees are to meet at a designated emergency assembly area.
- Station dealer or manager to account for employees and any known customers at meeting place.
- Dealer or manager should remain in the vicinity to provide information to the 7. fire department, etc.
- 8. Notify the following personnel:

Regional HSE Specialist SolvOne at 1-866-215-0965

- 9. Attempt to contain the spill with absorbent material, attempting to prevent the release from leaving the site or entering any drains.
- 10. In California, call the Office of Emergency Services at 1-800-852-7550.
- 11. In the case of an unauthorized release from the primary containment, ConocoPhillips Company will respond within 8 hours to address necessary repairs to the primary containment and cleanup of the secondary containment. Exceptions to this will be reported to the agency as required under California Health and Safety Code Section 25295.

ConocoPhillips# 2611143 / 11143 - CD & PWS ENTERPRISES, INC. 8998 ALCOSTA BLVD SAN RAMON CA 94583 Phone# (925) 828-2365

Date Printed: 9/26/2006

Date: 11-10-010

OFFICER CERTIFICATION #0012/2611143

The undersigned does hereby confirm to be an officer of CN 4. PWS ENTIPLISES La corporation ("Corporation"). The
a <u>CATITORIOLA</u> corporation ("Corporation"). The
undersigned certifies that as an officer of the Corporation he/she is duly authorized to
execute any and all documents and/or other instruments on behalf of the Corporation.
The execution of the foregoing Agreement and any ancillary documents related to the
Agreement, by the undersigned are and shall be binding upon the Corporation.
Signature:
Print Name: Charles Davidson
Corporate Title: President

SNACK SHOP ADDENDUM TO UNION 76 DEALER STATION LEASE and MOTOR FUEL SUPPLY AGREEMENT

0012/2611143

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Exhibits

Exhibit I	Approved/Non-approved Products
Exhibit II	Equipment and Fixtures

SNACK SHOP ADDENDUM TO AGREEMENT

Filed 04/22/2008

This snack shop addendum ("Addendum") is an Addendum to the Union 76 DEALER Station Lease and Motor Fuel Supply Agreement for unit #2611143 ("Agreement") between ConocoPhillips Company, successor to Tosco Corporation by merger ("CONOCOPHILLIPS") and the individual(s) named below ("DEALER").

CD & PWS ENTERPRISES, INC.

RECITALS

CONOCOPHILLIPS and DEALER do hereby enter into this Addendum to the Agreement in A. reflect their desire to operate a first class snack shop for the sale of food, beverages, other grocery items and related goods and services of similar types.

NOW, THEREFORE, in consideration of the mutual promises contained herein, CONOCOPHILLIPS and DEALER agree as follows:

1. **STATION**

The snack shop is located at the DEALER's service station premises located at 8998 ALCOSTA BLVD, SAN RAMON, CA 94583 ("Station"). DEALER agrees-to-operate the snack shop during those same business hours of operation of the Station as more specifically set forth in the Agreement's Exhibit D.

2. **TERM**

This Addendum shall coincide and run concurrently with the Term set forth in the Agreement and will terminate concurrently with any termination or non-renewal of the Agreement without the need for a separate notification. The Term of the Agreement is from February 1, 2007 through January 31, 2010.

3. **RECORDS AND AUDIT**

In addition to the terms set forth in the Agreement, DEALER shall make the sales records, business and occupation tax reports (except income tax reports, unless other sufficient records are not available to conclude the audit), general ledgers and such other information that reflects gross revenue, and all sales of merchandise and services, at or from the Station available to, and shall provide working space for, CONOCOPHILLIPS' auditors on a date that is mutually agreeable to DEALER and CONOCOPHILLIPS, which date shall not be more than ten (10) days following DEALER's receipt of notice from CONOCOPHILLIPS that an audit is to be conducted.

DEALER shall retain the records, tax reports, general ledgers and other information set forth above for a period of forty-eight (48) months following the end of each calendar year of the Term of the Agreement.

DEALER shall, if requested by CONOCOPHILLIPS, obtain and submit to CONOCOPHILLIPS on or before the 30th day following the end of any calendar year in which such request is made, including the last year, an audit certified by a certified public accountant, signed by DEALER, detailing the amount of gross sales from the snack shop.

DEALER grants CONOCOPHILLIPS the irrevocable right to inspect the records of all

suppliers, distributors, and other third parties supplying food products, supplies, equipment and materials to the DEALER and hereby irrevocably authorizes such parties to release such records to CONOCOPHILLIPS.

SERVICES AND USES 4.

DEALER shall offer products and services at the snack shop of food, beverages, grocery items, and other related goods as set forth in Exhibit! attached hereto and by this referenced made a part of this Addendum.

DEALER agrees to maintain a complete and competent inventory of all items as detailed in Exhibit I, and otherwise approved by CONOCOPHILLIPS, which are normally offered for sale from a first class snack shop service station. Products not specifically listed in Exhibit I may not be sold without the DEALER first obtaining the prior written consent of CONOCOPHILLIPS.

5. **PERMITS**

DEALER will obtain and maintain at all times, at DEALER's sole cost and expense, all business licenses, health permits and alcoholic beverage control licenses required to operate the snack shop.

6. **EQUIPMENT & FIXTURES**

DEALER agrees to purchase or lease equipment and fixtures necessary to operate the snack shop. Any equipment and fixtures to be operated at the snack shop is subject to CONOCOPHILLIPS' prior written approval, said approval shall not be unreasonably withheld, as to format, location and size.

The type of equipment and fixtures which shall be required at the commencement of the Term to run a first class snack shop operation is set forth in Exhibit II attached hereto and by this reference made a part of this Addendum.

DEALER shall remove all equipment and fixtures owned by DEALER within five (5) days of any termination or nonrenewal of this Addendum and/or this Agreement. DEALER further agrees to repair any and all damages caused by such removal within fifteen (15) days of the removal of any such equipment and fixtures. In the event DEALER fails to make such repairs, as CONOCOPHILLIPS reasonably determines is required, CONOCOPHILLIPS may elect to make all necessary repairs and charge the cost of repairs to DEALER's account.

7. **MERCHANDISING**

DEALER agrees to maintain a sufficient supply of approved products and merchandise at all times to meet consumer demand for such products and merchandise. DEALER agrees to maintain the interior and exterior of the snack shop and all fixtures, furnishings, signs and equipment in the highest degree of cleanliness, orderliness, sanitation and repair.



The snack shop must be staffed by at least one (1) individual continuously during all hours of operation. All personnel must demonstrate a literacy and fluency in the English language sufficient, in the good faith opinion of CONOCOPHILLIPS, to satisfactorily communicate with other employees, customers and suppliers.

9. TRAINING

DEALER agrees that DEALER and DEALER's employees shall promptly attend training on snack shop operations including, but not limited to, security and safety procedures and merchandising as CONOCOPHILLIPS shall from time to time reasonably require or as may be reasonably required for DEALER to safely and responsibly conduct the operations contemplated herein.

10. SECURITY

DEALER agrees that DEALER has sole responsibility for the selection, cost and operation of any and all security devices and equipment DEALER deems necessary for the operation of the snack shop.

11. MAINTENANCE AND REPAIRS

DEALER shall be solely responsible for maintenance and repair of any and all snack shop equipment either owned by CONOCOPHILLIPS or the DEALER. DEALER further agrees to maintain in operable condition any leased equipment used in the operation of the snack shop. In the event DEALER fails to perform or provide adequate maintenance and/or repairs, as CONOCOPHILLIPS reasonably determines is required, CONOCOPHILLIPS and/or its selected contractor shall be permitted to access the Station and snack shop to perform maintenance and/or make all necessary repairs and charge the cost of maintenance and repairs to DEALER's account. In the event that any equipment item is no longer repairable, upon CONOCOPHILLIPS' request DEALER agrees to be responsible for replacement of the item in order to continue operation of the snack shop in a first class manner.

12. SIGNS

Subject to laws, ordinances and regulation and subject to CONOCOPHILLIPS' prior written approval, which shall not be unreasonably withheld, as to format, location and size; DEALER may install the usual and customary signs advertising the products and prices available at the snack shop. It is agreed that approval by CONOCOPHILLIPS is required for all signs whether free-standing, affixed to the station building or other structure or otherwise.

13. COMPLIANCE WITH REGULATIONS

DEALER agrees to comply promptly with all applicable laws, rules, regulations, ordinances and orders of public authorities, including but not limited to, Government Agencies, Board of Fire Underwriters and other similar organizations. The term "Government Agencies" shall include without limitation, all government and regulatory units, however designated, which establish and administer health, safety, sanitation, environmental, or other guidelines affecting operations of the snack shop.

14. AGREEMENT

This Addendum is part of the Agreement and all terms and conditions of said Agreement apply with equal force and effect to this Addendum including, but not limited to, all insurance requirements, indemnification and other obligations thereunder. If, however, there is a conflict between the terms and conditions of this Addendum and the Agreement, the terms and conditions of this Addendum, to the extent they refer more fully with the operation of a snack shop selling food, grocery items, beverages and related goods and services than the Agreement, will prevail.

15. TERMINATION

CONOCOPHILLIPS may terminate this Addendum by providing DEALER with ninety (90) days prior written notice of termination for DEALER's failure to comply with, or failure to make a good faith effort to carry out, any one or all of the terms and conditions of this Addendum and/or the Agreement.

This Addendum shall automatically terminate, without notice, upon termination or nonrenewal of the Agreement between CONOCOPHILLIPS and DEALER.

ACCEPTED AND AGREED TO

THIS 27 DAY OF NOV , 2006.

CONOCOPHILLIPS COMPANY:

DAVID HELT

Manager, Wholesale Sales - Dealer/Reseller

ACCEPTED AND AGREED TO

THIS G DAY OF NOVEMBEL 2006

DEALER: CD & PWS ENTERPRISES, INC.

CHARLES DAVIDSON

President

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EXHIBIT I

0012/2611143

SNACK SHOP APPROVED/NON-APPROVED PRODUCTS

Items which may be sold at the snack shop are:

Bakery Products Beer and Wine

Bottle Water Candy

Cereal Coffee

Condiments Dairy Products Frozen Foods

Automotive Accessories

Batteries Film Flowers

Health and Beauty Aids

Lottery Tickets

Gum Ice

Ice Cream Juices

Microwaveable Foods

Milk

Sandwiches Soft Drinks Snacks

Lube Oil

Newspapers and Magazines

Paper Products Tobacco Products

Toiletries

Items not to be sold, leased, rented or otherwise distributed from the snack shop are:

Hard Liquor Head Shop Items - Drug Paraphernalia Indecent Miscellaneous Items Sexually Explicit Books, Magazines or Video Tapes Video Games

CONOCOPHILLIPS reserves the right to inspect the inventory of said snack shop. Any class or type items not listed in Exhibit I which the DEALER desires to add to inventory must have prior written consent from CONOCOPHILLIPS.

EXHIBIT II

0012/2611143

EQUIPMENT & FIXTURES

In the interest of uniformity for the operation of a first class snack shop, the following equipment and fixtures list has been developed. This list represents the equipment and fixtures the DEALER is required to buy or lease. The equipment and fixtures which the DEALER is required to have includes, but is not limited to, the following:

Sales Counter

Reach-in Coolers (minimum one two-door cooler)

Display Shelving/Gondolas (minimum four linear feet)

Tobacco Merchandiser

Interior and Exterior Graphics

Dealer Name: CD & PWS ENTERPRISES, INC.

Unit #: 0012/2611143

Effective Date: February 1, 2007 Expiration Date: January 31, 2010

76 BRANDED TEMPERATURE ADJUSTMENT AGREEMENT

Dear Dealer:

You have elected to purchase various motor fuels from CONOCOPHILLIPS for the above subject service station, pursuant to a UNION 76 AGREEMENT ("Agreement").

By this Agreement you acknowledge that CONOCOPHILLIPS has advised you that single deliveries made to your service station may be on a 60 degrees Fahrenheit temperature corrected basis, unless you elect to accept delivery on a gross gallonage basis.

You understand and agree that the election made herein shall be effective for a period of one (1) year from the date of this letter and then on a year to year basis thereafter unless canceled by written notice given thirty (30) calendar days prior to the expiration of any one (1) year period.

You hereby elect to accept single deliveries on the following basis (choose one):

X Temperature Corrected	
Gross Gallonage	
ACCEPTED AND AGREED TO	ACCEPTED AND AGREED TO
THIS <u>27</u> DAY OF <u>NN</u> , 20 <u>00</u>	THIS 6 DAY OF NOVEMBER, 2006
CONOCOPHILLIPS COMPANY:	DEALER: CD & PWS ENTERPRISES, INC.
By DAVID HELT Manager, Wholesale Sales – Dealer/Reseller	CHARLES DAVIDSON President

Dealer Name: CD & PWS ENTERPRISES, INC.

Unit #: 0012/2611143

Effective Date: February 1, 2007 Expiration Date: January 31, 2010

CONOCOPHILLIPS FEDERAL TIRE REGISTRATION REQUIREMENTS - DEALER

Dear Dealer:

Federal regulations (49 CRF 574.8) require that you record the serial number of each new tire you sell to a tire customer, and your name and address, on a registration form. This form must be given to the purchaser who may use the form to report his/her name and address to the new tire manufacturer or brand name owner of the tire.

Under the law CONOCOPHILLIPS is providing you with Tire Registration forms which meet the Federal requirements. CONOCOPHILLIPS expects each dealer to provide the necessary information and form to each tire purchaser.

The civil penalty for your failure to give the purchaser the required form with the proper information on it is up to \$1,000 for each violation.

Your signature in the space provided below signifies you understand your obligation under the law to record the tire serial number and your name and address on a registration form for each tire sale you make to a tire purchaser and to give this form to such purchaser, and your obligation to pay any civil penalty assessed for any violation thereof.

ACCEPTED AND AGREED TO

THIS 77 DAY OF NOV , 2000

CONOCOPHILLIPS COMPANY:

DAVID HELT
Manager, Wholesale Sales – Dealer/Reseller

ACCEPTED AND AGREED TO

THIS O DAY OF NOVEMBER 2006

DEALER: CD & PWS ENTERPRISES, INC.

CHARLES DAVIDSON

President

CERTIFICATE OF EXEMPTION RETAIL SALES TAX (Destina

SELLER:	: CONOCOP	HILLIPS CO., P. 0. BOX 1267, PONCA CITY, OKLAHOMA 74602- 1267 FAX #918-662-
CONCER A. B.		TE SALES TAX, THE BILLING INSTRUCTIONS FOR PURCHASED PRODUCT SHOULD BE AS F I AM NOT EXEMPT THE SALES TAX ON MY PURCHASE. I AM EXEMPT SALES TAX ON THE FOLLOWING PETROLEUM PRODUCTS FOR THE REASON(S) BELC
		PURCHASER'S DESCRIPTION OF BUSINESS ACTIVITY
B1. B2. B3. B4. B5.		REASONS FOR QUALIFYING FOR EXEMPTION OF SALES TAX PURCHASE FOR RESALE. I AM A WHOLESALER. PRODUCT(S) PURCHASED WILL BECOME AN INGREDIENT OR COMPONENT PART OF ARTICLES MANUFACTURED OR COMPOUNDED FOR SALE. EXEMPT INDUSTRY (CHECK ONE) FARMING MINING MANUFACTURING OTHER I AM A COMMON CARRIER. MY I.C.C. OR CERTIFICATE OF CONVENIENCE NUMBER IS
B6.	_	OTHER REASON OF SALES TAX EXEMPTION - EXPLAIN IN DETAIL:
*B7.		I AM LICENSED TO PAY DIRECTLY STATE FUEL TAX ON SALES OF MOTOR FUEL OR SPECIAL FUEL.
		MY SPECIAL FUELS LICENSE NUMBER IS
MY VAL	LID SALES T ORIGIN	MY MOTOR FUELS LICENSE NUMBER IS TAX LICENSE OR PERMIT NUMBER(S) IS: STATE
		STATENO.
		STATENO
	DEST	/ HOME STATENO
MISUS	E OF THE	THAT I AM SOLELY RESPONSIBLE FOR PURCHASING WITHIN THE ABOVE CATEGORIES AND ACKNOWLEDGE THAT RESALE PRIVILEGE CLAIMED BY USE OF THE CERTIFICATE MAY SUBJECT ME TO PENALTIES AND INTEREST E VARIOUS STATES AS WELL AS THE TAX."
AND IT	SHALL REN ASER FUR	E SHALL BE CONSIDERED AS PART OF EACH ORDER UNLESS WRITTEN NOTICE IS GIVEN TO THE CONTRARY, MAIN IN EFFECT UNTIL REVOKED IN WRITING OR EXPIRED BY STATE STATUTE. THE UNDERSIGNED THER AGREES THAT SHOULD THE SALE TO HIM BE LATER HELD SUBJECT TO THE TAX, HE ASSUMES FULL
		IS NOT VALID FOR THE STATES OF: PRGIA ILLINOIS INDIANA MICHIGAN NEW YORK
		AT VALID LOUISIANA REGISTRATION NUMBERS INCLUDE THE LETTER 'W' IN THEM. LEASE ENCLOSE A COPY OF YOUR OKLAHOMA SALES TAX PERMIT.
NAME (FEIN #	CO: <u>CD &</u>	PWS ENTERPRISES, INC. Site #2611143 94-33348999 ALCOSTA BLVD
Signatu	re:	SAN RAMON CA 94583
	CHAF Printed	RLES DAVIDSON Phone #. (925) 828-2365 Fax #: (925) 828-2466 If or typed name with authorization to bind
Title:	Presi	dent Date: 11-6-06

IF YOU HAVE ENTERED A TAX NUMBER ABOVE, THE DEALER MUST FAX THIS FORM TO CONOCOPHILLIPS #918-662-5600 PRIOR TO THE EFFECTIVE DATE OF THE MOTOR FUEL SUPPLY AGREEMENT.

EXHIBIT D

CONSENT TO DEALER MODIFICATION Snack Shop

ENOZ 0 2150

This Consent to Dealer Modification ("Consent") is made as of October 2, 2002 ("Effective Date") by and between ConocoPhillips Company, successor to ConocoPhillips Corporation by merger, a Delaware corporation ("ConocoPhillips") and CD PWS ENTERPRISES INC ("DEALER").

RECITALS

- A. WHEREAS, CONOCOPHILLIPS and DEALER entered into a Union 76 Dealer Lease and Supply Agreement dated, January 19, 2001 ("Agreement") relating to that certain service station site number #2611143 located at 8998 Alcosta Blvd., San Ramon, CA 94583 ("Station");
- B. WHEREAS, DEALER has independently determined that revenues from an expanded sale of convenience products and /or the use of new equipment can significantly enhance the profitability of the Station, provided the Station can be modified and certain equipment can be installed;
- C. WHEREAS, CONOCOPHILLIPS is willing to consent to the modification of the Station and the installation of new equipment at the Station conducted by DEALER, at DEALER's sole expense, provided that DEALER makes only such modifications and installations as are acceptable to CONOCOPHILLIPS, and provided further, that DEALER complies with all conditions and provisions of CONOCOPHILLIPS's consent as set forth herein;
- D. WHEREAS, The potential increased sales from such modification and equipment installation will be sufficient to justify, in the opinion of DEALER, the expenditure by DEALER associated with the modification of the Station and installation of new equipment; and
- E. WHEREAS, The DEALER has projected the costs for the modification and /or installation of new equipment to be approximately Forty One Thousand (\$41,000) ("Estimated Project Cost").

NOW, THEREFORE, in consideration of the mutual promises contained herein, and other good and valuable consideration, the receipt and sufficiency of which are hereby acknowledged, CONOCOPHILLIPS and DEALER agree as follows:

1. MODIFICATION OF STATION PREMISES

- A. <u>ConocoPhillips's Consent.</u> CONOCOPHILLIPS does hereby consent to DEALER entering into contracts, with a contractor approved by CONOCOPHILLIPS in writing, for modifications, improvements and installation of equipment to the Station ("Modifications"). Such Modifications shall be completed consistent with the plans attached hereto as Exhibit A, and construction shall be coordinated with CONOCOPHILLIPS's field engineer. All plans related to any structural changes must be prepared by a registered professional engineer. All structural changes and Modifications must fully comply with state and local building codes. All contractors, plans, materials, equipment, and supplies must be approved in advance in writing by CONOCOPHILLIPS. CONOCOPHILLIPS reserves the right to periodically inspect the Station and the Modifications thereto, at all times and in a manner determined at CONOCOPHILLIPS's sole option.
- B. <u>Contractors License and Insurance</u>. DEALER shall obtain the following and provide same to CONOCOPHILLIPS prior to the commencement of making the Modifications:
- 1. A copy of the general contractors license along with evidence that the general contractor has obtained general liability and workers' compensation insurance acceptable to CONOCOPHILLIPS and naming DEALER, and CONOCOPHILLIPS as additional insureds, not subject to other coverages available.

- 2. A list of all suppliers and subcontractors along with confirmation that each is licensed and has the appropriate general liability and workers' compensation insurance acceptable to CONOCOPHILLIPS and naming DEALER and CONOCOPHILLIPS as additional insureds, not subject to other coverages available.
- C. Inspection. Upon completion of fifty percent (50%) of the Modifications, DEALER will notify CONOCOPHILLIPS and DEALER will suspend work on Modifications until the project is inspected by a CONOCOPHILLIPS field engineer who, in their sole discretion, determines that the Modifications are progressing satisfactorily and indicates such in writing. Upon completion of one hundred percent (100%) of the Modifications, DEALER will notify CONOCOPHILLIPS. A CONOCOPHILLIPS field engineer will inspect the Modifications and determine, in their sole discretion, whether the Modifications have been completed satisfactorily, and if so, will indicate such in writing.
- D. <u>DEALER Obligation</u>. All costs and expenses associated with the Modifications including, but not limited to, those associated with the removal and disposition of any existing CONOCOPHILLIPS equipment, or with DEALER's failure to comply with the plans, materials, equipment, or supplies approved by CONOCOPHILLIPS, shall be at the sole expense and responsibility of DEALER. Any amounts expended by DEALER as a result of DEALER's failure to comply with plans, materials, equipment, or supplies approved by CONOCOPHILLIPS shall not be included in the established Project Cost.

2. OWNERSHIP OF IMPROVEMENTS

- A. <u>Initial Ownership</u>. The DEALER will incur all of the costs and expenses associated with the Modifications and the DEALER will retain ownership of the Modifications for as long as the DEALER is a tenant in the Station.
- B. <u>Time Is Of The Essence.</u> It is an express condition of this Agreement that DEALER promptly commence and diligently pursue the completion of the work pursuant to the plans and incorporating the materials, equipment, or supplies approved by CONOCOPHILLIPS. If the work is not promptly commenced and diligently pursued to completion by the DEALER, then CONOCOPHILLIPS reserves the right to undertake and complete the work on behalf of DEALER. Any and all costs incurred and/or amounts expended by CONOCOPHILLIPS in so doing will not be included in the Project Cost. The value of the improvements, modifications and equipment installations made by CONOCOPHILLIPS shall be a factor in CONOCOPHILLIPS's calculation of Monthly Facility Rent in accordance with the terms and conditions of the Agreement.
- C. Established Project Cost. Within sixty (60) days following the inspection and satisfactory completion, indicated in writing by a CONOCOPHILLIPS field engineer, of the Modifications, DEALER shall submit copies of all paid invoices related to the Modifications to CONOCOPHILLIPS. CONOCOPHILLIPS shall consider the invoices in establishing DEALER's Project Cost, which shall in no event exceed the Estimated Project Cost. DEALER shall also provide to CONOCOPHILLIPS a release of mechanics liens executed by all general contractors and all subcontractors, as applicable. CONOCOPHILLIPS will thereafter notify DEALER in writing ("Acceptance Notice") of the Acceptance Date on which CONOCOPHILLIPS acknowledges and accepts the Modifications made by DEALER on the Station pursuant to this Consent. The Acceptance Notice will also notify DEALER of the established Project Cost. The Project Costs shall not include the value of those items listed on Exhibit B.
- D. Although title to the Modifications made pursuant to this Consent remain with DEALER during the period of DEALER's tenancy, DEALER expressly agrees that DEALER may in no way encumber the Modifications with any liens or mortgages, or give any security interest in same, unless to a mortgage of which the lender agrees to subordinate to CONOCOPHILLIPS's interest. Risk of loss for Modifications made to the Station by DEALER pursuant to this Consent shall rest with DEALER.
- E. Removable Equipment. At the end of the DEALER's tenancy, regardless of how DEALER's tenancy ends (whether by transfer, assignment, sale, nonrenewal or termination) ("End of Tenancy"), title to all Modifications, with the exception of Removable Equipment as detailed in Exhibit B ("Removable Equipment"), shall vest with CONOCOPHILLIPS. Attached hereto as Exhibit C is a bill of sale that shall become effective at

DEALER's End of Tenancy. Title to Removable Equipment placed on the Station by DEALER in connection with the Modifications and risk of loss for such Removable Equipment shall remain with DEALER. A written list of Removable Equipment placed on the Station by DEALER in connection with the Modifications, as determined by CONOCOPHILLIPS's engineering staff, shall be prepared prior to the commencement of the Modifications, or as soon thereafter as practical, and attached hereto as Exhibit B. DEALER shall retain ownership of any such Removable Equipment for the purposes of this Consent.

- F. Monthly Rent. DEALER agrees that the value of the Modifications made to the Station by DEALER shall be a factor in CONOCOPHILLIPS's calculation of Monthly Rent set forth in the Agreement. CONOCOPHILLIPS shall upon completion of the Modifications prepare a revised Exhibit B to the Agreement reflecting the Station's revised Monthly Rent.
- G. <u>Partial Monthly Rent Waiver</u>. In consideration of the Modifications being completed by DEALER, CONOCOPHILLIPS agrees to waive monthly the increased amount of the Monthly Rent attributable to the Modifications for a maximum total rent waiver of the established Project Cost and/or for a period of five (5) years, which ever comes first.

3. CONOCOPHILLIPS TERMINATION.

A. <u>Reimbursement</u>. If for reason, other than breach of contract or misconduct by DEALER, the Agreement with DEALER is terminated by CONOCOPHILLIPS within five (5) years from the Acceptance Date (as defined in Addendum 1), or if CONOCOPHILLIPS reconstructs, remodels, modernizes or makes additions to the building, equipment or other facilities at the Station within five (5) years from the Acceptance Date, in CONOCOPHILLIPS's sole discretion, the value of the Modifications made by DEALER has been extinguished; then CONOCOPHILLIPS shall purchase from DEALER the Modifications as follows:

If within one (1) year from the Acceptance Date

If within two (2) year from the Acceptance Date

If within three (3) years from the Acceptance Date

If within four (4) years from the Acceptance Date

If within five (5) years from the Acceptance Date

- 80% of the Project Cost
- 40% of the Project Cost
- 20% of the Project Cost
- 3% of the Project Cost

- B. No Assignment. This right of reimbursement is not assignable and, further, no reimbursement will be made to DEALER if DEALER voluntarily, including but not limited to, transfers any interest to another qualified dealer, elects to abandons or leave the Station, purchases the Station, sells, transfers or assigns the Station, or fails to agree to terms of a new dealer lease and motor fuel supply agreement offered by CONOCOPHILLIPS upon renewal. Therefore, at the End of Tenancy, regardless of whether or not DEALER has obtained all of the Monthly Rent waivers provided for within this Consent, this Consent shall:
 - a) Be automatically terminated;
 - b) Monthly rent waivers shall cease;
 - c) Exhibit B of the Agreement shall be in full force and effect; and
 - d) The bill of sale to CONOCOPHILLIPS for the Modifications shall be effective.

4. IMPROVEMENTS, EQUIPMENT, TRADE FIXTURES

- A. DEALER agrees to make no additional modifications, improvements, or alterations to the building or to other portions of the Station, including the installation of equipment and trade fixtures, without obtaining CONOCOPHILLIPS's prior written approval.
- B. Maintenance and repair of all Modifications installed by DEALER pursuant to this Consent shall be at DEALER's sole expense and responsibility.

5. LICENSES AND PERMITS

DEALER shall obtain and maintain, at DEALER's sole expense, all necessary licenses, permits, bonds, authorizations, and insurance required by any governmental authority in connection with the Modifications. DEALER must submit all necessary building operating permits to CONOCOPHILLIPS and receive written approval on such from a CONOCOPHILLIPS engineer prior to commencement of the Modifications. DEALER shall pay all taxes including any increased personal property taxes charged to CONOCOPHILLIPS, fees, charges, and fines imposed by any governmental authority in connection with the Modifications.

6. COMPLIANCE WITH LAWS / NO SUFFERANCE OF LIENS

DEALER agrees to comply with all laws, health codes, regulations, and ordinances of any municipal, county, state, federal, or other governmental authority in connection with the Modifications. DEALER agrees not to allow or suffer any mechanics' or materialmens liens against the Station including, but not limited to, the building or improvements or the real property upon which the Station is situated. Any such lien so filed shall be discharged by DEALER, at DEALER's expense, within thirty (30) days after notice from CONOCOPHILLIPS to such effect. For the purposes hereof, the bonding of such lien by a reputable casualty, insurance or surety company reasonably satisfactory to CONOCOPHILLIPS shall be deemed the equivalent of discharge of any such lien.

7. INDEMNITY

DEALER agrees to hold harmless, protect, defend, and indemnify CONOCOPHILIPS from any and all costs, claims, lawsuits, actions, judgments and/or recoveries, etc. including, but not limited to, illness, injury or death to persons and damages to property, of DEALER's employees, agents, servants or members of the public, associated with or arising out of (directly or indirectly) the Modifications; or violation of any law, regulation, or ordinance concerning same.

8. ENVIRONMENTAL CONSIDERATIONS

Should environmental contamination be discovered in the surface or subsurface soil or groundwater in or on the Station in concentrations that require corrective action, DEALER shall immediately inform CONOCOPHILLIPS's field engineer. In such case, CONOCOPHILLIPS will investigate and/or remediate hydrocarbon contamination on the Station caused by CONOCOPHILLIPS to such extent as CONOCOPHILLIPS determines is required by the governmental entity with jurisdiction over such matters. In such event, DEALER will allow CONOCOPHILLIPS access to the Station as necessary to conduct any such investigation and/or Remediation. CONOCOPHILLIPS will not be responsible for any delays in the Modifications due to environmental testing and/or Remediation which may be required to the Station as a result of any contamination discovered at the Station. Furthermore, CONOCOPHILLIPS will not be responsible to DEALER for any restrictions in use of the Station by DEALER resulting from any environmental testing and/or Remediation.

9. MISCELLANEOUS

- A. This Consent contains the entire agreement between DEALER and CONOCOPHILLIPS concerning the Modifications and there are no other agreements, verbal, written, expressed, implied or otherwise between the parties with respect to the Modifications, excepting those set forth in the Agreement.
- B. DEALER agrees and acknowledges that CONOCOPHILLIPS's consent to the Modifications are not in any way an agreement to allow DEALER to remain as a tenant at the Station for any length of time whatsoever. CONOCOPHILLIPS's consent to the Modifications does not (directly or indirectly) promise or grant to DEALER sufficient tenure at the Station to amortize the Project Cost and/or other investments required by the Modifications.
- C. Exhibits A, B, C and Addendum 1 referenced herein are hereby incorporated by reference and made a part hereof.

10. FAILURE TO COMPLY WITH TERMS

DEALER agrees that CONOCOPHILLIPS, at its option and sole discretion, may withdraw the consent given herein and terminate this Consent in the event DEALER fails to comply with any of the terms and conditions described herein. In the event CONOCOPHILLIPS withdraws its consent, or terminates or nonrenews the

Agreement, and attachments thereto, or this Consent is terminated or ceases to be in effect between CONOCOPHILLIPS and DEALER, DEALER agrees, in CONOCOPHILLIPS's sole discretion, to promptly return the Station to a condition which is acceptable to CONOCOPHILLIPS.

11. EFFECT ON OTHER AGREEMENTS

Except as modified herein, the Agreement and other related documents, and all of their terms and conditions, are unchanged and remain in effect.

12. ASSIGNMENT

DEALER has no right to assign this Consent, nor any interest contained herein.

IN WITNESS WHEREOF, the parties have caused this Consent to be duly executed as of the Effective Date first referenced above.

Witness

CONOCOPHILLIPS

By:

Name: David Vann

lts:

Territory Representative

Witness

DEALER

By:

Name: CD PWS ENTERPRISES INC

Its:

Dealer

ATTACHMENTS

Exhibit A - Construction Plans

Exhibit B - List of Removable Equipment

Exhibit C- Bill of Sale

Addendum 1 - Acceptance Notice

EXHIBIT A

CONSTRUCTION PLANS

EXHIBIT B

LIST OF REMOVABLE EQUIPMENT





Snack Shop Specifications and Operator Sign Off

2611143

	Dealer:	•
	Lease # 2/01114 3 ustomer # 00 36309	1/00
	Bidg Type: 300R Long 300R Short 300	Current Rental \$ 700
	140 / 240 Special @ _7 Sq. ft_	Policy Rental \$ 400 INV
	ts Rent Correct? Y) N Is Rental now waived? W/ N	Is the Snack Shop Addendum in the lesse? Y / N
	Does the dealer have the Operations Manual? Y (N)	_
		0= MISSING X=UPGRADED
	Description	Specification
_		
Y		and a supplication of the contraction of the contra
_		
<u> </u>	Bign Face	Pen Formed 74 Snack Shop Sign Issas Irrage spec, Squire 7.2 & 7.8
<u> </u>	Building Decais	76 Shop Window Decal; Merchandee Decals. Image spec, 7.1, 7,4 & 7,5
V	Exterior seint	Teace light gray , accent colors 76 grange and 76 fallex blue, Teace dark gray on base
-	1 The Principal Control of the Contr	istone
<u>×-</u>	ADA Exterior ramp and landing area*	American With Cisabilities Act Federal Standards
Sec.		es un objectore de la lagragia de la lagragia de la lagragia de la lagragia de la lagragia de la lagragia de l
		kiin ka iden makaya 6.0 miliota da makasa ka banan ka banan 19 kiin welinda da eta maka da kendara da bana ka i
ク	Flooring - BDM can approve the existing fearing II it is in pace condition free of cracks	Coromic Fixer Tile - Sains area, real come, public accession; concrete other areas. Spec
ر	and breaks, clean and maintained.	8"x 8" Cruesville Coramics A308 likeh. Or 12" x 12" x 14" vinyl composition the
87		(Armstrong Shelter White) Suspended 2n4' Liber grid with lay-in Self-acceptation thes (Ricomment Armstrong Stane)
"2	Drop Calling .	Brooks 2927). Use Annelsong Vinyi Rock (Insekshile) il-required by local code
رم	Lighting (2 x 4 fixtures) NOTE: Recommend an everage 100 candle flumination level	Cool white F32TE (GE or Philips) 100 ft carrelles
_	in Sales aren - 35' ghore floor.	Minimum 8 ton system for 300 R type bidg. Ground mount condenser; Any smaller system
$\underline{\hspace{0.1cm}}$	Air conditioning Optiothal	must be approved by local Tosco Engineering Clapt.
×-	Resissom & Sterage wells	The surface or FRP walls. Hot water to sinh as required by local health department codes.
$\overline{}$		
X	Promoting DOUBLE SINK	If collee service exists, triple compartment shit & floor drain OR requirements of tecal Health Code. Floor drains and water for all beverage/food counters. Hot water to all sinks.
-		Including capped off sewer line in converted storage room. Relocated tolet 16° from center
J/O	One ADA Unites Restroom and One Environmentally Controlled Storage Room*	al taket in wait in remaining restream, installation of all new ADA compliant features and
<u>"</u>		accessories.
X	Electrical and Telephone outlets	Recommend one (1) duplex electrical outlet and one (1) telephone outlet in storage room. Three (3) duplex electrical outlets in waiting room area.
丆	Electrical Service Panel - NOTE: All wiring and electrical work west comply with the	Three (3) duplex electrical outlets in waiting more area. Full electrical panel upgrade or new service in economicate all equipment within code. All
~	Alational Electric Code. Suggest à 200 Amp service.	wiring and electrical work must comply with MEC. Minimum gauge to be 12 AMG. Belanced panel to distribute additional load evently.
$\overline{\mathbf{x}}$	Interior Painting - Includes Union: Restroom, Storage area, Walting and Bales areas (Tanco white color. PVC on food service walls
<u> </u>	walls, doors, etc).	
<u> </u>	Sales Counter	Minimum three (3) loof transaction apace on customer earlies counter. Universal Notin or appraised equivalent.
3	Gondelas and Wat Shelving	Lazier or Shapes, Correct invege colors NORD PHONE #
X.	Overheed Cigarette Merchandiser	Cigarette Supplier(t)
	Interior Merchandising Signs	Grady McCeuley signs with installation by Dealer Universal Natin Counter with Buna Equipment or equivalent (Mr. Coffee style squipment is
\odot	Colleg Bar and Equipment (If spolicable) NGBD COUNT 672	non compliant.] - All counters and service equipment health code compliant.
<u>۷/۸</u>	Fountain Machine with Bag in the Box (if applicable)	Six (6) Head minimum with required plumbing, floor drain, etc Health code compilant.
~	Reach in Cooler 2- Z-DOO/Z	Two (2) door minimum. Husaman, Universel Holin or equivelent. With appropriate imaging
>	Sate - recommended only, not required.	May be lessed equipment. Tidel Tacc II or acceptable equivalent
<u>O</u>	Merchandlehg	Shop Operations Manual specifications
0	Housekseping & Sanitation	Must conform to the Tocce Snack Shop Operations Manual checkful, chapter 19, pages 10,15 Suguels 10,20
	Permits	All Health, State, City, Local and Sulfating powells starrant and displayed.
-		
n Dr	CONTRACTOR OF STREET, STREET, STREET, STREET, STREET, STREET, STREET, STREET, STREET, STREET, STREET, STREET,	PRESENTATION OF THE PROPERTY O
	Landscaping	As required to most Five Star Program specs
<u>v</u>	Pandle STRIPE	Siriping of lot parking etriping where applicable
ϫ	Added yard fighting	Recommended minimum of two (2) fixtures - 1000 Well
404 E	minutes an one an expected by tree. His approximate expected if ADA endocuments have rept based implementable	
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	Δ.	
		Phils sneck shop does not meet the minimum requirements
	should continue to receive The snack shop rent waiver	and should not continue to receive the snack shop rent
		waiyer effective January 1, 2001.
7		
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8	1 = 100	Veckare Wilra 12600
. (15181	THE TOUR NATIONAL IN COLOR

EXHIBIT C

BILL OF SALE

This Bill of Sale ("Bill of Sale") is made and entered into by and between the parties of the Consent to Dealer Modification.

RECITALS

- A. WHEREAS, DEALER has good and merchantable title to the Modifications free and clear of any security interests, pledges, claims, demands, charges, options or other encumbrances whatsoever;
- B. WHEREAS, DEALER hereby sells and transfers to CONOCOPHILLIPS the Modifications; and
- C. WHEREAS, CONOCOPHILLIPS hereby purchases the Modifications from DEALER pursuant to the terms and conditions of this Bill of Sale.

NOW, FOR VALUE RECEIVED, the receipt and sufficiency hereby acknowledged, the parties hereto agree as follows:

- 1. PURCHASE PRICE. The Purchase Price for the Modifications shall be ONE DOLLAR (\$1.00) the receipt of which is hereby acknowledged by DEALER and DEALER does sell, transfer and set over unto CONOCOPHILLIPS the Modifications located at the Station.
- 2. TITLE TO BUYER: DEALER does hereby transfers, conveys, assigns and delivers to CONOCOPHILLIPS, and CONOCOPHILLIPS hereby accepts and receives from DEALER, all of DEALER's right, title, and interest in and to the Modifications.
- 3. INSPECTION UPON TRANSFER OF OWNERSHIP. CONOCOPHILLIPS ACCEPTS SAID MODIFICATIONS AS IS.
- 4. INDEMNITY. From and after the date of the End of Tenancy, CONOCOPHILLIPS assumes responsibility for the Modifications, HOWEVER, CONOCOPHILLIPS SHALL NOT BE LIABLE TO DEALER, OR TO ANY OTHER PERSON, FOR ANY DAMAGE TO OR LOSS OF PROPERTY OR FOR ANY INJURY OR DEATH RESULTING FROM OR IN ANY WAY CONNECTED WITH THE USE, OPERATION, MAINTENANCE, DISREPAIR, DEFECTS OR REPAIR OF SAID MODIFICATIONS OR ANY PART THEREOF PRIOR TO THE END OF TENANCY.
- 5. EFFECTIVE DATE OF OWNERSHIP TRANSFER. Upon DEALER's End of Tenancy, this Bill of Sale shall be become valid and shall automatically transfer the ownership and interest of the Modifications from DEALER to CONOCOPHILLIPS.

IN WITNESS WHEREOF, the parties hereto have executed this Bill of Sale as of the Effective Date set forth above.

CONOCOPHILLIPS

By:

David Vann

Title: Territory Representative

DEALER

CD PWS ENTERPRISES INC

Title: Dealer

Bv:

ADDENDUM 1

CONOCOPHILLIPS ACCEPTANCE NOTICE

Reference is made to that certain Consent to Dealer Modification ("Consent") by and between ConocoPhillips Corporation, a Delaware corporation ("CONOCOPHILLIPS") and CD PWS ENTERPRISES INC ("DEALER") and that certain Union 76 Dealer Station Lease and Motor Fuel Supply Agreement dated January 19, 2001 ("Agreement") which provides for a term commencing on January 20, 2001 and ending on January 31, 2004.

This Addendum 1 does hereby notify DEALER of CONOCOPHILLIPS's acceptance of the Modifications set forth in Section 2 of the Consent as follows:

- Modifications were completed and accepted by CONOCOPHILLIPS as of October 01, 2002 ("Acceptance Date").
- A revised Exhibit B to the Agreement is attached and the Snack Shop rent will remain \$400 per month, and will be waived from October 1, 2002 through September 30, 2007 and/or pursuant to conditions set forth in the Consent.
- 3. The established Project Cost is \$41,000.

Witness	CONOCOPHII	LLIPS
	Ву:	Wulle Vo
	Print Name:	David Vann
•	Title:	Territory Representative
	Date:	
Witness Oud C.V.	DEALER (. By:	011
	Print Name:	CD PWS ENTERPRISES INC
	Title:	Dealer
	Date:	4/18/03

EXHIBIT B-RENTAL ConocoPhillips Service Station No. 2611143

 Rent Effective Date:
 10/1/2002

 Bay Rent:
 \$3,513

 SnackShop Rent:
 \$400

Monthly Base Facility Rent: \$3,913

Monthly Base Fuel Rent: \$4,417

Monthly Total Base Rent: \$8,330

Total Base Rent due and payable to TOSCO shall be subject to adjustment each month as measured by the quantity of motor fuels sold and delivered by TOSCO to the station. The adjustment will be calculated monthly at the rate of \$0.04 for each gallon of automotive gasoline and diesel fuel purchased and received by DEALER from TOSCO during the relevant month, and said adjustment will be applied to reduce the Base Fuel Rent due and payable under the Lease for the next succeeding month, but not more than a minimum monthly Base Fuel Rent of negative \$4,000.

EXHIBIT E



Northwest Wholesele Marketing Regions! Co 3977 Leasy Wing Scattle, WA 95.

January 8, 2003

The West rn Business Unit Service Station Rent Program

Dear Dealer:

Over the pest 12 months we half discussions with members of the regional Dealer Advisory Councils, other dealers, and ConochPhillips field representatives to develop a site-specific service station reat program. This effort is an initiative we began within the Trusted Business Partner framework of our Balance Scorecard strategies. The new service station rent program is applicable to 76 and Exxon branded dealers in the Western US Business Univ. The program becomes affective with new leases beginning July 1, 2003. The program is based on earning a fair return for Conoco "hillips" investment in the land and hard assets at the service station site. This methodology is commonly referred to as a CAP Rate program, We recognize that your business may require time to accommodate the new program, thus our time frame to reach this target is over the next several years. During this transition period monthly shrvice station reats will be contained within maximum and minimum CAP Rates with annual rent adjustments capped at \$100 per month, but subject to annual CPI adjustments.

Your Whole sale Territory Representative (WTR) will meet with you over the next few weeks to discuss the new service station rent program in more detail. All service stations will be subject to a current appraisal that will be used to establish each survice station's base rent. Once the appraisal for your service station is completed, the WTP will inform you of your initial monthly rent amount. An independent appraiser will determine the appraised market value for every lessed service station site. This process began in 2002 and will continue into the first half of 2003. The new service station rent policy allows dealers the opportunity to challenge the appraisal if there is doubt about its accuracy.



Dealers who elect to invest their capital for the betterment of a service station's operations will be sligible for an investment allowance to recoup a portion or all of their investment depending on project scope. Dealers who currently qualify for a Rem Walver due to their investment on a bay conversion will earn an equivalent investment allowance us der the same terms in the program until it expires.

There are offer details applicable to the service station rent program that your WTR will share with you in the apcorning weers. We are sure that the new service station rent program meets your needs of being predictable, easily understood, competitive in the industry, and achievable over a reasonable period of time.

Sincereiv.

Michael P. O'Connor

Manager, Western U. S. Business Unit

EXHIBIT F

19258377978

PAGE 81

ConocoPhillips

Date __July 25, 2003 ___

Site # __2811143___

Dealer Name __Charles Davidson ___

Site Address ___8998 Alcosta Blvd___

City __San Ramon ___

State __CA ___Zip __94583__

Re: Initial Review and Approval (1 of 4 Latters required for compliance)

Dear Creater:

This is to document that, pursuant to the executed Dealer Modification of Facility Agreement, I have reviewed and approved the attached, initialed plans for conversion and/or construction of a

at the referenced location. Prior to beginning installation please submit the following:

- 1. Copy of installing contractor's liability insurance certificats.
- Copy of installing contractor's Workman's Compensation insurance cart ficate.
- Copy of installing contractor's business license.
- Drawing detailing installation location showing any interference with air, water or electrical services.

Additional reviews should be scheduled to review 50% and 100% progress.

Sincerely,

Regional Construction Engineer

Phone_916-558-7608_ Fax_916-558-7639_

EXHIBIT G

ConocoPhillips

FAX COVER SHEET

Document 8-10

Date: 07/23/2007

Pages (including cover): 12

Charles Davidson, CD & PWS Enterprises, Inc.

Fax#: (925) 837-7978

From: Greg Vasquez Phone: (918) 661-1131

Copy of Consent To Dealer Modification – Car Wash

Original to follow in US Mail

Hi Charles. Here is the Consent document you were looking for.

Hope your day is going great!

Let me know if you need anything further.

Greg Vasquez Manager, Contracts & Customer Service **US Marketing Business Services** Bartlesville, Oklahoma 918-661-1131 Office 713-397-5457 Cell 918-662-1857 Fax

CONSENT TO DEALER MODIFICATION CAR WASH

This Consent to Dealer Modification ("Consent") is made as of July 23, 2007 ("Effective Date") by and between ConocoPhillips Company ("CONOCOPHILLIPS") and CD & PWS Enterprises, Inc. ("DEALER").

RECITALS

- A. WHEREAS, CONOCOPHILLIPS and DEALER entered into a Union 76 Dealer Lease and Supply Agreement dated October 11, 2006 ("Agreement") relating to that certain service station site number # 2611143 located at 8998 Alcosta Blvd.; San Ramon, Ca. 94583 ("Station");
- B. WHEREAS, DEALER has independently determined that revenues from an expanded sale of convenience products and /or the use of new equipment can significantly enhance the profitability of the Station, provided the Station can be modified and certain equipment can be installed;
- C. WHEREAS, CONOCOPHILLIPS is willing to consent to the modification of the Station and the installation of new equipment at the Station conducted by DEALER, at DEALER's sole expense, provided that DEALER makes only such modifications and installations as are acceptable to CONOCOPHILLIPS and provided further, that DEALER complies with all conditions and provisions of CONOCOPHILLIPS' consent as set forth herein;
- D. WHEREAS, The potential increased sales from such modification and equipment installation will be sufficient to justify, in the opinion of DEALER, the expenditure by DEALER associated with the modification of the Station and installation of new equipment; and
- E. WHEREAS, The DEALER has projected the costs for the modification and /or installation of new equipment to be Two Hundred Fifty Five Thousand One Hundred Twenty Nine Dollars (\$255,129) ("Project Cost").

NOW, THEREFORE, in consideration of the mutual promises contained herein, and other good and valuable consideration, the receipt and sufficiency of which are hereby acknowledged, CONOCOPHILLIPS and DEALER agree as follows:

1. MODIFICATION OF STATION PREMISES

- A. <u>ConocoPhillips' Consent.</u> CONOCOPHILLIPS does hereby consent to DEALER entering into contracts, with a contractor approved by CONOCOPHILLIPS in writing, for modifications, improvements and installation of equipment to the Station ("Modifications"). Such Modifications shall be completed consistent with the plans attached hereto as **Exhibit A**, and construction shall be coordinated with CONOCOPHILLIPS' field engineer. All plans related to any structural changes must be prepared by a registered professional engineer. All structural changes and Modifications must fully comply with state and local building codes. All contractors, plans, materials, equipment, and supplies must be approved in advance in writing by CONOCOPHILLIPS. CONOCOPHILLIPS reserves the right to periodically inspect the Station and the Modifications thereto, at all times and in a manner determined at CONOCOPHILLIPS' sole option.
- B. <u>Contractors License and Insurance</u>. DEALER shall obtain the following and provide same to CONOCOPHILLIPS prior to the commencement of making the Modifications:
- 1. A copy of the general contractor's license along with evidence that the general contractor has obtained general liability and workers' compensation insurance acceptable to CONOCOPHILLIPS and naming DEALER, and CONOCOPHILLIPS as additional insureds, not subject to other coverages available.

- 2. A list of all suppliers and subcontractors along with confirmation that each is licensed and has the appropriate general liability and workers' compensation insurance acceptable to CONOCOPHILLIPS and naming DEALER and CONOCOPHILLIPS as additional insureds, not subject to other coverages available.
- C. <u>Inspection</u>. Upon completion of fifty percent (50%) of the Modifications, DEALER will notify CONOCOPHILLIPS and DEALER will suspend work on Modifications until the project is inspected by a CONOCOPHILLIPS field engineer who, in their sole discretion, determines that the Modifications are progressing satisfactorily and indicates such in writing. Upon completion of one hundred percent (100%) of the Modifications, DEALER will notify CONOCOPHILLIPS. A CONOCOPHILLIPS field engineer will inspect the Modifications and determine, in their sole discretion, whether the Modifications have been completed satisfactorily, and if so, will indicate such in writing.
- D. <u>DEALER Obligation</u>. All costs and expenses associated with the Modifications including, but not limited to, those associated with the removal and disposition of any existing CONOCOPHILLIPS equipment, or with DEALER's failure to comply with the plans, materials, equipment, or supplies approved by CONOCOPHILLIPS, shall be at the sole expense and responsibility of DEALER. Any amounts expended by DEALER as a result of DEALER's failure to comply with plans, materials, equipment, or supplies approved by CONOCOPHILLIPS shall not be included in the established Project Cost.

2. OWNERSHIP OF IMPROVEMENTS

- A. <u>Initial Ownership</u>. The DEALER will incur all of the costs and expenses associated with the Modifications and the DEALER will retain ownership of the Modifications for as long as the DEALER is a tenant in the Station.
- B. <u>Time Is Of The Essence.</u> It is an express condition of this Agreement that DEALER promptly commence and diligently pursue the completion of the work pursuant to the plans and incorporating the materials, equipment, or supplies approved by CONOCOPHILLIPS. If the work is not promptly commenced and diligently pursued to completion by the DEALER, then CONOCOPHILLIPS reserves the right to undertake and complete the work on behalf of DEALER. Any and all costs incurred and/or amounts expended by CONOCOPHILLIPS in so doing will not be included in the Project Cost. The value of the improvements, modifications and equipment installations made by CONOCOPHILLIPS shall be a factor in CONOCOPHILLIPS' calculation of Monthly Facility Rent in accordance with the terms and conditions of the Agreement.
- C. <u>Established Project Cost.</u> Within sixty (60) days following the inspection and satisfactory completion, indicated in writing by a CONOCOPHILLIPS field engineer, of the Modifications, DEALER shall submit copies of all paid invoices related to the Modifications to CONOCOPHILLIPS. CONOCOPHILLIPS shall consider the invoices in establishing DEALER's Project Cost, which shall in no event exceed the Project Cost. DEALER shall also provide to CONOCOPHILLIPS a release of mechanics liens executed by all general contractors and all subcontractors, as applicable. CONOCOPHILLIPS will thereafter notify DEALER in writing ("Acceptance Notice") of the Acceptance Date on which CONOCOPHILLIPS acknowledges and accepts the Modifications made by DEALER on the Station pursuant to this Consent. The Acceptance Notice will also notify DEALER of the established Project Cost. The Project Costs shall not include the value of those items listed on **Exhibit B**.
- D. Although title to the Modifications made pursuant to this Consent remain with DEALER during the period of DEALER's tenancy, DEALER expressly agrees that DEALER may in no way encumber the Modifications with any liens or mortgages, or give any security interest in same, unless to a mortgage of which the lender agrees to subordinate to CONOCOPHILLIPS' interest. Risk of loss for Modifications made to the Station by DEALER pursuant to this Consent shall rest with DEALER.
- E. <u>Removable Equipment</u>. At the end of the DEALER's tenancy, regardless of how DEALER's tenancy ends (whether by transfer, assignment, sale, nonrenewal or termination) ("End of Tenancy"), title to all Modifications, with the exception of Removable Equipment as detailed in **Exhibit B** ("Removable Equipment"),

shall vest with CONOCOPHILLIPS. Attached hereto as **Exhibit C** is a bill of sale that shall become effective at DEALER's End of Tenancy. Title to Removable Equipment placed on the Station by DEALER in connection with the Modifications and risk of loss for such Removable Equipment shall remain with DEALER. A written list of Removable Equipment placed on the Station by DEALER in connection with the Modifications, as determined by CONOCOPHILLIPS' engineering staff, shall be prepared prior to the commencement of the Modifications, or as soon thereafter as practical, and attached hereto as **Exhibit B**. DEALER shall retain ownership of any such Removable Equipment for the purposes of this Consent.

F. <u>Partial Monthly Rent Waiver</u>. In consideration of the Modifications being completed by DEALER, CONOCOPHILLIPS agrees to waive the monthly rent attributable to the Modifications for a maximum total rent waiver of the Project Cost and/or for a period of seven (7) years, which ever comes first.

3. CONOCOPHILLIPS TERMINATION.

A. <u>Reimbursement</u>. If for reason, other than breach of contract or misconduct by DEALER, the Agreement with DEALER is terminated by CONOCOPHILLIPS within seven (7) years from the Acceptance Date (as defined in **Addendum 1**), or if CONOCOPHILLIPS reconstructs, remodels, modernizes or makes additions to the building, equipment or other facilities at the Station within seven (7) years from the Acceptance Date, in CONOCOPHILLIPS' sole discretion, the value of the Modifications made by DEALER has been extinguished; then CONOCOPHILLIPS shall purchase from DEALER the Modifications as follows:

If within one (1) year from the Acceptance Date - 85% of the Project Cost

If within two (2) year from the Acceptance Date - 70% of the Project Cost

If within three (3) years from the Acceptance Date - 55% of the Project Cost

If within four (4) years from the Acceptance Date - 40% of the Project Cost

If within six (6) years from the Acceptance Date - 25% of the Project Cost

If within seven (7) years from the Acceptance Date - 3% of the Project Cost

- 3% of the Project Cost

- 3% of the Project Cost
- 3% of the Project Cost

- B. <u>No Assignment</u>. This right of reimbursement is not assignable and, further, no reimbursement will be made to DEALER if DEALER voluntarily, including but not limited to, transfers of any interest to another qualified dealer, elects to abandons or leave the Station, purchases the Station, sells, transfers or assigns the Station, or fails to agree to terms of a new dealer lease and motor fuel supply agreement offered by CONOCOPHILLIPS upon renewal. Therefore, at the End of Tenancy, regardless of whether or not DEALER has obtained all of the Monthly Rent waivers provided for within this Consent, this Consent shall:
 - a) Be automatically terminated;
 - b) Monthly rent waivers shall cease;
 - c) Exhibit B of the Agreement shall be in full force and effect; and
 - d) The bill of sale to CONOCOPHILLIPS for the Modifications shall be effective.

4. IMPROVEMENTS, EQUIPMENT, TRADE FIXTURES

- A. DEALER agrees to make no additional modifications, improvements, or alterations to the building or to other portions of the Station, including the installation of equipment and trade fixtures, without obtaining CONOCOPHILLIPS' prior written approval.
- B. Maintenance and repair of all Modifications installed by DEALER pursuant to this Consent shall be at DEALER's sole expense and responsibility.

5. LICENSES AND PERMITS

DEALER shall obtain and maintain, at DEALER's sole expense, all necessary licenses, permits, bonds, authorizations, and insurance required by any governmental authority in connection with the Modifications. DEALER must submit all necessary building operating permits to CONOCOPHILLIPS and receive written approval on such from a CONOCOPHILLIPS engineer prior to commencement of the Modifications. DEALER shall pay all taxes including any increased personal property taxes charged to CONOCOPHILLIPS, fees, charges, and fines imposed by any governmental authority in connection with the Modifications.

6. COMPLIANCE WITH LAWS / NO SUFFERANCE OF LIENS

DEALER agrees to comply with all laws, health codes, regulations, and ordinances of any municipal, county, state, federal, or other governmental authority in connection with the Modifications. DEALER agrees not to allow or suffer any mechanics' or materialmens liens against the Station including, but not limited to, the building or improvements or the real property upon which the Station is situated. Any such lien so filed shall be discharged by DEALER, at DEALER's expense, within thirty (30) days after notice from CONOCOPHILLIPS to such effect. For the purposes hereof, the bonding of such lien by a reputable casualty, insurance or surety company reasonably satisfactory to CONOCOPHILLIPS shall be deemed the equivalent of discharge of any such lien.

7. INDEMNITY

DEALER agrees to hold harmless, protect, defend, and indemnify CONOCOPHILLIPS from any and all costs, claims, lawsuits, actions, judgments and/or recoveries, etc. including, but not limited to, illness, injury or death to persons and damages to property, of DEALER's employees, agents, servants or members of the public, associated with or arising out of (directly or indirectly) the Modifications; or violation of any law, regulation, or ordinance concerning same.

8. ENVIRONMENTAL CONSIDERATIONS

Should environmental contamination be discovered in the surface or subsurface soil or groundwater in or on the Station in concentrations that require corrective action, DEALER shall immediately inform CONOCOPHILLIPS' field engineer. In such case, CONOCOPHILLIPS will investigate and/or remediate hydrocarbon contamination on the Station caused by CONOCOPHILLIPS to such extent as CONOCOPHILLIPS determines is required by the governmental entity without jurisdiction over such matters. In such event, DEALER will allow CONOCOPHILLIPS access to the Station as necessary to conduct any such investigation and/or Remediation. CONOCOPHILLIPS will not be responsible for any delays in the Modifications due to environmental testing and/or Remediation which may be required to the Station as a result of any contamination discovered at the Station. Furthermore, CONOCOPHILLIPS will not be responsible to DEALER for any restrictions in use of the Station by DEALER resulting from any environmental testing and/or Remediation.

9. MISCELLANEOUS

- A. This Consent contains the entire agreement between DEALER and CONOCOPHILLIPS concerning the Modifications and there are no other agreements, verbal, written, expressed, implied or otherwise between the parties with respect to the Modifications, excepting those set forth in the Agreement.
- B. DEALER agrees and acknowledges that CONOCOPHILLIPS' consent to the Modifications are not in any way an agreement to allow DEALER to remain as a tenant at the Station for any length of time whatsoever. CONOCOPHILLIPS' consent to the Modifications does not (directly or indirectly) promise or grant to DEALER sufficient tenure at the Station to amortize the Project Cost and/or other investments required by the Modifications.
- C. Exhibits A, B, C and Addendum 1 referenced herein are hereby incorporated by reference and made a part hereof.

10. FAILURE TO COMPLY WITH TERMS

DEALER agrees that CONOCOPHILLIPS, at its option and sole discretion, may withdraw the consent given herein and terminate this Consent in the event DEALER fails to comply with any of the terms and conditions described herein. In the event CONOCOPHILLIPS withdraws its consent, or terminates or nonrenews the Agreement, and attachments thereto, or this Consent is terminated or ceases to be in effect between CONOCOPHILLIPS and DEALER, DEALER agrees, in CONOCOPHILLIPS' sole discretion, to promptly return the Station to a condition which is acceptable to CONOCOPHILLIPS.

11. EFFECT ON OTHER AGREEMENTS

Except as modified herein, the Agreement and other related documents, and all of their terms and conditions, are unchanged and remain in effect.

12. ASSIGNMENT

DEALER has no right to assign this Consent, nor any interest contained herein.

IN WITNESS WHEREOF, the parties have caused this Consent to be duly executed as of the Effective Date first referenced above.

Witness	CONOCOPHILLIPS Company		
	By:		
	Name: Ross Davidson		
	Its: Manager, West Coast and Retail		
Witness	DEALER CD & PWS Enterprises, Inc.		
	Ву:		
	Name: Charles Davidson		
	Its: President		

ATTACHMENTS

Exhibit A - Construction Plans

Exhibit B - List of Removable Equipment

Exhibit C- Bill of Sale

Addendum 1 - Acceptance Notice

EXHIBIT A

CONSTRUCTION PLANS

EXHIBIT B

LIST OF REMOVABLE EQUIPMENT

Water Wizard 2.0 w/blower Bay Extension Kit Foaming Conditioner Tire Cleaner Pre Soak Heater Spot Free Rinse System Wall Mount Tank 90 Gallon Auto Height Adjustment Water Softener POS Entry Wizard Wash Controller Illuminator Glider Door System 5 Horse Power Vertical 80 Gallon Air Compressor

EXHIBIT C

BILL OF SALE

This Bill of Sale ("Bill of Sale") is made and entered into by and between the parties of the Consent to Dealer Modification.

RECITALS

- A. WHEREAS, DEALER has good and merchantable title to the Modifications free and clear of any security interests, pledges, claims, demands, charges, options or other encumbrances whatsoever;
- B. WHEREAS, DEALER hereby sells and transfers to CONOCOPHILLIPS the Modifications; and
- C. WHEREAS, CONOCOPHILLIPS hereby purchases the Modifications from DEALER pursuant to the terms and conditions of this Bill of Sale.

NOW, FOR VALUE RECEIVED, the receipt and sufficiency hereby acknowledged, the parties hereto agree as follows:

- 1. PURCHASE PRICE. The Purchase Price for the Modifications shall be ONE DOLLAR (\$1.00) the receipt of which is hereby acknowledged by DEALER and DEALER does sell, transfer and set over unto CONOCOPHILLIPS the Modifications located at the Station.
- 2. DEALER does hereby transfers, conveys, assigns and delivers to TITLE TO BUYER. CONOCOPHILLIPS, and CONOCOPHILLIPS hereby accepts and receives from DEALER, all of DEALER's right, title, and interest in and to the Modifications.
- 3. INSPECTION UPON TRANSFER OF OWNERSHIP. CONOCOPHILLIPS ACCEPTS SAID MODIFICATIONS AS IS.
- 4. INDEMNITY. From and after the date of the End of Tenancy, CONOCOPHILLIPS assumes responsibility for the Modifications, HOWEVER, CONOCOPHILLIPS SHALL NOT BE LIABLE TO DEALER, OR TO ANY OTHER PERSON, FOR ANY DAMAGE TO OR LOSS OF PROPERTY OR FOR ANY INJURY OR DEATH RESULTING FROM OR IN ANY WAY CONNECTED WITH THE USE, OPERATION, MAINTENANCE, DISREPAIR, DEFECTS OR REPAIR OF SAID MODIFICATIONS OR ANY PART THEREOF PRIOR TO THE END OF TENANCY.
- 5. EFFECTIVE DATE OF OWNERSHIP TRANSFER. Upon DEALER's End of Tenancy, this Bill of Sale shall be become valid and shall automatically transfer the ownership and interest of the Modifications from DEALER to CONOCOPHILLIPS.

Case 3:08-cv-01756-BZ Document 8-10 Filed 04/22/2008 Page 11 of 12/261114

IN WITNESS WHEREOF, the parties hereto have executed this Bill of Sale as of the Effective Date set forth above.

CONOCOPHILLIPS Company By:		DEALER: CD & PWS Enterprises, Inc. By:	
Title:	Manager, West Coast and Retail	Title: P	resident

ADDENDUM 1

CONOCOPHILLIPS'S ACCEPTANCE NOTICE

Reference is made to that certain Consent to Dealer Modification ("Consent") by and between ConocoPhillips Corporation ("CONOCOPHILLIPS") and CD & PWS Enterprises, Inc. ("DEALER") and that certain Union 76 Dealer Station Lease and Motor Fuel Supply Agreement dated October 11, 2006 ("Agreement") which provides for a term commencing on February 1, 2007 and ending January 31, 2010.

This Addendum 1 does hereby notify DEALER of CONOCOPHILLIPS' acceptance of the Modifications set forth in Section 2 of the Consent as follows:

- 1. Modifications were completed and accepted by CONOCOPHILLIPS as of May 1, 2007 ("Acceptance Date").
- 2. The established Project Cost is \$255,129.
- 3. The waiver amount will be equal to project cost divided by 84 months for an amount of \$3,037/month.
- 4. The monthly waiver period shall commence on May 1, 2007 and shall end on April 30, 2014 and/or pursuant to conditions set forth in the Consent.

Witness	CONOCOPHILLIPS		
<u></u>	By:		
	Print Name:	Ross Davidson	
	Title:	Manager, West Coast and Retail	
	Date:		
Witness	DEALER	CD & PWS Enterprises, Inc.	
	By:		
	Print Name:	Charles Davidson	
	Title:	President	
	Date:		